## **Capital Improvement Program Oversight Committee and Special Board Meeting Agenda**

Thursday, July 18, 2024 10:00 A.M.

San Diego County Regional Airport Authority Administration Building First Floor – Board Room 2417 McCain Road San Diego, California 92101

### **Board Members**

Gil Cabrera (Chair)
James Sly (Vice-Chair)
Whitney Benzian
Lidia S. Martinez
Monica Montgomery Steppe
Rafael Perez
Esther C. Sanchez
Steve Vaus
Marni von Wilpert

#### **Ex-Officio Board Members**

Col. Thomas Bedell Michele Perrault Everett Townsend

### **President/CEO**

Kimberly J. Becker

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. If comments are made to the Committee without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law. *Please note that agenda items may be taken out of order.* 

Staff Reports and documentation relating to each item of business on the Agenda are on file in the Office of the Authority Clerk and are available for public inspection.

**\*NOTE:** This Committee Meeting also is noticed as a Special Meeting of the Board to (1) foster communication among Board members in compliance with the Brown Act; and (2) preserve the advisory function of the Committee.

Board members who are not members of this Committee may attend and participate in Committee discussions. Since sometimes more than a quorum of the Board may be in attendance, to comply with the Brown Act, this Committee meeting also is noticed as a Special Meeting of the Board.

To preserve the proper function of the Committee, only members officially assigned to this Committee are entitled to vote on any item before the Committee. This Committee only has the power to review items and make recommendations to the Board. Accordingly, this Committee cannot, and will not, take any final action that is binding on the Board or the Authority, even if a quorum of the Board is present.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.

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## **Capital Improvement Program Oversight Committee** and Special Board Meeting Agenda

Thursday, July 18, 2024

### **CALL TO ORDER:**

### **PLEDGE OF ALLEGIANCE:**

## **ROLL CALL:**

Committee Members: Benzian, Martinez, Perez, Sanchez, von Wilpert (Chair)

### **NON-AGENDA PUBLIC COMMENT:**

Non-Agenda Public Comment is reserved for members of the public wishing to address the Committee on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Board. Please submit a completed speaker slip to the Authority Clerk. *Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.* 

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Committee.

### **NEW BUSINESS:**

### 1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the April 18, 2024 regular meeting.

### 2. ELECTRICAL VEHICLE FIRE BRIEFING WITH CHIEF ROBERT REZENDE:

(Battalion Chief, San Diego Fire-Rescue, Robert Rezende, MS)

### 3. NEW TERMINAL 1 AND FINANCIAL UPDATE:

(Bob Bolton, Director, Airport Design & Construction, Maya Dayan, Director, Capital Financial Planning & Airline Relations)

### 4. **NEW TERMINAL 1 CONCESSIONS UPDATE:**

(Deanna Zachrisson, Director, Revenue Generation & Partnership Development)

### 5. NEW TERMINAL 1 PARKING PLAZA ACTIVATION UPDATE:

(Brendan Reed, Sr. Director, Operational Planning & Readiness)

### 6. NEW TERMINAL 1 PARKING PLAZA MARKETING EFFORTS UPDATE:

(Deanna Zachrisson, Director, Revenue Generation & Partnership Development; Jon Graves, Director, Marketing & Air Service Development; and Jonathan Heller, Director, Communications)

## Page 3 of 4

## **Capital Improvement Program Oversight Committee** and Special Board Meeting Agenda

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## 7. SMALL BUSINESS DEVELOPMENT PROGRAM UPDATE:

(Craig Ruiz, Manager, Small Business Development)

## **COMMITTEE MEMBER COMMENTS:**

**ADJOURNMENT:** 

## **Capital Improvement Program Oversight Committee** and Special Board Meeting Agenda

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## Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- 1) Persons wishing to address the Board, ALUC, and Committees shall submit a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to submit a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

## **Additional Meeting Information**

**NOTE:** This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Office of the Authority Clerk at (619) 400-2550 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at www.san.org.

For those planning to attend the Commission meeting, parking is available in the Airport Administration Building Parking Lot (entrance on the east side of McCain Road). Visitors can park in the lot from 8:00 a.m. to 5:00 p.m.

You may also reach the SDCRAA Building by using public transit via the San Diego MTS System, Route 923. For route and fare information, please call the San Diego MTS at (619) 233-3004 or 511.

### **DRAFT**

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY SPECIAL BOARD AND CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE MEETING MINUTES THURSDAY, APRIL 18, 2024 BOARD ROOM

<u>CALL TO ORDER:</u> Chair von Wilpert called the Special Board and Capital Improvement Program Oversight Committee meeting to order at 10:03 a.m., on Thursday, April 18, 2024, in the Board Room of the San Diego International Airport, Administration Building, 2417 McCain Road, San Diego, CA 92101.

**PLEDGE OF ALLEGIANCE**: Board member Vaus led the Pledge of Allegiance.

### **ROLL CALL:**

### **Board**

Present: Benzian, Cabrera (Chair), Martinez, Montgomery Steppe, Perez,

Sanchez, Sly, Vaus, von Wilpert

Absent: Bedell (Ex-Officio), Perrault (Ex-Officio), Townsend (Ex-Officio)

## Capital Improvement Program Oversight Committee

Present: Benzian, Martinez, Perez, Sanchez, von Wilpert (Chair)

Absent: None

Also Present: Kimberly J. Becker, CEO/President; Amy Gonzalez, Counsel Service;

Shawna Morales, Assistant Authority Clerk II, Board Services; Patricia

Willis, Assistant Authority Clerk I

### **NON-AGENDA PUBLIC COMMENT:** None.

Chair von Wilpert turned the meeting over to Chair Cabrera of the Authority Board for item 4, Closed Session.

Draft - Special Board and Capital Improvement Oversight Committee Meeting Minutes Thursday, April 18, 2024 Page 2 of 3

**CLOSED SESSION:** The Board recessed into Closed Session at 10:06 a.m. to hear Item 4.

### 4. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9 Name of Case: San Diego County Regional Airport Authority v. AQ US SW Holding Co., et al., San Diego Superior Court Case No. 37-2023-00032124-CU-BC-CTL

Board Member Sly arrived at the meeting 10:11 a.m.

Board Member Sanchez left the meeting at 11:04 a.m.

**REPORT ON CLOSED SESSION:** The Board adjourned out of Closed Session at 11:04 a.m. There was no reportable action.

Chair Cabrera turned the meeting over to Chair von Wilpert.

## **NEW BUSINESS:**

## 1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the October 19, 2023, regular meeting.

ACTION: Moved by Board Member Benzian and seconded by Board Member Perez to approve staff's recommendation. Motion carried unanimously, noting Board Member Sanchez Absent.

### 2. **NEW TERMINAL 1 AND FINANCE UPDATE:**

Bob Bolton, Director, Airport Design & Construction, Brian DeLaura, Airline Technical Rep, Airport & Construction and Maya Dayan, Director, Capital Financial Planning and Airline Relations provided a presentation on New Terminal 1 and Finance Update that included New Terminal 1 Project Timeline and Milestones; Terminal and Roadways Construction Update; New Terminal 1 Airside; New Terminal Logistics; and a Financial Update, including Contingency Use Summary.

Board Member Cabrera inquired about the completion of road work on Pacific Hwy that the Airport Authority is working on. Bob Bolton, Director, Airport Design & Construction reported that the work by Airport Authority is completed but there will be some mitigation measure work to be completed in the future and will have an update at the next CIPOC meeting.

Chair von Wilpert requests that the next Finance Update report include the historical trends with dates.

Draft - Special Board and Capital Improvement Oversight Committee Meeting Minutes Thursday, April 18, 2024 Page 3 of 3

Chair von Wilpert inquired about the bonds if those were bonds offered or acquired. Bob Bolton and Mayan Dayan stated that they can provide details regarding usage of bonds.

Chair von Wilpert turned the meeting over to Chair Cabrera of the Authority Board for item 3, Board Workshop.

### **BOARD WORKSHOP:**

### 3. PROPOSED CAPITAL PROGRAM BUDGET FOR FISCAL YEAR 2025-2029:

Angela Shafer-Payne, Vice President, Development, Shohreh Beladi, Program Manager, Airport Design and Construction and Maya Dayan, Director, Capital Financial Planning and Airline Relations provided a presentation on Proposed Capital Program Budget Fiscal Years 2025-2029 that included Capital Program Overview; Proposed New Capital Projects (6); Prioritization Criteria; IT Infrastructure Refresh; Northside Airfield and Facility Advanced Planning and Improvements Study; Rehabilitate Taxiways B7-10 and D; Restroom Upgrades in Terminal 2 East; Restroom Upgrades in Terminal 2 West; Computerized Maintenance Management System; Current/Proposed Capital Program Project Locations; Capital Program Budget Summary; Proposed Fiscal Year 2025-2029 Capital Program Project Locations; Proposed Fiscal Year 2025-2029 Capital Program Preliminary Sources of Funds.

## **COMMITTEE AND BOARD MEMBERS COMMENTS:** None

**ADJOURNMENT:** The meeting adjourned at 11:51 a.m.

APPROVED BY A MOTION OF THE CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE THIS 18<sup>TH</sup> DAY OF JULY 2024.

	ANGELA SHAFER-PAYNE VICE PRESIDENT, DEVELOPMENT				
ATTEST:					
SHAWNA MORALES					

SHAWNA MORALES
ASSISTANT AUTHORITY CLERK II,
BOARD SERVICES

## ITEM 2

# Electrical Vehicle Fire Briefing with Chief Robert Rezende

There are no materials for this item at this time.

