

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

## Board Members

C. April Boling  
Chairman

Greg Cox  
Jim Desmond  
Mark Kersey  
Robert T. Lloyd  
Paul Robinson  
Johanna S. Schiavoni  
Michael Schumacher  
Mark B. West

## EXECUTIVE/FINANCE COMMITTEE and SPECIAL BOARD MEETING

### AGENDA

Monday, July 1, 2019  
9:00 A.M. or immediately following the Board Meeting

San Diego International Airport  
SDCRAA Administration Building -- Third Floor  
Board Room  
3225 N. Harbor Drive  
San Diego, CA 92101

## Ex-Officio Board Members

Cory Binns  
Col. Charles B. Dockery  
Gayle Miller

## President / CEO

Kimberly J. Becker

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. If comments are made to the Committee without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law. ***Please note that agenda items may be taken out of order.***

Staff Reports and documentation relating to each item of business on the Agenda are on file with the Board Services department and are available for public inspection.

**\*NOTE:** This Committee Meeting also is noticed as a Special Meeting of the Board to (1) foster communication among Board members in compliance with the Brown Act; and (2) preserve the advisory function of the Committee.

Board members who are not members of this Committee may attend and participate in Committee discussions. Since sometimes more than a quorum of the Board may be in attendance, to comply with the Brown Act, this Committee meeting also is noticed as a Special Meeting of the Board.

To preserve the proper function of the Committee, only members officially assigned to this Committee are entitled to vote on any item before the Committee. This Committee only has the power to review items and make recommendations to the Board. Accordingly, this Committee cannot, and will not, take any final action that is binding on the Board or the Authority, even if a quorum of the Board is present.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. ***PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.***

**CALL TO ORDER:**

**PLEDGE OF ALLEGIANCE:**

**ROLL CALL:**

***Executive Committee***

Committee Members: Boling (Chairman), Robinson, Schumacher

***Finance Committee***

Committee Members: Cox (Chairman), Lloyd, Schiavoni, West

**NON-AGENDA PUBLIC COMMENT**

Non-Agenda Public Comment is reserved for members of the public wishing to address the Committee on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Committee. Please submit a completed speaker slip to the Authority Clerk. ***Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.***

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Committee.

**NEW BUSINESS:**

**EXECUTIVE COMMITTEE:**

**1. APPROVAL OF MINUTES:**

RECOMMENDATION: Approve the minutes of the regular May 23, 2019 and the special May 23, 2019 meetings.

**FINANCE COMMITTEE:**

**2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE ELEVEN MONTHS ENDED MAY 31, 2019:**

Presented by: Kathy Kiefer, Senior Director, Finance and Asset Management

**3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF MAY 31, 2019:**

Presented by: Geoff Bryant, Manager, Airport Finance

**4. DEBT UPDATE AND FINANCING TIMELINE:**

Presented by: John Dillon, Director, Financial Planning and Budget



**EXECUTIVE COMMITTEE:**

**5. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:**

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

Presented by Tony R. Russell, Director, Board Services/Authority Clerk

**6. PRE-APPROVAL OF SET DOLLAR AMOUNTS FOR IN-TOWN BUSINESS EXPENSES OF THE PRESIDENT/CEO, GENERAL COUNSEL, AND CHIEF AUDITOR FOR FISCAL YEAR 2020:**

The Executive Committee is requested to pre-approve the expenses.

RECOMMENDATION: Pre-approve the following set dollar amounts for routine, in-town business expenses to be used during Fiscal Year 2020: \$2,500 for the President/CEO; \$1,500 for the General Counsel; and \$1,500 for the Chief Auditor.

Presented by Tony R. Russell, Director, Board Services/Authority Clerk

**REVIEW OF FUTURE AGENDAS:**

**7. REVIEW OF THE DRAFT AGENDA FOR THE JULY 11, 2019 BOARD MEETING:**

Presented by: Kimberly J. Becker, President/CEO

**8. REVIEW OF THE DRAFT AGENDA FOR THE JULY 11, 2019 AIRPORT LAND USE COMMISSION MEETING:**

Presented by: Kimberly J. Becker, President/CEO

**CLOSED SESSION:**

**9. CONFERENCE WITH REAL PROPERTY NEGOTIATORS:**

Property: Airline Operating and Lease Agreement - San Diego International Airport  
Agency Negotiator: Kim Becker, Scott Brickner, John Dillon, Kathy Kiefer, Amy Gonzalez  
Negotiating Parties: Alaska Airlines, Allegiant Airlines, American Airlines, British Airways, Delta Airlines, FedEx, JetBlue Airlines, Southwest Airlines, United Airlines

Under Negotiation: price and terms of payment

**REPORT ON CLOSED SESSION:**

**COMMITTEE MEMBER COMMENTS:**

**ADJOURNMENT:**

**Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)**

Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.

The Public Comment Section of the agenda is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board.

Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees.

If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to **three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.**

Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.

After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

**Additional Meeting Information**

**NOTE:** This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at [www.san.org](http://www.san.org).

**For those planning to attend the Board meeting, parking is available in the public parking lot located directly in front of the SDCRAA Administration Building. Bring your ticket to the third floor receptionist for validation.**

**You may also reach the SDCRAA Administration Building by using public transit via the San Diego MTS system, Route 992. For route and fare information, please call the San Diego MTS at (619) 233-3004 or 511.**



**FINANCE COMMITTEE NEW BUSINESS:**

**2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE TEN MONTHS ENDED APRIL 30, 2019:**

Kathy Kiefer, Senior Director, Finance and Asset Management, provided a presentation on the Review of the Unaudited Financial Statements for the Ten Months Ended April 30, 2019, that included Enplanements, Gross Landing Weight Units, Operating Revenue, Operating Expenses, Net Operating Income, Nonoperating Revenue and Expenses, and Statements of Net Position.

**3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF APRIL 30, 2019:**

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Authority's Investment Report as of April 30, 2019, that included Sector Distribution, Quality and Maturity Distribution, Investment Performance, and Bond Proceeds.

**4. ANNUAL REVIEW OF AUTHORITY POLICY 4.40 – DEBT ISSUANCE AND MANAGEMENT:**

John Dillon, Director, Financial Management, provided a presentation on the Annual Review and Amendments to Authority Policy 4.40 that included Debt Policy Overview, Debt Policy Objectives and Debt Policy Amendments.

Mr. Brickner noted that the rating agencies use different methodologies to determine financial ratings and that the proposed adjustments are designed to maintain an A financial rating.

In response to Chairman Boling's concerns on the timing of the reduction of the Aggregate Debt Service Ratio, Kim Becker, President/CEO, stated that the proposed ratio amendment can be brought back for further review.

RECOMMENDATION: Forward this item to the Board with a recommendation to approve amendments to Authority Policy 4.40 - Guidelines for Debt Issuance and Management.

**ACTION: Moved by Board Member Schiavoni and seconded by Board Member West to approve amendments to Authority Policy 4.40 with the exception of the Debt Service Coverage Ratio Adjustment to come back for further review. Motion carried unanimously, noting Board Member Lloyd as ABSENT.**

**5. ANNUAL REVIEW OF AUTHORITY POLICY 4.20 – GUIDELINES FOR PRUDENT INVESTMENTS, AND DELEGATION OF AUTHORITY TO INVEST AND MANAGE AUTHORITY FUNDS TO THE VICE PRESIDENT, CHIEF FINANCIAL OFFICER:**

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Annual Review to Authority Policy 4.20 that included, Investment Policy Overview, Investment Policy 2019 Updates, and Delegation of Investment Authority.

RECOMMENDATION: Forward this item to the Board with a recommendation to accept the review of Authority Policy 4.20 - Guidelines for Prudent Investments, and delegating authority to invest and manage Authority funds to the Vice President, Chief Financial Officer.

**ACTION: Moved by Board Member West and seconded by Board Member Schiavoni to approve staff's recommendation. Motion carried unanimously, noting Board Member Lloyd as ABSENT.**

**EXECUTIVE COMMITTEE NEW BUSINESS:**

**6. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:**

RECOMMENDATION: Pre-approve Travel Requests and approve Business and Travel Expense Reimbursement Requests.

**ACTION: Moved by Board Member Robinson and seconded by Board Member Schumacher to approve staff's recommendation. Motion carried unanimously.**

**REVIEW OF FUTURE AGENDAS:**

**7. REVIEW OF THE DRAFT AGENDA FOR THE JUNE 6, 2019 BOARD MEETING:**

Kimberly J. Becker, President/CEO, provided an overview of the draft agenda for the June 6, 2019, Board meeting.

Board Member West requested that when Item 8 – Amend Authority Policy 5.12 – Preference to Small, Veteran Owned, and Local Business is heard by the Board, more information is provided regarding the allocation of preference points.

**8. REVIEW OF THE DRAFT AGENDA FOR THE JUNE 6, 2019 AIRPORT LAND USE COMMISSION MEETING:**

Kimberly J. Becker, President/CEO, provided an overview of the draft agenda for the June 6, 2019, ALUC meeting.

**COMMITTEE MEMBER COMMENTS:** None.

**ADJOURNMENT:** The meeting was adjourned at 9:45 a.m.

APPROVED BY A MOTION OF THE SAN DIEGO COUNTY REGIONAL AIRPORT  
AUTHORITY EXECUTIVE COMMITTEE THIS 1<sup>ST</sup> DAY OF JULY, 2019.

ATTEST:

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TONY R. RUSSELL  
DIRECTOR, BOARD SERVICES/  
AUTHORITY CLERK

APPROVED AS TO FORM:

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AMY GONZALEZ  
GENERAL COUNSEL

**DRAFT**  
**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY**  
**SPECIAL EXECUTIVE AND FINANCE COMMITTEE MEETING MINUTES**  
**THURSDAY, MAY 23, 2019**  
**BOARD ROOM**

**CALL TO ORDER:** Chairman Boling called the Special Executive and Finance Committee Meeting to order at 9:45 a.m., on Thursday, May 23, 2019, in the Board Room of the San Diego International Airport, Administration Building, 3225 N Harbor Drive, San Diego, CA 92101.

**PLEDGE OF ALLEGIANCE:**

**ROLL CALL:**

***Executive Committee***

Present:                      Committee Members:      Boling (Chairman), Robinson,  
Schumacher

Board Members:              Kersey

Absent:                      Committee Members:      None

***Finance Committee***

Present:                      Committee Members:      Cox, Schiavoni, West

Absent:                      Committee Members:      Lloyd

Also Present:              Kim Becker, President/CEO; Amy Gonzalez, General Counsel;  
Martha Morales, Assistant Authority Clerk I; Deborah Harrington,  
Assistant Authority Clerk II

**CLOSED SESSION:** The Committee recessed into Closed Session at 9:46 a.m. to discuss Items 1 and 2.

1.      **CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:**  
(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)  
Number of potential cases: 1

**2. CONFERENCE WITH REAL PROPERTY NEGOTIATORS:**

Property: Airline Operating and Lease Agreement - San Diego International Airport  
Agency Negotiator: Kim Becker, Scott Brickner, John Dillon, Kathy Kiefer, Amy Gonzalez  
Negotiating Parties: Alaska Airlines, Allegiant Airlines, American Airlines, British Airways, Delta Airlines, FedEx, JetBlue Airlines, Southwest Airlines, United Airlines  
Under Negotiation: price and terms of payment

**REPORT ON CLOSED SESSION:** The Board adjourned out of Closed Session at 10:50 a.m. There was no reportable action.

**ADJOURNMENT:** The meeting was adjourned at 10:50 a.m.

APPROVED BY A MOTION OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY EXECUTIVE COMMITTEE THIS 1<sup>ST</sup> DAY OF JULY, 2019.

ATTEST:

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TONY R. RUSSELL  
DIRECTOR, BOARD SERVICES/  
AUTHORITY CLERK

APPROVED AS TO FORM:

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AMY GONZALEZ  
GENERAL COUNSEL



**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY**  
**Statements of Net Position**  
**as of May 31, 2019**  
**(Unaudited)**

**ASSETS**

	May	
	2019	2018
<b>Current assets:</b>		
Cash and investments <sup>(1)</sup>	\$ 107,167,308	\$ 90,301,129
Tenant lease receivable, net of allowance of 2019: (\$208,649) and 2018: (\$211,892)	10,661,431	8,945,532
Grants receivable	4,868,368	7,579,469
Notes receivable-current portion	1,903,323	1,801,694
Prepaid expenses and other current assets	9,652,101	8,783,210
<b>Total current assets</b>	<b>134,252,531</b>	<b>117,411,034</b>
<b>Cash designated for capital projects and other <sup>(1)</sup></b>	<b>42,612,545</b>	<b>24,576,173</b>
<b>Restricted assets:</b>		
Cash and investments:		
Bonds reserve <sup>(1)</sup>	62,346,162	60,779,648
Passenger facility charges and interest unapplied <sup>(1)</sup>	88,578,001	77,963,172
Customer facility charges and interest unapplied <sup>(1)</sup>	41,637,853	43,028,390
SBD Bond Guarantee <sup>(1)</sup>	4,000,000	4,000,000
Bond proceeds held by trustee <sup>(1)</sup>	244,709,526	328,358,262
Passenger facility charges receivable	6,739,267	4,288,010
Customer facility charges receivable	3,687,502	3,831,532
OCIP insurance reserve	5,619,563	5,136,856
<b>Total restricted assets</b>	<b>457,317,874</b>	<b>527,385,870</b>
<b>Noncurrent assets:</b>		
<b>Capital assets:</b>		
Land and land improvements	135,828,854	127,171,322
Runways, roads and parking lots	683,948,227	651,834,410
Buildings and structures	1,694,494,469	1,431,853,621
Machinery and equipment	60,105,726	56,886,948
Vehicles	25,107,675	17,888,847
Office furniture and equipment	37,232,685	37,029,143
Works of art	12,567,380	10,065,769
Construction-in-progress	176,622,676	346,124,959
	<b>2,825,907,692</b>	<b>2,678,855,019</b>
Less accumulated depreciation	(1,099,578,539)	(987,329,209)
<b>Total capital assets, net</b>	<b>1,726,329,153</b>	<b>1,691,525,810</b>
<b>Other assets:</b>		
Notes receivable - long-term portion	29,600,070	31,596,457
Investments-long-term portion <sup>(1)</sup>	168,948,605	161,477,023
Net OPEB Asset	394,547	-
Security deposit	130,611	349,943
<b>Total other assets</b>	<b>199,073,833</b>	<b>193,423,423</b>
<b>Deferred outflows of resources:</b>		
Deferred pension outflows	23,134,483	20,805,091
Deferred OPEB outflows	1,027,973	957,308
Deferred POB outflows	505,326	505,326
<b>Total assets and deferred outflows of resources</b>	<b>\$ 2,584,253,718</b>	<b>\$ 2,576,590,035</b>

<sup>(1)</sup> Total cash and investments, \$760,000,000 for 2019 and \$790,483,797 for 2018

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY**  
**Statements of Net Position**  
**as of May 31, 2019**  
**(Unaudited)**

**LIABILITIES AND NET POSITION**

	May	
	2019	2018
<b>Current liabilities:</b>		
Accounts payable and accrued liabilities	\$ 53,055,176	\$ 55,828,354
Deposits and other current liabilities	9,109,061	9,532,543
<b>Total current liabilities</b>	<b>62,164,237</b>	<b>65,360,897</b>
<b>Current liabilities - payable from restricted assets:</b>		
Current portion of long-term debt	22,865,000	17,070,000
Accrued interest on bonds and variable debt	32,695,061	33,084,171
<b>Total liabilities payable from restricted assets</b>	<b>55,560,061</b>	<b>50,154,171</b>
<b>Long-term liabilities:</b>		
Variable debt	13,719,000	20,163,000
Other long-term liabilities	8,898,923	9,003,590
Long term debt - bonds net of amortized premium	1,559,229,182	1,593,369,134
Net pension liability	18,373,191	18,743,453
<b>Total long-term liabilities</b>	<b>1,600,220,296</b>	<b>1,641,279,177</b>
<b>Total liabilities</b>	<b>1,717,944,594</b>	<b>1,756,794,245</b>
<b>Deferred inflows of resources:</b>		
Deferred pension inflows	6,235,495	3,506,867
Deferred OPEB inflows	507,578	-
Deferred POB inflows	178,971	720,640
<b>Total liabilities and deferred inflows of resources</b>	<b>\$ 1,724,866,638</b>	<b>\$ 1,761,021,752</b>
<b>Net Position:</b>		
Invested in capital assets, net of related debt	368,306,224	382,044,656
Other restricted	212,209,059	196,380,534
Unrestricted:		
Designated	42,612,545	24,576,173
Undesignated	236,259,252	212,566,920
<b>Total Net Position</b>	<b>\$ 859,387,080</b>	<b>\$ 815,568,283</b>

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY**  
**Statements of Revenues, Expenses, and Changes in Net Position**  
**For the Month Ended May 31, 2019**  
**(Unaudited)**

	Budget	Actual	Variance Favorable (Unfavorable)	% Change	Prior Year
<b>Operating revenues:</b>					
Aviation revenue:					
Landing fees	\$ 2,398,953	\$ 2,423,371	\$ 24,418	1%	\$ 2,479,402
Aircraft parking Fees	268,593	288,858	20,265	8%	271,746
Building rentals	6,054,173	5,739,155	(315,018)	(5)%	4,999,127
Security surcharge	2,920,454	2,916,308	(4,146)	-	2,753,711
CUPPS Support Charges	114,980	114,723	(257)	-	117,565
Other aviation revenue	14,733	13,496	(1,237)	(8)%	13,585
Terminal rent non-airline	174,165	177,743	3,578	2%	178,856
Terminal concessions	2,403,530	2,700,274	296,744	12%	2,515,373
Rental car license fees	2,112,773	2,437,644	324,871	15%	2,422,190
Rental car center cost recovery	159,412	161,246	1,834	1%	140,831
License fees other	491,101	606,446	115,345	23%	501,587
Parking revenue	3,932,165	4,285,139	352,974	9%	4,005,135
Ground transportation permits and citations	1,393,101	1,472,218	79,117	6%	856,031
Ground rentals	1,673,588	1,743,349	69,761	4%	1,664,449
Grant reimbursements	24,800	24,800	-	-	51,109
Other operating revenue	63,762	278,468	214,706	337%	69,150
<b>Total operating revenues</b>	<b>24,200,283</b>	<b>25,383,238</b>	<b>1,182,955</b>	<b>5%</b>	<b>23,039,847</b>
<b>Operating expenses:</b>					
Salaries and benefits	3,890,744	3,750,865	139,879	4%	3,336,263
Contractual services	4,178,887	4,364,602	(185,715)	(4)%	4,195,167
Safety and security	2,603,732	2,474,098	129,634	5%	2,447,126
Space rental	848,563	851,055	(2,492)	-	848,055
Utilities	1,094,223	993,521	100,702	16%	1,005,119
Maintenance	1,366,444	1,314,011	52,433	4%	1,647,287
Equipment and systems	43,119	46,238	(3,119)	(7)%	71,675
Materials and supplies	23,873	57,079	(33,206)	(139)%	59,003
Insurance	94,646	91,492	3,154	3%	87,156
Employee development and support	86,545	85,183	1,362	2%	88,817
Business development	161,139	192,769	(31,630)	(20)%	258,620
Equipment rentals and repairs	480,924	252,788	228,136	47%	351,977
<b>Total operating expenses</b>	<b>14,872,839</b>	<b>14,473,701</b>	<b>399,138</b>	<b>3%</b>	<b>14,396,265</b>
Total operating revenues	24,200,283	25,383,238	1,182,955	5%	23,039,847
Total operating expenses	14,872,839	14,473,701	399,138	3%	14,396,265
<b>Income from operations</b>	<b>9,327,444</b>	<b>10,909,537</b>	<b>1,582,093</b>	<b>17%</b>	<b>8,643,582</b>
Depreciation	10,334,930	10,334,930	-	-	8,629,577
<b>Operating income (loss)</b>	<b>(1,007,486)</b>	<b>574,607</b>	<b>1,582,093</b>	<b>157%</b>	<b>14,005</b>
<b>Nonoperating revenue (expenses):</b>					
Passenger facility charges	4,177,048	4,301,354	124,306	3%	5,471,073
Customer facility charges (Rental Car Center)	3,189,168	3,511,349	322,181	10%	3,651,679
Quieter Home Program	(104,929)	(451,288)	(346,359)	330%	(712,610)
Interest income	1,135,459	1,547,035	411,576	36%	1,197,625
BAB interest rebate	385,935	390,515	4,580	1%	388,849
Interest expense	(6,679,113)	(6,671,960)	7,153	-	(6,205,102)
Bond amortization costs	471,059	471,059	-	-	484,831
Other nonoperating income (expenses)	-	2,032,233	2,032,233	-	689,288
<b>Nonoperating revenue, net</b>	<b>2,574,627</b>	<b>5,130,297</b>	<b>2,555,670</b>	<b>99%</b>	<b>4,965,633</b>
<b>Change in net position before capital grant contributions</b>	<b>1,567,141</b>	<b>5,704,904</b>	<b>4,137,763</b>	<b>(264)%</b>	<b>4,979,638</b>
Capital grant contributions	179,403	267,766	88,363	49%	975,807
<b>Change in net position</b>	<b>\$ 1,746,544</b>	<b>\$ 5,972,670</b>	<b>\$ 4,226,126</b>	<b>242%</b>	<b>\$ 5,955,445</b>

