



**San Diego County Regional Airport Authority
Federal Aviation Administration (FAA)
Overall Disadvantage Business Enterprise (DBE)
Goal-Setting Methodology**

**Federal Fiscal Years (FFY) 2023-2025
Goal Period: October 1, 2022 - September 30, 2025**

Overall DBE Race-Neutral Goal for FAA-Assisted Projects: 7.1%

May 1, 2023

Submitted in fulfillment of:
Title 49 Code of Federal Regulations Part 26

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DBE GOAL METHODOLOGY

I. INTRODUCTION

The San Diego County Regional Airport Authority (“the Authority”) herein sets forth its Overall Disadvantaged Business Enterprise (DBE) Goal and corresponding federally prescribed goal-setting methodology for the three-year Federal Fiscal Year (FFY) goal period of 2023-2025 (October 1, 2022 through September 30, 2025), pursuant to Title 49 Code of Federal Regulations (CFR) Part 26 “Participation by Disadvantaged Business Enterprises in U.S. Department of Transportation Programs.” The purpose of the DBE goal-setting process is to level the playing field so that DBEs can compete fairly for Department of Transportation-assisted contracts, however, the program must be narrowly tailored in accordance with applicable law.

II. BACKGROUND

The Authority is a recipient of U.S. Department of Transportation (USDOT), Federal Aviation Administration (FAA), funding. As a condition of receiving this assistance, the Authority signed an assurance that it will comply with FAA DBE requirements. In accordance with Title 49 CFR Part 26 provisions: Participation by DBEs in USDOT Programs, the Authority is required to develop and submit an Overall Triennial DBE Goal for its FAA-assisted projects.

The Authority herein presents its Overall DBE Goal Methodology for FFY 2023-2025.

III. FAA-ASSISTED CONTRACTING PROGRAM FOR FFY 2023-2025

Market Area

The Federal DBE program requires agencies to implement the DBE program based on information from the relevant geographic market area—the area in which the agency spends the substantial majority of its contracting dollars.

The Authority local market for contracts consists of a geographic area that is:

- where a large majority of contracting dollars is expended, and
- where a substantial number of contractors and subcontractors are located and available to submit bids or quotes.

The Authority bidder’s list was reviewed and analyzed to determine where the Authority spends the substantial majority of its contracting dollars. This analysis confirmed the previously recognized market area of San Diego County.

Anticipated Projects

The Authority has three (3) FAA-assisted projects that are anticipated to be awarded during the triennial period and which were considered in preparing this goal methodology. These projects and their federal share are listed in Table 1.

Table 1

(amounts subject to rounding differences)

Project Name and Description ¹	Total Estimated Project Cost ²	Estimated FAA Dollar Share ³	Estimated FAA % Share ⁴
ADP Airside Improvements [LOI]: The project includes construction and improvements of sections of the taxiway system (including a new Taxiway A and the relocated Taxiway B); the construction of apron areas in association with a New Terminal 1 (NT1), and the construction of a RON apron.	\$252,413,945	\$189,310,458	75.00%
Rehabilitate ARFF Station: Rehabilitation of 50-year-old ARFF station that no longer meets the requirements of AC 150/5210-15A. Renovations of systems to include electrical and HVAC. Structure will be enhanced to provide four 51' x 26' vehicle bays to meet Index D requirements, and approximately 1,400 SF for personnel and training areas.	\$10,000,000	\$7,500,000	75.00%
Residential Sound Attenuation Program: Includes sound attenuation construction at all eligible single-family and multi-family dwellings, with six or fewer units, located in the Year 2000 70 decibels Community Noise Equivalent Contour	\$65,756,705	\$52,605,364	80.00%
TOTAL	\$328,170,650	\$249,415,822	76.00%

Subrecipients

The Authority does not reallocate any FAA funds to subrecipients.

Categories of Work

The Authority reviewed each project anticipated to be awarded in the triennial period and determined the applicable categories of work applicable for each project using North American Industry Classification System (NAICS) codes. The corresponding dollar values for each NAICS code for each project were summarized for purposes of weighting the categories of work based on the staff estimates. Table 2 provides a summary of the categories of work with estimated dollars for each.

¹ The name and brief description of each project.
² The total estimated cost of each project.
³ The estimated FAA dollar share for each project.
⁴ The estimated FAA percentage share for each project.

Table 2: Project NAICS Codes
 (amounts subject to rounding differences)

PROJECT NAME	EST. FAA \$ SHARE ⁵	NAICS CODE ⁶	NAICS TITLE ⁷	EST. FAA \$ SHARE NAICS ⁸
ADP Airside Improvements [LOI]	\$189,310,459	237310	Highway, Street, and Bridge Construction	\$88,174,486
		238210	Electrical Contractors and Other Wiring Installation Contractors	\$11,544,871
		236210	Industrial Building Construction	\$338,513
		238990	All Other Specialty Trade Contractors	\$3,167,602
		237110	Water and Sewer Line and Related Structures Construction	\$40,312,566
		238910	Site Preparation Contractors	\$17,205,471
		541330	Engineering Services	\$19,215,012
		541611	Administrative Management and General Management Consulting Services	\$9,351,937
Rehabilitate ARFF Station	\$7,500,000.00	238110	Poured Concrete Foundation and Structure Contractors	\$421,216
		238120	Structural Steel and Precast Concrete Contractors	\$583,641
		238130	Framing Contractors	\$16,687
		238140	Masonry Contractors	\$54,554
		238160	Roofing Contractors	\$225,782
		238190	Other Foundation, Structure, and Building Exterior Contractors	\$288,573
		238210	Electrical Contractors and Other Wiring Installation Contractors	\$726,102
		238220	Plumbing, Heating, and Air-Conditioning Contractors	\$1,243,240
		238310	Drywall and Insulation Contractors	\$260,058
		238320	Painting and Wall Covering Contractors	\$31,809
		238330	Flooring Contractors	\$143,985
		238350	Finish Carpentry Contractors	\$301,598
		238910	Site Preparation Contractors	\$470,598
		238990	All Other Specialty Trade Contractors	\$191,487
		541310	Architectural Services	\$670,335
541330	Engineering Services	\$670,335		

⁵ The estimated FAA dollar share for each project.

⁶ The category of work (NAICS) code for each project.

⁷ The category of work (NAICS) title.

⁸ The estimated FAA dollars for each NAICS code in each project.