# NEW T

Capital Improvement Program **Oversight Committee** New T1 Update **Now Arriving!** Presented by Bob Bolton, Director Airport Design & Construction July 18, 2024



## Agenda



## **Bob Bolton:**

- NT1 Project Timeline
- Construction Update
- NT1 Airside
- Logistics

## Maya Dayan:

Financial Update



## New T1

## **OVERALL PROGRAM SCOPE**



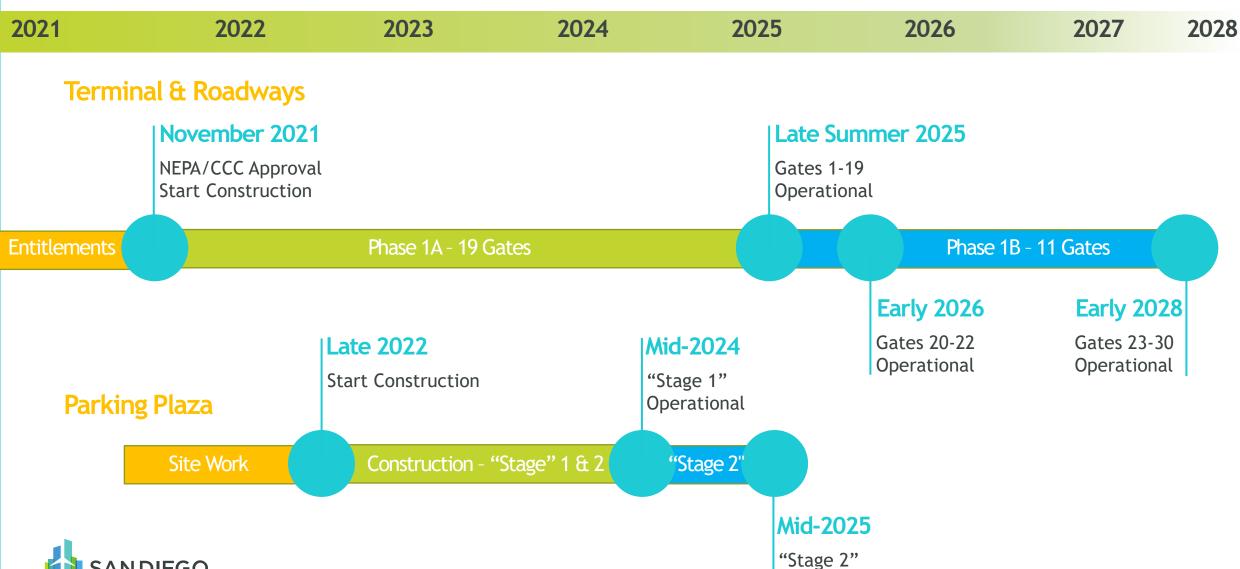
Package 1 – Terminal and Roadways
Package 2 – Airside Improvements
Package 3 – Administration Building
Future Transit Station





## NT1 Project Timeline / Milestones





Operational

## **NT1 Terminal and Roadways**



## **RECENT PROGRESS**

## May 2024

- Started Terrazzo Flooring at Terminal Building
- Started installation of Passenger Boarding Bridges
- Completed Roofing at Terminal Building

## June 2024

- Energized 12kV power to NT1 Parking Plaza
- Completed UAHT Steel Erection
- Disassembled concrete batch plant

## **UPCOMING MAJOR MILESTONES**

- NT1 Parking Plaza opening August 27, 2024
- Turnover of Tenant Improvement spaces December 30, 2024
- Complete UAHT Building December 2024 (Tentative)