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY**  
**Statements of Revenues, Expenses, and Changes in Net Position**  
**For the Eleven Months Ended May 31, 2019 and 2018**  
**(Unaudited)**

	Budget	Actual	Variance Favorable (Unfavorable)	% Change	Prior Year
<b>Operating revenues:</b>					
Aviation revenue:					
Landing fees	\$ 25,135,234	\$ 25,164,820	\$ 29,586	-	\$ 24,532,826
Aircraft parking fees	2,954,533	3,182,505	227,972	8%	2,943,912
Building rentals	64,705,593	64,074,341	(631,252)	(1)%	54,607,220
Security surcharge	32,104,259	31,218,199	(886,060)	(3)%	30,196,487
CUPPS Support Charges	1,263,481	1,263,350	(131)	-	1,287,010
Other aviation revenue	166,249	170,487	4,238	3%	168,456
Terminal rent non-airline	1,959,130	1,985,403	26,273	1%	1,857,386
Terminal concessions	25,406,261	27,122,390	1,716,129	7%	25,733,983
Rental car license fees	26,451,910	29,275,805	2,823,895	11%	26,928,624
Rental car center cost recovery	1,753,534	1,819,462	65,928	4%	1,325,256
License fees other	5,306,812	6,108,602	801,790	15%	5,107,393
Parking revenue	42,006,829	42,424,363	417,534	1%	39,422,857
Ground transportation permits and citations	13,535,620	14,888,408	1,352,788	10%	8,833,999
Ground rentals	18,308,364	19,169,279	860,915	5%	18,417,691
Grant reimbursements	436,750	462,491	25,741	6%	493,432
Other operating revenue	706,022	1,803,232	1,097,210	155%	1,279,254
<b>Total operating revenues</b>	<b>262,200,581</b>	<b>270,133,137</b>	<b>7,932,556</b>	<b>3%</b>	<b>243,135,786</b>
<b>Operating expenses:</b>					
Salaries and benefits	44,510,998	43,485,855	1,025,143	2%	42,043,872
Contractual services	45,237,047	45,289,111	(52,064)	-	41,232,857
Safety and security	29,934,368	28,427,901	1,506,467	5%	27,713,864
Space rental	9,341,688	9,342,855	(1,167)	-	9,341,781
Utilities	12,285,952	12,210,882	75,070	1%	11,253,705
Maintenance	12,401,991	12,106,124	295,867	2%	11,528,799
Equipment and systems	285,009	316,489	(31,480)	(11)%	426,826
Materials and supplies	472,826	525,533	(52,707)	(11)%	534,628
Insurance	1,152,923	1,108,383	44,540	4%	1,010,710
Employee development and support	1,011,520	929,224	82,296	8%	1,101,290
Business development	2,847,786	2,376,404	471,382	17%	2,923,851
Equipment rentals and repairs	3,581,815	3,452,854	128,961	4%	2,905,099
<b>Total operating expenses</b>	<b>163,063,923</b>	<b>159,571,615</b>	<b>3,492,308</b>	<b>2%</b>	<b>152,017,282</b>
Depreciation	106,788,858	106,788,858	-	-	95,467,049
<b>Operating income (loss)</b>	<b>(7,652,200)</b>	<b>3,772,664</b>	<b>11,424,864</b>	<b>149%</b>	<b>(4,348,545)</b>
<b>Nonoperating revenue (expenses):</b>					
Passenger facility charges	42,361,572	44,750,781	2,389,209	6%	42,674,201
Customer facility charges (Rental Car Center)	36,939,242	37,847,291	908,049	2%	37,254,580
Quieter Home Program	(2,948,702)	(3,109,163)	(160,461)	(5)%	(2,547,573)
Interest income	12,882,898	15,377,010	2,494,112	19%	11,939,065
BAB interest rebate	4,245,284	4,295,660	50,376	1%	4,277,341
Interest expense	(73,032,548)	(73,476,697)	(444,149)	(1)%	(68,577,187)
Bond amortization costs	5,216,514	5,216,514	-	-	5,212,051
Other nonoperating income (expenses)	-	6,951,313	6,951,313	-	(3,945,959)
<b>Nonoperating revenue, net</b>	<b>25,664,260</b>	<b>37,852,709</b>	<b>12,188,449</b>	<b>47%</b>	<b>26,286,519</b>
<b>Change in net position before capital grant contributions</b>	<b>18,012,060</b>	<b>41,625,373</b>	<b>23,613,313</b>	<b>(131)%</b>	<b>21,937,974</b>
Capital grant contributions	7,719,572	7,836,996	117,424	2%	9,740,022
<b>Change in net position</b>	<b>\$ 25,731,632</b>	<b>49,462,369</b>	<b>\$ 23,730,737</b>	<b>92%</b>	<b>\$ 31,677,996</b>



**San Diego County Regional Airport Authority**  
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	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
<b>Landing Fees</b>										
41112 - Landing Fees	\$2,407,764	\$2,432,494	\$24,730	1	\$2,499,928	\$25,311,661	\$25,332,197	\$20,536	0	\$24,626,296
41113 - Landing Fee Rebate	(8,811)	(9,123)	(312)	(4)	(20,526)	(176,427)	(167,377)	9,050	5	(93,470)
<b>Total Landing Fees</b>	<b>2,398,953</b>	<b>2,423,371</b>	<b>24,418</b>	<b>1</b>	<b>2,479,402</b>	<b>25,135,234</b>	<b>25,164,820</b>	<b>29,586</b>	<b>0</b>	<b>24,532,826</b>
<b>Aircraft Parking Fees</b>										
41150 - Terminal Aircraft Parking	228,051	238,180	10,129	4	226,455	2,508,566	2,619,981	111,415	4	2,480,938
41155 - Remote Aircraft Parking	40,542	50,678	10,135	25	45,291	445,967	562,524	116,556	26	462,974
<b>Total Aircraft Parking Fees</b>	<b>268,594</b>	<b>288,858</b>	<b>20,264</b>	<b>8</b>	<b>271,746</b>	<b>2,954,533</b>	<b>3,182,505</b>	<b>227,971</b>	<b>8</b>	<b>2,943,913</b>
<b>Building and Other Rents</b>										
41210 - Terminal Rent	5,622,398	5,396,509	(225,889)	(4)	4,907,788	61,090,532	60,902,216	(188,316)	0	53,706,333
41215 - Federal Inspection Services	431,775	342,646	(89,129)	(21)	91,339	3,615,061	3,172,125	(442,936)	(12)	900,887
<b>Total Building and Other Rents</b>	<b>6,054,173</b>	<b>5,739,155</b>	<b>(315,018)</b>	<b>(5)</b>	<b>4,999,127</b>	<b>64,705,593</b>	<b>64,074,342</b>	<b>(631,252)</b>	<b>(1)</b>	<b>54,607,220</b>
<b>Security Surcharge</b>										
41310 - Airside Security Charges	686,677	684,971	(1,705)	0	666,468	7,544,923	7,166,576	(378,347)	(5)	7,296,511
41320 - Terminal Security Charge	2,233,777	2,231,337	(2,440)	0	2,087,243	24,559,336	24,051,623	(507,714)	(2)	22,899,976
<b>Total Security Surcharge</b>	<b>2,920,454</b>	<b>2,916,308</b>	<b>(4,145)</b>	<b>0</b>	<b>2,753,711</b>	<b>32,104,259</b>	<b>31,218,199</b>	<b>(886,061)</b>	<b>(3)</b>	<b>30,196,487</b>
<b>CUPPS Support Charges</b>										
41400 - Common Use Fees	114,980	114,723	(257)	0	117,565	1,263,481	1,263,350	(131)	0	1,287,010
<b>Total CUPPS Support Charges</b>	<b>114,980</b>	<b>114,723</b>	<b>(257)</b>	<b>0</b>	<b>117,565</b>	<b>1,263,481</b>	<b>1,263,350</b>	<b>(131)</b>	<b>0</b>	<b>1,287,010</b>
<b>Other Aviation Revenue</b>										
43100 - Fuel Franchise Fees	14,733	13,496	(1,237)	(8)	13,585	166,249	170,487	4,238	3	168,456
<b>Total Other Aviation Revenue</b>	<b>14,733</b>	<b>13,496</b>	<b>(1,237)</b>	<b>(8)</b>	<b>13,585</b>	<b>166,249</b>	<b>170,487</b>	<b>4,238</b>	<b>3</b>	<b>168,456</b>
<b>Non-Airline Terminal Rents</b>										
45010 - Terminal Rent - Non-Airline	174,165	177,743	3,578	2	178,856	1,959,130	1,985,403	26,273	1	1,857,386
<b>Total Non-Airline Terminal Rents</b>	<b>174,165</b>	<b>177,743</b>	<b>3,578</b>	<b>2</b>	<b>178,856</b>	<b>1,959,130</b>	<b>1,985,403</b>	<b>26,273</b>	<b>1</b>	<b>1,857,386</b>

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<b>Concession Revenue</b>										
45111 - Term Concessions-Food & Bev	\$1,069,935	\$1,281,008	\$211,073	20	\$1,219,678	\$11,318,485	\$12,630,983	\$1,312,498	12	\$11,424,736
45112 - Terminal Concessions - Retail	636,826	728,568	91,742	14	698,007	6,974,753	7,407,585	432,832	6	7,003,392
45113 - Term Concessions - Other	289,449	283,434	(6,014)	(2)	196,546	2,703,902	2,662,787	(41,115)	(2)	3,050,590
45114 - Term Concessions Space Rents	76,765	78,832	2,068	3	77,915	844,411	867,157	22,746	3	831,363
45115 - Term Concessions Cost Recovery	139,688	128,007	(11,681)	(8)	126,293	1,482,888	1,402,000	(80,889)	(5)	1,363,066
45116 - Rec Distr Center Cost Recovery	135,170	133,775	(1,395)	(1)	132,781	1,473,228	1,469,902	(3,326)	0	1,437,770
45117 - Concessions Marketing Program	55,697	66,650	10,953	20	64,153	608,594	681,976	73,382	12	623,066
45120 - Rental car license fees	2,112,773	2,437,644	324,871	15	2,422,190	26,451,910	29,275,805	2,823,895	11	26,928,624
45121 - Rental Car Center Cost Recover	159,412	161,246	1,834	1	140,831	1,753,534	1,819,462	65,928	4	1,325,256
45130 - License Fees - Other	491,101	606,446	115,345	23	501,587	5,306,812	6,108,602	801,789	15	5,107,393
<b>Total Concession Revenue</b>	<b>5,166,816</b>	<b>5,905,611</b>	<b>738,795</b>	<b>14</b>	<b>5,579,982</b>	<b>58,918,518</b>	<b>64,326,258</b>	<b>5,407,741</b>	<b>9</b>	<b>59,095,256</b>
<b>Parking and Ground Transportat</b>										
45210 - Parking	3,932,165	4,285,139	352,974	9	4,005,135	42,006,829	42,424,363	417,534	1	39,422,857
45220 - AVI fees	1,377,689	1,432,594	54,906	4	832,529	13,190,420	14,438,619	1,248,199	9	8,398,825
45240 - Ground Transportation Pe	0	12,152	12,152	0	8,090	153,000	216,354	63,354	41	204,658
45250 - Citations	15,412	27,472	12,060	78	15,412	192,200	233,435	41,235	21	230,516
<b>Total Parking and Ground Transportat</b>	<b>5,325,266</b>	<b>5,757,358</b>	<b>432,092</b>	<b>8</b>	<b>4,861,166</b>	<b>55,542,449</b>	<b>57,312,771</b>	<b>1,770,322</b>	<b>3</b>	<b>48,256,856</b>
<b>Ground Rentals</b>										
45310 - Ground Rental Fixed - N	1,673,588	1,743,349	69,761	4	1,664,449	18,308,364	19,169,279	860,915	5	18,417,691
45320 - Ground Rental - Percenta	0	0	0	0	0	0	0	0	0	0
<b>Total Ground Rentals</b>	<b>1,673,588</b>	<b>1,743,349</b>	<b>69,761</b>	<b>4</b>	<b>1,664,449</b>	<b>18,308,364</b>	<b>19,169,279</b>	<b>860,915</b>	<b>5</b>	<b>18,417,691</b>
<b>Grant Reimbursements</b>										
45410 - TSA Reimbursements	24,800	24,800	0	0	24,800	268,000	268,000	0	0	268,000
45420 - Planning Grants	0	0	0	0	26,309	168,750	194,491	25,741	15	225,432
<b>Total Grant Reimbursements</b>	<b>24,800</b>	<b>24,800</b>	<b>0</b>	<b>0</b>	<b>51,109</b>	<b>436,750</b>	<b>462,491</b>	<b>25,741</b>	<b>6</b>	<b>493,432</b>

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<b>Other Operating Revenue</b>										
45510 - Finger Printing Fee	\$18,926	\$21,845	\$2,919	15	\$21,583	\$208,184	\$240,846	\$32,662	16	\$235,967
45520 - Utilities Reimbursements	17,120	16,686	(435)	(3)	17,117	188,325	187,429	(896)	0	183,752
45530 - Miscellaneous Other Reve	4,274	5,363	1,089	25	1,695	47,010	220,710	173,700	369	297,725
45535 - Innovation Lab Revenue	0	0	0	0	0	0	1,000	1,000	0	0
45540 - Service Charges	7,314	122,984	115,670	1,582	11,629	80,453	564,601	484,148	602	342,779
45550 - Telecom Services	0	95,394	95,394	0	0	0	373,095	373,095	0	0
45570 - FBO Landing Fees	16,128	16,196	67	0	17,126	177,409	210,911	33,502	19	214,391
45580 - Equipment Rental	0	0	0	0	0	4,640	4,640	0	0	4,640
<b>Total Other Operating Revenue</b>	<b>63,762</b>	<b>278,467</b>	<b>214,705</b>	<b>337</b>	<b>69,151</b>	<b>706,021</b>	<b>1,803,233</b>	<b>1,097,212</b>	<b>155</b>	<b>1,279,254</b>
<b>Total Operating Revenue</b>	<b>24,200,284</b>	<b>25,383,239</b>	<b>1,182,955</b>	<b>5</b>	<b>23,039,848</b>	<b>262,200,582</b>	<b>270,133,138</b>	<b>7,932,556</b>	<b>3</b>	<b>243,135,787</b>
<b>Personnel Expenses</b>										
<b>Salaries</b>										
51110 - Salaries & Wages	2,937,240	2,418,706	518,534	18	2,355,797	33,647,388	27,162,733	6,484,655	19	26,350,532
51210 - Paid Time Off	29,167	264,480	(235,313)	(807)	249,604	320,833	3,143,114	(2,822,281)	(880)	3,154,189
51220 - Holiday Pay	0	0	0	0	0	0	660,346	(660,346)	0	667,649
51240 - Other Leave With Pay	0	10,567	(10,567)	0	4,233	0	101,308	(101,308)	0	109,999
51250 - Special Pay	0	5,509	(5,509)	0	5,126	0	235,823	(235,823)	0	159,268
<b>Total Salaries</b>	<b>2,966,406</b>	<b>2,699,262</b>	<b>267,144</b>	<b>9</b>	<b>2,614,761</b>	<b>33,968,222</b>	<b>31,303,324</b>	<b>2,664,898</b>	<b>8</b>	<b>30,441,637</b>
52110 - Overtime	70,701	58,192	12,509	18	57,149	630,081	731,925	(101,844)	(16)	656,618