PROJECT NAME	EST. FAA \$ SHARE ⁵	NAICS CODE ⁶	NAICS TITLE ⁷	EST. FAA \$ SHARE NAICS ⁸
		541611	Administrative Management and General Management Consulting Services	\$1,200,000
Residential Sound Attenuation Program	\$52,605,364.00	238130	Framing Contractors	\$26,302,682
		238160	Roofing Contractors	\$3,156,322
		238210	Electrical Contractors and Other Wiring Installation Contractors	\$4,208,429
		238220	Plumbing, Heating, and Air-Conditioning Contractors	\$3,682,375
		238310	Drywall and Insulation Contractors	\$3,682,375
		238350	Finish Carpentry Contractors	\$10,521,073
		238320	Painting and Wall Covering Contractors	\$9,468,966
		238330	Flooring Contractors	\$1,052,107
		541310	Architectural Services	\$1,052,107
		541330	Engineering Services	\$5,260,536
		541611	Administrative Management and General Management Consulting Services	\$5,260,536

Table 3: NAICS Code Summary
(amounts subject to rounding differences)

NAICS Code	Category of Work	NAICS Dollars ⁹	NAICS Funding Weight ¹⁰
237310	Highway, Street, and Bridge Construction	\$132,100,838	53.0%
238110	Poured Concrete Foundation and Structure Contractors	\$1,050,000	0.4%
238160	Roofing Contractors	\$210,000	0.1%
238210	Electrical Contractors and Other Wiring Installation Contractors	\$13,446,318	5.4%
238220	Plumbing, Heating, and Air-Conditioning Contractors	\$892,500	0.4%
238290	Other Building Equipment Contractors	\$787,500	0.3%
238320	Painting and Wall Covering Contractors	\$367,500	0.1%
238350	Finish Carpentry Contractors	\$945,000	0.4%
238910	Site Preparation Contractors	\$16,193,854	6.5%
541310	Architectural Services	\$26,302,682	10.5%
541330	Engineering Services	\$46,567,694	18.7%
541611	Administrative Management and General Management Consulting Services	\$10,551,937	4.2%
TOTAL		\$249,415,822	100.0%

⁹ The total dollars for each category of work (NAICS) that are summed from the values in Table 2.

¹⁰ The percentage of dollars for each category of work (NAICS) for all projects anticipated to be awarded.

IV. GOAL METHODOLOGY

Step 1: Determination of a Base Figure (26.45)¹¹

To establish the Authority’s Base Figure of the relative availability of DBEs relative to all comparable firms (DBE and non-DBE) available to bid or submit proposals on the Authority FAA-assisted contracting opportunities projected to be solicited during the triennial goal period, the Authority followed the prescribed federal methodology to determine relative availability. This was accomplished by assessing the *California Unified Certification Program (CUCP) DBE Database of Certified Firms* and the *2020 U.S. Census Bureau County Business Patterns Database* within the Authority’s market area (defined as San Diego County) for each of the categories of work defined in Table 2.

In accordance with the formula listed below, the Base Figure is derived by:

- dividing the number of ready, willing and able DBE firms identified for each NAICS work category by the number of all firms identified within the Authority’s market area for each corresponding work category (*relative availability*),
- weighting the relative availability for each work category by the corresponding work category weight from Table 2 (*weighted ratio*), and
- Adding the weighted ratio figures together.

$$\text{Base Figure} = \sum \frac{(\text{Number of Ready, Willing and Able DBEs})}{(\text{Number of All Ready, Willing and Able Firms})} \times \text{Weighted Ratio}$$

⇒ For the numerator: CUCP DBE Database of Certified Firms

⇒ For the denominator: 2020 U.S. Census Bureau County Business Patterns Database

A concerted effort was made to ensure that the scope of businesses included in the numerator were as close as possible to the scope included in the denominator.

The result of the Base Figure calculation is shown in Table 4 below.

Table 4: DBE Relative Availability
(amounts subject to rounding differences)

NAICS Code	Category of Work	DBEs ¹²	All Firms ¹³	Rel. Avail.
236210	Industrial Building Construction	17	23	73.9%
237110	Water and Sewer Line and Related Structures Construction	18	72	25.0%
237310	Highway, Street, and Bridge Construction	9	78	11.5%
238110	Poured Concrete Foundation and Structure Contractors	22	182	12.1%
238120	Structural Steel and Precast Concrete Contractors	14	44	31.8%

¹¹ 26.45 represents Title 49 CFR Part 26 regulatory goal setting methodology reference.

¹² The number of DBEs in the market area for each NAICS code from the CUCP DBE Database of Certified Firms.

¹³ The number of all firms (DBE and non-DBE) in the market area for each NAICS code from the 2018 U.S. Census Bureau County Business Patterns Database.

NAICS Code	Category of Work	DBEs ¹²	All Firms ¹³	Rel. Avail.
238130	Framing Contractors	4	92	4.3%
238140	Masonry Contractors	7	139	5.0%
238160	Roofing Contractors	1	208	0.5%
238190	Other Foundation, Structure, and Building Exterior Contractors	10	50	20.0%
238210	Electrical Contractors and Other Wiring Installation Contractors	25	820	3.0%
238220	Plumbing, Heating, and Air-Conditioning Contractors	15	972	1.5%
238310	Drywall and Insulation Contractors	6	237	2.5%
238320	Painting and Wall Covering Contractors	10	432	2.3%
238330	Flooring Contractors	3	246	1.2%
238350	Finish Carpentry Contractors	5	289	1.7%
238910	Site Preparation Contractors	23	239	9.6%
238990	All Other Specialty Trade Contractors	40	342	11.7%
541310	Architectural Services	12	329	3.6%
541330	Engineering Services	59	1,174	5.0%
541611	Administrative Management and General Management Consulting Services	99	1,806	5.5%
Total		399	7,774	5.1%

The relative availability of DBEs from Table 4 is 5.1%. However, to make the Base Figure more accurate, the Authority used weighting to take into account the amount of work that is available for each category of work (NAICS).

The weighted relative availability of DBEs is calculated in Table 5 below.

Table 5: DBE Weighted Relative Availability
(amounts subject to rounding differences)

NAICS Code	Category of Work	Estimated FAA % by NAICS ¹⁴	Rel. Avail. ¹⁵	Weighted Ratio ¹⁶
236210	Industrial Building Construction	0.1%	73.9%	0.1%
237110	Water and Sewer Line and Related Structures Construction	16.2%	25.0%	4.0%
237310	Highway, Street, and Bridge Construction	35.4%	11.5%	4.1%
238110	Poured Concrete Foundation and Structure Contractors	0.2%	12.1%	0.0%
238120	Structural Steel and Precast Concrete Contractors	0.2%	31.8%	0.1%
238130	Framing Contractors	1.3%	4.3%	0.1%
238140	Masonry Contractors	0.0%	5.0%	0.0%
238160	Roofing Contractors	1.8%	0.5%	0.0%
238190	Other Foundation, Structure, and Building Exterior Contractors	0.1%	20.0%	0.0%

¹⁴ From Table 3.

¹⁵ From Table 4.

¹⁶ The NAICS weight multiplied by the relative availability.