## NT1 Sitework - June 20, 2024







## Arrivals Curb





## Arrivals Road



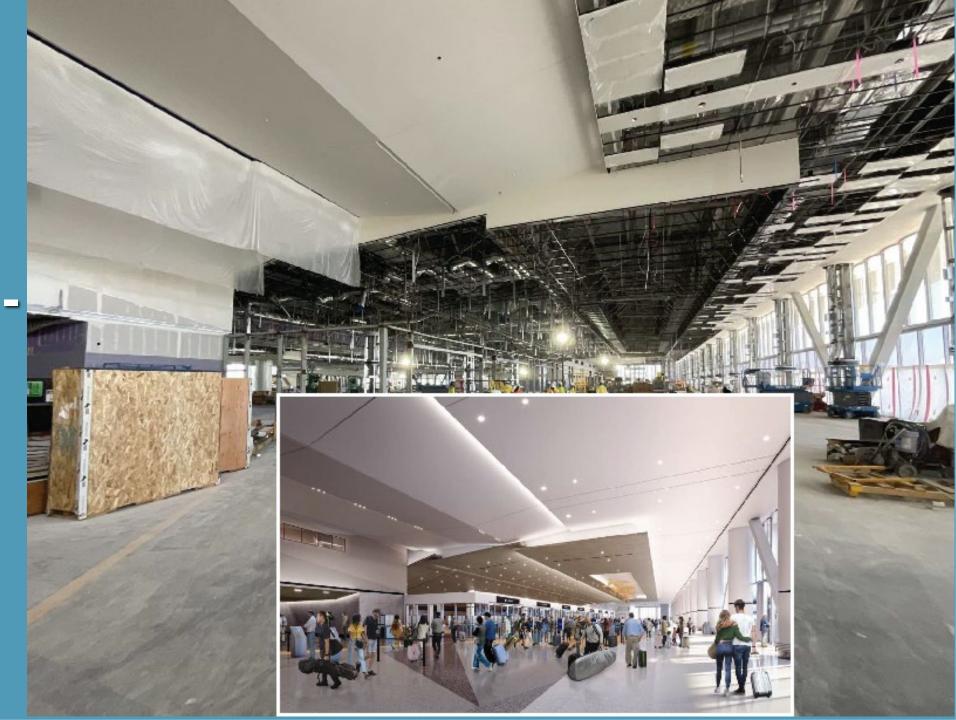


## Dining Terrace



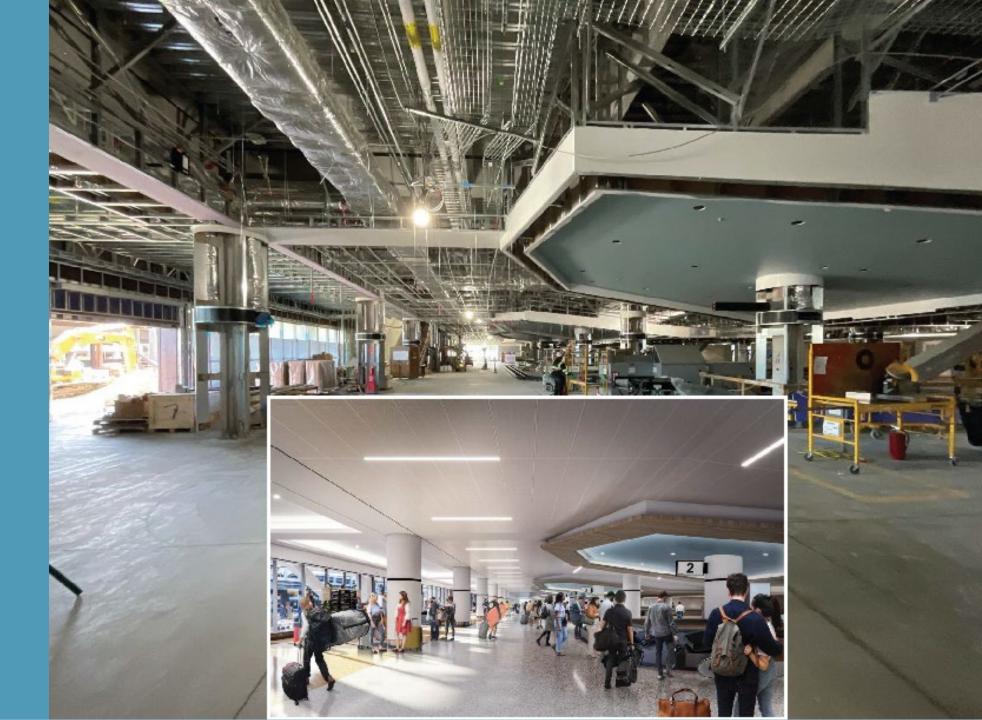


Activity
Snapshots Terminal
NT1
Ticketing





## Baggage Claim





## **Activity Snapshots - Civil Activities**





## NT1 Parking Plaza





Parking Plaza Light Well





## **Activity Snapshots - UHAT**





## **Activity Snapshots - UAHT**





**UAHT Vapor Barrier Installed** 

**UAHT Slab Being Sawcut** 



## **Activity Snapshots - UAHT**







## **NT1 Airside Improvements**







## New Taxiway A







## AOA Wall & Phase 9A Grading







## Cistern



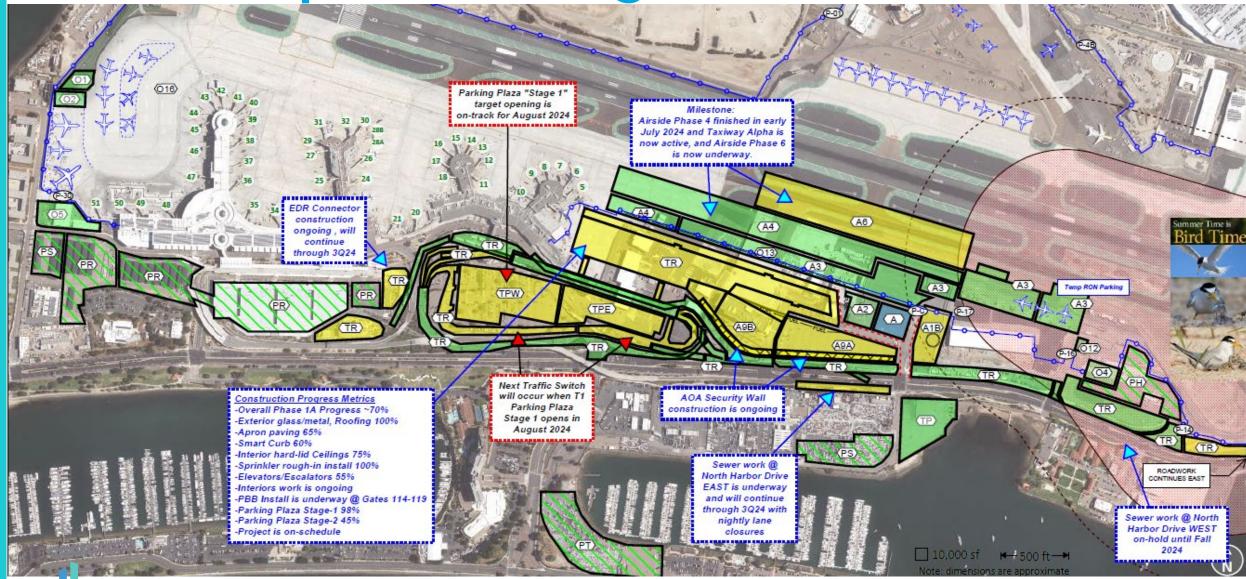








## NT1 Campus-wide Logistics Plan









## New T1 Program Costs through May 31, 2024

(\$ in thousands)	Board Approved Budget *	Program Contingency Use	Approved Budget after contingency transfer	Actual Costs Incurred	Funding Source
Terminal and Roadways	\$ 3,229,372	\$ 5,043	\$ 3,234,416		Grants/Bonds/Cash
•		•	• •		
Airside Improvements	356,519	(3,665)	352,854	1/3,90/	Grants/Bonds
New Administration Building	107,300	0	107,300	106,730	Bonds
<b>Shuttle Lot Relocation Construction</b>	18,175	0	18,175	13,139	Bonds
Program Contingency	122,933	(1,378)	121,555	**	Bonds
	\$ 3,834,300	\$ 0	\$ 3,834,300	\$ 1,870,115	_

<sup>\*</sup> as of 01/11/2024



<sup>\*\*</sup> Program Contingency costs incurred included in projects above

## **Contingency Use Summary**

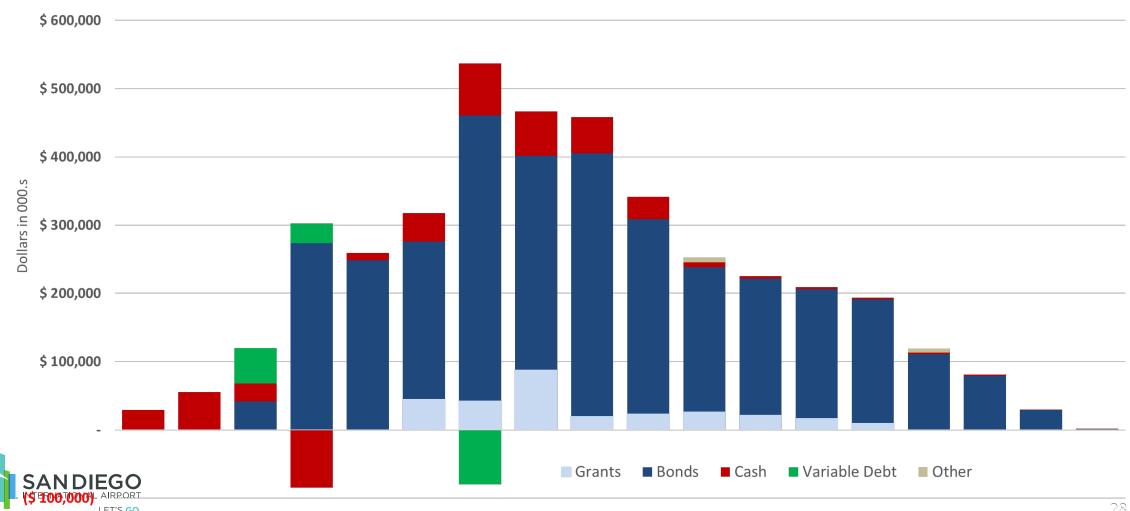
## (in thousands)

	April, 2024 CIPOC	July, 2024 CIPOC	Summary
Program Contingency	\$122,933	\$122,397	\$122,933
Contingency Transferred to Projects	(\$536)	(\$842)	(\$1,378)
Federal Funding Requirements		(2,383)	(2,383)
Utilities	(536)	(1,079)	(1,615)
Increase operational flexibility		(853)	(853)
Security		(225)	(225)
Return Funds to Contingency		3,698	3,698
Contingency Remaining	\$122,397	\$121,555	\$121,555



## **New T1 Program**

## Cash flow and sources of funds





## Questions?





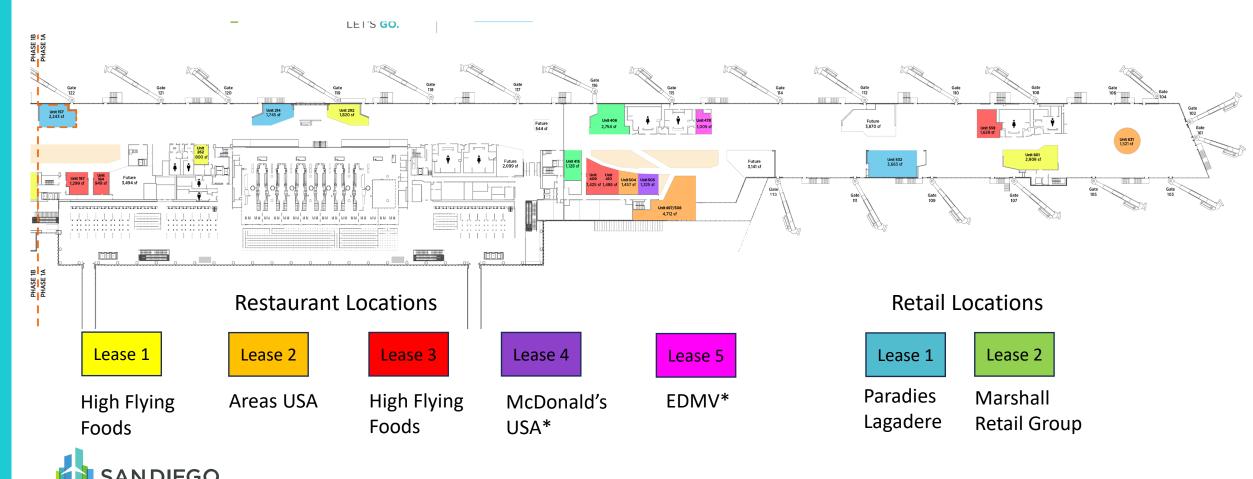
# New Terminal 1 Restaurant & Retail Program

Capital Improvement Program Oversight Committee (CIPOC) Update - July 18, 2024



## Phase 1a – Restaurant & Retail Progress

15 new restaurant & retail locations to open in September 2025



### 'Sense of Place' Districts

Seaside District

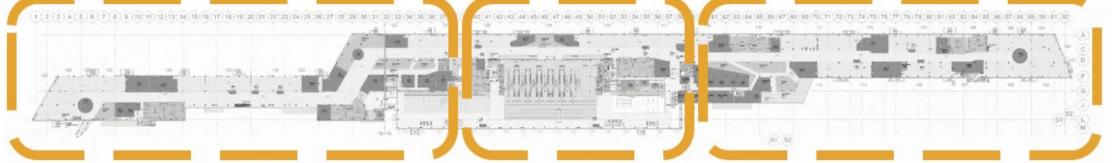
La Jolla, Carlsbad, Oceanside

#### **Urban District**

Gaslamp Quarter

#### Heritage District

Old Town, Mission Valley









### **Project Milestones**

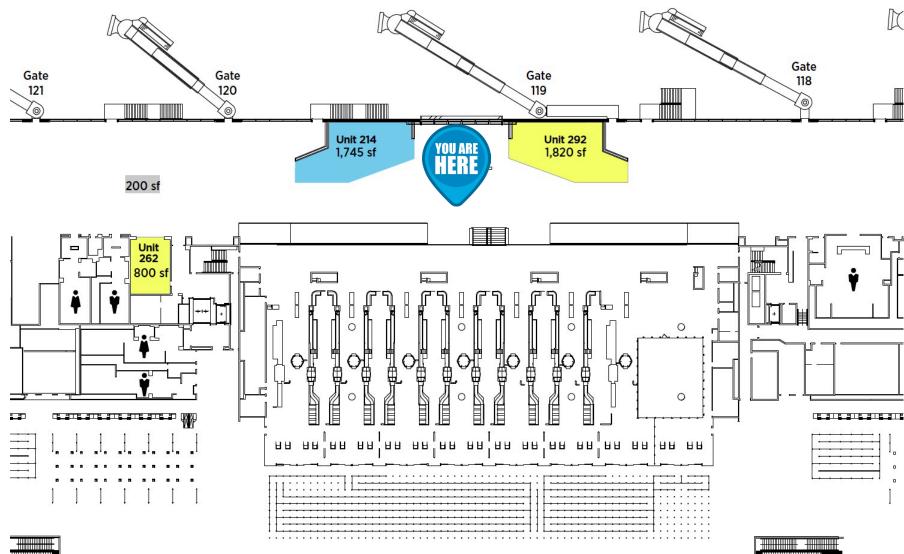
	SAN   NT1 Concess	ion I	rog	ram	Sch	edu	le Pl	H1A																						
		2023							2024							20 61 86 20 19 05						2025								
		JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	
Foo	d & Beverage PKGs 1-5		Concept Design										Permit							Construction							0			
Reta	ail PKG 1, 2			РКО	DRC		Desig	n		Permit									Construction								0			
Passenger Services/Advertising													PKO Design						Permit					Construction			0			
Cluk	b/Lounge TBD																													

- Design for all Phase 1a locations 90% complete
- City Permit Submittals July August 2024
- Concessionaire Construction early 2025
- All Phase Ia offerings open September 2025