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<b>Benefits</b>										
54110 - FICA Tax	\$210,349	\$203,032	\$7,316	3	\$196,784	\$2,562,505	\$2,298,657	\$263,848	10	\$2,227,928
54120 - Unemployment Insurance-S	0	0	0	0	0	0	10,526	(10,526)	0	33,636
54130 - Workers Compensation Ins	24,021	14,608	9,413	39	13,879	263,545	170,106	93,439	35	166,880
54135 - Workers Comp Incident Expense	0	12,838	(12,838)	0	2,490	0	14,791	(14,791)	0	65,136
54210 - Medical Insurance	376,115	363,944	12,172	3	325,429	4,060,020	3,828,920	231,100	6	3,505,253
54220 - Dental Insurance	28,150	26,818	1,331	5	26,059	303,037	284,356	18,681	6	281,613
54230 - Vision Insurance	3,471	3,264	207	6	3,276	38,165	35,566	2,600	7	35,328
54240 - Life Insurance	9,979	7,234	2,745	28	9,094	109,515	89,330	20,185	18	95,681
54250 - Short Term Disability	10,913	9,564	1,349	12	10,509	118,474	110,601	7,872	7	112,395
54310 - Retirement	746,233	720,705	25,529	3	712,425	8,417,218	8,153,887	263,331	3	6,288,050
54312 - Pension - GASB 68	0	0	0	0	0	0	455,924	(455,924)	0	2,010,451
54313 - POB Pension - GASB 73	0	0	0	0	986,673	0	0	0	0	986,673
54314 - OPEB - GASB 75	0	0	0	0	540,459	0	(185,435)	185,435	0	540,459
54315 - Retiree Health Benefits	13,016	12,900	116	1	(1,654,317)	615,081	595,209	19,872	3	113,500
54410 - Taxable Benefits	0	3,001	(3,001)	0	0	0	27,457	(27,457)	0	(4,233)
54430 - Accrued Vacation	0	(758)	758	0	15,026	0	248,092	(248,092)	0	71,543
54440 - Relocation	0	0	0	0	0	0	37,950	(37,950)	0	73,425
<b>Total Benefits</b>	<b>1,422,248</b>	<b>1,377,150</b>	<b>45,098</b>	<b>3</b>	<b>1,187,786</b>	<b>16,487,561</b>	<b>16,175,937</b>	<b>311,624</b>	<b>2</b>	<b>16,603,720</b>
<b>Cap Labor/Burden/OH Recharge</b>										
54510 - Capitalized Labor Recha	(520,108)	(88,286)	(431,823)	(83)	(113,667)	(6,024,705)	(1,136,255)	(4,888,450)	(81)	(1,298,807)
54515 - Capitalized Burden Rech	0	(42,002)	42,002	0	(50,435)	0	(509,255)	509,255	0	(542,647)
54599 - OH Contra	0	(195,575)	195,575	0	(280,744)	0	(2,453,671)	2,453,671	0	(3,219,641)
<b>Total Cap Labor/Burden/OH Recharge</b>	<b>(520,108)</b>	<b>(325,863)</b>	<b>(194,246)</b>	<b>(37)</b>	<b>(444,846)</b>	<b>(6,024,705)</b>	<b>(4,099,180)</b>	<b>(1,925,525)</b>	<b>(32)</b>	<b>(5,061,095)</b>
<b>QHP Labor/Burden/OH Recharge</b>										
54520 - QHP Labor Recharge	(48,503)	(31,499)	(17,003)	(35)	(29,602)	(550,159)	(295,454)	(254,705)	(46)	(267,886)
54525 - QHP Burden Recharge	0	(15,352)	15,352	0	(14,196)	0	(139,736)	139,736	0	(121,153)
54526 - QHP OH Contra Acct	0	(10,374)	10,374	0	(34,788)	0	(183,936)	183,936	0	(200,486)
<b>Total QHP Labor/Burden/OH Recharge</b>	<b>(48,503)</b>	<b>(57,225)</b>	<b>8,723</b>	<b>18</b>	<b>(78,585)</b>	<b>(550,159)</b>	<b>(619,126)</b>	<b>68,967</b>	<b>13</b>	<b>(589,525)</b>



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<b>MM&amp;JS Labor/Burden/OH Recharge</b>										
54530 - MM & JS Labor Recharge	\$0	\$(651)	\$651	0	\$(1,877)	\$0	\$(9,126)	\$9,126	0	\$(17,771)
54531 - Joint Studies - Labor	0	0	0	0	1,877	0	2,102	(2,102)	0	10,290
54535 - MM & JS Burden Recharge	0	0	0	0	(899)	0	(743)	743	0	(4,399)
54536 - Maintenance-Burden	0	0	0	0	899	0	743	(743)	0	4,399
<b>Total MM&amp;JS Labor/Burden/OH Recharge</b>	<b>0</b>	<b>(651)</b>	<b>651</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(7,024)</b>	<b>7,024</b>	<b>0</b>	<b>(7,481)</b>
<b>Total Personnel Expenses</b>	<b>3,890,744</b>	<b>3,750,866</b>	<b>139,878</b>	<b>4</b>	<b>3,336,264</b>	<b>44,510,999</b>	<b>43,485,856</b>	<b>1,025,143</b>	<b>2</b>	<b>42,043,874</b>
<b>Non-Personnel Expenses</b>										
<b>Contract Services</b>										
61100 - Temporary Staffing	6,614	64,449	(57,835)	(874)	44,051	344,629	561,878	(217,249)	(63)	432,148
61110 - Auditing Services	35,000	0	35,000	100	0	137,900	102,900	35,000	25	107,900
61120 - Legal Services	75,500	18,908	56,593	75	88,537	672,500	454,626	217,874	32	573,590
61130 - Services - Professional	948,646	912,519	36,127	4	1,173,134	11,825,955	10,751,641	1,074,315	9	10,238,633
61150 - Outside Svs - Other	404,263	354,653	49,610	12	380,513	4,251,040	3,712,109	538,931	13	3,494,713
61160 - Services - Custodial	2,797,402	3,025,726	(228,324)	(8)	2,563,865	29,116,726	29,800,471	(683,744)	(2)	26,684,176
61190 - Receiving & Dist Cntr Services	141,686	140,409	1,277	1	140,826	1,544,194	1,543,552	642	0	1,514,395
61990 - OH Contra	(230,224)	(152,062)	(78,162)	(34)	(195,759)	(2,655,897)	(1,638,066)	(1,017,831)	(38)	(1,812,698)
<b>Total Contract Services</b>	<b>4,178,887</b>	<b>4,364,601</b>	<b>(185,714)</b>	<b>(4)</b>	<b>4,195,166</b>	<b>45,237,048</b>	<b>45,289,110</b>	<b>(52,063)</b>	<b>0</b>	<b>41,232,857</b>
<b>Safety and Security</b>										
61170 - Services - Fire, Police,	525,799	558,604	(32,804)	(6)	509,493	5,865,024	5,910,803	(45,778)	(1)	5,519,635
61180 - Services - SDUPD-Harbor	1,591,536	1,438,278	153,258	10	1,544,259	18,620,967	17,401,398	1,219,569	7	17,307,302
61185 - Guard Services	307,229	360,405	(53,176)	(17)	267,981	3,517,544	3,610,343	(92,798)	(3)	3,422,068
61188 - Other Safety & Security Serv	179,167	116,811	62,356	35	125,393	1,930,833	1,505,357	425,476	22	1,464,859
<b>Total Safety and Security</b>	<b>2,603,731</b>	<b>2,474,098</b>	<b>129,633</b>	<b>5</b>	<b>2,447,125</b>	<b>29,934,369</b>	<b>28,427,900</b>	<b>1,506,469</b>	<b>5</b>	<b>27,713,863</b>
<b>Space Rental</b>										
62100 - Rent	848,563	851,055	(2,493)	0	848,055	9,341,688	9,342,855	(1,168)	0	9,341,781
<b>Total Space Rental</b>	<b>848,563</b>	<b>851,055</b>	<b>(2,493)</b>	<b>0</b>	<b>848,055</b>	<b>9,341,688</b>	<b>9,342,855</b>	<b>(1,168)</b>	<b>0</b>	<b>9,341,781</b>

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(Unaudited)

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	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
<b>Utilities</b>										
63100 - Telephone & Other Commun	\$47,849	\$41,304	\$6,545	14	\$45,066	\$524,231	\$485,713	\$38,518	7	\$480,885
63110 - Utilities - Gas & Electr	948,802	864,032	84,770	9	879,785	10,640,074	10,586,074	54,000	1	9,740,604
63120 - Utilities - Water	97,572	88,185	9,388	10	80,595	1,121,647	1,139,924	(18,277)	(2)	1,033,582
63190 - OH Contra	0	0	0	0	(327)	0	(829)	829	0	(1,366)
<b>Total Utilities</b>	<b>1,094,224</b>	<b>993,521</b>	<b>100,703</b>	<b>9</b>	<b>1,005,118</b>	<b>12,285,951</b>	<b>12,210,881</b>	<b>75,070</b>	<b>1</b>	<b>11,253,705</b>
<b>Maintenance</b>										
64100 - Facilities Supplies	46,533	86,963	(40,430)	(87)	100,216	527,549	697,539	(169,989)	(32)	746,742
64110 - Maintenance - Annual R	1,038,273	843,925	194,348	19	1,313,822	9,189,476	8,711,788	477,688	5	8,931,163
64122 - Contractor Labor	0	0	0	0	0	0	0	0	0	164
64123 - Contractor Burden	0	0	0	0	0	0	0	0	0	209
64124 - Maintenance-Overhead	0	0	0	0	26	0	2,644	(2,644)	0	1,564
64125 - Major Maintenance - Mat	254,138	319,363	(65,225)	(26)	206,071	2,213,466	2,194,725	18,741	1	1,457,442
64127 - Contract Overhead (co	0	0	0	0	0	0	0	0	0	461
64130 - Remediation	0	10	(10)	0	0	0	10	(10)	0	(19)
64140 - Refuse & Hazardous Waste	27,500	63,750	(36,250)	(132)	27,152	471,500	499,418	(27,918)	(6)	391,073
<b>Total Maintenance</b>	<b>1,366,445</b>	<b>1,314,012</b>	<b>52,433</b>	<b>4</b>	<b>1,647,287</b>	<b>12,401,992</b>	<b>12,106,123</b>	<b>295,868</b>	<b>2</b>	<b>11,528,801</b>
<b>Equipment and Systems</b>										
65100 - Equipment & Systems	45,558	47,171	(1,612)	(4)	71,685	297,591	326,480	(28,889)	(10)	428,211
65101 - OH Contra	(2,439)	(933)	(1,505)	(62)	(10)	(12,582)	(9,991)	(2,591)	(21)	(1,385)
<b>Total Equipment and Systems</b>	<b>43,120</b>	<b>46,237</b>	<b>(3,118)</b>	<b>(7)</b>	<b>71,675</b>	<b>285,009</b>	<b>316,489</b>	<b>(31,480)</b>	<b>(11)</b>	<b>426,826</b>
<b>Materials and Supplies</b>										
65110 - Office & Operating Suppl	37,040	44,332	(7,291)	(20)	38,542	405,321	415,401	(10,080)	(2)	428,130
65120 - Safety Equipment & Suppl	6,571	12,918	(6,346)	(97)	15,687	95,084	119,876	(24,792)	(26)	78,363
65130 - Tools - Small	4,167	1,130	3,037	73	7,654	46,333	15,803	30,530	66	55,010
65199 - OH Contra	(23,906)	(1,301)	(22,606)	(95)	(2,880)	(73,912)	(25,547)	(48,365)	(65)	(26,875)
<b>Total Materials and Supplies</b>	<b>23,872</b>	<b>57,078</b>	<b>(33,206)</b>	<b>(139)</b>	<b>59,002</b>	<b>472,827</b>	<b>525,534</b>	<b>(52,707)</b>	<b>(11)</b>	<b>534,628</b>

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	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
<b>Insurance</b>										
67170 - Insurance - Property	\$54,700	\$52,678	\$2,022	4	\$43,466	\$601,700	\$579,453	\$22,247	4	\$475,306
67171 - Insurance - Liability	12,180	11,825	355	3	11,825	133,980	130,075	3,905	3	130,073
67172 - Insurance - Public Offic	15,485	15,033	452	3	15,034	171,285	165,872	5,413	3	166,324
67173 - Insurance Miscellaneous	12,281	11,956	325	3	16,832	245,958	232,983	12,975	5	239,007
<b>Total Insurance</b>	<b>94,646</b>	<b>91,492</b>	<b>3,154</b>	<b>3</b>	<b>87,156</b>	<b>1,152,923</b>	<b>1,108,383</b>	<b>44,540</b>	<b>4</b>	<b>1,010,710</b>
<b>Employee Development and Suppo</b>										
66120 - Awards - Service	2,586	6,711	(4,125)	(160)	(19,154)	66,068	70,012	(3,944)	(6)	38,548
66130 - Book & Periodicals	3,728	3,334	394	11	3,665	51,957	45,643	6,315	12	43,259
66220 - Permits/Certificates/Lic	17,473	3,235	14,238	81	15,807	140,723	102,685	38,038	27	155,841
66260 - Recruiting	200	(340)	540	270	5,248	24,000	11,373	12,627	53	157,453
66280 - Seminars & Training	24,753	22,105	2,647	11	40,541	306,639	294,459	12,179	4	272,411
66290 - Transportation	13,578	11,012	2,566	19	12,882	137,943	123,288	14,654	11	122,400
66299 - OH Contra	(11,874)	(1,469)	(10,405)	(88)	(1,992)	(48,495)	(26,422)	(22,073)	(46)	(25,873)
66305 - Travel-Employee Developm	17,891	19,397	(1,506)	(8)	24,188	209,457	197,504	11,953	6	222,562
66310 - Tuition	10,833	7,077	3,756	35	1,364	49,167	32,633	16,534	34	39,358
66320 - Uniforms	7,376	14,121	(6,745)	(91)	6,268	74,061	78,049	(3,989)	(5)	75,331
<b>Total Employee Development and Suppo</b>	<b>86,543</b>	<b>85,183</b>	<b>1,360</b>	<b>2</b>	<b>88,819</b>	<b>1,011,519</b>	<b>929,224</b>	<b>82,295</b>	<b>8</b>	<b>1,101,290</b>
<b>Business Development</b>										
66100 - Advertising	1,917	61,726	(59,809)	(3,120)	67,598	842,076	886,200	(44,124)	(5)	557,871
66110 - Allowance for Bad Debts	825	0	825	100	0	9,150	2,001	7,149	78	(4,967)
66200 - Memberships & Dues	55,758	50,528	5,230	9	74,062	461,831	421,957	39,874	9	477,052
66230 - Postage & Shipping	2,366	2,282	85	4	589	21,273	20,494	779	4	17,512
66240 - Promotional Activities	78,307	70,024	8,284	11	102,684	1,262,197	775,350	486,847	39	1,696,688
66250 - Promotional Materials	5,466	3,088	2,378	44	2,917	52,009	59,009	(7,000)	(13)	30,798
66300 - Travel-Business Developm	16,500	5,121	11,379	69	10,770	199,250	211,393	(12,143)	(6)	148,897
<b>Total Business Development</b>	<b>161,140</b>	<b>192,768</b>	<b>(31,629)</b>	<b>(20)</b>	<b>258,620</b>	<b>2,847,786</b>	<b>2,376,404</b>	<b>471,382</b>	<b>17</b>	<b>2,923,851</b>

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	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
<b>Equipment Rentals and Repairs</b>										
66140 - Computer Licenses & Agre	\$45,779	\$72,819	\$(27,040)	(59)	\$20,704	\$404,521	\$364,138	\$40,384	10	\$267,786
66150 - Equipment Rental/Leasing	15,047	11,439	3,608	24	16,203	217,484	269,106	(51,622)	(24)	235,011
66160 - Tenant Improvements	85,000	23,792	61,208	72	74,669	705,000	751,505	(46,505)	(7)	566,034
66270 - Repairs - Office Equipme	379,656	177,746	201,910	53	255,572	2,493,388	2,213,972	279,416	11	1,965,081
66279 - OH Contra	(44,558)	(33,008)	(11,550)	(26)	(15,171)	(238,578)	(145,867)	(92,712)	(39)	(128,813)
<b>Total Equipment Rentals and Repairs</b>	<b>480,924</b>	<b>252,787</b>	<b>228,137</b>	<b>47</b>	<b>351,977</b>	<b>3,581,815</b>	<b>3,452,854</b>	<b>128,961</b>	<b>4</b>	<b>2,905,099</b>
<b>Total Non-Personnel Expenses</b>	<b>10,982,092</b>	<b>10,722,831</b>	<b>259,261</b>	<b>2</b>	<b>11,060,002</b>	<b>118,552,926</b>	<b>116,085,757</b>	<b>2,467,168</b>	<b>2</b>	<b>109,973,410</b>
<b>Total Departmental Expenses before</b>	<b>14,872,836</b>	<b>14,473,697</b>	<b>399,139</b>	<b>3</b>	<b>14,396,267</b>	<b>163,063,925</b>	<b>159,571,614</b>	<b>3,492,312</b>	<b>2</b>	<b>152,017,284</b>
<b>Depreciation and Amortization</b>										
69110 - Depreciation Expense	10,334,930	10,334,930	0	0	8,629,577	106,788,858	106,788,858	0	0	95,467,049
<b>Total Depreciation and Amortization</b>	<b>10,334,930</b>	<b>10,334,930</b>	<b>0</b>	<b>0</b>	<b>8,629,577</b>	<b>106,788,858</b>	<b>106,788,858</b>	<b>0</b>	<b>0</b>	<b>95,467,049</b>
<b>Non-Operating Revenue/(Expense)</b>										
<b>Passenger Facility Charges</b>										
71110 - Passenger Facility Charg	4,177,048	4,301,354	124,306	3	5,471,073	42,361,572	44,750,781	2,389,209	6	42,674,201
<b>Total Passenger Facility Charges</b>	<b>4,177,048</b>	<b>4,301,354</b>	<b>124,306</b>	<b>3</b>	<b>5,471,073</b>	<b>42,361,572</b>	<b>44,750,781</b>	<b>2,389,209</b>	<b>6</b>	<b>42,674,201</b>
<b>Customer Facility Charges</b>										
71120 - Customer facility charges (Con	3,189,168	3,511,349	322,181	10	3,651,679	36,939,242	37,847,291	908,049	2	37,254,580
<b>Total Customer Facility Charges</b>	<b>3,189,168</b>	<b>3,511,349</b>	<b>322,181</b>	<b>10</b>	<b>3,651,679</b>	<b>36,939,242</b>	<b>37,847,291</b>	<b>908,049</b>	<b>2</b>	<b>37,254,580</b>

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<b>Quieter Home Program</b>										
71212 - Quieter Home - Labor	\$(45,800)	\$(31,499)	\$14,301	31	\$(29,602)	\$(504,200)	\$(295,454)	\$208,746	41	\$(267,886)
71213 - Quieter Home - Burden	0	(15,352)	(15,352)	0	(14,196)	0	(139,736)	(139,736)	0	(121,153)
71214 - Quieter Home - Overhead	0	(10,374)	(10,374)	0	(34,788)	0	(183,936)	(183,936)	0	(200,486)
71215 - Quieter Home - Material	(478,849)	(2,063,250)	(1,584,401)	(331)	(1,333,959)	(13,989,308)	(13,476,135)	513,173	4	(8,723,381)
71216 - Quieter Home Program	419,720	1,669,187	1,249,467	298	717,211	11,594,806	11,080,494	(514,312)	(4)	6,880,020
71217 - Contract Labor	0	0	0	0	(31)	0	0	0	0	(650)
71218 - Contractor Burden	0	0	0	0	(39)	0	0	0	0	(827)
71222 - Contractor Labor	0	0	0	0	(862)	0	0	0	0	(18,339)
71223 - Contractor Burden	0	0	0	0	(1,098)	0	0	0	0	(23,340)
71224 - Joint Studies Overhead	0	0	0	0	(3,004)	0	(164)	(164)	0	(10,251)
71225 - Joint Studies - Material	0	0	0	0	(9,521)	(50,000)	(94,424)	(44,424)	(89)	(32,224)
71226 - Contractor Overhead	0	0	0	0	(2,721)	0	192	192	0	(29,056)
<b>Total Quieter Home Program</b>	<b>(104,929)</b>	<b>(451,289)</b>	<b>(346,359)</b>	<b>(330)</b>	<b>(712,610)</b>	<b>(2,948,702)</b>	<b>(3,109,163)</b>	<b>(160,461)</b>	<b>(5)</b>	<b>(2,547,573)</b>
<b>Interest Income</b>										
71310 - Interest - Investments	987,556	930,899	(56,656)	(6)	577,258	11,244,109	8,777,831	(2,466,279)	(22)	5,792,340
71340 - Interest - Note Receivab	147,903	147,903	0	0	156,713	1,638,789	1,638,789	0	0	1,731,853
71350 - Interest - Other	0	0	0	0	0	0	(4,916)	(4,916)	0	(2,705)
71361 - Interest Income - 2010 Bonds	0	140,265	140,265	0	87,343	0	1,321,498	1,321,498	0	730,958
71363 - Interest Income - 2013 Bonds	0	80,147	80,147	0	51,210	0	803,267	803,267	0	489,136
71364 - Interest Income - 2017 Bond A	0	155,031	155,031	0	275,172	0	1,974,386	1,974,386	0	2,714,022
71365 - Interest Income - 2014 Bond A	0	92,790	92,790	0	49,929	0	866,155	866,155	0	483,461
<b>Total Interest Income</b>	<b>1,135,459</b>	<b>1,547,035</b>	<b>411,576</b>	<b>36</b>	<b>1,197,626</b>	<b>12,882,898</b>	<b>15,377,010</b>	<b>2,494,112</b>	<b>19</b>	<b>11,939,064</b>
<b>Interest income BAB's rebate</b>										
71362 - BAB interest rebate	385,935	390,515	4,580	1	388,849	4,245,284	4,295,660	50,376	1	4,277,341
<b>Total Interest income BAB's rebate</b>	<b>385,935</b>	<b>390,515</b>	<b>4,580</b>	<b>1</b>	<b>388,849</b>	<b>4,245,284</b>	<b>4,295,660</b>	<b>50,376</b>	<b>1</b>	<b>4,277,341</b>

