



SAN DIEGO COUNTY  
REGIONAL AIRPORT AUTHORITY  
**STAFF REPORT**

Item No.  
**3**

Meeting Date: **MARCH 7, 2013**

**Subject:**

**Awarded Contracts, Approved Change Orders from January 7, 2013 through February 10, 2013 and Real Property Agreements Granted and Accepted from January 7, 2013 through February 10, 2013**

**Recommendation:**

Receive the report.

**Background/Justification:**

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

**Fiscal Impact:**

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

**Authority Strategies:**

This item supports one or more of the Authority Strategies, as follows:

- Community Strategy     Customer Strategy     Employee Strategy     Financial Strategy     Operations Strategy

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**Environmental Review:**

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

**Equal Opportunity Program:**

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis.

**Prepared by:**

JANA VARGAS  
DIRECTOR, PROCUREMENT

**Attachment "A"**

**AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN January 7, 2013 - February 10, 2013**

**New Contracts**





Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
01/08/13	N/A	Willis Insurance Services of California, Inc.	The Contractor will provide benefit, program broker services to secure employee benefits and worker's compensation programs for San Diego County Regional Airport Authority.	RFP	M. Ellington	\$ 450,000.00	02/28/15
01/10/13	N/A	CDM Smith, Inc.	The Contractor will provide services for the development of an Economic Impact Study for San Diego International Airport.	RFQ	A. Jamison	\$ 151,530.00	12/19/13
01/17/13	N/A	BJ Krivanek	The Artist will provide a detailed presentation of a proposed design, fabrication and installation of a public artwork project for Terminal 1 Food Court at San Diego International Airport.	RFQ	C. White	\$ 1,000.00	01/16/13
01/17/13	N/A	MI-Workshop	The Artist will provide a detailed presentation of a proposed design, fabrication and installation of a public artwork project for Terminal 1 Food Court at San Diego International Airport.	RFQ	C. White	\$ 1,000.00	01/16/13
01/17/13	N/A	Tim Murdoch	The Artist will provide a detailed presentation of a proposed design, fabrication and installation of a public artwork project for Terminal 1 Food Court at San Diego International Airport.	RFQ	C. White	\$ 1,000.00	01/16/13
01/25/13	N/A	Endless Summer Heating & Air Conditioning Inc.	The Contractor is pre-qualified and approved to bid on HVAC services at the request of the Facilities Management department by the issuance of a Task Order Request for Bid. The Contractor with the best overall bid, as determined by the Authority will be awarded the project.	RFQ	J. Fejeran	\$ 900,000.00	12/31/15
01/25/13	N/A	DuWright Construction Inc.	The Contractor is pre-qualified and approved to bid on HVAC services at the request of the Facilities Management department by the issuance of a Task Order Request for Bid. The Contractor with the best overall bid, as determined by the Authority will be awarded the project.	RFQ	J. Fejeran	\$ 900,000.00	12/31/15
01/30/13	N/A	Helix Mechanical, Inc.	The Contractor is pre-qualified and approved to bid on HVAC services at the request of the Facilities Management department by the issuance of a Task Order Request for Bid. The Contractor with the best overall bid, as determined by the Authority will be awarded the project.	RFQ	J. Fejeran	\$ 900,000.00	12/31/15
01/25/13	N/A	JClark Consulting Group, LLC	The Contractor will provide professional business development initiatives and services for San Diego County Regional Airport Authority.	Informal RFP	V. Evans	\$ 25,000.00	06/30/13
01/29/13	N/A	IMS Electronics Recycling, Inc.	The Contractor will provide services for the collection, transportation, destruction and recycling of electronic equipment.	RFI	R. Gilb	\$ -	01/20/18
02/07/13	N/A	PFM Asset Management LLC	The Contractor will provide investment advisory services for the San Diego County Regional Airport Authority.	RFP	S. Brickner	\$ 700,000.00	01/31/16



## New Contracts Approved by the Board

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
12/13/12	104122	PCL Construction Service, Inc.	The agreement was approved by the Board at the December 13, 2012 Board Meeting. The Contractor will refurbish concessions support infrastructure, Phase B, which provides for the construction of shell spaces at the Commuter Terminal, Terminal 1 and existing Terminal 2 West at San Diego International Airport.	RFB	I. Ghaemi	\$ 7,925,819.00	06/22/14
01/17/13	N/A	RJC Architects, Inc.	The agreement was approved by the Board at the November 1, 2012 Board Meeting. The Consultant will provide on-call airport terminal and building architectural and engineering consulting services at San Diego International Airport.	RFQ	I. Ghaemi	\$ 5,000,000.00	12/31/15
1/1/23/13	N/A	Westgroup Designs, Inc.	The agreement was approved by the Board at the November 1, 2012 Board Meeting. The Consultant will provide on-call airport terminal and building architectural and engineering consulting services at San Diego International Airport.	RFQ	I. Ghaemi	\$ 5,000,000.00	12/31/15
12/03/12	104056	Solttek Pacific Construction Company	The agreement was approved by the Board at the November 1, 2012 Board Meeting. The Contractor will expand Terminal 2 East facility between Gate 25 - Gate 27 to increase holdroom capacity at San Diego International Airport.	RFB	I. Ghaemi	\$ 11,941,000.00	01/22/14
02/01/13	380610	S & L Specialty Contracting, Inc.	This agreement was approved by the Board at the January 10, 2013 Board Meeting. The Contractor will provide sound attenuation treatment to residences included in Phase 6, Group 10 of the Quieter Home Program.	RFB	D. Frazee	\$ 1,958,350.00	12/16/13
02/01/13	380611	S & L Specialty Contracting, Inc.	This agreement was approved by the Board at the January 10, 2013 Board Meeting. The Contractor will provide sound attenuation treatment to residences included in Phase 6, Group 11 of the Quieter Home Program.	RFB	D. Frazee	\$ 1,013,000.00	10/23/13