Design for Phase 1b offerings begins late 2024

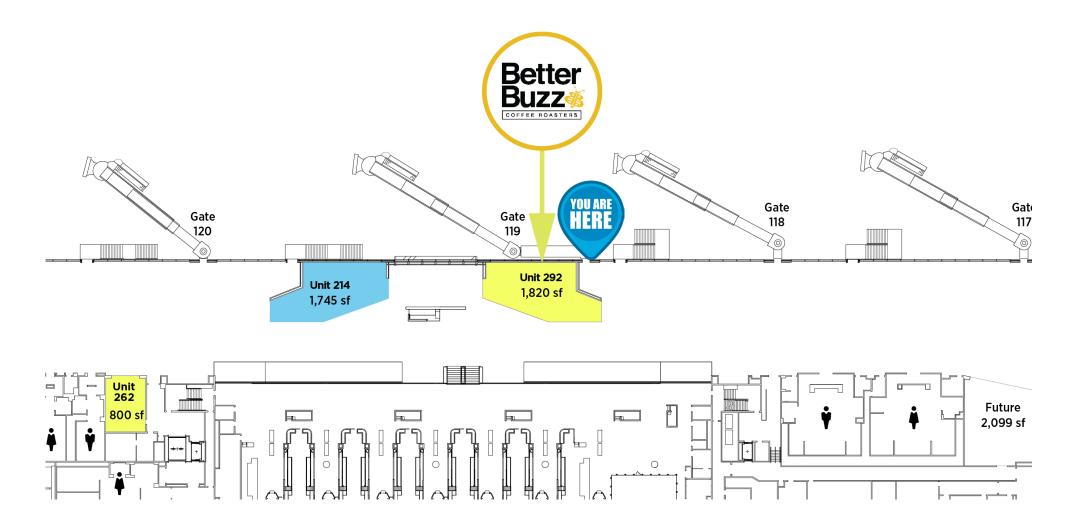


## **Phase Ia: Opening September 2025**



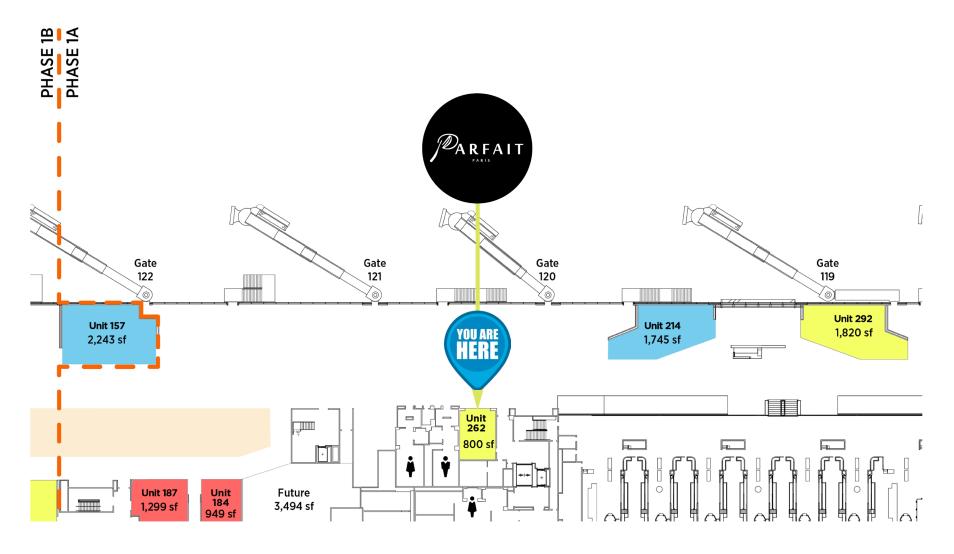








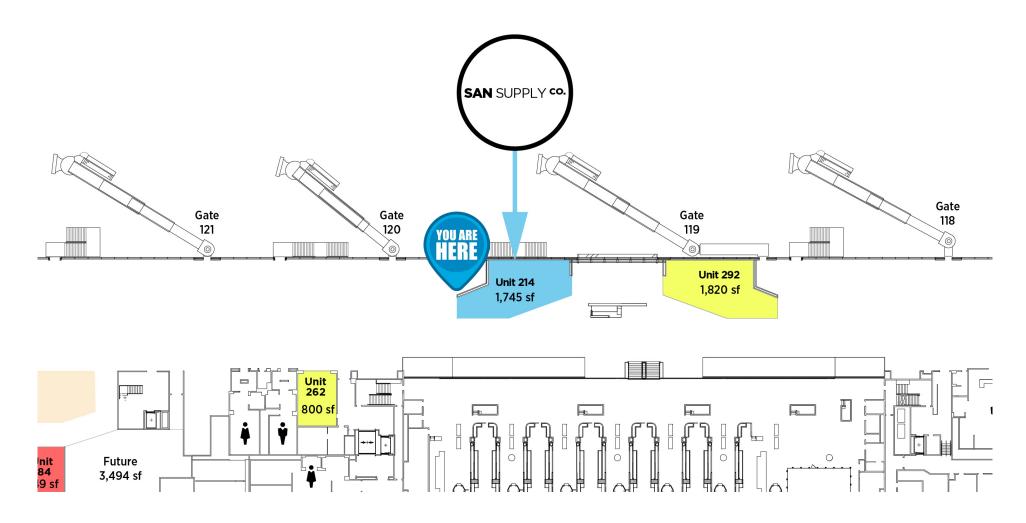








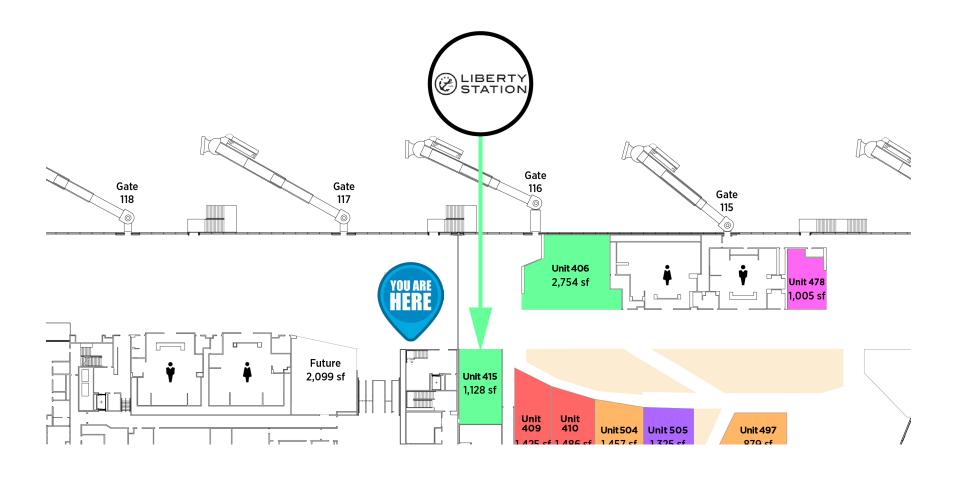






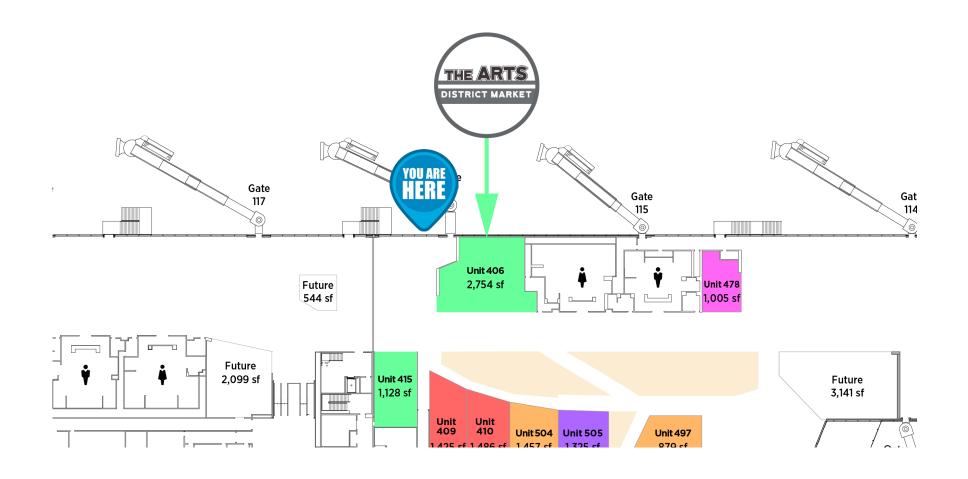






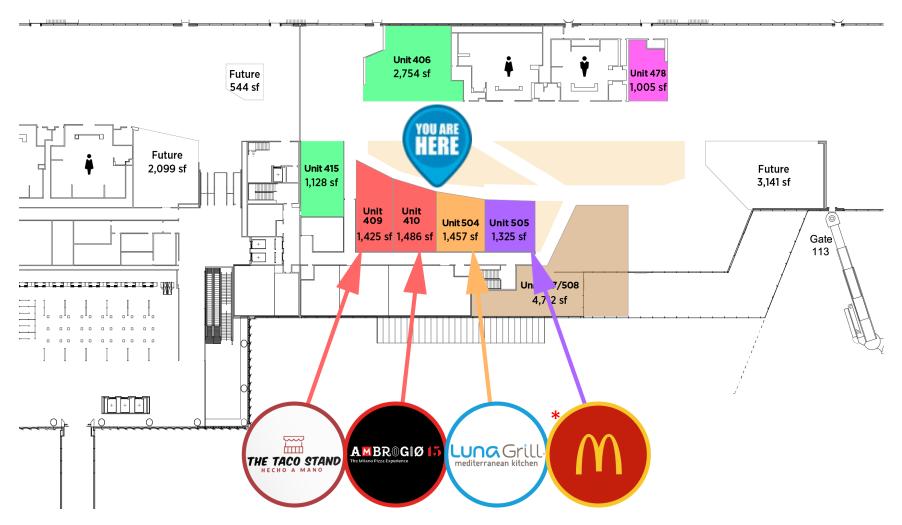
















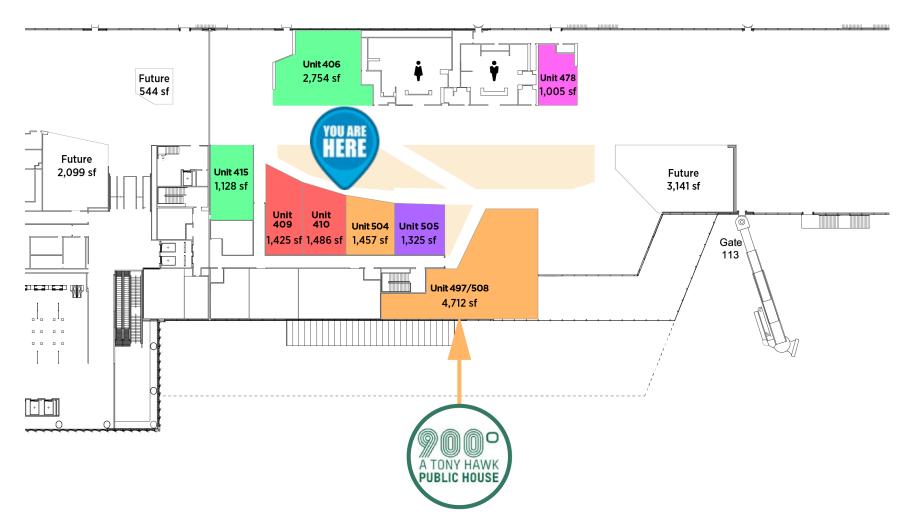


## AMBROGIØ15









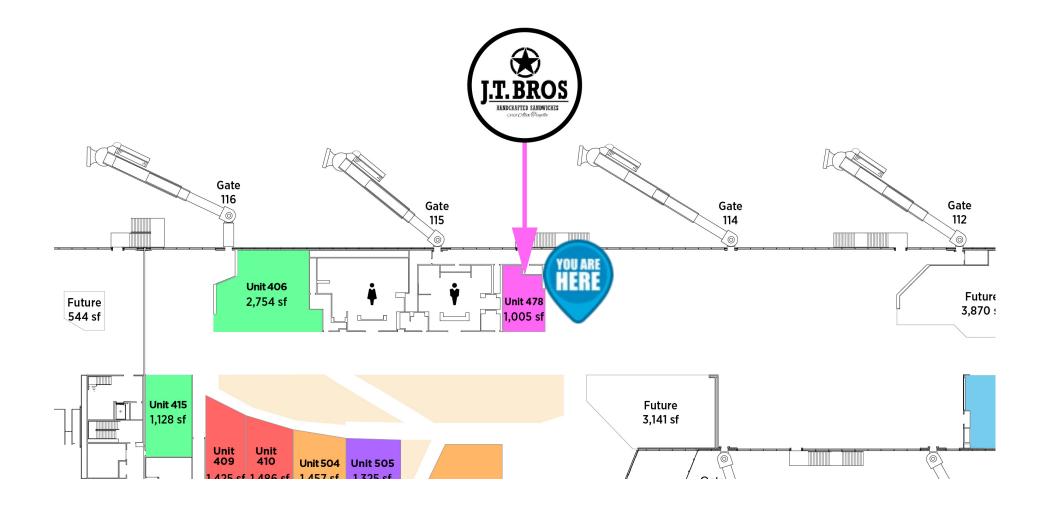