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<b>Interest Expense</b>										
71411 - Interest Expense- 2010 Bonds	\$(2,481,737)	\$(2,481,737)	\$0	0	\$(2,521,646)	\$(27,299,111)	\$(27,299,111)	\$0	0	\$(27,738,103)
71412 - Interest Expense 2013 Bonds	(1,514,513)	(1,514,513)	0	0	(1,521,979)	(16,659,638)	(16,659,638)	0	0	(16,741,771)
71413 - Interest Expense 2014 Bond A	(1,355,869)	(1,349,970)	5,899	0	(1,361,768)	(14,914,559)	(14,849,675)	64,884	0	(14,979,443)
71414 - Interest Expense 2017 Bond A	(1,192,792)	(1,192,792)	0	0	(1,211,442)	(12,700,034)	(13,120,708)	(420,674)	(3)	(12,033,654)
71420 - Interest Expense-Variable Debt	(46,103)	(49,613)	(3,510)	(8)	(51,368)	(507,134)	(483,448)	23,686	5	(515,013)
71430 - LOC Fees - C/P	(31,814)	(28,830)	2,984	9	(25,459)	(349,959)	(465,419)	(115,460)	(33)	(412,506)
71450 - Trustee Fee Bonds	(4,380)	0	4,380	100	0	(17,520)	(3,270)	14,250	81	(3,342)
71451 - Program Fees - Variable Debt	0	0	0	0	0	(5,000)	0	5,000	100	(3,300)
71458 - Capitalized Interest	0	0	0	0	544,911	0	0	0	0	5,937,224
71460 - Interest Expense - Other	0	(2,600)	(2,600)	0	(2,600)	0	(15,835)	(15,835)	0	(1,488,123)
71461 - Interest Expense - Cap Leases	(51,906)	(51,906)	0	0	(53,753)	(579,593)	(579,593)	0	0	(599,156)
<b>Total Interest Expense</b>	<b>(6,679,114)</b>	<b>(6,671,962)</b>	<b>7,153</b>	<b>0</b>	<b>(6,205,103)</b>	<b>(73,032,548)</b>	<b>(73,476,697)</b>	<b>(444,149)</b>	<b>(1)</b>	<b>(68,577,186)</b>
<b>Amortization</b>										
69210 - Amortization - Premium	471,059	471,059	0	0	484,831	5,216,514	5,216,514	0	0	5,212,051
<b>Total Amortization</b>	<b>471,059</b>	<b>471,059</b>	<b>0</b>	<b>0</b>	<b>484,831</b>	<b>5,216,514</b>	<b>5,216,514</b>	<b>0</b>	<b>0</b>	<b>5,212,051</b>
<b>Other Non-Operating Income (Expense)</b>										
71510 - Legal Settlement Income	0	0	0	0	0	0	0	0	0	58,394
71520 - Fixed Asset Disposal-Gain	0	0	0	0	0	0	60,000	60,000	0	0
71521 - Fixed Asset Disposal-Loss	0	0	0	0	0	0	(239,291)	(239,291)	0	(276,922)
71530 - Gain/Loss On Investments	0	2,026,643	2,026,643	0	679,845	0	7,041,567	7,041,567	0	(3,770,895)
71540 - Discounts Earned	0	0	0	0	2,742	0	6,561	6,561	0	11,964
71620 - Other non-operating revenue (e	0	5,590	5,590	0	6,701	0	82,477	82,477	0	48,251
71630 - Other Non-Operating Expe	0	0	0	0	0	0	(1)	(1)	0	(16,751)
73300 - DMJM and Auth OH Clearin	0	0	0	0	0	0	0	0	0	0
<b>Total Other Non-Operating Income (Expense)</b>	<b>0</b>	<b>2,032,232</b>	<b>2,032,232</b>	<b>0</b>	<b>689,288</b>	<b>0</b>	<b>6,951,312</b>	<b>6,951,312</b>	<b>0</b>	<b>(3,945,959)</b>
<b>Total Non-Operating Revenue/(Expense)</b>	<b>2,574,624</b>	<b>5,130,292</b>	<b>2,555,668</b>	<b>99</b>	<b>(4,965,633)</b>	<b>25,664,261</b>	<b>37,852,709</b>	<b>12,188,448</b>	<b>47</b>	<b>(26,286,520)</b>
<b>Capital Grant Contribution</b>										
72100 - AIP Grants	179,403	267,766	88,363	49	975,807	7,719,572	7,836,996	117,424	2	9,740,022
<b>Total Capital Grant Contribution</b>	<b>179,403</b>	<b>267,766</b>	<b>88,363</b>	<b>49</b>	<b>975,807</b>	<b>7,719,572</b>	<b>7,836,996</b>	<b>117,424</b>	<b>2</b>	<b>9,740,022</b>
<b>Total Expenses Net of Non-Operating Revenue/ (Expense)</b>	<b>22,453,740</b>	<b>19,410,569</b>	<b>3,043,171</b>	<b>14</b>	<b>17,084,403</b>	<b>236,468,950</b>	<b>220,670,767</b>	<b>15,798,183</b>	<b>7</b>	<b>211,457,790</b>
<b>Net Income/(Loss)</b>	<b>1,746,544</b>	<b>5,972,670</b>	<b>4,226,126</b>	<b>242</b>	<b>5,955,445</b>	<b>25,731,632</b>	<b>49,462,371</b>	<b>23,730,739</b>	<b>92</b>	<b>31,677,996</b>

**San Diego County Regional Airport Authority**  
**Authority Detail Income Statement - Supplemental Schedule**  
For the eleven months ended May 31, 2019  
(Unaudited)

Print Date: 6/19/2019  
Print Time: 4:03:23PM  
Report ID: GL0012

	Month to Date					Year to Date				
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
<b>Equipment Outlay</b>										
73200 - Equipment Outlay Expendi	\$(36,056)	\$(7,147)	\$28,909	80	\$(291,257)	\$(892,274)	\$(399,798)	\$492,477	55	\$(1,043,629)
73299 - Capitalized Equipment Co	0	7,147	7,147	0	291,257	0	399,798	399,798	0	1,043,629
<b>Total Equipment Outlay</b>	<b>(36,056)</b>	<b>0</b>	<b>36,056</b>	<b>100</b>	<b>0</b>	<b>(892,274)</b>	<b>0</b>	<b>892,274</b>	<b>100</b>	<b>0</b>

# Review of the Unaudited Financial Statements for the Eleven Months Ended May 31, 2019 and 2018



**SAN DIEGO**  
INTERNATIONAL AIRPORT

LET'S **GO.**

Presented by:

Scott Brickner

Chief Financial Officer

Kathy Kiefer

Senior Director, Finance, Accounting, & Airline Relations

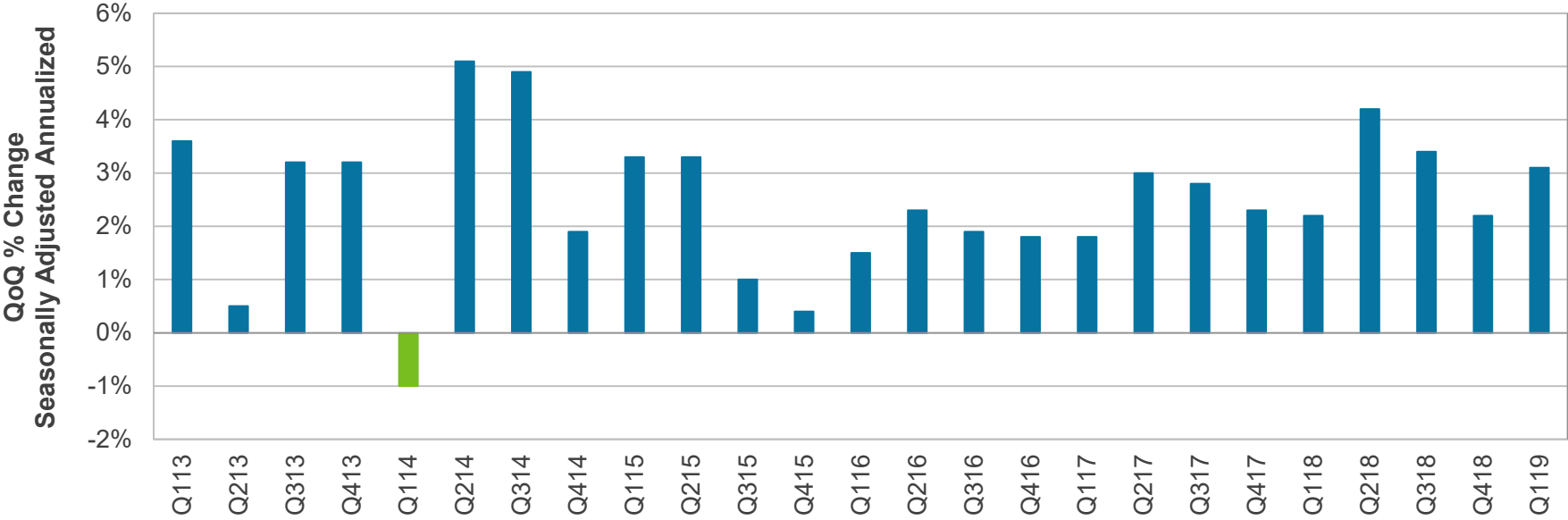
July 1, 2019



# First Quarter GDP

According to the second estimate, first quarter GDP grew at an annualized pace of 3.1%, down slightly from the advance estimate of 3.2% but above the consensus estimate of 3.0%. Despite the government shutdown and ongoing global trade disputes, GDP growth accelerated in the first quarter from 2.2% in the fourth quarter. Net exports and state and local government spending advanced in the first quarter, while consumer spending and business investment moderated. Residential investment contracted in the quarter. The consensus estimate for current quarter GDP growth is 2.0%. Overall, the consensus view calls for GDP growth of 2.5% this year versus 2.9% last year, which is consistent with moderate economic growth.

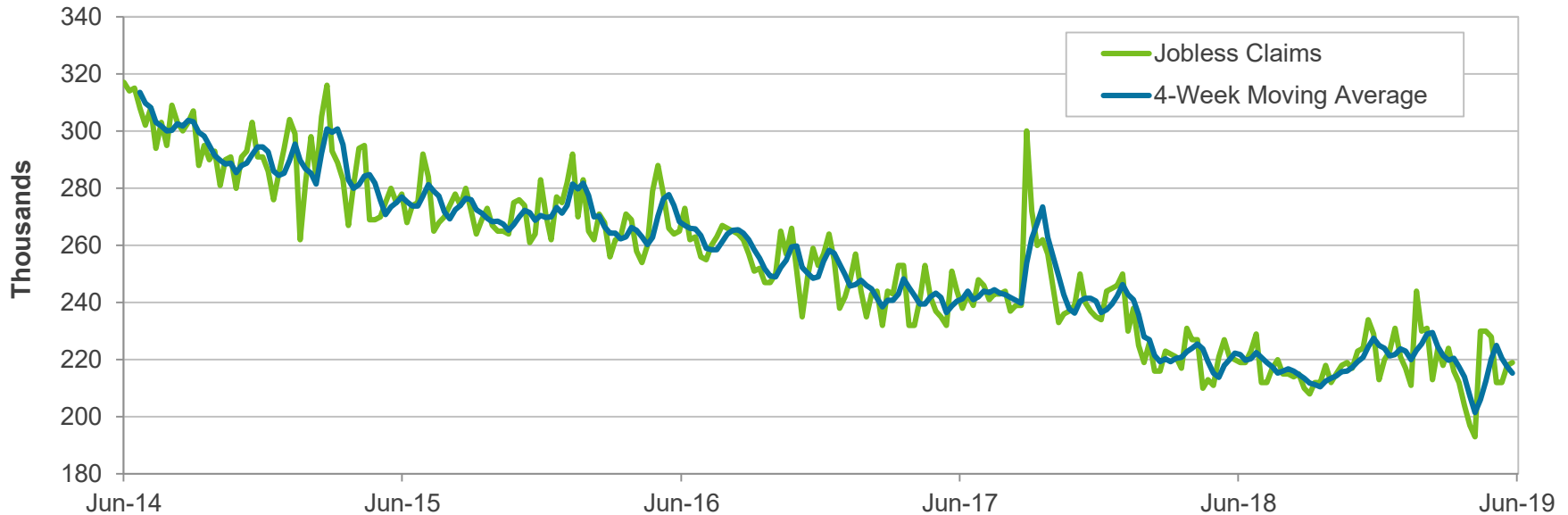
**U.S. Gross Domestic Product (QoQ)**  
First Quarter 2013 – First Quarter 2019



# Initial Claims For Unemployment

For the week ending June 8, initial jobless claims increased by 3,000 to 222,000. The 4-week moving average increased by 2,500 to 217,750. Initial jobless claims remain low and are consistent with a strong labor market.

**Initial Jobless Claims and 4-Week Moving Average**  
June 6, 2014 – June 8, 2019



# Consumer Price Index

Headline and core inflation eased in May. The Consumer Price Index (CPI) was up just 1.8% year-over-year in May, versus up 2.0% year-over-year in April. Core CPI (CPI less food and energy) was up 2.0% year-over-year in May, versus up 2.1% year-over-year in April.

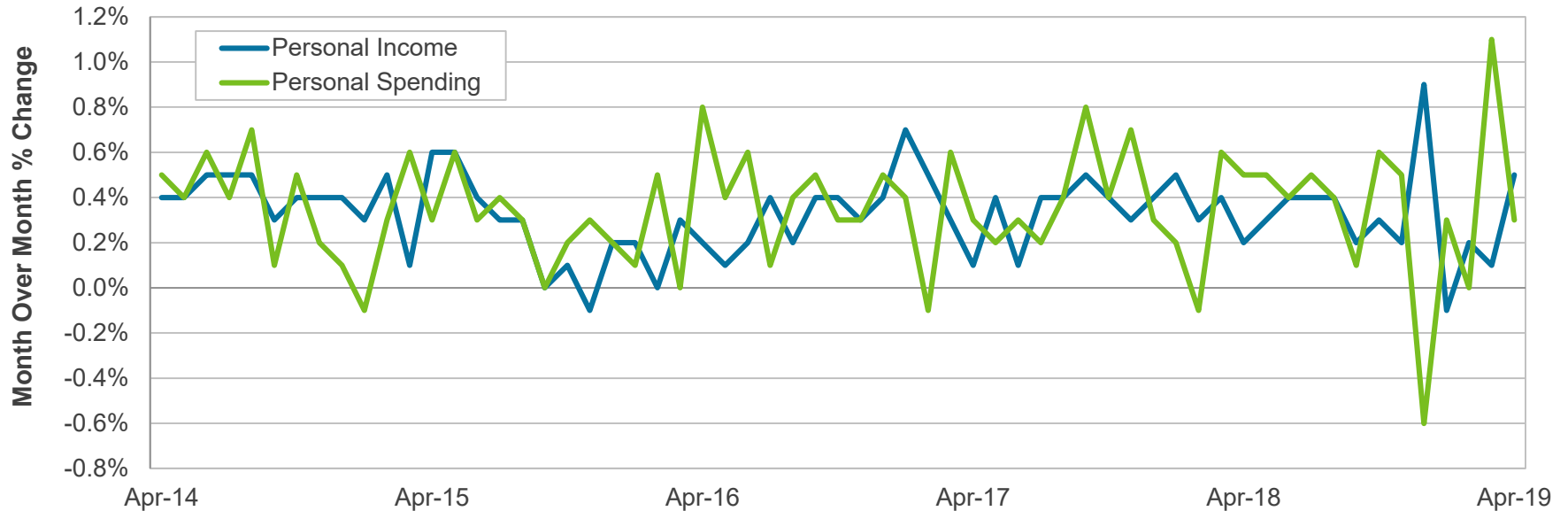
**Consumer Price Index (YoY%)**  
May 2014 – May 2019



# Personal Income and Spending

Personal income rose by 0.5% in April, exceeding expectations, following a 0.1% increase in March. Consumer spending increased 0.3% in April, slightly above expectations of 0.2%, following growth of 1.1% in March. Personal income and spending trends appear modest.

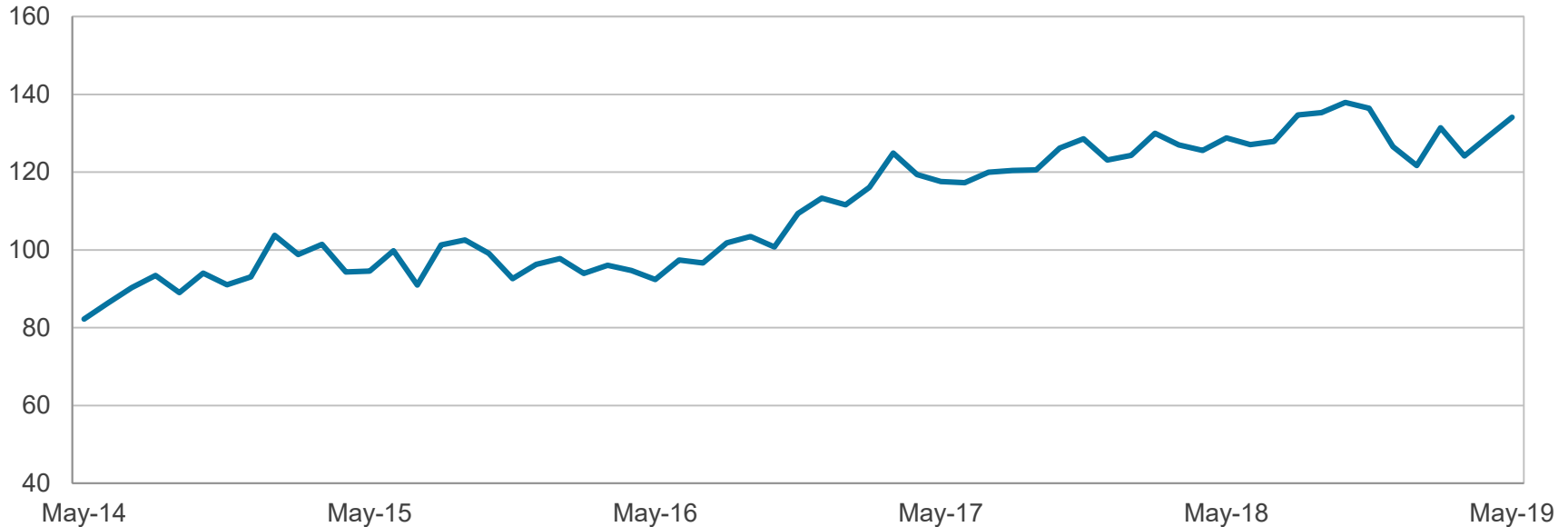
**Personal Income and Spending (MoM%)**  
April 2014 – April 2019



# Consumer Confidence Index

The Consumer Confidence Index jumped to 134.1 in May from 129.2 in April, exceeding expectations, which suggests that consumer spending trends may pick up modestly.

