

MEET *the* PRIMES

9:30 a.m. – 10:30 a.m.

Session Featuring

AECOM



A nighttime photograph of a modern airport terminal building. The building features a prominent glass facade and a large, cantilevered roof structure. Several palm trees are visible in the foreground, and the scene is illuminated by streetlights and building lights, creating a vibrant atmosphere. Light trails from vehicles are visible in the foreground, adding a sense of motion to the image.

San Diego County Regional Airport Authority 2020 Meet the Primes

AECOM

AECOM

Who We Are

The background features a dark blue field with several thin white lines that intersect to form various geometric shapes, including triangles and quadrilaterals. The lines are positioned primarily on the right side of the frame, creating a sense of depth and structure.

We believe infrastructure creates opportunity for everyone.

AECOM Imagine it.
Delivered.

Whether it's improving your commute, keeping the lights on, providing access to clean water or transforming skylines, infrastructure powers possibilities to help people and communities thrive.

\$13.6B

FULL-YEAR 2019 PROFESSIONAL SERVICES REVENUE (USD)

56K

EMPLOYEES WORLDWIDE

#1

TRANSPORTATION, ENVIRONMENTAL AND BUILDINGS DESIGN FIRM, ENR-RANKED

#163

FORTUNE 500



UNITED BY PURPOSE

We are the world's premier infrastructure consulting firm – planners, designers, engineers, consultants and construction managers driven by a common purpose to deliver a better world. On projects spanning transportation, buildings, water, governments, energy and the environment, we partner with our clients to build legacies for generations to come.

See how we deliver what others can only imagine at aecom.com and [@AECOM](https://twitter.com/AECOM).

AECOM Aviation Services

Global Experience – Delivered Locally

AECOM's aviation experts provide services ranging from regional airports to the mega-hub international airports of today and the future. Here is a sample of our airport projects.



\$75bn

US\$75 billion in completed airport projects

25M

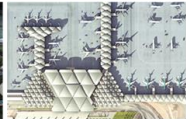
25 million square feet of built terminals

550k

550,000 feet of built runways



Abu Dhabi International Airport
Abu Dhabi, U.A.E.



King Khaled International Airport
Riyadh, Saudi Arabia



Singapore Changi Airport
Singapore



Hong Kong International Airport
Hong Kong, China



Dallas Fort Worth International Airport
Dallas, Texas, U.S.A.



Hamad International Airport
Doha, Qatar



Los Angeles International Airport
Los Angeles, California, U.S.A.



American Airlines Terminal at JFK International Airport
New York, U.S.A.



Fort Lauderdale-Hollywood International Airport
Fort Lauderdale, Florida, U.S.A.



George Bush International Airport
Houston, Texas, U.S.A.



O'Hare International Airport Modernization Program
Chicago, Illinois, U.S.A.

AECOM Major North American Aviation Programs



Our Aviation Services

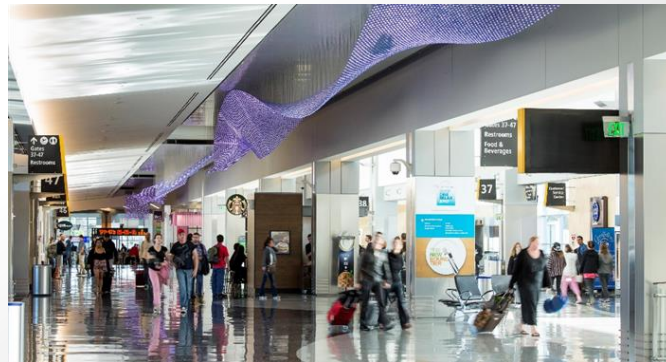
- Program and Construction Management
- Planning/Programming
- Environmental
- Engineering and Design
- Systems



Potential Contracting Opportunities in San Diego

San Diego International Airport

AECOM is providing Program, Project and Construction Management Services to SAN supporting the delivery of their capital improvement program, including the \$3 billion Airport Development Program and other Capital Improvement Projects.