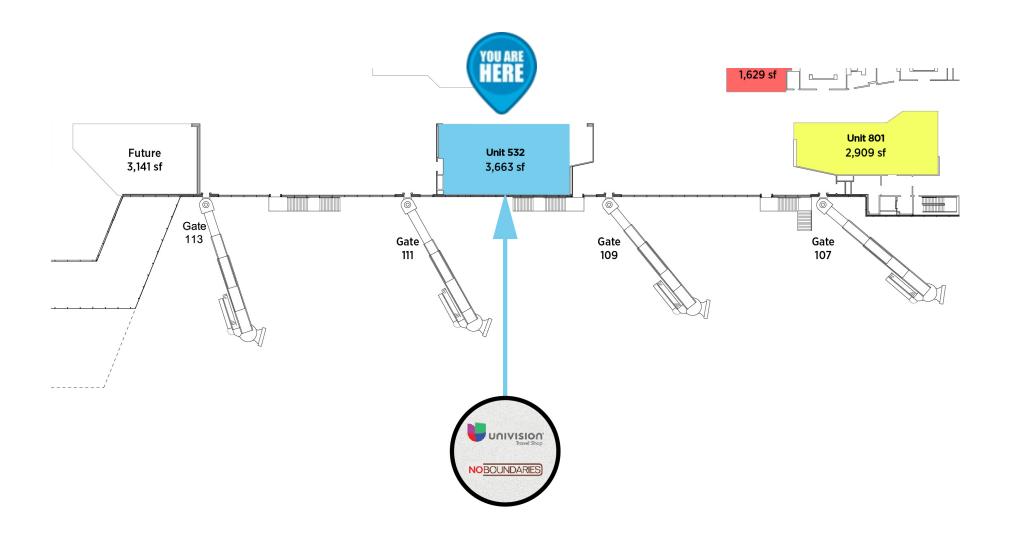








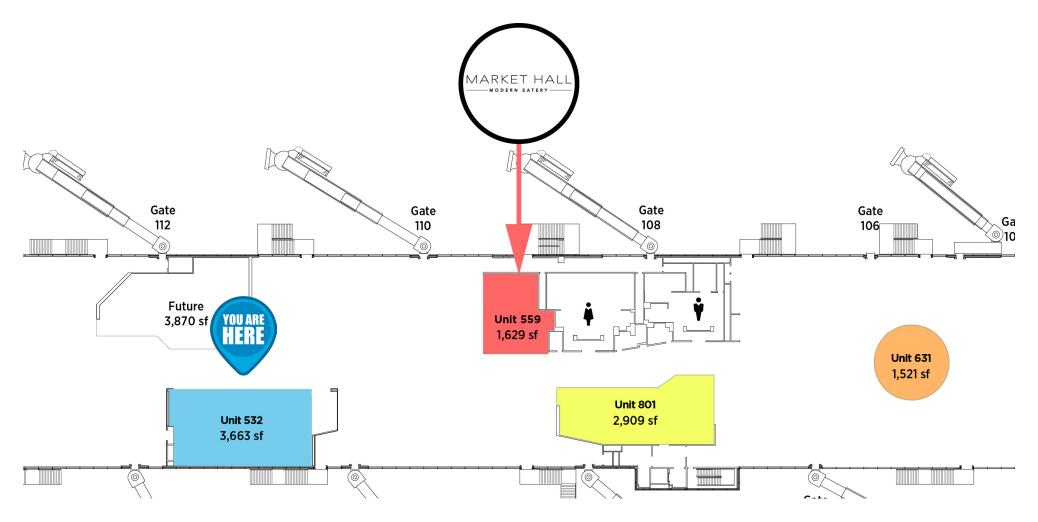






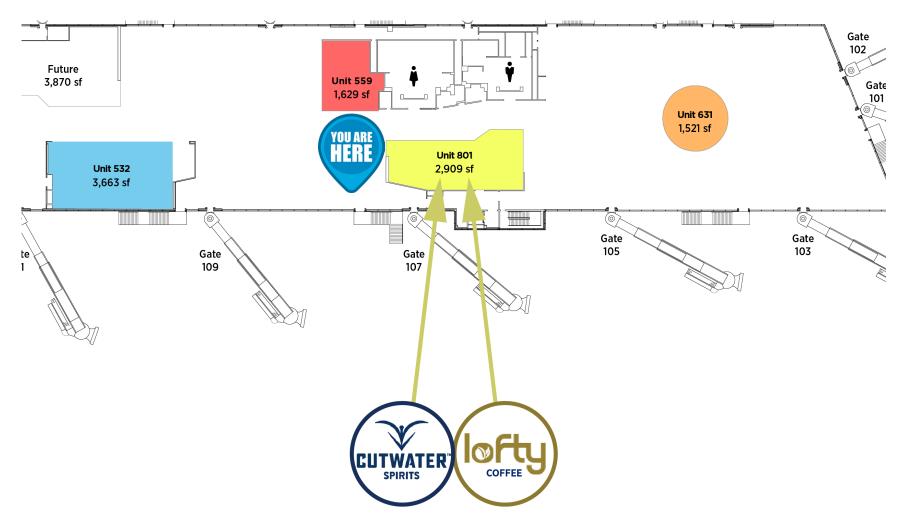








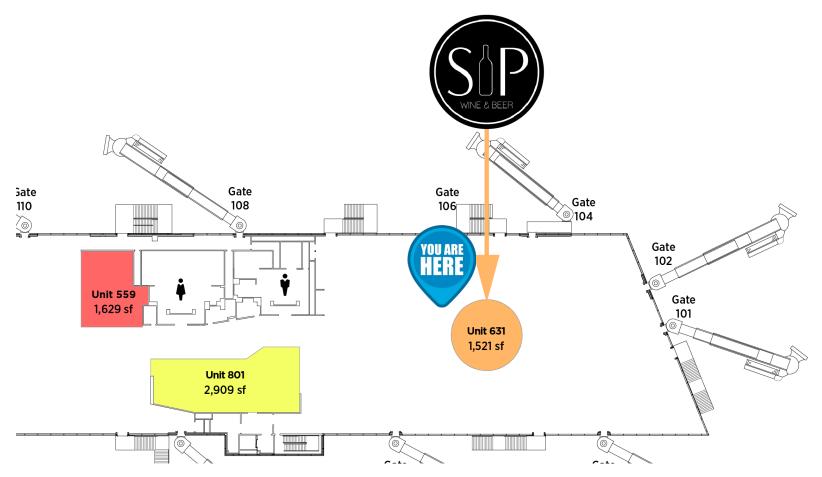


















## See you in September 2025!





**Brendan Reed**Senior Director of Operational Planning & Readiness



## Opening T1 Parking Plaza (Stage 1) Outline

- General Info
- Facility Access & Layout
- Parking Payment Options
- Customer Amenities
- Sustainable Design Features
- Opening Milestones
- Activation Activities