NAICS Code	Category of Work	Estimated FAA % by NAICS ¹⁴	Rel. Avail. ¹⁵	Weighted Ratio ¹⁶
238210	Electrical Contractors and Other Wiring Installation Contractors	6.4%	3.0%	0.2%
238220	Plumbing, Heating, and Air-Conditioning Contractors	2.0%	1.5%	0.0%
238310	Drywall and Insulation Contractors	4.3%	2.5%	0.1%
238320	Painting and Wall Covering Contractors	0.4%	2.3%	0.0%
238330	Flooring Contractors	0.5%	1.2%	0.0%
238350	Finish Carpentry Contractors	3.9%	1.7%	0.1%
238910	Site Preparation Contractors	7.1%	9.6%	0.7%
238990	All Other Specialty Trade Contractors	1.3%	11.7%	0.2%
541310	Architectural Services	2.4%	3.6%	0.1%
541330	Engineering Services	10.1%	5.0%	0.5%
541611	Administrative Management and General Management Consulting Services	6.3%	5.5%	0.3%
Total				10.6%

Step 2: Adjusting the Base Figure

Upon establishing the Base Figure, the Authority reviewed and assessed other known evidence potentially impacting the relative availability of DBEs within the market area, in accordance with prescribed narrow tailoring provisions as set forth under 49 CFR Part 26.45: Step 2, DBE Goal Adjustment Guidelines.

Evidence considered in making adjustments to the Base Figure included Past DBE Goal Attainments and Other Evidence, as follows:

1) Past DBE Goal Attainments

Historical DBE participation attainments provide demonstrable evidence of DBE availability and capacity to perform on the Authority’s projects. The projects anticipated to be awarded during the triennial period are substantially similar to those awarded in the recent past. The Authority proceeded to calculate past DBE participation attainments for the three (3) federal fiscal years, for which DBE attainment data is available. The table below reflects the demonstrated capacity of DBEs (measured by actual historical DBE participation attainments) on FAA-assisted contracts awarded by the Authority within the last three (3) federal fiscal years.

Table 6: Past Participation
(amounts subject to rounding differences)

FEDERAL FISCAL YEAR (FFY)	FAA DBE GOAL ATTAINMENT %
2018/2019	3.6%
2019/2020	3.8%
2020/2021	2.3%
Median DBE Attainment Within the Last Three (3) Years	3.6%

The median established for the past three years is lower than the Base Figure derived from Step 1; therefore, an adjustment to the Base Figure based on the Authority’s past DBE goal attainments has been made. The adjustment is calculated in accordance with FAA guidance by averaging the Base Figure with the median DBE Past Attainment, as shown below.

Base Figure (A)	10.6%
Median DBE Attainment (B)	3.6%
Adjusted Base Figure [(A+B)/2]	7.1%

2) Disparity Studies

The Authority has not conducted an Availability and Disparity Study in over 10 years. Although the Authority conducted an Availability and Disparity Study that analyzed availability and disparity for the period 2003-2007, the data analyzed is significantly different from the Authority’s current projected FAA-assisted contracts for this upcoming triennial period. The data from the previous disparity study was collected between 12 and 16 years ago and does not reflect the current women- and minority-owned businesses in the San Diego region.

We have elected not to use the 2008 SDCRAA Availability and Disparity Study data as a basis for the Authority’s DBE goal for this goal period for the following reasons:

- The study is based on data from 12 to 16 years ago.
- The weighting of the trades to be utilized for this goal period differ significantly from the weighting used in the study. The study did not include data from the Residential Sound Attenuation Program which has significantly lower availability and has become an increasing percentage of the total project dollars to be expended. The goal, as proposed, takes into account this weighting.
- Past history of participation over the past 3 years is significantly less than the Study’s recommended goal.

3) Other Available Evidence

The Authority is not in possession of other information that would have an impact on the DBE goal assessment.

V. PROPOSED OVERALL DBE GOAL

Since the Ninth Circuit Court of Appeals decision regarding *Western States Paving v. Washington State Department of Transportation*, San Diego International Airport has set race neutral goals. The Airport has implemented a Small Business Program and other race neutral methodologies that we believe will allow the Airport to meet the DBE goal. We will monitor progress towards goal achievement and adjust as necessary.

If the Authority fails to reach its goal for two or more complete federal fiscal years, the Authority will re-evaluate its DBE program to determine whether contract goals are necessary to achieve the overall goal. If after re-evaluation the Authority believes a race-conscious program is necessary, as required by *Western States*, the authority will gather evidence to determine if discrimination in the transportation contracting industry is present. The Authority will make a determination at that time what type of evidence gathering is appropriate, based on DOT regulations and case law.

The Final Proposed Overall DBE Goal for FFY 2023-2025 for SAN FAA-assisted contracts is 7.1%.

The DBE Goal based on the federal share is a Race Neutral goal and the Authority will implement race neutral measures to achieve this goal, as generally described in the following section. As a part of the prescribed goal-setting methodology, the Authority must project the percentage of its Proposed Overall DBE Goal that can be met utilizing race-neutral and race-conscious measures.

Race-Conscious & Race-Neutral Projection

The United States Department of Transportation (USDOT) regulations require that race-neutral methods be used to the maximum extent feasible to reach the DBE overall goal. Due to the emphasis on race-neutral methods, the Authority will increase the use the race-neutral measures listed below. The Authority will carefully monitor participation during the course of the goal period. At the conclusion of each year during the goal period, the Authority will re-evaluate the effectiveness of the race-neutral measures and determine if it is necessary to institute a race conscious portion and contract specific goals.

The Authority intends to continue to use race-neutral methods to meet the overall DBE goal of 7.1% for FFY 2023-2025 in accordance with Title 49 CFR Part 26.51.

RACE-CONSCIOUS & RACE-NEUTRAL PROJECTIONS	
DBE Adjusted Base Figure	7.1%
Race-Neutral Component	7.1%
Race-Conscious Component	0.0%

VI. RACE-NEUTRAL IMPLEMENTATION MEASURES

The Authority is currently implementing a number of race- and gender-neutral remedies. In order to outreach and promote the participation of DBEs and small businesses in the Authority FAA-assisted contracting program and to increase the effectiveness of these remedies, the Authority plans to continue utilizing existing remedies and will continue to explore other options for consideration based on the Authority success in meeting its overall DBE goals based on these efforts.

The Authority will:

- Encourage DBEs and the small business contracting community to register and receive solicitation notices through its on-line procurement website:
<https://www.san.org/business>
- Arrange contract solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitate and maximize DBE and other small business participation.
 - The Authority will encourage prime contractors to identify subcontracting work that DBEs may bid on.
 - The Authority will provide greater detail on the importance of the DBE program at pre-bid/proposal meetings.
 - The Authority will invite all DBEs in the market area that perform the type of work included in a solicitation to the pre-bid/proposal meeting.
 - The Authority will provide time before or after pre-bid/proposal meetings to allow for prime and subcontractor networking.
 - The Authority will disseminate bid opportunity information to Minority and Women Business Organizations within the market area.