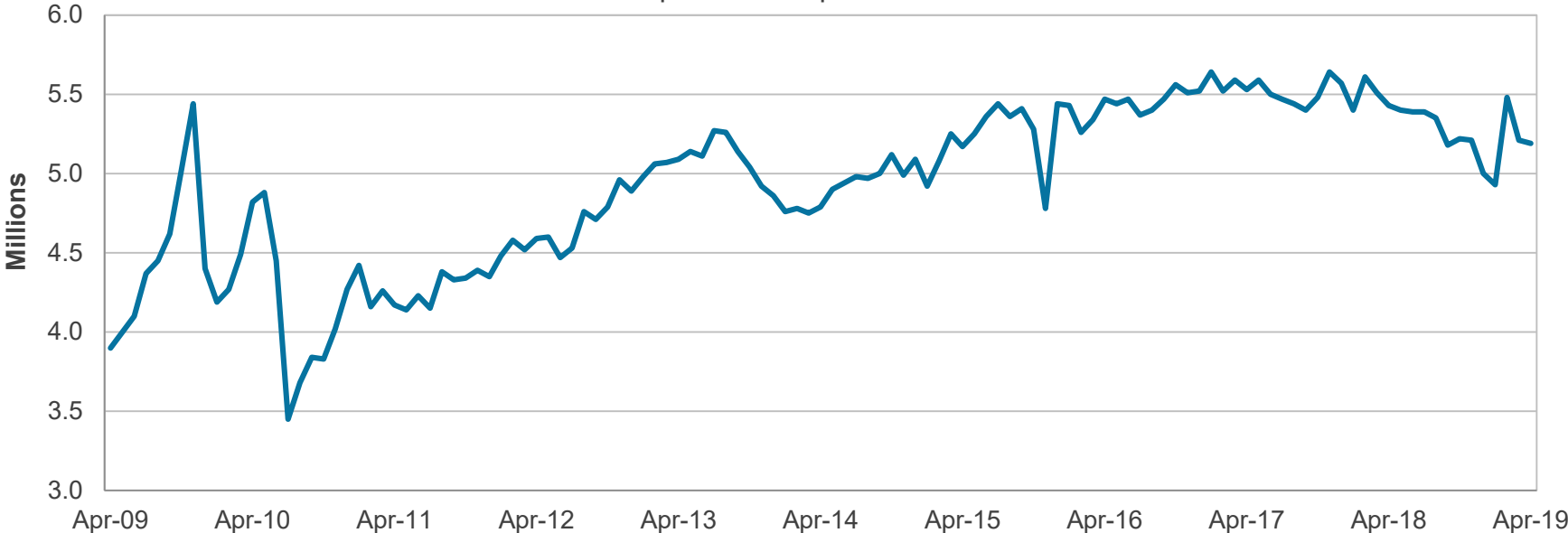
**Consumer Confidence Index**  
May 2014 – May 2019



# Existing Home Sales

Existing home sales fell 0.4% in April to a seasonally adjusted rate of 5.190 million units. On a year-over-year basis, sales of existing homes were down 4.4% in April. Although sales were weak in April, the trend is still favorable on a trailing 3-month average basis.

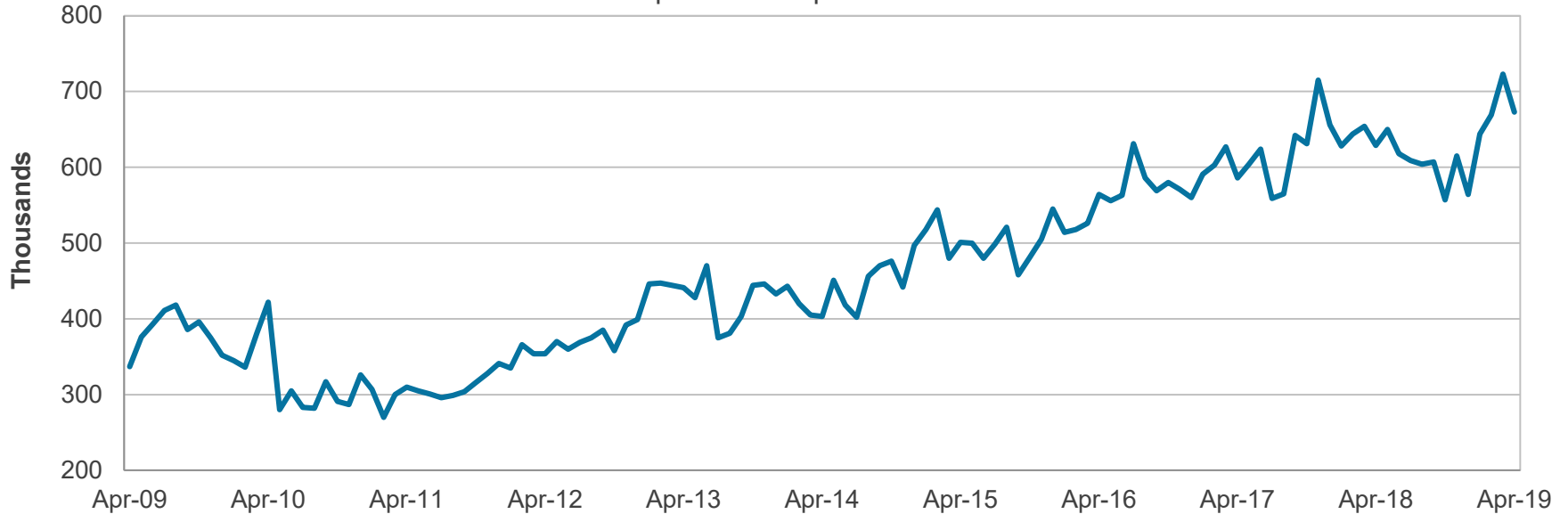
**U.S. Existing Home Sales (MoM)**  
April 2009 – April 2019



# New Home Sales

New home sales fell 6.9% in April to an annualized rate of 673,000 units. However, the trailing 3-month average increased 2.4% in April from March. On a year-over-year basis, new home sales were up 7.0%.

**U.S. New Home Sales**  
April 2009 – April 2019



# Crude Oil Prices

U.S. West Texas Intermediate (WTI) crude settled at \$51.14 per barrel on June 12, below its one month average of \$57.14 and its one year average of \$61.62 Oil prices fell precipitously in the fourth quarter of 2018 due in part to dollar strength, concerns about slower-than-expected global demand, and rising supply. Prices then rebounded earlier this year due in part to OPEC supply cuts, US sanctions on Iran, and chaos in Venezuela. However, prices have declined about 20% in the past seven weeks due largely to concerns about a slowdown in global growth.

## West Texas Intermediate Oil Price Per Barrel (WTI Spot)

June 12, 2014 – June 12, 2019





# Jet Fuel Prices

Jet fuel (U.S. Gulf Coast Spot) closed at \$1.739 per gallon on June 12, which was below its one month average of \$1.884 and its one year average of \$1.987.

**U.S. Gulf Coast 54 Grade Jet Fuel Spot Price**  
June 12, 2014 – June 12, 2019

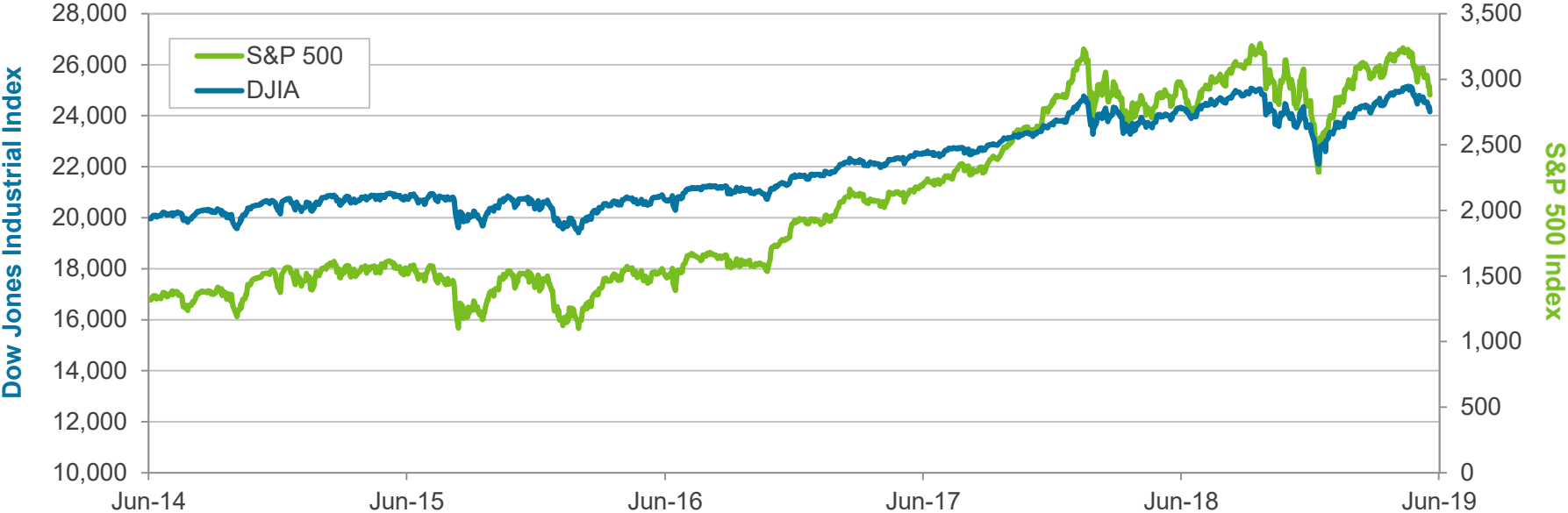


# U.S. Equity Markets

Year-over-year, the DJIA and S&P 500 indices are up 2.7% and 3.3%, respectively. Year-to-date, the DJIA and S&P 500 indices are up 11.5% and 14.9%, respectively.

### Dow Jones Industrial Average (DJIA) and S&P 500 Indices

June 12, 2014 – June 12, 2019



# Treasury Yield History

The yield on 5-year Treasuries is currently about one basis point below the yield on 2-year Treasuries. The yield on 5-year Treasuries is now about 34 basis points below the yield on 3-month T-bills. We believe the current inversion of the curve reflects a high level of market participants' nervousness about the outlook for economic growth and the expectation of future rate cuts.

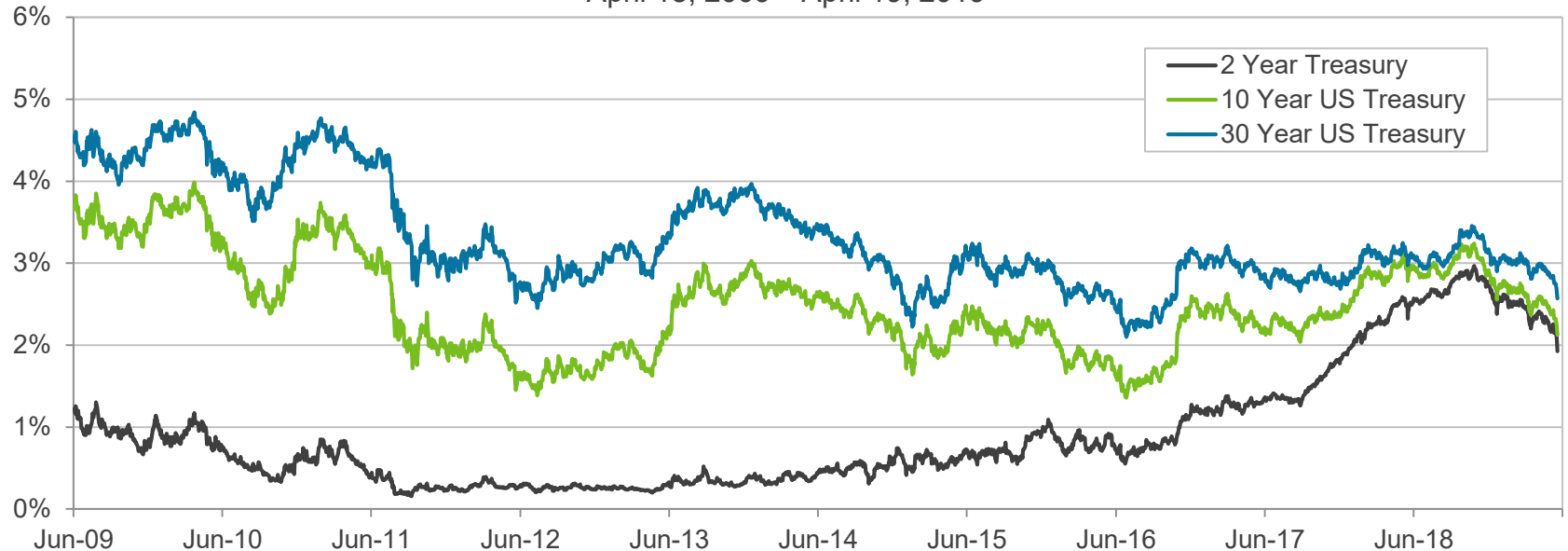
**2- and 5-year U.S. Treasury Yields**  
June 13, 2018 – June 12, 2019



# Treasury Yield History

Year-over-year, the yield on 3-month T-bills is up 30 basis points, the yield on 2-year Treasuries is down 66 basis points, the yield on 5-year Treasuries is down almost 94 basis points, and the yield on 10-year Treasuries is down 84 basis points. Overall, the yield curve is very flat relative to historical norms and the current inversion reflects a high level of nervousness about the outlook for the economy.

**2-, 10- and 30-year U.S. Treasury Yields**  
April 18, 2009 – April 19, 2019

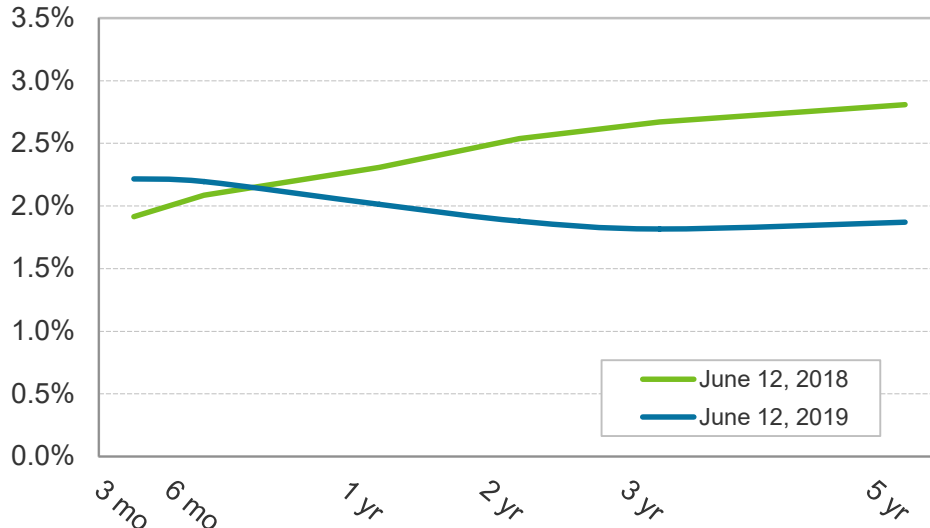


# U.S. Treasury Yield Curve

Year-over-year, the shape of the yield curve has changed significantly. The yield curve is now inverted with the yield on 10-year Treasuries below the yield on 3-month T-bills and 2-year Treasuries. The Fed has raised the fed funds target rate by 175 basis points since March 15, 2017 (most recently in December 2018), but the market is now pricing in multiple future rate cuts. In addition, low inflation expectations and concerns about global economic growth have kept downward pressure on long-term rates. The yield on 10-year Treasuries is down 84 basis points year-over-year.