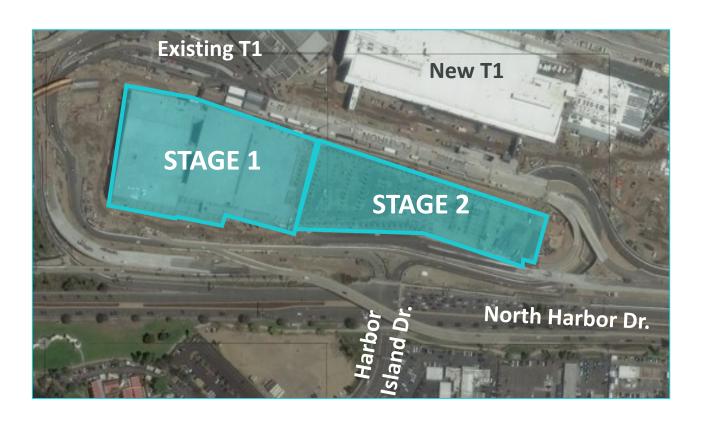






## Opening T1 Parking Plaza (Stage 1) General Info

- 1 Million Square Feet
- 5 Levels with Express Ramps
- 2,834 Total Stalls
- 519 "Clean Vehicle" Stalls
- 65 EV Charging Ports (34 on Opening Day)
- 20 Short-Term Parking Stalls

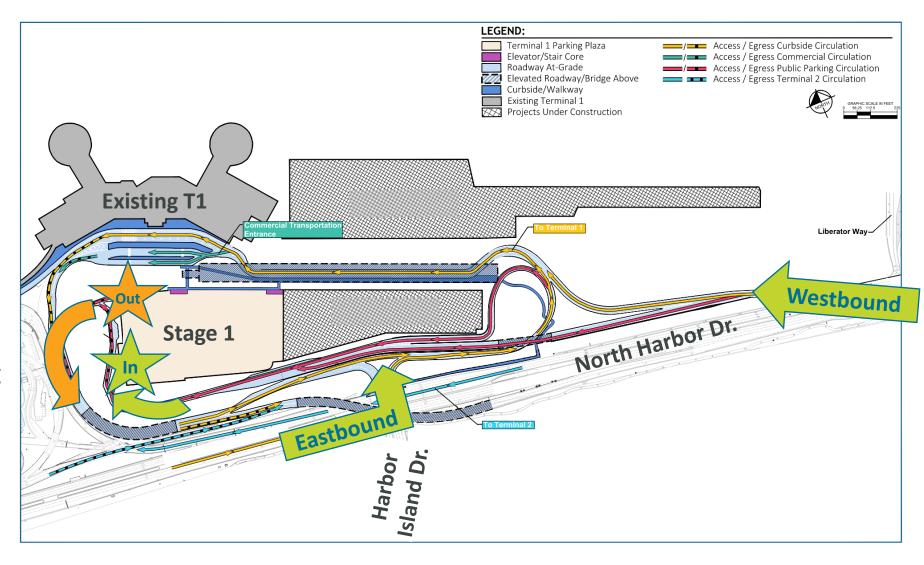




## Opening T1 Parking Plaza (Stage 1) Facility Access

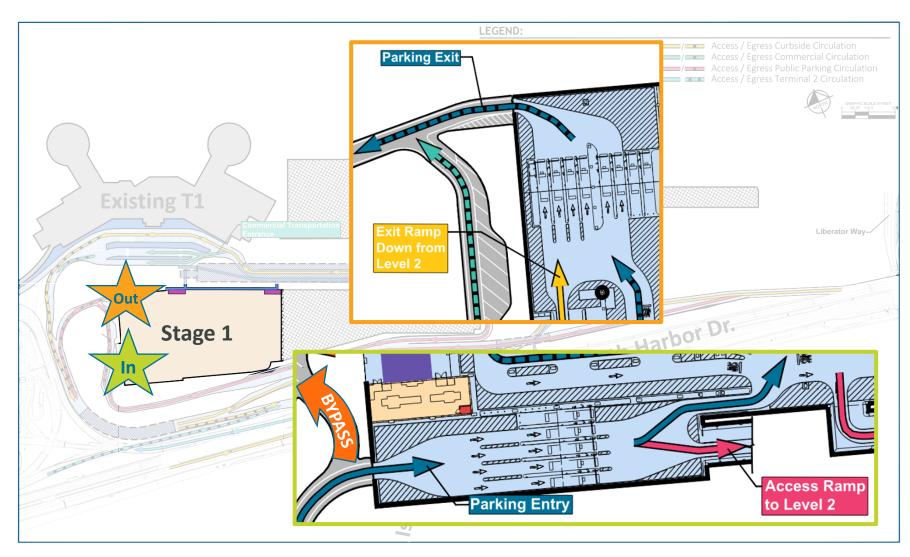
- Westbound:
   Temporary entry road off North Harbor Dr.
- Eastbound:
   Entry road at Harbor
   Island Dr. intersection
- T1PP Entrance & Exit:
  Both on facility's west
  side





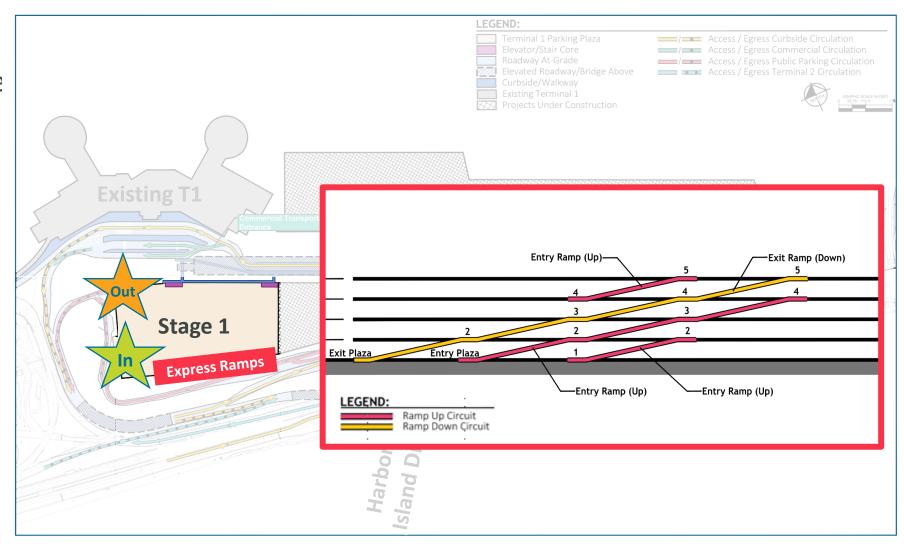
## Opening T1 Parking Plaza (Stage 1) Facility Layout

- Entrance:4 entry lanes(unstaffed)
- Exit:6 exit lanes(unstaffed)
- Height Clearance:
   Level 1 9' 6"
   Levels 2-5 8' 2"
- Bypass Lane:In front of entrance



## Opening T1 Parking Plaza (Stage 1) Facility Layout

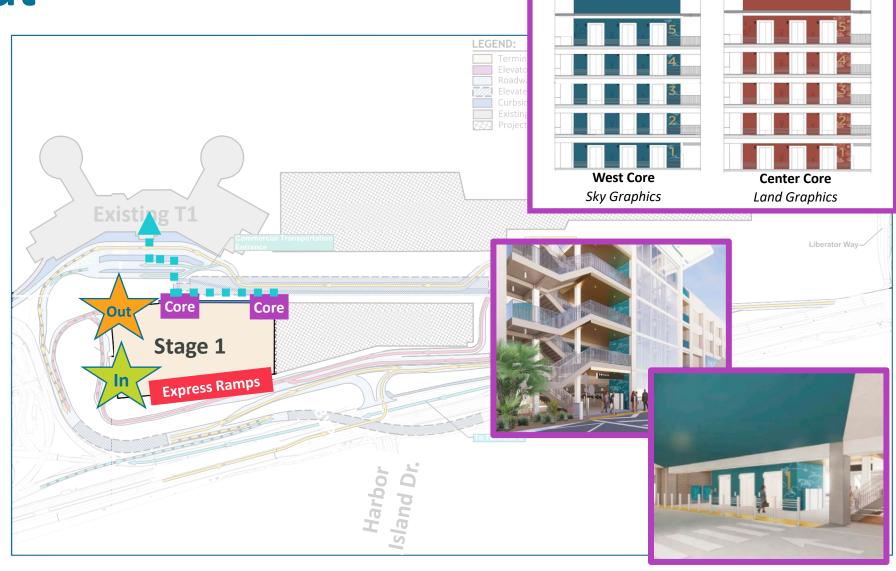
- 4 "Express Ramps" along T1PP's southside
- 3 ascending ramps & 1 descending ramp
- Creates more efficient vehicle circulation



Opening T1 Parking Plaza (Stage 1)

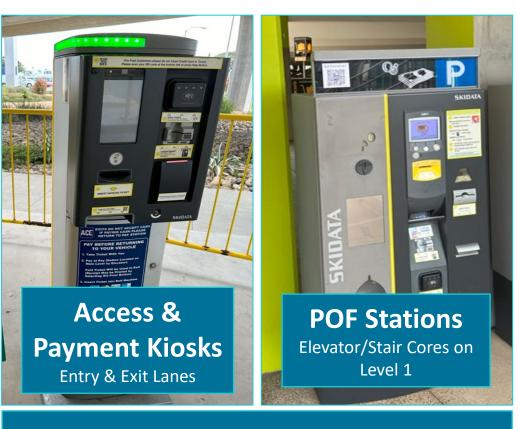
**Facility Layout** 

- 2 "Cores" (elevators & stairs) along northside
- Unique graphics & colors help customers with wayfinding
- Locations align with facility's lightwells (which also have stairs)
- Short distance to existing T1