- The Authority will offer instructions and clarification on bid specifications, procurement policy, procedures, and general bidding requirements. The Authority will provide information on sub-contracting practices and bonding requirements and provide instructions and clarification on job performance requirements.
 - The Authority will review and revise solicitation language to provide a greater emphasis on the importance of the DBE program.
 - The Authority will utilize the California Unified Certification Program website to provide prospective bidders with a list of all DBEs in the market area that perform the type of work included in a solicitation:
http://www.dot.ca.gov/hq/bep/find_certified.htm
- Maintain a file of successful bid documents from past procurements and permit potential participants to review and evaluate such documents.
 - The Authority will offer unsuccessful DBE bidders the opportunity for a debrief to help them understand areas in which they can improve their bid/proposal in the future.
- Host and participate in workshops for the DBE and small business contracting community.
 - The Authority will attend and participate in vendor fairs hosted by other public agencies in order to learn about best practices for DBE and small business inclusion on procurement.
 - The Authority will host a conference for DBEs and potential DBEs for how to do business with the airport. The conference includes networking, upcoming projects, and DBE certification.
- As a supportive service to help develop and improve immediate and long-term business management, record keeping, and financial and accounting capability for DBEs and other small businesses, the Authority will actively promote the small business conferences, programs, and support services offered by other agencies that have established DBE and other small business programs.
 - The Authority will refer DBEs and other small businesses to the local Small Business Development Centers, and other local government related entities for technical assistance and other business development services.
- The Authority will advise its contracting community of the online directory of certified DBEs, found at the California Unified Certification Program website:
www.dot.ca.gov/hq/bep/find_certified.htm
- The Authority will advise the contracting community of the available small businesses certified by the California Department of General Services (DGS):
<http://www.dgs.ca.gov/pd/Programs/eprocure.aspx>
- On a case-by-case basis and depending on the availability and capacity of small businesses to perform subcontract opportunities, the Authority will implement race-neutral Small Business Enterprise goals on federally funded contracts.

Fostering Small Business Participation¹⁷

The Authority has implemented several strategies to foster small business participation in its contracting process. These include the following:

- Conducting “How to do Business with San Diego County Regional Airport Authority” and DBE Certification workshops.
- On larger prime contracts requiring the prime contractor to consider subcontracting opportunities of a size that small businesses, including DBEs, can reasonably perform, rather than self-performing all the work involved.

¹⁷ See Title 49 CFR Part 26 Section 26.39 “Fostering Small Business Participation.”

- Ensuring that a reasonable number of prime contracts are of a size that small businesses, including DBEs, can reasonably perform.
- Provide outreach to current Authority's contractors or past Authority's contractors who may qualify for DBE-certification by encouraging them to seek and obtain DBE-certification.

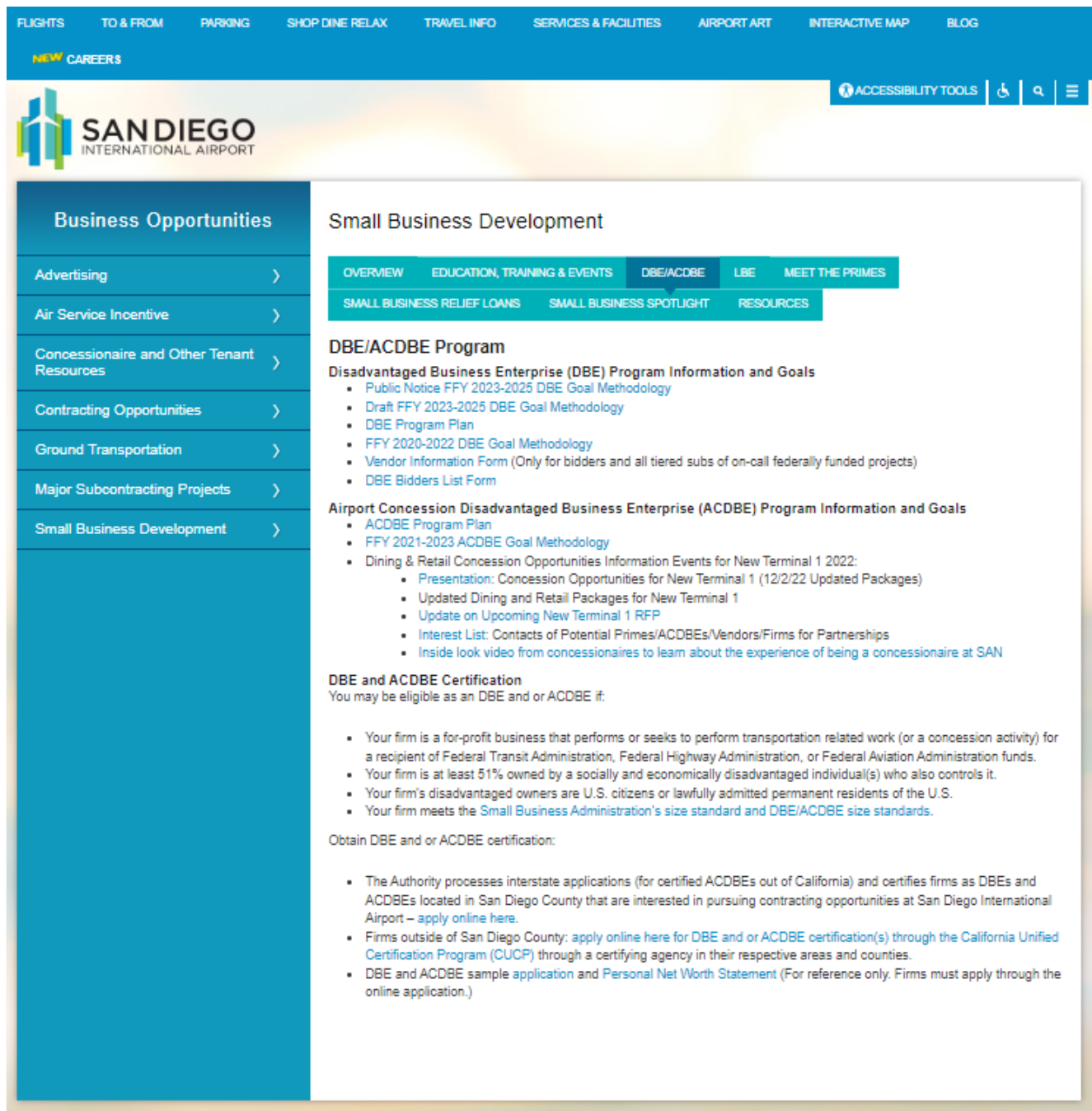
VII. PUBLIC PARTICIPATION AND FACILITATION

In accordance with Public Participation Regulatory Requirements of Title 49 CFR Part 26, minority, women, local business associations, and community organizations within the Authority's market area were consulted and provided an opportunity to review the triennial goal analysis and provide input.

