

# New T1 Retail & Dining RFP Schedule

2022	<b>Q3 - RFP Outreach</b> <b>October - Release RFP</b> <b>January 15 - RFP Due</b>
2023	<b>Q1 - Evaluation &amp; Selection</b> <b>Q2 &amp; Q3 - Lease Negotiation</b> <b>November - Board Approval</b>
2024	<b>Q1 - Lease Final Execution &amp; Conceptual Approval</b> <b>Q2 - Space Acceptance</b> <b>Q4 - Construction</b>
2025	<b>Q3 - Phase 1 Opens</b>

\*Dates are subject to change.

The New T1 will have opportunities for local and small companies, including women- and minority-owned and service-disabled/veteran-owned small businesses to work on various aspects of the New T1.

If you have any questions, please contact: [Retail-inquiries@san.org](mailto:Retail-inquiries@san.org) and we will be happy to assist you.

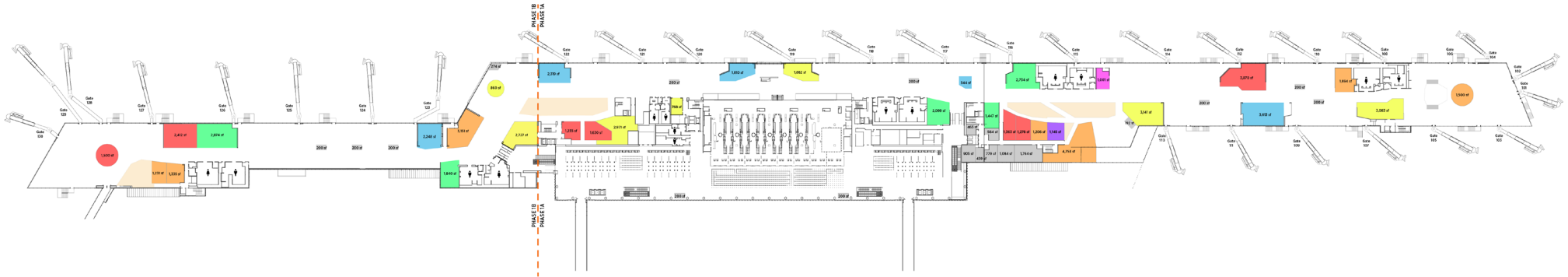
07.06.2022

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# New Terminal 1 Dining & Retail Opportunities

# Dining & Retail Packages



## Food Package #1

7 locations.

*Approximate square footage: 15,600.*

Mix of casual dining, coffee, QSR.

*Estimated 1st Year Sales: \$20.6 M.*

## Food Package #2

7 locations.

*Approximate square footage: 13,468.*

Mix of casual dining, coffee, QSR. Includes prime bar location.

*Estimated 1st Year Sales: \$23.8 M.*

## Food Package #3

7 locations.

*Approximate square footage: 15,500.*

Mix of casual dining, coffee, adjacent QSR locations.

*Estimated 1st Year Sales: \$22 M.*

## Package #4

Direct Lease  
Gourmet Coffee.

*Approximate square footage: 1,000.*

Gourmet coffee, strong local brand preferred.

*Estimated 1st Year Sales: \$1.3 M.*

## Package #5

Direct Lease  
Quick Service Restaurant.

*Approximate square footage: 1,145.*

Strong local or national concept.

*Estimated 1st Year Sales: \$1.3 M.*

## Retail Package #1

5 locations.

*Approximate square footage: 10,738.*

Mix of news/gift, convenience, specialty.

*Estimated 1st Year Sales: 19.2 M.*

## Retail Package #2

5 locations.

*Approximate square footage: 12,000.*

Mix of news/gift, convenience, specialty.

*Estimated 1st Year Sales: 20.5 M.*