## Opening T1 Parking Plaza (Stage 1) Multiple Parking Payment Options

- Ticket:
   Pulled at entry & used at exit kiosks
   Fees paid at pay-on-foot (POF) stations or exit kiosks
- Credit/Debit Card:
   Same card most be used at entry & exit kiosks
   Can also use NFC-enabled devices (ex. Apple Pay)
- Online Reservations:
   Utilize provided QR code
   License plate recognition may also allow entry
- Parking Cards/Transponders:
   Tap Authority-issued parking cards
   Transponders installed on Authority fleet vehicles



No Parking Fee Charged for Vehicles that Enter & Exit within 10 Minutes

## Opening T1 Parking Plaza (Stage 1) Customer Amenities



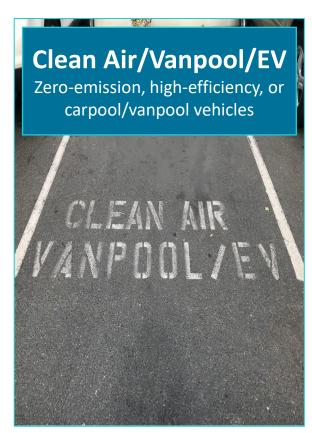




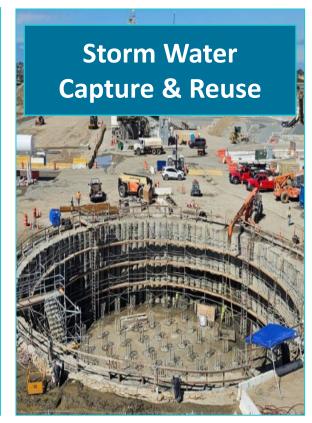




## Opening T1 Parking Plaza (Stage 1) Sustainable Design Features



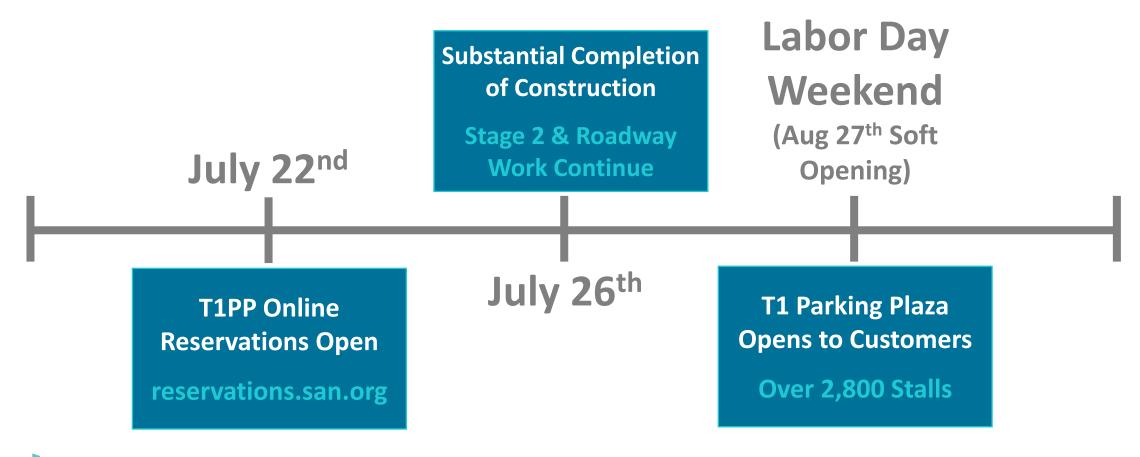








## Opening T1 Parking Plaza (Stage 1) Opening Milestones



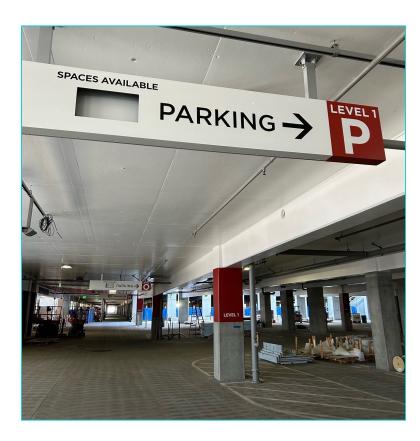


## Opening T1 Parking Plaza (Stage 1) ORAT Process



"ORAT Gets the People Ready for the Facility"

## Opening T1 Parking Plaza (Stage 1) In-Facility Activation Activities





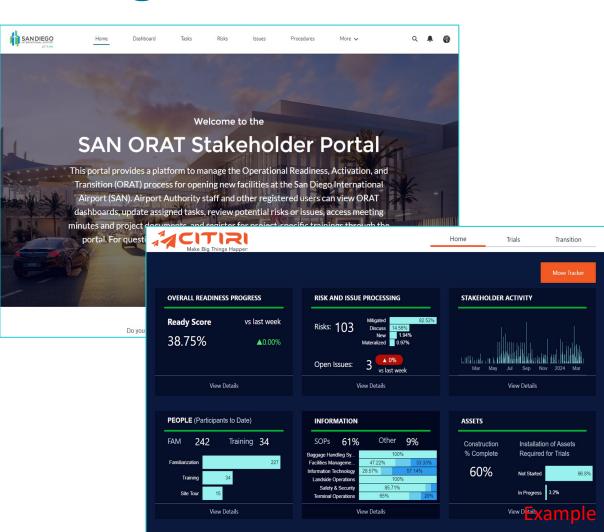




## Opening T1 Parking Plaza (Stage 1) Operational Readiness Tracking

- Utilize a special software platform to manage all ORAT planning & activation activities
- Over 45 Authority users
- Tracking the implementation of 212 Operational Readiness "Requirements" for T1PP (People, Info, & Assets)







## New T1 Parking Plaza Marketing Update

Vatana Kang

Program Manager,
Revenue Generation
and Partnership Development

Jon Graves

Director, Marketing, Arts and Air Service Development

Jonathan Heller

Director, Communications

Capital Improvement Program Oversight Committee
July 18, 2024



## **Overarching Goals**





#### Promote, Educate & Pitch

- Promote the opening of the New Terminal 1 Parking Plaza across multiple platforms and channels.
- Educate public on reservation system, access to the Parking Plaza, and its consumer-friendly technology.
- Secure paid and earned media coverage at the local and national level.



### Parking Reservations

- Paid Google search ads
- Limited time promo code for 10% off September reservation rates at both T1PP and T2PP
- Reservations launches on July 22 for Labor Day weekend





Terminal 1 Parking Plaza
Opens Late Summer 2024

Reservations Open July 22



## **Parking Reservations**



Make reservations online at reservations.san.org





### Radio

#### English

- 18 stations
- 1,793,422 San Diego residents

#### **Spanish**

- 2 stations
- 326,400 San Diego residents















## **On-site Signage**

### Façade



#### **Clear Channel Advertisements**





## **Digital Channels**

#### **Email Signature Block**



#### Homepage slider



#### Go In The Know



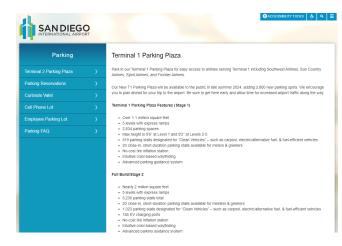
#### New T1 Parking Plaza opening soon

Our New T1 Parking Plaza will be available to the public late this summer, adding 2,800 new parking spots! Some additional Parking Plaza features coming soon include...

- · Over 1.1 million square feet
- 5 levels with express ramps
- 2,834 parking spaces
- 462 parking stalls designated for "Clean Vehicles" such as carpool, electric/alternative fuel, & fuel-efficient vehicles
- . 20 close-in, short-duration parking stalls available for meeters & greeters
- · No-cost tire inflation station
- · Intuitive color-based wayfinding
- Advanced parking guidance system
- 34 charging ports available on opening day, an additional 31 charging ports will be added by the end of October

Make reservations for current parking options

#### **Dedicated Webpage**





## **Messaging Themes**





#### 1. Terminal 1 Parking Plaza Amenities - Stage 1

- Advanced Parking Guidance System
- 2,800 close-in parking spaces
- 65 EV charging stations by October
- 20 short-term meeter/greeter spaces

#### 2. Plan Ahead

- Reserve your spot at SAN.org/parking
- New roadway access system

#### 3. What's Next?

Stage 2: Additional 2,400 spaces in summer 2025



## **Media Strategies**



The San Diego

Union-Tribune



Simple Flying













- Earned Media
- Social Media
- Hispanic Media







### Press Conference/Ribbon Cutting





- Last week of August
- Airport Authority staff, Board
- Local media invited
- Collateral: Fact sheet, video
- Tour for attendees