The Authority issued Public Notice on their website publishing the Authority's Draft Proposed FAA Overall DBE Goal-Setting Methodology for FFY 2023-2025 (ATTACHMENT 1). The notice informed the public that the proposed goal and rationale is available for inspection at the Authority's principal office during normal business hours and the Authority would accept comments on the goal analysis for 30 days.

The Authority reached out to local minority, women, and community business organizations (ATTACHMENT 2) to provide them with information on the Authority DBE program and specifically the Draft Proposed FAA Overall DBE Goal-Setting Methodology for FFY 2023-2025. Each organization was contacted and given an opportunity for a one-on-one meeting or to participate in a webinar. The Authority hosted a webinar on June 15, 2023, and presented a brief overview of the DBE program and the goal and methodology for FFY 2023-2025 (ATTACHMENT 3). Five (5) DBE firms attended the webinar and did not have any feedback on the methodology.

ATTACHMENT 1: Website Notification



The screenshot shows the website's navigation menu at the top with links for FLIGHTS, TO & FROM, PARKING, SHOP DINE RELAX, TRAVEL INFO, SERVICES & FACILITIES, AIRPORT ART, INTERACTIVE MAP, and BLOG. A 'NEW CAREERS' banner is also present. The main content area is titled 'Small Business Development' and includes a sub-menu with 'OVERVIEW', 'EDUCATION, TRAINING & EVENTS', 'DBE/ACDBE', 'LBE', and 'MEET THE PRIMES'. The 'DBE/ACDBE Program' section is expanded, showing information and goals for both Disadvantaged Business Enterprise (DBE) and Airport Concession Disadvantaged Business Enterprise (ACDBE). It lists various documents and events, such as the Public Notice FFY 2023-2025 DBE Goal Methodology, Draft FFY 2023-2025 DBE Goal Methodology, and Dining & Retail Concession Opportunities Information Events for New Terminal 1. A 'DBE and ACDBE Certification' section provides eligibility criteria and instructions on how to obtain certification.

Business Opportunities

- Advertising >
- Air Service Incentive >
- Concessionaire and Other Tenant Resources >
- Contracting Opportunities >
- Ground Transportation >
- Major Subcontracting Projects >
- Small Business Development >

Small Business Development

OVERVIEW | EDUCATION, TRAINING & EVENTS | **DBE/ACDBE** | LBE | MEET THE PRIMES

SMALL BUSINESS RELIEF LOANS | SMALL BUSINESS SPOTLIGHT | RESOURCES

DBE/ACDBE Program

Disadvantaged Business Enterprise (DBE) Program Information and Goals

- Public Notice FFY 2023-2025 DBE Goal Methodology
- Draft FFY 2023-2025 DBE Goal Methodology
- DBE Program Plan
- FFY 2020-2022 DBE Goal Methodology
- Vendor Information Form (Only for bidders and all tiered subs of on-call federally funded projects)
- DBE Bidders List Form

Airport Concession Disadvantaged Business Enterprise (ACDBE) Program Information and Goals

- ACDBE Program Plan
- FFY 2021-2023 ACDBE Goal Methodology
- Dining & Retail Concession Opportunities Information Events for New Terminal 1 2022:
 - Presentation: Concession Opportunities for New Terminal 1 (12/22 Updated Packages)
 - Updated Dining and Retail Packages for New Terminal 1
 - Update on Upcoming New Terminal 1 RFP
 - Interest List: Contacts of Potential Primes/ACDBEs/Vendors/Firms for Partnerships
 - Inside look video from concessionaires to learn about the experience of being a concessionaire at SAN

DBE and ACDBE Certification

You may be eligible as an DBE and or ACDBE if:

- Your firm is a for-profit business that performs or seeks to perform transportation related work (or a concession activity) for a recipient of Federal Transit Administration, Federal Highway Administration, or Federal Aviation Administration funds.
- Your firm is at least 51% owned by a socially and economically disadvantaged individual(s) who also controls it.
- Your firm's disadvantaged owners are U.S. citizens or lawfully admitted permanent residents of the U.S.
- Your firm meets the Small Business Administration's size standard and DBE/ACDBE size standards.

Obtain DBE and or ACDBE certification:

- The Authority processes interstate applications (for certified ACDBEs out of California) and certifies firms as DBEs and ACDBEs located in San Diego County that are interested in pursuing contracting opportunities at San Diego International Airport – [apply online here](#).
- Firms outside of San Diego County: [apply online here](#) for DBE and or ACDBE certification(s) through the California Unified Certification Program (CUCP) through a certifying agency in their respective areas and counties.
- DBE and ACDBE sample application and Personal Net Worth Statement (For reference only. Firms must apply through the online application.)



SAN DIEGO
INTERNATIONAL AIRPORT.™
LET'S GO.

Notice to Public – May 17, 2023

SAN DIEGO INTERNATIONAL AIRPORT FEDERAL AVIATION ADMINISTRATION DBE GOAL FEDERAL FISCAL YEARS 2023-2025

In accordance with 49 CFR Part 26.45(g), the San Diego International Airport (SAN), a recipient of U.S. Department of Transportation (DOT) assistance, announces a proposed Federal Aviation Administration (FAA) Disadvantaged Business Enterprise (DBE) goal of **7.1%** for the triennial period October 1, 2022 through September 30, 2025. This race-neutral goal represents the percentage of work to be performed by certified DBE firms on SAN's FAA-assisted projects during the triennial period.

We will be hosting a webinar for public participation on **June 15, 2023 at 10 a.m.** If you are interested in participating in the webinar, please contact Nicole Chang at nchang@gcapervices.com to receive the webinar information.

The methodology will be available for public inspection for thirty (30) days from the date of this notice, Monday through Friday from 8:00 a.m. to 4:00 p.m. at [this link](#) and the following location:

San Diego International Airport
3225 N Harbor Drive
San Diego, CA 92101

*The U.S. DOT and SAN will accept comments on this proposed goal for thirty (30) days from the date of this notice.

For additional information on the SAN's Overall Disadvantaged Business Enterprise (DBE) Goal-Setting Methodology, please contact the Small Business Development Department via email SBD@san.org or phone 619.400.2568.

ATTACHMENT 2: Consultative Process Summary

Organization & Address	Point of Contact	Outreach Effort	Comments
Asian Business Association - San Diego 7675 Dagget Street, Suite 340 San Diego, CA 92111	Jason Paguio, President jason@abasd.org 858-277-2822	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
Central San Deigo Black Chamber of Commerce P.O. Box 153344 San Diego, CA 92195	Mike Allen 858-202-2389 info@sdblackchamber.org 619-749-9699 619.269.9400	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and spoke to a representative and provided information on DBE goal information, webinar date and time, public comment period, and public notice website location. The representative requested a follow-up email to info@sdblackchamber.org. The Authority sent a follow-up email with the requested information.	No comments were received.
Chicano Federation of San Diego County 3180 University Ave. #317 San Diego, CA 92104	Adriana Alcaraz 619-285-5600 X 308 (619) 285-5600 Sylvia info@chicanofederation.org	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
Chula Vista Chamber of Commerce 233 4th Ave. Chula Vista, CA 91910	Lisa Cohen lisa@chulavistachamber.org 619-420-6603	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
Contractor News & Views 31735 Riverside Dr., #C154 Lake Elsinore, CA 92530	Mike Caples mcaples@contractor-news.com info@contractor-news.com	The Authority sent 8 notices from 5/23 through 6/15 to the organization.	No comments were received.