### Amendments and Change Orders

	Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+ / -)	Change Order Value ( % ) (+ / - )	New Contract Value	New End Date
	01/08/13	N/A	Trugreen Landcare L.L.C.	The First Amendment revises a portion of Exhibit B "Compensation" to ensure services are billed at the correct rate and per occurrence vs. a monthly fee for landscaping services at San Diego International Airport. There is no increase in compensation.	\$ 1,589,757.00	\$ -	0%	\$ 1,589,757.00	11/11/2015
	01/23/13	N/A	Ace Parking Management, Inc.	The First Amendment revises a portion of Exhibit F "Insurance Requirements" by adding language regarding commercial crime insurance for parking management services at San Diego International Airport. There is no increase in compensation.	\$ 29,700,000.00	\$ -	0%	\$ 29,700,000.00	3/15/2017
	01/23/13	N/A	Ace Parking Management, Inc.	The Second Amendment revises Exhibit A "Scope of Work" and Exhibit B "Compensation & Payment Schedule" to clarify the reimbursable language to include the cost of ongoing monitoring of the GPS system for Airport shuttle services at San Diego International Airport. There is no increase in compensation.	\$ 28,800,000.00	\$ -	0%	\$ 28,800,000.00	12/31/2016
	01/31/13	N/A	Carlwright Termite & Pest Control, Inc.	The First Amendment increases the maximum amount of compensation by \$60,000.00 for additional services needed for pest elimination services at San Diego International Airport.	\$ 49,000.00	\$ 60,000.00	122%	\$ 109,000.00	3/20/2013
	<b><u>Amendments and Change Orders - Approved by the Board</u></b>								
	1/9/2013	104125	Hazard Construction Company	The Change Order was approved by the Board at the September 6, 2012 Board Meeting. The maximum change order authorization limit for the President/CEO is increased for the South Side Interim Parking Project at San Diego International Airport.	\$ 2,214,438.00	\$ 212,866.00	10%	\$ 2,427,304.00	7/18/2012

## REAL PROPERTY AGREEMENTS EXECUTED FROM JANUARY 7, 2013 TO FEBRUARY 10, 2013



## Real Property Agreements

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
1/18/13 - Perpetuity	TBD	Mr. Soheil Nakhshab & Mr. Nima Nakhshab	Avigation Easement	2430 Union Street, San Diego 92101	Provides Airport Authority with avigation rights.	N/A	N/A	
1/1/13 - 12/31/17	LE - 0703	GAT Airline Ground Support, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0702	Accufleet International, Inc.	Ground Handling License	SDIA	Provides ground handling services to the airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0701	ABM Services, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0688	Ground Equipment Services	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0699	Pacific Aircraft Maintenance, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0695	PrimeFlight Aviation Services, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0697	Matrix Aviation Services, Inc.	Ground Handling License	SDIA	Provides ground handling services to the airlines	N/A	Monthly license fee shall be the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0698	Gate Safe, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0691	Elite Line Services, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0692	SCIS Air Security Corporation	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0693	Hallmark Aviation Services, L.P.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0694	LGSTX Services, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee shall be the greater of either \$250 per month or 8% of monthly gross income	

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1/1/13 - 12/31/17	LE - 0686	US Aviation Services Corporation	Ground Handling License	SDIA	Provides ground handling services to the airlines	N/A	Monthly license fee shall be the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0689	Jetstream Ground Services, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee shall be the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0690	Cargo Airport Services USA, LLC	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee shall be the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0686	Certified Aviation Services, LLC	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
1/1/13 - 12/31/17	LE - 0687	Aircraft Service International, Inc.	Ground Handling License	SDIA	Provides ground handling services to airlines	N/A	Monthly license fee is the greater of either \$250 per month or 8% of monthly gross income	
8/1/12 - 3/31/13	LE - 0700	Immaculate Flight, Inc.	Ground Handling License	SDIA	Provides ground handling services to the general aviation aircraft at the FBO	N/A	Monthly license fee shall be the greater of either \$150 per month or 8% of monthly gross income	



**Real Property Agreement Amendments and Assignments**

Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
1/1/13 - 3/31/13	LE #-0683	Clean Before Flight, Inc.	First Amendment - Ground Handling License	SDIA	Provides ground handling services to general aviation aircraft at the FBO	N/A	Monthly license fee is the greater of either \$150 per month or 8% of monthly gross income	Modification to extend the term
1/29/13	LE#-0657	Host International Inc.	1st Amendment to Food & Beverage Concession Lease	Terminal 1 and Terminal 2	Food & Beverage Concession	2575 sq ft in Terminal 1, 7570 sq ft in Terminal 2	No Change	Modifications to Assigned Premises during construction of new concessions
2/4/13	LE#-0657	Host International Inc	2nd Amendment to Food & Beverage Concession Lease	Terminal 1 and Terminal 2	Food & Beverage Concession	4027 sq ft in Terminal 1, 16064 sq ft in Terminal 2	No Change	Modifications to Assigned Premises during construction of new concessions

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