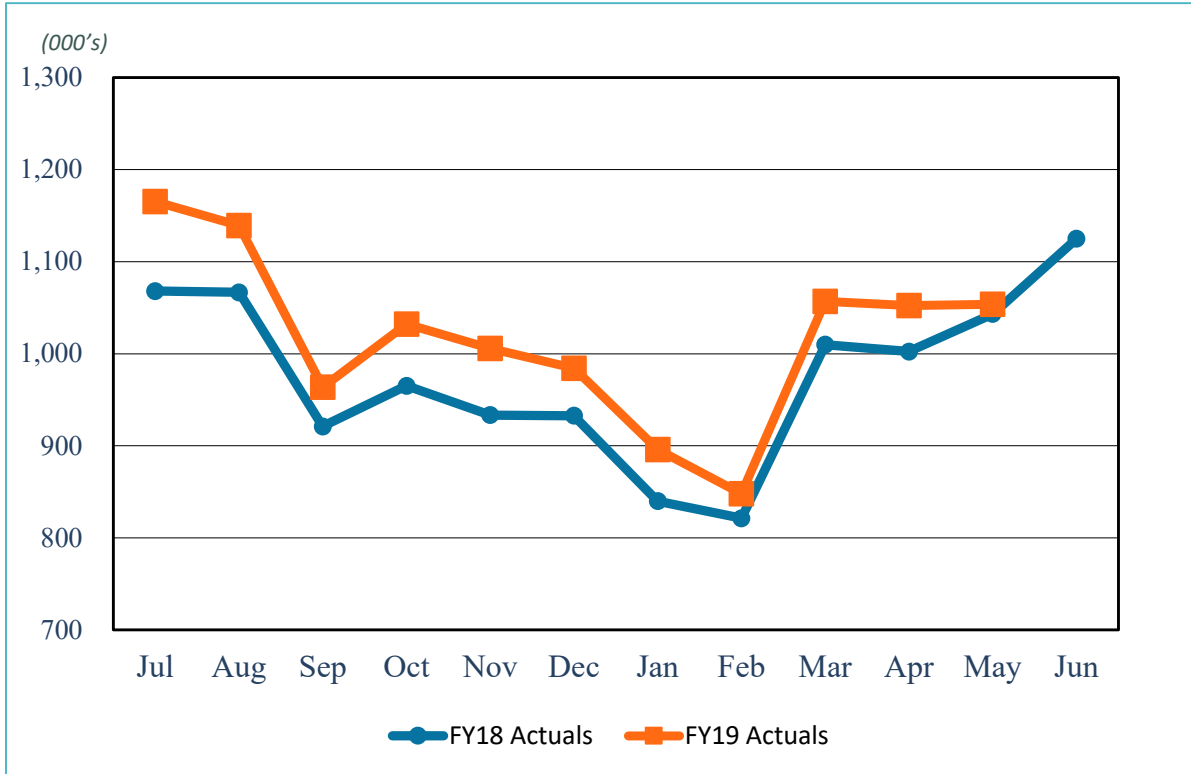
## U.S. Treasury Yield Curve

June 12, 2018 versus June 12, 2019



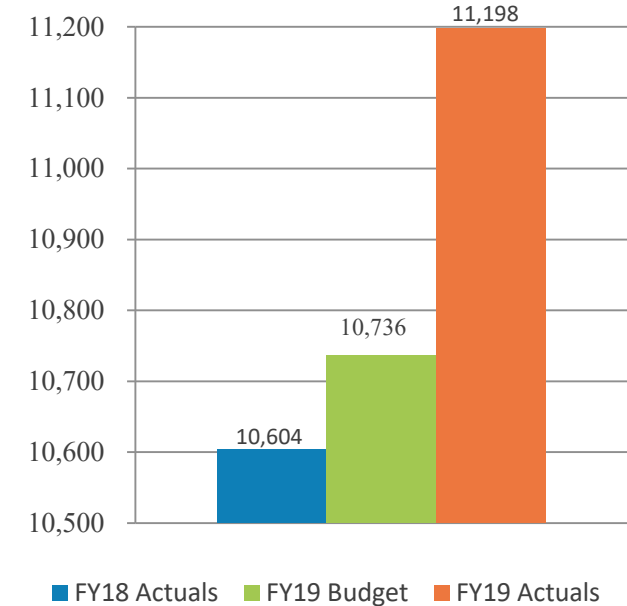
	6/12/18	6/12/19	Change
<b>3-Mo.</b>	1.92%	2.22%	0.30%
<b>6-Mo.</b>	2.09%	2.19%	0.10%
<b>1-Yr.</b>	2.31%	2.01%	(0.30%)
<b>2-Yr.</b>	2.54%	1.88%	(0.66%)
<b>3-Yr.</b>	2.67%	1.82%	(0.85%)
<b>5-Yr.</b>	2.81%	1.87%	(0.94%)
<b>10-Yr.</b>	2.96%	2.12%	(0.84%)
<b>30-Yr.</b>	3.09%	2.62%	(0.47%)

# Enplanements

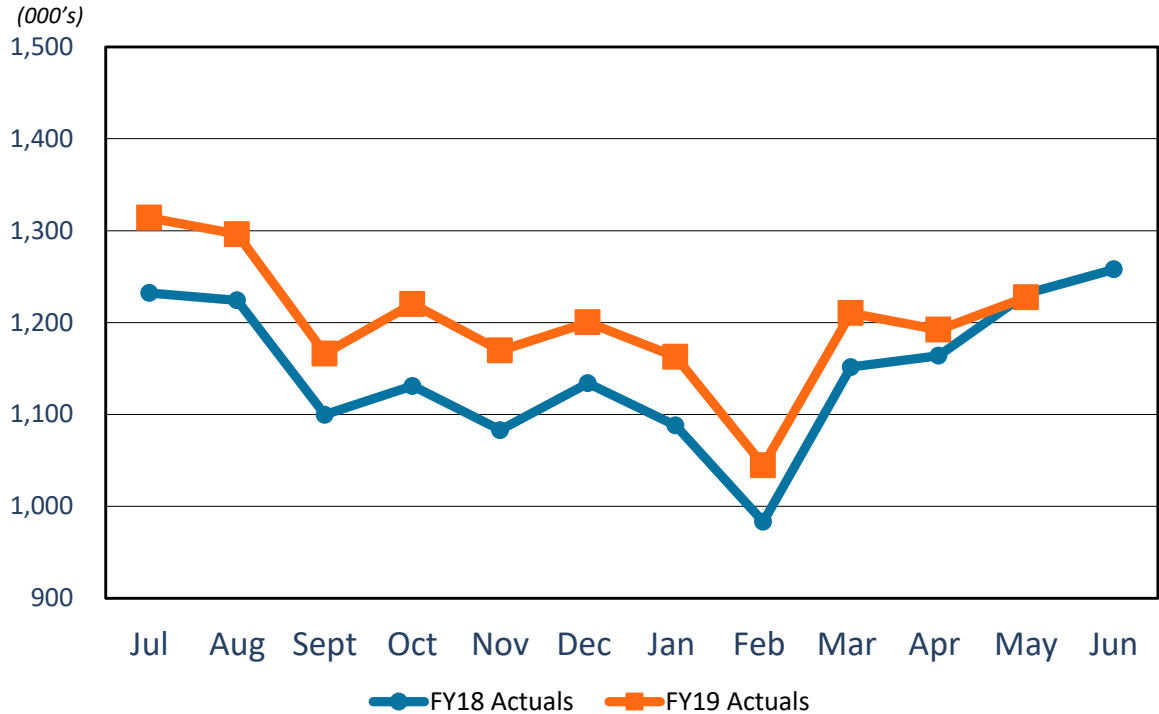


FY19 YTD Act Vs.  
FY18 YTD Act  
5.6%

FY19 YTD Act Vs.  
FY19 YTD Budget  
4.3%

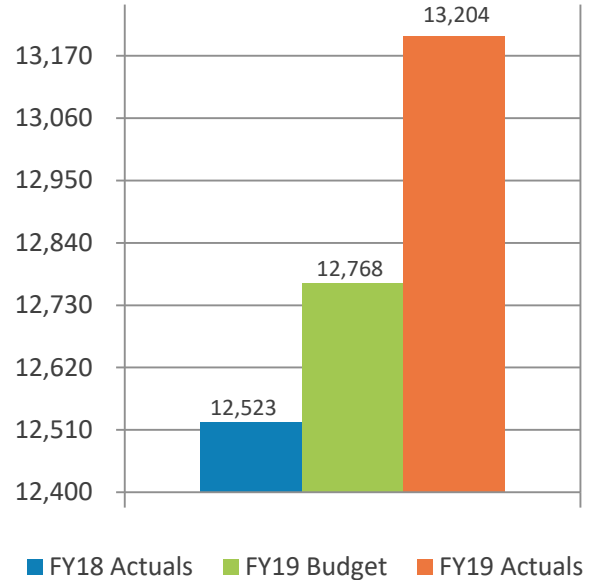


# Gross Landing Weight Units (000 lbs)



FY19 YTD Act Vs.  
FY18 YTD Act  
5.4%

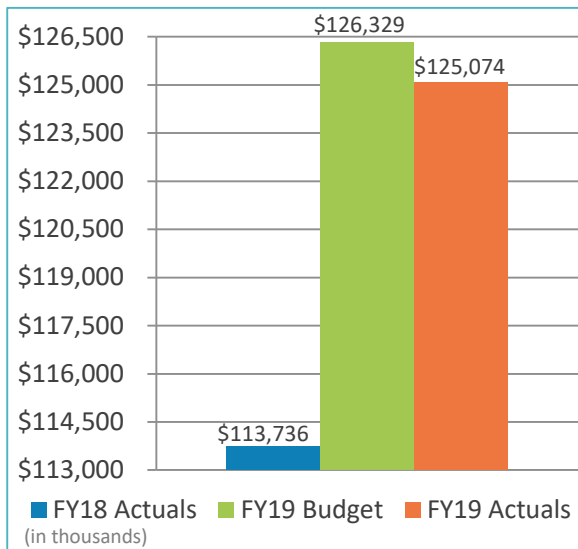
FY19 YTD Act Vs.  
FY19 YTD Budget  
3.4%



# Operating Revenue (Unaudited)

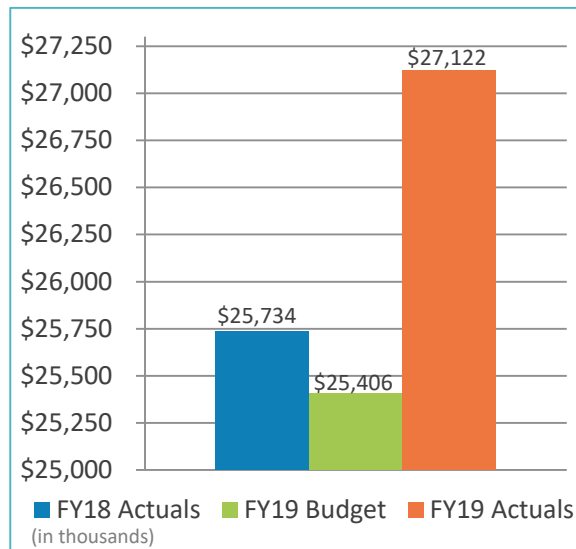
## Aviation

FY19 YTD Act Vs. FY18 YTD Act 10.0%	FY19 YTD Act Vs. FY19 YTD Budget -1.0%
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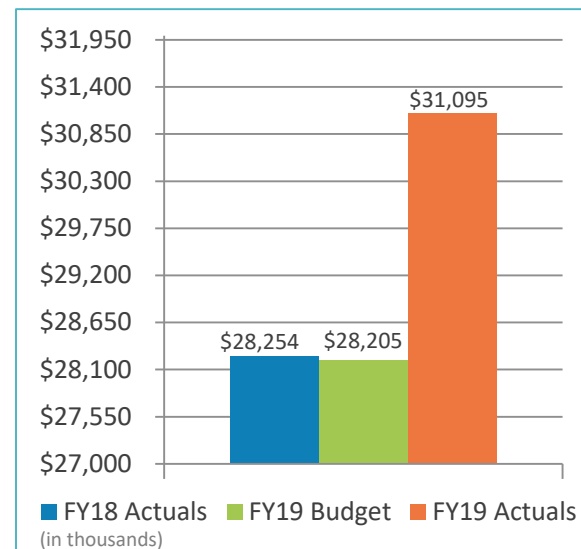
## Terminal Concessions

FY19 YTD Act Vs. FY18 YTD Act 5.4%	FY19 YTD Act Vs. FY19 YTD Budget 6.8%
--	---



## Rental Car

FY19 YTD Act Vs. FY18 YTD Act 10.1%	FY19 YTD Act Vs. FY19 YTD Budget 10.2%
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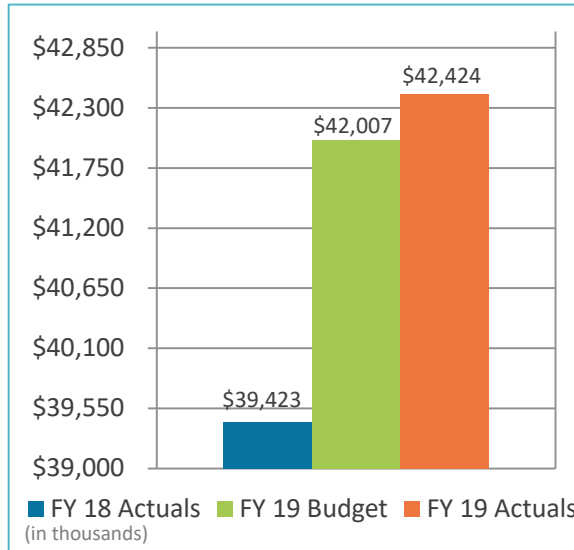




# Operating Revenue (Unaudited)

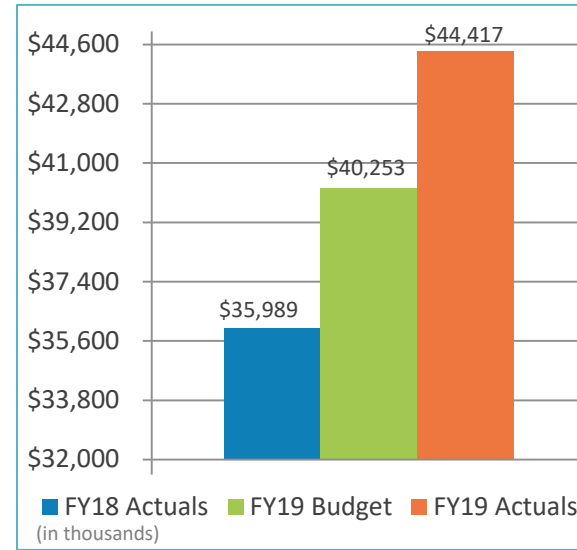
## Parking Revenue

FY19 YTD Act Vs. FY18 YTD Act 7.6%	FY19 YTD Act Vs. FY19 YTD Budget 1.0%
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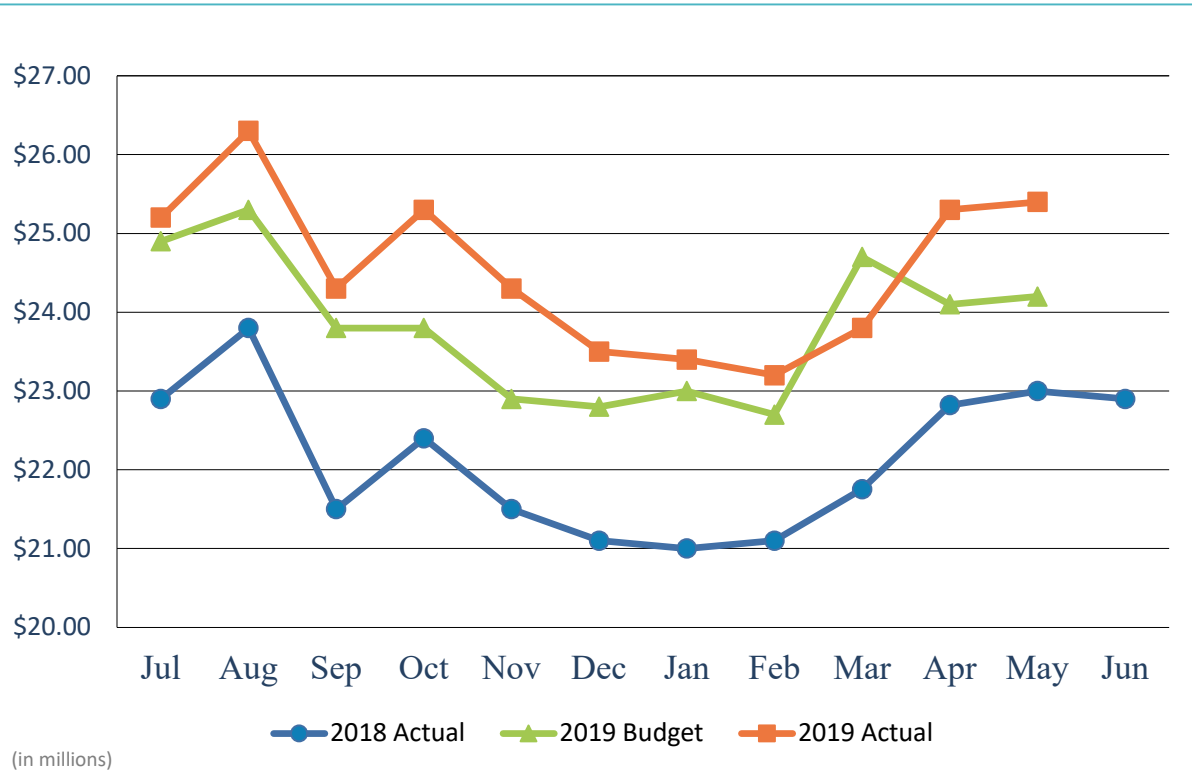


## Other

FY19 YTD Act Vs. FY18 YTD Act 23.4%	FY19 YTD Act Vs. FY19 YTD Budget 10.3%
---	--

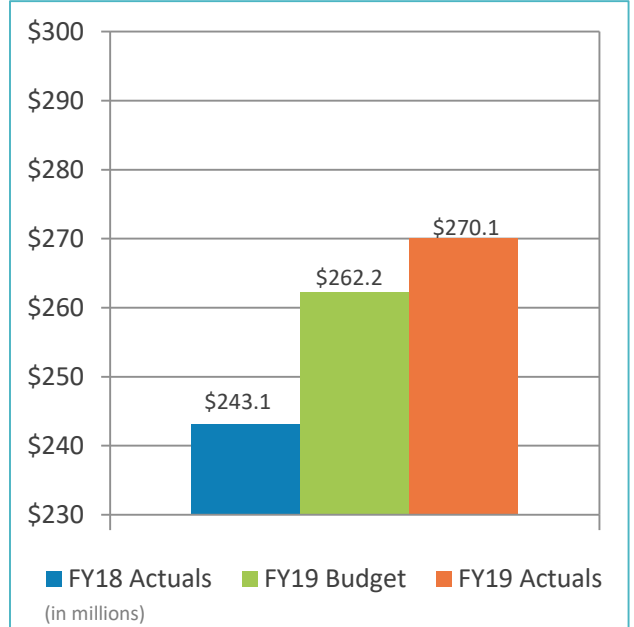


# Total Operating Revenue (Unaudited)



FY19 YTD Act Vs.  
FY18 YTD Act  
11.1%

FY19 YTD Act Vs.  
FY19 YTD Budget  
3.0%

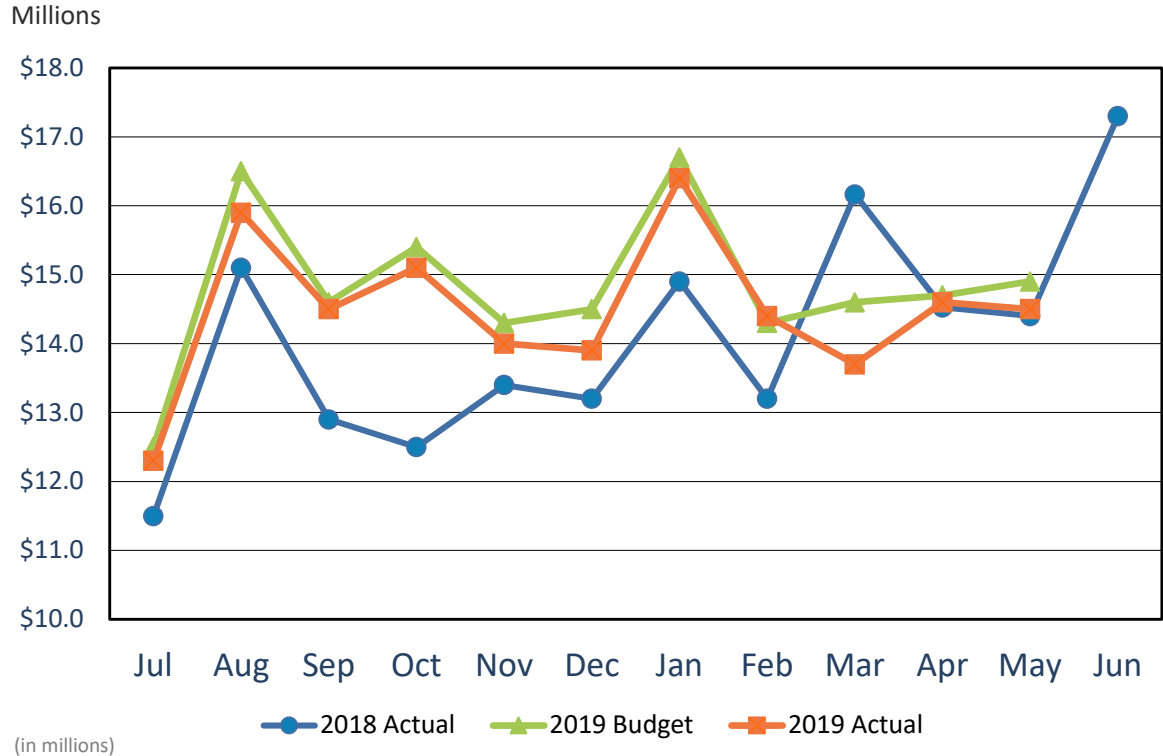


# Operating Revenues

## for the Eleven Months Ended May 31, 2019 (Unaudited)

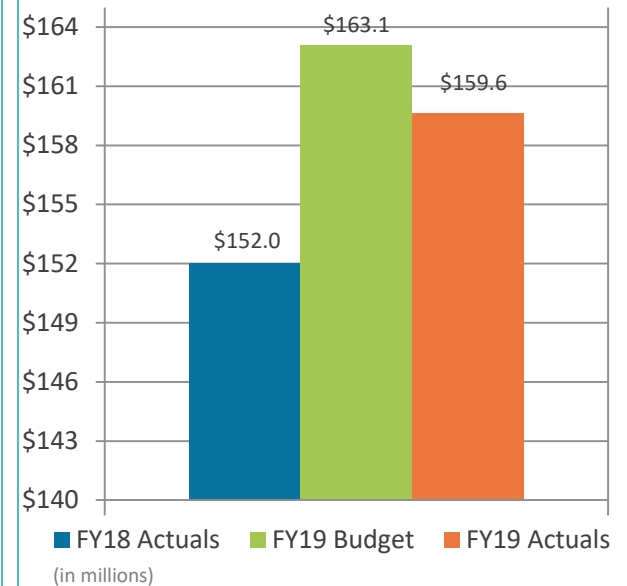
(In thousands)	Budget	Actual	Variance Favorable (Unfavorable)	% Change	Prior Year
Aviation	\$ 126,329	\$ 125,074	\$ (1,255)	(1)%	\$ 113,736
Terminal concessions	25,406	27,122	1,716	7%	25,734
Rental car	28,205	31,095	2,890	10%	28,254
Parking	42,007	42,424	417	1%	39,423
Other operating	40,253	44,417	4,164	10%	35,989
<b>Total operating revenues</b>	<b>\$ 262,200</b>	<b>\$ 270,132</b>	<b>\$ 7,932</b>	<b>3%</b>	<b>\$ 243,136</b>