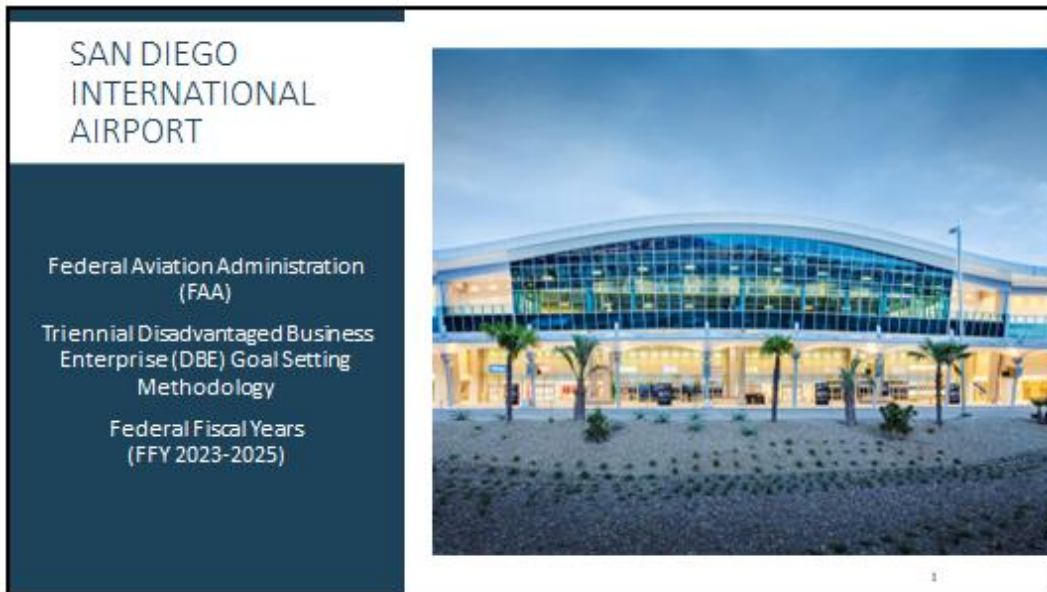
Organization & Address	Point of Contact	Outreach Effort	Comments
<p>East County Chamber of Commerce 201 South Magnolia Ave. El Cajon, CA</p>	<p>Renae Arabo renae-arabo@gmail.com rarabo@rjlawfirm.com 619-440-6161 X 112 619-595-1655 info@eastcountychamber.com</p>	<p>The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and spoke to a representative and provided information on DBE goal information, webinar date and time, public comment period, and public notice website location. The representative requested a follow-up email to adminasst@eastcountychamber.org. The Authority sent a follow-up email with the requested information.</p>	<p>No comments were received.</p>
<p>Elite SDVOB Network 3829 University Avenue San Diego, CA 92105</p>	<p>Bob Mulz chairman@elitesdvo.org Joe Bessler, President - SD Chapter 619-981-3270 Rick Fowler, Director of Business Development rickfowlercont@sbcglobal.net 760-271-1222</p>	<p>The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.</p>	<p>No comments were received.</p>
<p>San Diego Equality Business Association (formerly Greater San Diego Business Association) P.O. Box 33848 San Diego, CA 92163</p>	<p>Tom Luhnow info@sdeba.org 619-296-4543</p>	<p>The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.</p>	<p>No comments were received.</p>
<p>Mana De San Diego 2515 Camino Del Rio, South, Suite 228 San Diego, CA 92108</p>	<p>Sofia Salgado manasd@manasd.org 619-297-0115</p>	<p>The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.</p>	<p>No comments were received.</p>
<p>Mexican American Business and Professional Association 3462 Rialto Drive Bonita, CA 91902</p>	<p>Josie Calderon josie@mabpasandiego.com mabpa@cox.net</p>	<p>The Authority sent 8 notices from 5/23 through 6/15 to the organization.</p>	<p>No comments were received.</p>
<p>National Association of Women Business Owners- San Diego P.O. Box 880263 San Diego, CA 92168</p>	<p>Adrienne Moch info@nawbo-sd.org</p>	<p>The Authority sent 8 notices from 5/23 through 6/15 to the organization.</p>	<p>No comments were received.</p>

Organization & Address	Point of Contact	Outreach Effort	Comments
National City Chamber of Commerce 901 National City Blvd. San Diego, CA 91950	Jacqueline L. Reynoso reynoso@nationalcitychamber.org 619-477-9339 thechamber@nationalcitychamber.org	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/12 – The Authority called and it went to an automated message but unable to leave a voicemail as line repeats message without going to voicemail;	No comments were received.
San Diego, Orange, Imperial, APEX Accelerator (formerly PTAC/ San Diego Contracting Opportunity Center) 4007 Camino del Rio South, Suite 210 San Diego, CA 92108	619-216-6671 swcptac@swccd.edu	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called, and the call went to voicemail. The Authority left a message detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
San Diego Convention Center 111 West Harbor Drive San Diego, CA 92101	Alec Church communications@visitsandiego.com	The Authority sent 8 notices from 5/23 through 6/15 to the organization.	No comments were received.
San Diego North Chamber of Commerce 11650 Iberia Place Suite 220 San Diego, CA	Debra Rosen *submitted email on website drosen@sdbusinesschamber.com admin@sdbusinesschamber.com 858-487-1767 X 101 (858) 487-1767	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
San Diego North Economic Development Council	Karen Pearson kpearson@sdnedc.org info@sdnedc.org 760-510-5919	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and spoke to a representative and provided information on DBE goal information, webinar date and time, public comment period, and public notice website location. A representative requested a follow-up email to ebruvold@sdnedc.org. The Authority sent a follow-up email with requested information.	No comments were received.
San Diego Regional Chamber of Commerce 402 West Broadway, Suite 100 San Diego, CA 92101	Jerry Sanders webinfo@sdchamber.org jsanders@sdchamber.org mcarrillo@sdchamber.org *submitted email on website 619-544-1300 X 310 619.544.1300 619-544-1301	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.