### **Outreach Channels**





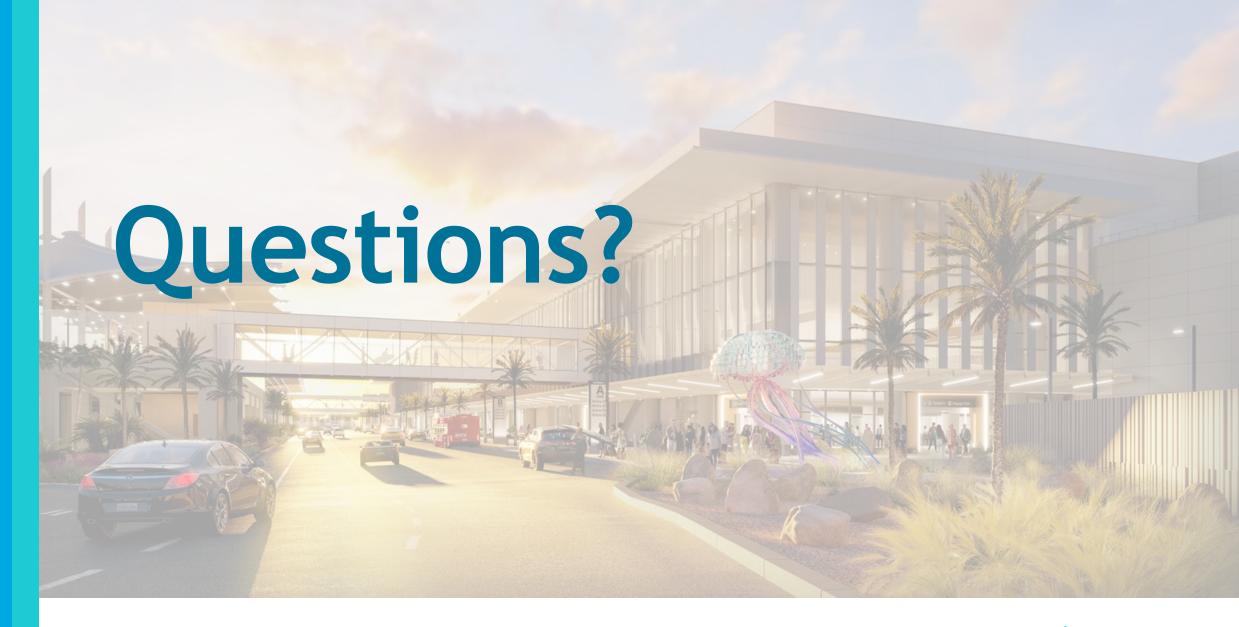




- New T1 Navigator Newsletter
- Community Outreach
- Airline Direct Communications
- Website Content/Blog











Manager, Small Business Development



Craig Ruiz

## SAN SBD Team



SBD Program Manager ACDBE

SBD Program Manager DBE

SBD Program Coordinator -VACANT



Tiffany Garcia



Christine Pham



Jose Cortez

Vacant



### **Small Business Development Program Objective**

Established to ensure that small businesses have every opportunity to do business with the Airport Authority.

### **Mission**

Build relationships between the Airport Authority and the small business community by providing valuable resources that exceed expectations and increase diversity.







## **SBD Program Role**

- Implement Small Business Programs
  - Education, Outreach, Networking,
     Certifications
- Ensure regulatory compliance on all federally funded projects
- Track payments and certifications



### Disadvantaged Business Enterprise (DBE) Program

- Applies to recipients of Federal Aviation Administration (FAA), Federal Highway Administration (FHWA) and Federal Transit Administration (FTA) funds of \$250K+ awarded prime contracts
- Includes New Terminal 1, Airside, Capital Improvement Projects, Quieter Home Program
- Annual & Tri-annual reporting



## Airport Concession Disadvantaged Business Enterprise (ACDBE) Program

- Applies to recipients of Airport Improvement Program (AIP) funding from FAA
- A concession may be a business located at an airport engaged in the sale of goods and/or services to the public or a business that provides goods and services to those businesses
- Includes Food & Beverage, Retail, Passenger Services, Car Rental Companies, Vendors to Car Rental Companies
- Annual & Tri-annual reporting



### **Board Policy 5.12**

- Authority's policy allowing preference to Small Businesses, Veteran Owned Small Businesses and Local Businesses in the award of Authority contracts
- Does not apply to federally funded projects
- Inclusionary Approach for Design-Bid projects

### **Inclusionary Approach**

- Successful method to maximize opportunities for Small, Local and Veteran Owned Small Businesses
- Subcontracting opportunities exist, but not clearly defined
- Prime contractors required to submit to Authority:
  - Monthly reporting of achievements to SBD
  - Outreach Plan to include key points but not limited to:





### **Bid Opportunity Types at SAN**



#### **CONSTRUCTION**

- New T1
- Capital Improvement Program
- Quieter Home Program

#### **FACILITIES MANAGEMENT**

- Annual Service Agreements
- Ready Service Contracts

#### **PROFESSIONAL SERVICES**

- Consulting
- Advisory
- Business Service
- On Call / Professional Services

#### CONCESSIONS

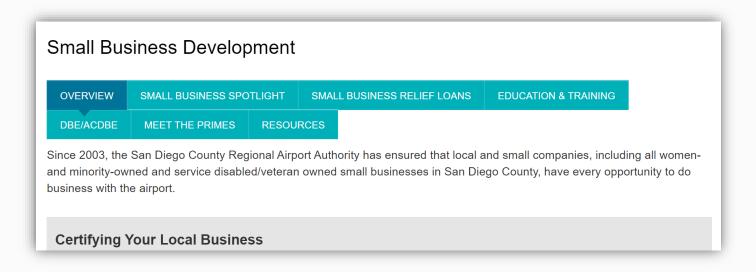
- Food & Beverage, Retail, Passenger Services
- Goods & Services for Rental Car Companies

#### **SUPPLIES**

**PUBLIC ARTS** 



### **Support Services & Resources**





- Small Business Development Landing Page (<u>www.san.org/smallbusiness</u>)
- Online Business Tutorials
- Future's List

- Referrals
- Certification Assistance
- Bonding & Contract Financing



### **Outreach & Education**

### **UPCOMING EVENTS**

- Bonding Educational Event August 16, 2024
- Meet the Primes (in person) September 5,
   2024
- Airport Rental Car Supplier Diversity Outreach
   Day October 22, 2024
- Veterans Appreciation Panel November, 2024

### **ONGOING EVENTS**

- Workshops & Small Business Training
- Turner School of Construction Management
- Certification Training & Guidance





Veterans
Appreciation
Panel

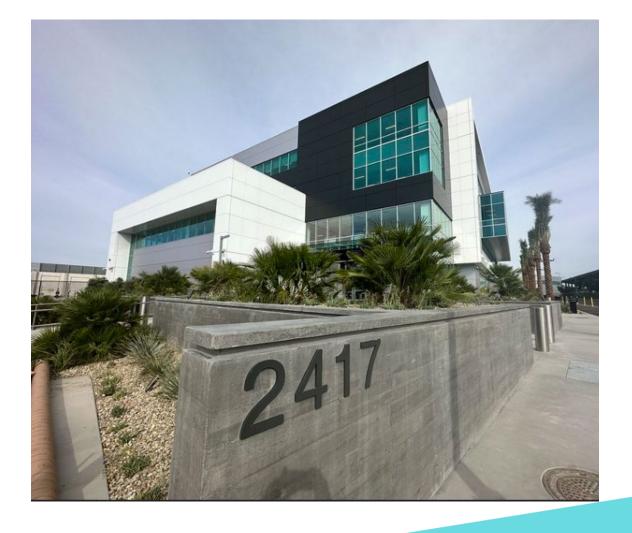
November 2024





## Airport Development Plan Project Update - Completed Administration Building











Sundt's Project Specific Inclusionary Outreach Plan

#### **PHASE 1 - OPPORTUNITY**

Initial Set Up/Planning /Bid Packaging

#### **PHASE 2 - COMMUNITY**

Preconstruction/Outreach/Inclusion

#### **PHASE 3 - EDUCATION**

Construction Inclusion / Reporting

#### PHASE 4 - FINAL COMPLETION/REPORTING

Final results submitted to SDIA





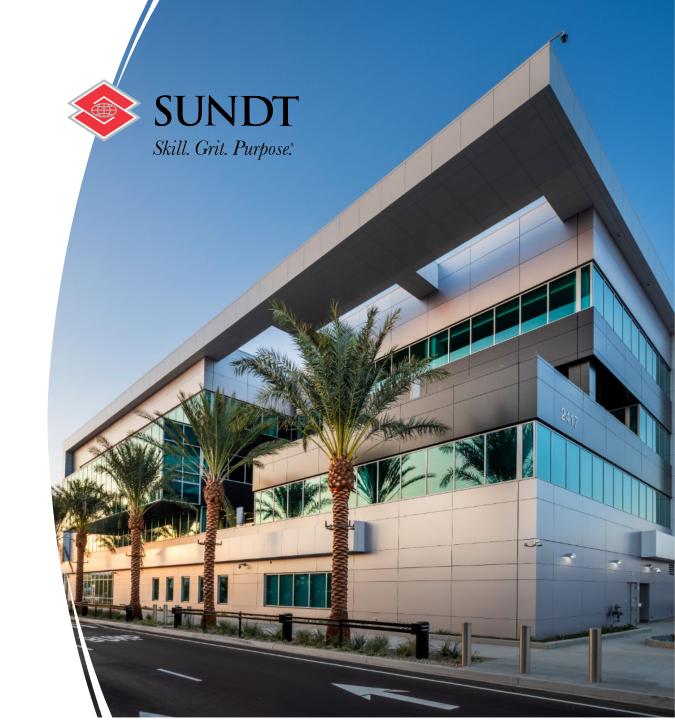


### **PROJECT GOALS**

### **Commitment Goal**

Local Businesses – 75%	\$ 57,202,789.50	
SBE Businesses – 30%	\$ 23,001,115.80	
VOBE/DVBE – 5%	\$ 3,833,519.30	
<b>Total Diversity Goal:</b>	\$ 84,337,424.60	





## OUTREACH/TRAINING EVENTS

- □ Sundt Construction conducted over **57** outreach events and trainings during 2022/2023
- ☐ 92 Bid Packages procured













## SUNDT

Skill. Grit. Purpose.®





# CURRENT DIVERSITY PARTICIPATION as of June 30<sup>th</sup>, 2024

Actual Diversity Participation			# Businesses
Local Businesses – 75%	\$ 59,173,356.51	77.18%	61
SBE Businesses – 30%	\$ 24,671,837.69	32.18%	55
VOBE/DVBE – 5%	\$ 3,874,520.19	5.05%	10
Current Diversity Goal \$	\$ 83,845,194.20		
*Percentage based on actual paid dollars			





Thank you for the Opportunity!



