

**SAN DIEGO COUNTY REGIONAL AIRPORT SPECIAL AUTHORITY BOARD
MINUTES
MONDAY, JUNE 3, 2024
SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY
BOARD ROOM**

CALL TO ORDER: Chair Cabrera called the meeting of the San Diego County Regional Airport Special Authority Board to order at 9:02 a.m. on Monday, June 3, 2024, at the San Diego County Regional Airport Authority, Administration Building, 2417 McCain Road, San Diego, CA 92101.

PLEDGE OF ALLEGIANCE: Chair Cabrera led the pledge of allegiance.

ROLL CALL:

PRESENT: Board Members: Benzian, Cabrera (Chair), Martinez,
Montgomery Steppe, Perez, Sly, Vaus

ABSENT: Board Members: Sanchez, von Wilpert

ALSO PRESENT: Kimberly J. Becker, President/CEO; Amy Gonzalez, General Counsel;
Shawna Morales, Assistant Authority Clerk II; Patricia Willis, Assistant
Authority Clerk I

NEW BUSINESS:

1. AWARD AND AUTHORIZE THE PRESIDENT/CEO TO NEGOTIATE AND EXECUTE AN AGREEMENT FOR PARKING MANAGEMENT SERVICES:

Rick Francis, Vice President and Chief Operating Officer, Airside & Terminal Operations, Marc Nichols, Director, Ground Transportation, and Hampton Brown, Vice President & Chief Revenue Officer, Marketing Arts & Air Service Development, provided a presentation on Award and Authorize the President/CEO to Negotiate and Execute an Agreement for Parking Management Services that included Parking Management Services Overview; Non-Airline Revenue; New Terminal 1 Parking Plaza; Scope of Work; New Agreement Term; Worker Retention; RFP Process Schedule, Evaluation Criteria, Scores and Ranking; SP Plus Corporation; SP Plus Parking Management Experience at Large Airports; SP Plus Innovative Revenue Streams; SP Plus and Aeroparker Partnership – Revenue Management and Marketing, and Data Sharing.

RECOMMENDATION: Adopt Resolution No. 2024-0034, awarding and authorizing the President/CEO to negotiate and execute an agreement with SP Plus Corporation for Parking Management Services for a term of three (3) years with options for two (2) one-year extensions in an amount not to exceed fifty-six million dollars (\$56,000,000.00).

Keith Jones, Executive Chairman & Owner of Ace Parking, San Diego, CA, spoke in support of the staff's recommendation.

Jason Finch, President of SP Plus Services for the West Airport Division, Prescott, AZ, spoke in support of the staff's recommendation.

Adrian Kwiatkowski, President & CEO of Transportation Alliance Group, spoke in support of the staff's recommendation but did have concerns about the newly selected operator who engages in marketing activity against private sectors.

ACTION: Moved by Board Member Montgomery Steppe and seconded by Board Member Vaus to approve the staff's recommendation. Motion carried by the following votes: YES - Cabrera, Benzian, Martinez, Montgomery Steppe, Perez, Sly, Vaus, NO - None; ABSENT - Sanchez, von Wilpert. (Weighted Vote Points: YES - 75; NO - 0; ABSENT - 25)

The Board recessed at 9:39 a.m. and reconvened at 9:40 a.m.

CLOSED SESSION: The Board recessed into Closed Session at 9:42 a.m. to hear item 2.

- 2. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:**
Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Section 54956.9:
Number of potential Cases: 1

- 3. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:**
Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Section 54956.9:
Number of cases: 1

REPORT ON CLOSED SESSION: The meeting adjourned out of Closed Session at 10:05 a.m. There was no reportable action.

GENERAL COUNSEL REPORT:

BOARD COMMENT:

ADJOURNMENT: The meeting adjourned at 10:05 a.m.

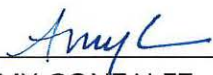
APPROVED BY A MOTION OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY
BOARD THIS 11TH DAY OF JULY 2024.

ATTEST:



SHAWNA MORALES
ASSISTANT AUTHORITY CLERK II

APPROVED AS TO FORM:



AMY GONZALEZ
GENERAL COUNSEL