Organization & Address	Point of Contact	Outreach Effort	Comments
San Diego Urban League 720 Gateway Center Drive San Diego, CA 92102	Ray King, President ray.king@sdul.org 619-266-6257 kea@sdul.org info@sdul.org;	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority spoke to a representative but declined to hear further information.	No comments were received.
San Ysidro Chamber of Commerce 663 E San Ysidro Blvd. San Ysidro, CA 92173	Jason Wells jwells@sanysidrochamber.org 619-428-1281	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority attempted to contact the organization and was unable to leave a voicemail.	No comments were received.
San Diego County Imperial Valley Hispanic Chamber of Commerce (formerly San Diego County Hispanic Chamber of Commerce)	Carlos Diaz info@sdchcc.org; 619-425-0079 (858) 268-0790	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
San Diego Council for Supplier Diversity (formerly San Diego Regional Minority Supplier Development Corporation) 10679 Westview Parkway San Diego, CA	Ron Garnett rgarnett@supplierdiversitysd.org 858-537-2281 info@supplierdiversitysd.org	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
Small Business Administration San Diego P.O. Box 713 Bonita, CA 91908	Ruben Garcia Ruben.Garcia@sba.gov 619-727-4880; 619-557-7250	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and spoke to a representative who stated they have received the email correspondence and sent it out to their contact/constituent list already;	No comments were received.
South County Economic Development Council 4393 Imperial Avenue San Diego, CA	Cindy Gomper Graves cindy@southcountyedc.com 619-424-5143 SCEDC@SouthCountyEDC.com alejandra@southcountyedc.com	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions. 6/14 – A representative called back requesting email sent to alejandra@southcountyedc.com . The Authority sent follow-up email and webinar registration	No comments were received.

Organization & Address	Point of Contact	Outreach Effort	Comments
Union of Pan Asian Communities 1031 25th Street San Diego, CA 92102	Jennifer Leedom jleedom@upacsd.com bbockman@upacd.com 619-232-6454	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
Women's Construction Coalition 9187 Clairemont Mesa Blvd., Suite 6-740 San Diego, CA 92123	Sandy Caples info@wccsd.org 858-395-7844 858-848-1922	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
Associated General Contractors of America San Diego Chapter	Marcy Knopman marcy@agcsd.org 858-731-8162 info@agcsd.org (858) 558-7444 robin@agcsd.org	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and spoke to a representative and provided information on DBE goal information, webinar date and time, public comment period, and public notice website location. The representative requested a follow-up email to robin@agcsd.org. The Authority sent a follow-up email with the requested information.	No comments were received.
National Association of Minority Contractor Mid California 6125 Imperial Ave, San Diego, CA 92114, US	Wendell Stemley, Chapter President wrstemley@namcmidcal.com 619-804-1376 (888) 418-1833;	The Authority sent 8 notices from 5/23 through 6/15 to the organization. 6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.
San Diego Regional Economic Development Board 1100 Market Street #438 San Diego CA 92101	(619) 234-8484	6/13 – The Authority called and left a voicemail detailing DBE goal information, webinar date and time, public comment period, public notice website location, and contact information for further details or questions.	No comments were received.

ATTACHMENT 3: Webinar Presentation




**SAN DIEGO
INTERNATIONAL
AIRPORT**

Federal Aviation Administration
(FAA)

Triennial Disadvantaged Business
Enterprise (DBE) Goal Setting
Methodology

Federal Fiscal Years
(FFY 2023-2025)



1

1



Introduction

- Title 49 CFR Part 26
- Triennial Goal Period

DBE Goal Methodology

- Market Area
- Anticipated Projects
- Categories of Work
- DBE Relative Availability
- Adjustments

DBE Goal for FFY 2023-2025

AGENDA

2

2

INTRODUCTION


Title 49 Code of Federal Regulations (CFR) Part 26
Participation by Disadvantaged Business Enterprises in U.S. Department of Transportation Programs


Goal Setting Methodology FFY goal period:
Federal Fiscal Years 2023-2025
October 1, 2022 through September 30, 2025


3


3


DBE GOAL METHODOLOGY



 MARKET AREA

 ANTICIPATED PROJECTS


 CATEGORIZATION OF WORK





 DBE AVAILABILITY

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MARKET AREA




The Market Area is the area in which the agency spends the substantial majority of its contracting dollars.