# Total Operating Expenses (Unaudited)



FY19 YTD Act Vs.  
FY18 YTD Act  
-5.0%

FY19 YTD Act Vs.  
FY19 YTD Budget  
2.1%



# Operating Expenses

## for the Eleven Months Ended May 31, 2019 (Unaudited)

(In thousands)	Budget	Actual	Variance Favorable (Unfavorable)	%	Prior Year
Salaries and benefits	\$ 44,511	\$ 43,486	\$ 1,025	2%	\$ 42,044
Contractual services	45,237	45,289	(52)	-	41,233
Safety and security	29,934	28,428	1,506	5%	27,714
Space rental	9,342	9,343	(1)	-	9,342
Utilities	12,286	12,211	75	1%	11,254
Maintenance	12,402	12,106	296	2%	11,529
Equipment and systems	285	316	(31)	(11)%	427
Materials and supplies	473	526	(53)	(11)%	535
Insurance	1,153	1,108	45	4%	1,011
Employee development and support	1,012	929	83	8%	1,101
Business development	2,848	2,376	472	17%	2,924
Equipment rental and repairs	3,582	3,453	129	4%	2,905
<b>Total operating expenses</b>	<b>\$ 163,065</b>	<b>\$ 159,571</b>	<b>\$ 3,494</b>	<b>2%</b>	<b>\$ 152,019</b>

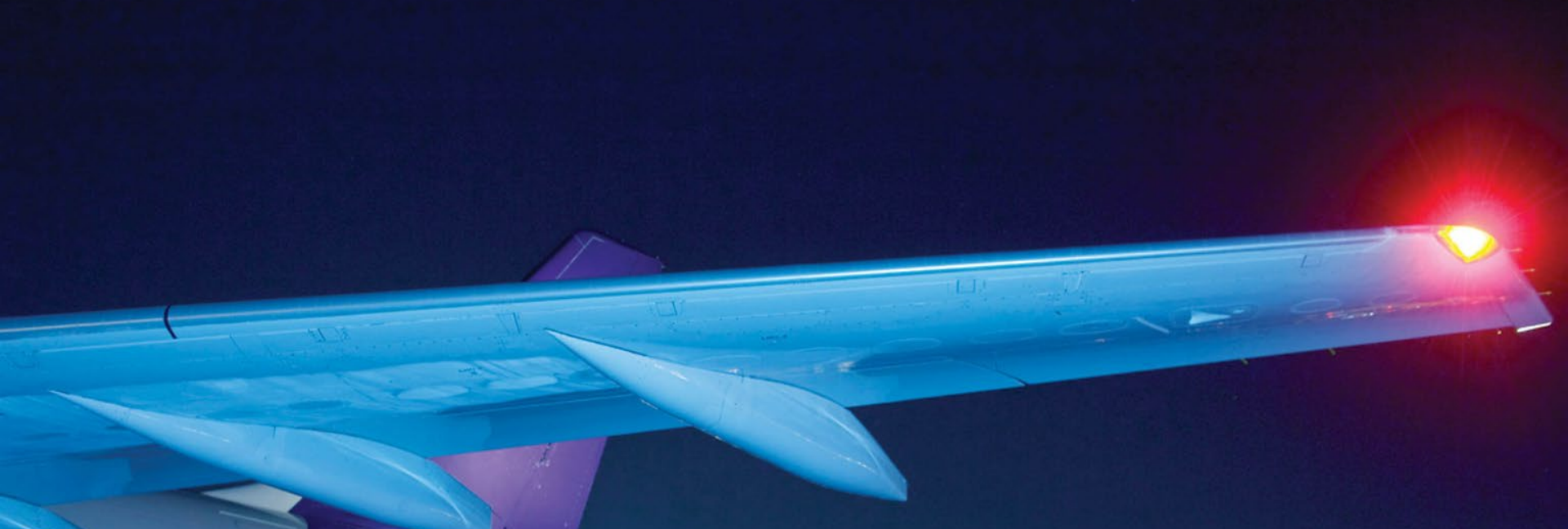
# Net Operating Income (Loss) Summary

## for the Eleven Months Ended May 31, 2019 (Unaudited)

(In thousands)	Budget	Actual	Variance Favorable (Unfavorable)	%	Prior Year
Total operating revenues	\$ 262,200	\$ 270,132	\$ 7,932	3%	\$ 243,136
Total operating expenses	163,065	159,571	3,494	2%	152,019
<b>Income from operations</b>	<b>99,135</b>	<b>110,561</b>	<b>11,426</b>	<b>12%</b>	<b>91,117</b>
Depreciation	106,789	106,789	-	-	95,467
<b>Operating income (loss)</b>	<b>\$ (7,654)</b>	<b>\$ 3,772</b>	<b>\$ 11,426</b>	<b>149%</b>	<b>\$ (4,350)</b>

# Nonoperating Revenues & Expenses for the Eleven Months Ended May 31, 2019 (Unaudited)

(In thousands)	Budget	Actual	Variance Favorable (Unfavorable)	% Change	Prior Year
Passenger facility charges	\$ 42,362	\$ 44,751	\$ 2,389	6%	\$ 42,674
Customer facility charges (Rental Car Center)	36,939	37,847	908	2%	37,255
Quieter Home Program, net	(2,949)	(3,109)	(160)	(5)%	(2,548)
Interest income	12,883	15,377	2,494	19%	11,939
Interest expense (net)	(63,571)	(63,965)	(394)	(1)%	(59,088)
Other nonoperating revenue (expense)	-	6,951	6,951	-	(3,946)
<b>Nonoperating revenue, net</b>	<b>25,664</b>	<b>37,852</b>	<b>12,188</b>	<b>47%</b>	<b>26,286</b>
<b>Change in net position before grant contributions</b>	<b>18,010</b>	<b>41,624</b>	<b>23,614</b>	<b>131%</b>	<b>21,936</b>
Capital grant contributions	7,720	7,837	117	2%	9,740
<b>Change in net position</b>	<b>\$ 25,730</b>	<b>49,461</b>	<b>\$ 23,731</b>	<b>92%</b>	<b>\$ 31,676</b>



**Statements of Net Position (Unaudited)  
May 31, 2019 and 2018**



# Statements of Net Position (Unaudited)

## As of May 31, 2019 and 2018

(In Thousands)

	<u>2019</u>	<u>2018</u>
<b>Assets and Deferred Outflows of Resources</b>		
Current assets	\$ 134,253	\$ 117,411
Cash designated for capital projects and other	42,612	24,576
Restricted assets	457,318	527,386
Capital assets, net	1,726,329	1,691,526
Other assets	199,073	193,423
Deferred outflows of resources	24,668	22,268
<b>Total assets and deferred outflows of resources</b>	<u>\$ 2,584,253</u>	<u>\$ 2,576,590</u>

# Statements of Net Position (Unaudited)

## As of May 31, 2019 and 2018

(In Thousands)

	<u>2019</u>	<u>2018</u>
<b>Liabilities and Deferred Inflows of Resources</b>		
Current liabilities	\$ 62,164	\$ 65,361
Liabilities payable from restricted assets	55,560	50,154
Long term liabilities	1,600,220	1,641,279
Deferred inflows of resources	6,922	4,228
<b>Total liabilities and deferred inflows of resources</b>	<b>\$ 1,724,866</b>	<b>\$ 1,761,022</b>
<b>Total net position</b>	<b>\$ 859,387</b>	<b>\$ 815,568</b>



Questions?



**SAN DIEGO**  
INTERNATIONAL AIRPORT  
LET'S **GO.**

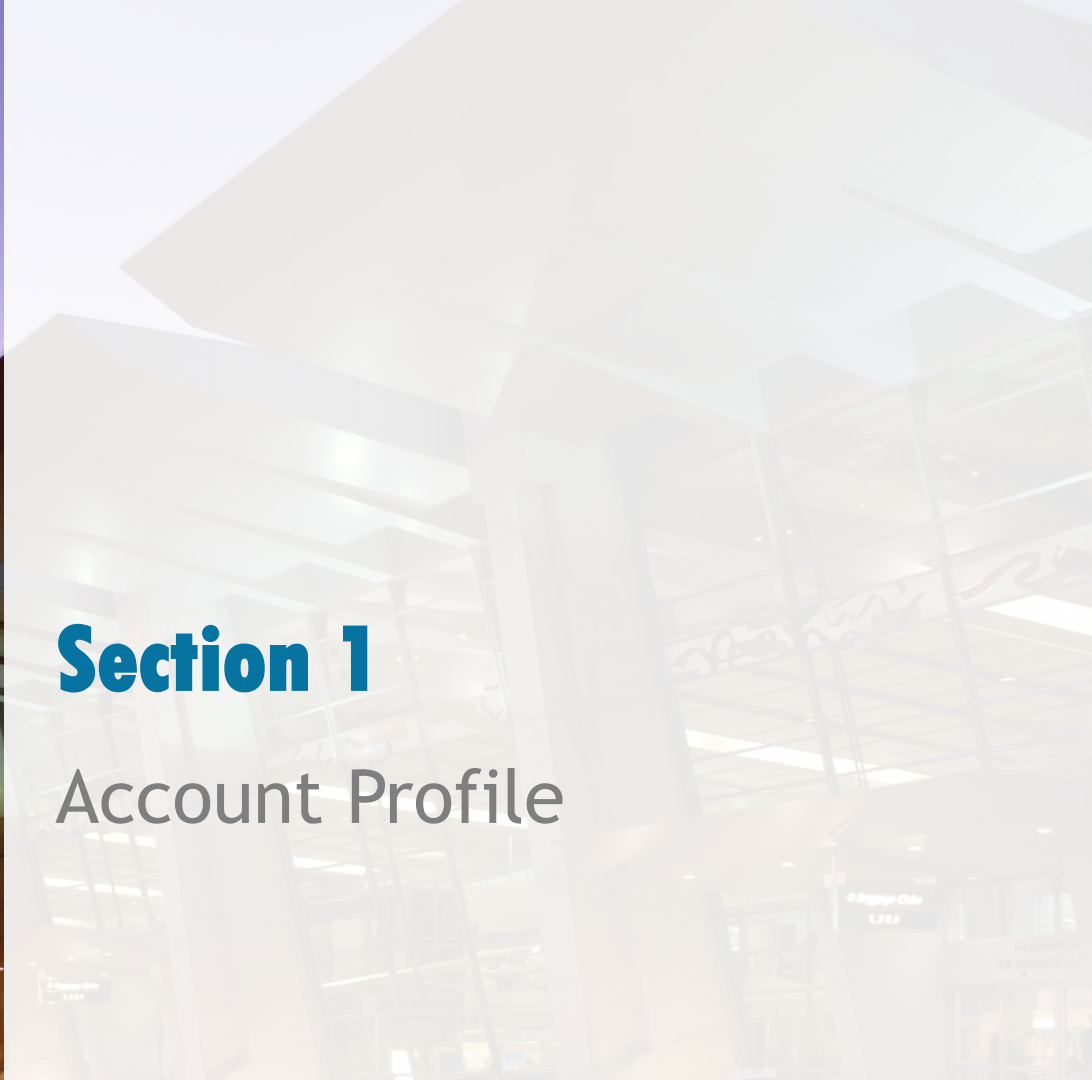
# Investment Report

Period Ending  
May 31, 2019



# Section 1

## Account Profile



# Certification Page

This report is prepared for the San Diego County Regional Airport Authority (the “Authority”) in accordance with California Government Code Section 53646, which states that “the treasurer or chief fiscal officer may render a quarterly report to the chief executive officer, the internal auditor, and the legislative body of the local agency within 30 days following the end of the quarter covered by the report.”

The investment report was compiled in compliance with California Government Code 53646 and the Authority’s approved Investment Policy. All investment transactions made in the Authority’s portfolio during this period were made on behalf of the Authority. Sufficient liquidity and anticipated revenue are available to meet expenditure requirements for the next six months.



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Scott Brickner, C.P.A.  
Vice President, Chief Financial Officer  
San Diego County Regional Airport Authority

# Objectives

## Investment Objectives

The San Diego County Regional Airport Authority's investment objectives, in order of priority, are to provide safety to ensure the preservation of capital in the overall portfolio, provide sufficient liquidity for cash needs and a market rate of return consistent with the investment program. In order to achieve these objectives, the portfolio invests in high quality fixed income securities consistent with the investment policy and California Government Code.

# Portfolio Characteristics

## SDCRAA Consolidated

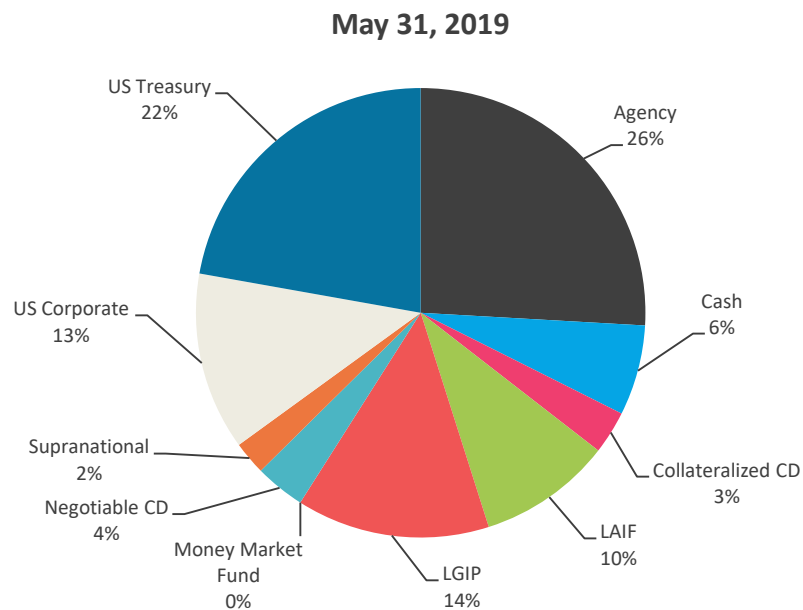
	5/31/2019	4/30/2019	Change
	Portfolio	Portfolio	Portfolio
Average Maturity (yrs)	1.38	1.37	0.01
Average Purchase Yield	2.20%	2.16%	0.04%
Average Market Yield	2.24%	2.35%	(0.11%)
Average Quality*	AA/Aa1	AA/Aa1	AA/Aa1
Unrealized Gains/Losses	2,981,405	953,470	2,027,935
Total Market Value	520,548,157	523,473,939	(2,925,782)

\*Portfolio is S&P and Moody's, respectively.



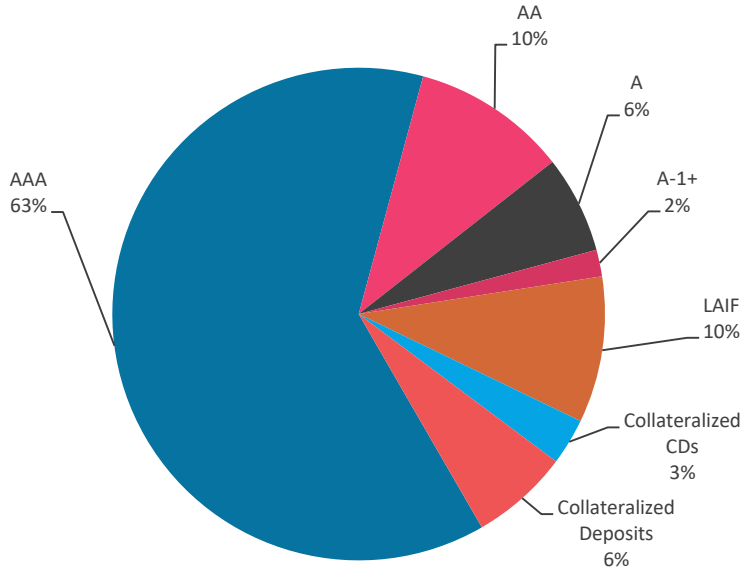
# Sector Distribution

	May 31, 2019		April 30, 2019	
	Total Market Value	% of Portfolio	Total Market Value	% of Portfolio
Agency	134,700,747	25.9%	131,851,806	25.2%
Cash	33,606,427	6.5%	39,423,158	7.5%
Collateralized CD	15,899,025	3.1%	15,872,768	3.0%
LAIF	49,996,046	9.6%	49,892,436	9.5%
LGIP	72,575,502	13.9%	72,430,243	13.8%
Money Market Fund	206,132	0.0%	447,076	0.1%
Negotiable CD	18,856,550	3.6%	21,889,619	4.2%
Supranational	12,625,494	2.4%	12,521,091	2.4%
US Corporate	66,661,472	12.8%	67,803,198	13.0%
US Treasury	115,420,762	22.2%	111,342,544	21.3%
<b>TOTAL</b>	<b>520,548,157</b>	<b>100.0%</b>	<b>523,473,939</b>	<b>100.0%</b>



# Quality & Maturity Distribution

May 31, 2019

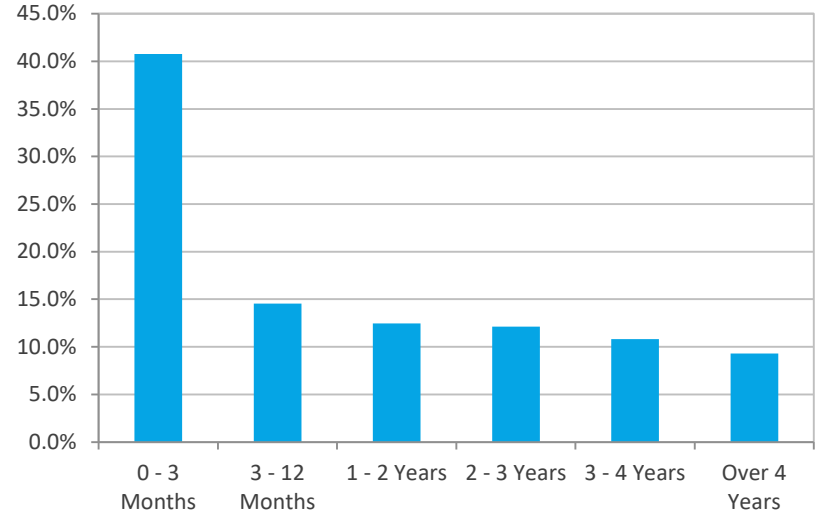


**Notes:**

Security ratings are based on the highest rating provided by Moody's, S&P and Fitch and is presented using the S&P ratings scale.