San Diego International Airport

Types of Program, Project and Construction Management Services:

- Staff augmentation
- Project management and administration
- Construction management
- Construction inspection
- Oversight of engineering and architectural services
- Definition of project scope, budgets and schedules
- Cost estimating
- Project life cycle cost planning
- Scheduling
- Project reporting
- Project control
- BIM/CAD services
- Document control
- Safety program administration
- Tenant project review
- Labor compliance
- Commissioning



Other San Diego County Opportunities

San Diego Unified School District (SDUSD) – Program, Project and Construction Management – RFP anticipated in late 2020

Naval Facilities Engineering Command (NAVFAC) - Engineering Services – on-going

SANDAG Architectural & Engineering Services – RFP anticipated in January 2021

Contracting with AECOM

AECOM Commitment to Small Business / Supplier Diversity

AECOM is committed to supplier diversity. As a company, we recognize the critical role small businesses play in our economy and actively contribute to the communities where we work through new business partnerships and local engagement.

We recognize Small Business Concerns to ensure that Small, Women-owned, Minority-owned, HUBZone, Veteran-owned and Service-disabled Veteran-owned businesses have the maximum practicable opportunity to compete for the procurement of goods and services.

Troy Rudd
Chief Executive Officer

https://aecom.com/content/wp-content/uploads/2020/09/Supplier-Diversity-commitment_logo.pdf

AECOM Commitment to Small Business / Supplier Diversity

For more information visit:

<https://aecom.com/small-businesssupplier-diversity/>

**Or contact individuals listed at the end
of this presentation for local opportunities**

Contacts

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Contact Information on San Diego Opportunities

San Diego International Airport - PMCM Services

Warren Sprague – (562) 754-2568 – warren.sprague@aecom.com

Naval Facilities Engineering Command – Engineering Services

Dan Lee – (619) 610-7615 – dan.lee@aecom.com

SANDAG – Architectural & Engineering Services

Domenic Lupo – (619) 610-7736 – domenic.lupo@aecom.com

San Diego Unified School District (SDUSD) – Program, Project and Construction Management Services

William Wherritt – (213) 996-2206 – William.Wherritt@aecom.com

Questions?

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www.SANMTP2020.Eventbrite.com



THANK YOU

JOIN US AT OUR UPCOMING MEET THE PRIMES SESSIONS

Thurs., Oct. 29, 2020

9:30 a.m. – 10:30 a.m. AECOM

11 a.m. – 12:30 p.m. Airport Concessionaire Panel

Featuring:

Hudson Group,
HMSThost,
S&C Robinson Enterprise
SSP America
S. Levy Foods

3 p.m. - 4:30 p.m. Airport Concessionaire Panel

Featuring:

Mission Yogurt
SFS Beauty Ca, LLC
P&P Services, LLC
High Flying Foods
Procurement Concepts Inc.

Tues., Nov. 3, 2020

8:30 a.m. – 9 a.m. Small Business Development Dept.

9:30 a.m. – 10 a.m. Facilities Management Dept.

10:30 a.m. - 11 a.m. Procurement Dept.

11:30 a.m. - 12 p.m. Labor Compliance Dept.

1:30 p.m. - 2 p.m. Revenue Generation &
Partnership Development - Food & Beverage/Retail

2:30 p.m. - 3 p.m. Quieter Home Program

4 p.m. - 5 p.m. Airport Design & Construction

Wed., Nov. 4, 2020

10 a.m. - 11:30 a.m. Public Agencies & Business
Support Services Panel, Featuring:

Procurement Technical Assistance Center (PTAC),
SANDAG, CALTRANS District 11, County of San Diego,
North County Transit District, San Diego County
Water Authority, Port of San Diego, University of
California San Diego

1 p.m. - 2 p.m. Public Agencies & Business Support
Services Panel, Featuring:

San Diego & Imperial Valley Small Business
Development Center (SBDC), City of San Diego, San
Diego Unified School District, U.S. Veteran Business
Alliance (USVBA) San Diego Chapter, Business
Incentive Credits