SAN Market Area

San Diego County



5

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ANTICIPATED PROJECTS



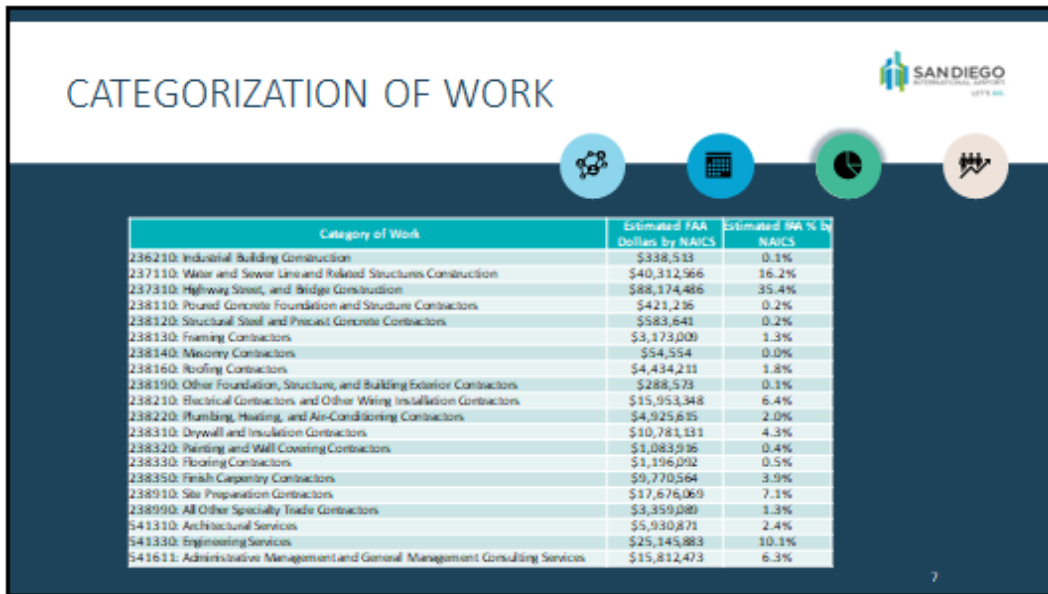




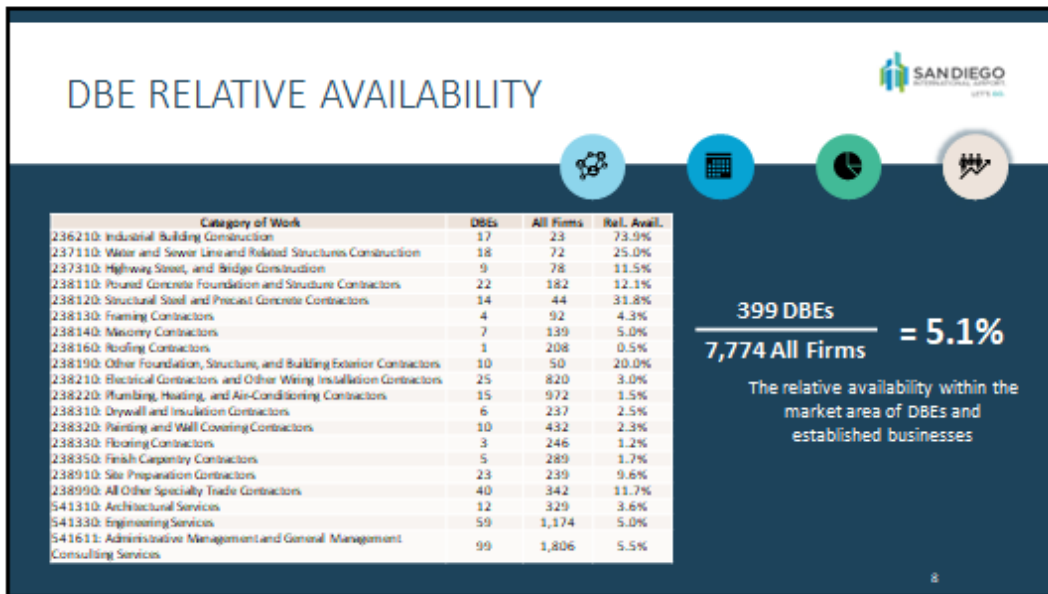

ADP Airside Improvements [LOI]	Rehabilitate ARFF Station	Residential Sound Attenuation Program																		
<ul style="list-style-type: none"> • The project includes construction and improvements of sections of the taxiway system (including a new taxiway A and the relocated Taxiway B); the construction of apron areas in association with a New Terminal 1 (NT1), and the construction of a RON apron. 	<ul style="list-style-type: none"> • Rehabilitation of 50-year-old ARFF station that no longer meets the requirements of AC 150/5210-15A. Renovations of systems to include electrical and HVAC. Structure will be enhanced to provide four 5' x 25' vehicle bays to meet index D requirements, and approximately 1,400 SF for personnel and training areas. 	<ul style="list-style-type: none"> • Includes sound attenuation construction at all eligible single-family and multi-family dwellings, with six or fewer units, located in the Year 2000 70 decibels Community Noise Equivalent Contour 																		
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="font-size: small;">Total Est. Project Cost</td> <td style="text-align: right;">\$252,413,945</td> </tr> <tr> <td style="font-size: small;">Est. FAA \$ Share</td> <td style="text-align: right;">\$189,310,458</td> </tr> <tr> <td style="font-size: small;">Est. FAA % Share</td> <td style="text-align: right;">75.00%</td> </tr> </table>	Total Est. Project Cost	\$252,413,945	Est. FAA \$ Share	\$189,310,458	Est. FAA % Share	75.00%	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="font-size: small;">Total Est. Project Cost</td> <td style="text-align: right;">\$10,000,000</td> </tr> <tr> <td style="font-size: small;">Est. FAA \$ Share</td> <td style="text-align: right;">\$7,500,000</td> </tr> <tr> <td style="font-size: small;">Est. FAA % Share</td> <td style="text-align: right;">75.00%</td> </tr> </table>	Total Est. Project Cost	\$10,000,000	Est. FAA \$ Share	\$7,500,000	Est. FAA % Share	75.00%	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="font-size: small;">Total Est. Project Cost</td> <td style="text-align: right;">\$65,756,705</td> </tr> <tr> <td style="font-size: small;">Est. FAA \$ Share</td> <td style="text-align: right;">\$52,605,364</td> </tr> <tr> <td style="font-size: small;">Est. FAA % Share</td> <td style="text-align: right;">80.00%</td> </tr> </table>	Total Est. Project Cost	\$65,756,705	Est. FAA \$ Share	\$52,605,364	Est. FAA % Share	80.00%
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Est. FAA % Share	80.00%																			

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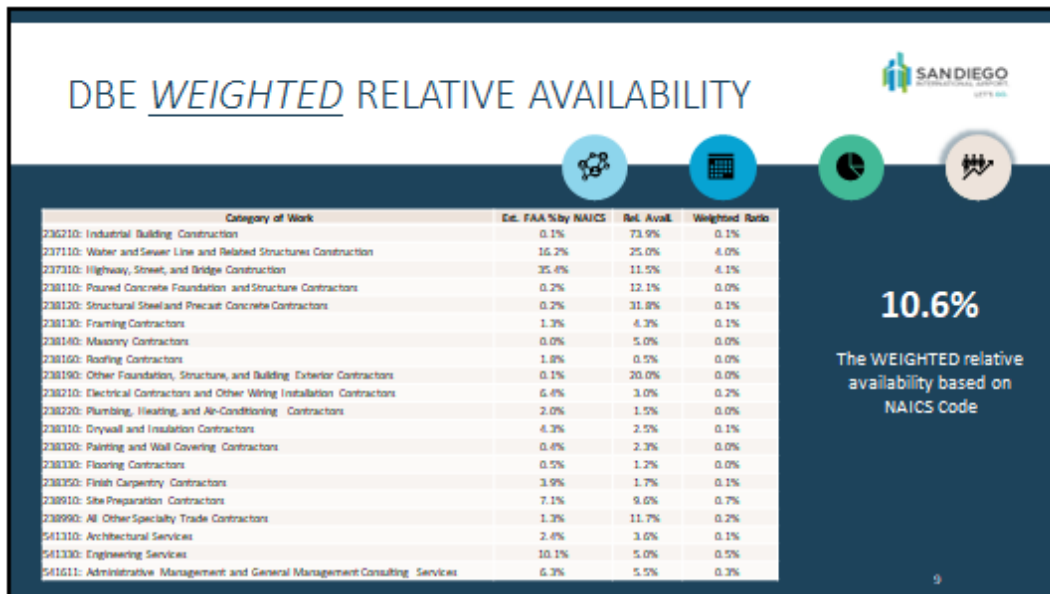
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10

PAST ATTAINMENT








FEDERAL FISCAL YEAR	FAA DBE % ATTAINMENT
2018/2019	3.6%
2019/2020	3.8%
2020/2021	2.3%
Median DBE Attainment	3.6%

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OVERALL DBE GOAL






STEP 1: BASE FIGURE	STEP 2: ADJUSTMENT	Overall DBE Goal
10.6% DBE Weighted Relative Availability	3.6% Median DBE Attainment Within the Last Three (3) Years	7.1% Adjusted Base Figure
$\frac{10.6\% + 3.6\%}{2} = 7.1\%$		

12

12

SAN OVERALL TRIENNIAL DBE GOAL



7.1%
• FFY 2023-2025

Next Steps:

1. Accept Comments
2. Analyze Responses
3. Revise Goal, as needed
4. Finalize Goal
5. Submit Final Goal to FAA

13

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Small Business Development
T 619.400.2568
SmallBusiness@san.org



www.san.org/smallbusiness

QUESTIONS?

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