

**ITEM C**

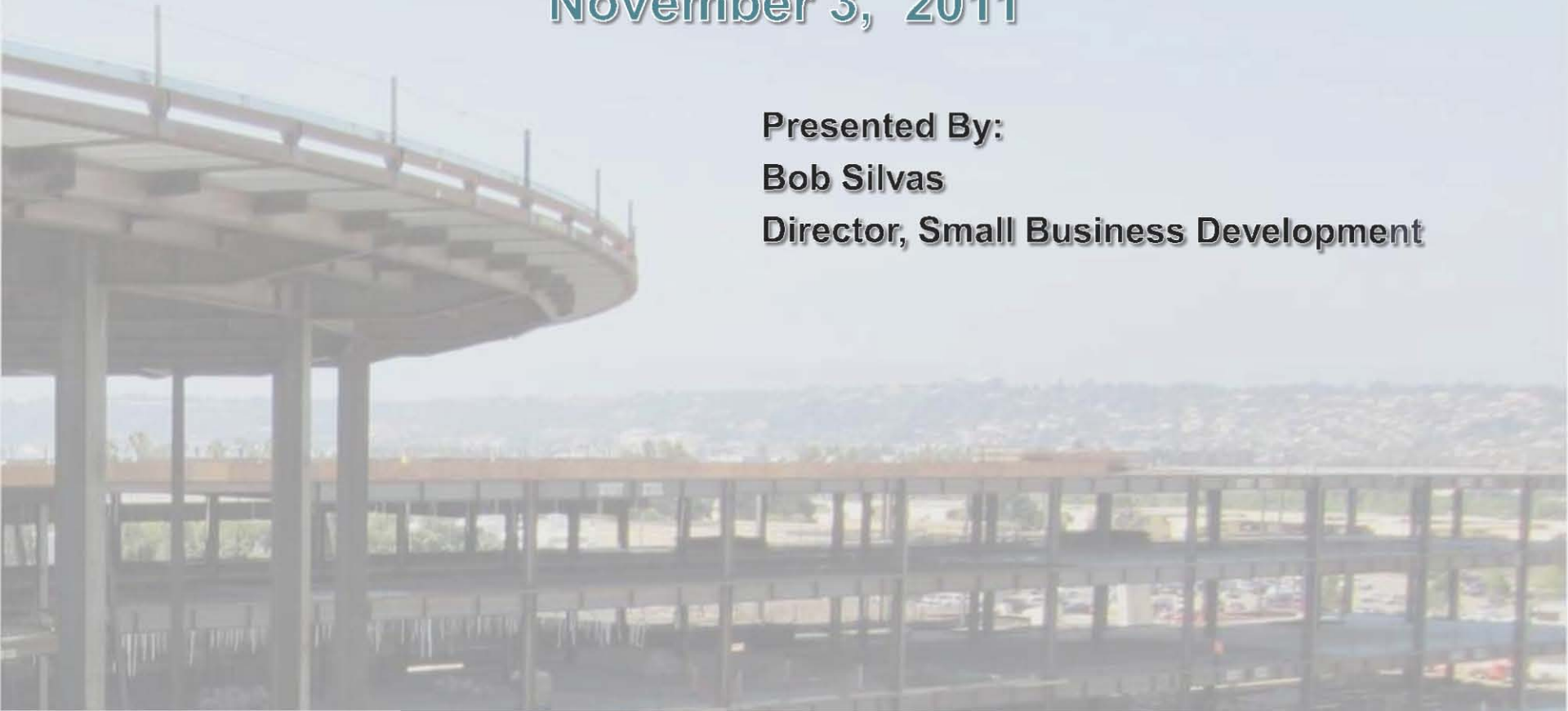
# **The Green Build: Small Business Update**

**November 3, 2011**

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**Director, Small Business Development**



# Agenda

- Awards To Date
- Diversity Analysis
- Activities
- Upcoming Events

# Awards

	<u>Contract 1</u> <u>Award to Date</u>	<u>Contract 2</u> <u>Award to Date</u>	Total
Packages Awarded	58	86	144
Value	\$ 216.0 M	\$ 177.9 M	\$ 393.9 M
Small Business Opportunity	\$ 66.1 M	\$ 34.2 M	\$ 100.3 M
Small Business Participation	\$ 55.7 M	\$ 34.1 M	\$ 89.8 M
Local Business Participation	\$ 179.1 M	\$ 161.6 M	\$ 340.7 M
HUBE Participation (DBE, WBE, MBE)	\$ 30.1 M	\$ 14.8 M	\$ 44.1 M

# Diversity Achievement

(Combined C1 & C2)

African American	\$ 4.2 Million
Asian	\$ 4.3 Million
Hispanic	\$18.0 Million
Women	\$ 7.9 Million
Undeclared HUB	<u>\$ 9.7 Million</u>

**Total**                      **\$ 44.1 Million**

# Availability/Utilization Comparison

	Availability <sup>1</sup>	Green Build Utilization
<b>HUB</b>	<b>32.6%</b>	<b>44.0%</b>
<b>WBE</b>	<b>9.6%</b>	<b>7.9%</b>
<b>African American</b>	<b>4.6%</b>	<b>4.2%</b>
<b>Asian</b>	<b>5.8%</b>	<b>4.5%</b>
<b>Hispanic</b>	<b>11.4%</b>	<b>18.4%</b>
<b>Native American</b>	<b>1.2%</b>	<b>0.0%</b>

1) SOURCE: San Diego County Regional Airport Authority Disparity Study – March 10, 2010

# Activities

- Conducted 6 Small Business “Team Building Events”
- Turner School Of Construction Management
- On Line Education Program (2,571 Hits)

# Upcoming Events

- **16 Remaining packages (Contract 1)**
  - Valued at Over \$ 35 Million
  - Packages Range (\$200K – \$7M)
  - Team Building Events Ongoing



# Questions?