(1) Includes investments that have split ratings between S&P, Moody's and Fitch.

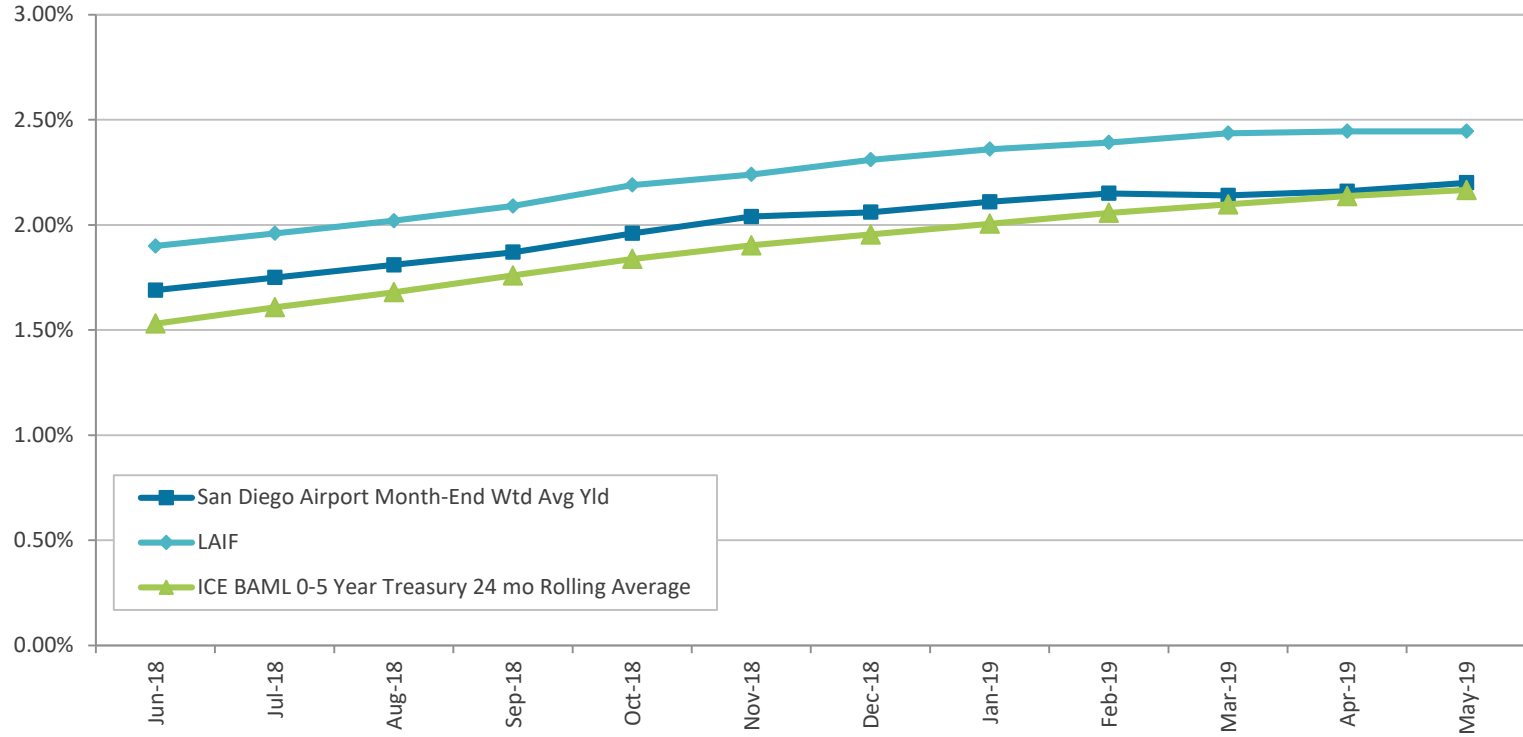
May 31, 2019



**Notes:**

(1) The 0-3 category includes investments held in LAIF, CalTrust, and the San Diego County Investment Pool.

# Investment Performance





## Section 2

### Bond Proceeds

# Bond Proceeds

## Summary of 2010, 2013, 2014 & 2017 Bond Proceeds <sup>(1)</sup>

As of May 31, 2019  
(in thousands)

	2014 Special Facility Revenue Bond	2010, 2013 and 2017 General Airport Revenue Bonds	Total Bond Proceeds	Yield	Rating
<b>Project Fund</b>					
LAIF	-	8,657	8,657	2.45%	N/R
SDCIP	-	46,274	46,274	2.44%	AAAf
Money Market Fund	-	337	337	2.30%	AAAm
	-	55,287	55,287	2.44%	
<b>Debt Service Reserve &amp; Coverage Funds</b>					
SDCIP	29,503	80,256	109,759	2.44%	AAAf
Torrey Pines Bank CD	-	22,276	22,276	2.00%	N/R
	29,503	102,532	132,035	2.37%	
<b>TOTAL</b>	<b>29,503</b>	<b>157,819</b>	<b>187,322</b>	<b>2.39%</b>	

(1) Bond Proceeds are not included in deposit limits as applied to operating funds.  
SDCIP Yield as of April 30, 2019

A low-angle photograph of a modern airport terminal building. The building features a complex, multi-tiered structure with large concrete overhangs and glass facades. The sky is bright and clear. A teal-colored overlay with a geometric pattern is positioned in the upper left quadrant, containing the text "Questions?".

Questions?

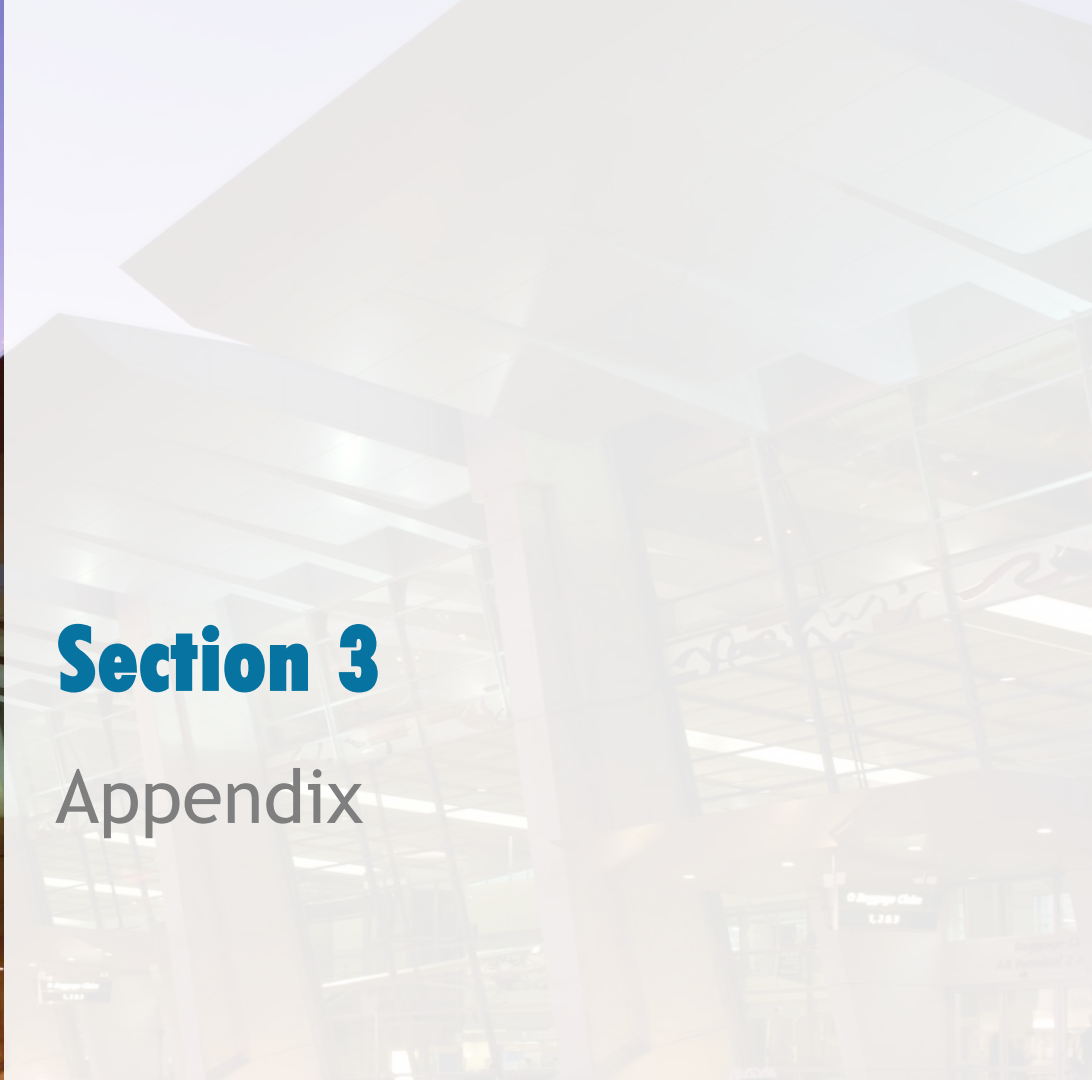
● Ticketing  
U S Airways





## Section 3

### Appendix



# Compliance

May 31, 2019

This portfolio is a consolidation of assets managed by Chandler Asset Management and assets managed internally by SDCRAA. Chandler relies on SDCRAA to provide accurate information for reporting assets and producing this compliance statement.

Category	Standard	Comment
Treasury Issues	No Limit	Complies
Agency Issues	No Limit	Complies
Supranationals	"AA" rated or better by a Nationally Recognized Statistical Rating Organization ("NRSRO"); 30% maximum; 10% max per issuer; U.S. dollar denominated senior unsecured unsubordinated obligations issued or unconditionally guaranteed by the International Bank for Reconstruction and Development ("IBRD"), the International Finance Corporation ("IFC") or the Inter-American Development Bank ("IADB")	Complies
Municipal Issues	"A" rated or better by a NRSRO; 20% maximum; 5% max per issuer	Complies
Banker's Acceptances	"A-1" rated or equivalent or highest category by a NRSRO; 40% maximum; 5% max per bank; 180 days max maturity	Complies
Commercial Paper	"A-1" rated or equivalent by a NRSRO; or "A" rated issuer or equivalent by a NRSRO, if any long-term debt; 25% maximum; 5% max per issuer (combined with any other securities from that issuer); 270 days max maturity; Entity organized and operating in the U.S. as a general corporation and has total assets >\$500 million; or Entity is organized within the U.S. as a special purpose corporation, trust, or limited liability company and has credit enhancements including, but not limited to, over collateralization, letters of credit, or surety bond.	Complies
Negotiable Certificates of Deposit ("NCD")	"A" rated issuer or better by a NRSRO; 30% maximum; 5% max per issuer (combined with any other securities from that issuer); Issued by nationally or state-chartered bank, a state or federal savings institution or by a federally licensed or state licensed branch of a foreign bank.	Complies
Time Deposits/Certificates of Deposit/ Bank Deposit	Bank Deposits, including, demand deposit accounts, savings accounts, market rate accounts, and time certificates of deposits ("TCD") in financial institutions located in California. 20% maximum; 5% max per TCD issuer in excess of FDIC limit (combined with other securities from that issuer); 3 years max maturity; Financial institutions with net worth of \$10 million and total assets of \$50 million; Deposits in each bank limited to 5% max of the total assets of bank; To be eligible to receive Authority deposits, financial institution must have received a minimum overall satisfactory rating, under the Community Reinvestment Act, for meeting the credit needs of California Communities; Bank Deposits are required to be collateralized as specified by Cal. Gov. Code §53630 et seq.; Collateralization may be waived for any portion that is covered by FDIC	Complies
Medium Term Notes	"A" rated or better by a NRSRO; 20% maximum; 5% max per issuer (combined with any other securities from that issuer); Issued by corporations organized and operating within the U.S. or by depository institutions licensed by the U.S.	Complies
Money Market Funds	Highest rating or "AAA" rated by two NRSROs; or SEC registered investment adviser with assets under management in excess of \$500 million and experience greater than 5 years; 20% maximum; 10% per fund; 5% max of total fund balance	Complies
Repurchase Agreements	"A" rated or better by a NRSRO; 1 year max maturity; U.S. Treasury or Federal Agency collateral only	Complies
Local Agency Investment Fund (LAIF)	Max program limit for LAIF; Pursuant to California Gov. Code Section 16429.1	Complies
San Diego County Investment Pool (SDCIP)	Max program limit for LAIF	Complies
Local Government Investment Pool (LGIP)	Max program limit for LAIF	Complies
Prohibited	Inverse floaters, Range notes, Interest-only strips from mortgaged backed securities; Common stocks; Zero interest accrual securities	Complies
Average Maturity	3 years	Complies
Maximum maturity	5 years	Complies



# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
<b>Agency</b>									
3137EADK2	FHLMC Note 1.250% Due 08/01/2019	5,000,000.00	07/08/2016 0.82%	5,064,250.00	99.82 2.31%	4,991,140.00 20,833.33	0.96% (73,110.00)	Aaa / AA+ AAA	0.17 0.17
3135G0N33	FNMA Note 0.875% Due 08/02/2019	7,800,000.00	08/02/2016 0.93%	7,786,896.00	99.74 2.42%	7,779,610.80 22,560.42	1.50% (7,285.20)	Aaa / AA+ AAA	0.17 0.17
3130A8Y72	FHLB Note 0.875% Due 08/05/2019	12,000,000.00	10/21/2016 1.03%	11,948,160.00	99.73 2.40%	11,967,384.00 33,833.33	2.31% 19,224.00	Aaa / AA+ AAA	0.18 0.18
3135G0P49	FNMA Note 1.000% Due 08/28/2019	13,500,000.00	09/06/2016 1.06%	13,477,860.00	99.67 2.34%	13,454,856.00 34,125.00	2.59% (23,004.00)	Aaa / AA+ AAA	0.24 0.25
3130A9EP2	FHLB Note 1.000% Due 09/26/2019	10,000,000.00	10/07/2016 1.09%	9,972,700.00	99.55 2.41%	9,955,200.00 18,055.56	1.92% (17,500.00)	Aaa / AA+ AAA	0.32 0.32
3135G0T29	FNMA Note 1.500% Due 02/28/2020	13,035,000.00	02/28/2017 1.58%	13,003,050.30	99.46 2.23%	12,964,663.14 50,510.63	2.50% (38,387.16)	Aaa / AA+ AAA	0.75 0.73
313378J77	FHLB Note 1.875% Due 03/13/2020	3,000,000.00	05/16/2017 1.57%	3,025,080.00	99.68 2.29%	2,990,277.00 12,187.50	0.58% (34,803.00)	Aaa / AA+ NR	0.79 0.77
313370U55	FHLB Note 2.875% Due 09/11/2020	5,000,000.00	10/30/2018 2.90%	4,997,450.00	100.99 2.08%	5,049,720.00 31,944.44	0.98% 52,270.00	Aaa / AA+ AAA	1.28 1.24
3135G0U84	FNMA Note 2.875% Due 10/30/2020	5,000,000.00	10/30/2018 2.91%	4,996,750.00	101.13 2.06%	5,056,700.00 12,378.47	0.97% 59,950.00	Aaa / AA+ AAA	1.42 1.38
313371U79	FHLB Note 3.125% Due 12/11/2020	4,500,000.00	11/29/2018 2.86%	4,523,220.00	101.57 2.07%	4,570,825.50 66,406.25	0.89% 47,605.50	Aaa / AA+ AAA	1.53 1.47
3130AF5B9	FHLB Note 3.000% Due 10/12/2021	4,500,000.00	10/22/2018 3.05%	4,493,385.00	102.36 1.97%	4,606,402.50 18,375.00	0.89% 113,017.50	Aaa / AA+ NR	2.37 2.27

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
3130AEBM1	FHLB Note 2.750% Due 06/10/2022	7,150,000.00	Various 2.82%	7,131,662.00	102.24 1.98%	7,310,424.55 93,396.88	1.42% 178,762.55	Aaa / AA+ NR	3.03 2.86
313383WD9	FHLB Note 3.125% Due 09/09/2022	4,000,000.00	09/27/2018 3.00%	4,019,040.00	103.51 2.01%	4,140,372.00 28,472.22	0.80% 121,332.00	Aaa / AA+ AAA	3.28 3.09
3130A3KM5	FHLB Note 2.500% Due 12/09/2022	6,000,000.00	08/16/2018 2.81%	5,924,640.00	101.70 2.00%	6,102,276.00 71,666.67	1.19% 177,636.00	Aaa / AA+ NR	3.53 3.32
313383QR5	FHLB Note 3.250% Due 06/09/2023	4,900,000.00	09/11/2018 2.97%	4,959,045.00	104.85 1.99%	5,137,855.80 76,086.11	1.00% 178,810.80	Aaa / AA+ NR	4.03 3.72
3133EJUS6	FFCB Note 2.875% Due 07/17/2023	6,000,000.00	02/07/2019 2.56%	6,078,480.00	103.56 1.97%	6,213,846.00 64,208.33	1.21% 135,366.00	Aaa / AA+ AAA	4.13 3.85
313383YJ4	FHLB Note 3.375% Due 09/08/2023	7,000,000.00	Various 2.65%	7,219,535.00	105.55 2.01%	7,388,815.00 54,468.75	1.43% 169,280.00	Aaa / AA+ NR	4.28 3.95
3130A0F70	FHLB Note 3.375% Due 12/08/2023	6,850,000.00	Various 2.75%	7,045,064.00	106.00 1.98%	7,260,931.50 111,098.44	1.42% 215,867.50	Aaa / AA+ AAA	4.53 4.14
3130AB3H7	FHLB Note 2.375% Due 03/08/2024	6,800,000.00	Various 2.36%	6,805,744.00	101.49 2.04%	6,901,605.60 37,234.72	1.33% 95,861.60	Aaa / AA+ NR	4.78 4.47
<b>TOTAL Agency</b>		<b>132,035,000.00</b>	<b>2.00%</b>	<b>132,472,011.30</b>	<b>2.17%</b>	<b>133,842,905.39</b> <b>857,842.05</b>	<b>25.88%</b> <b>1,370,894.09</b>	<b>Aaa / AA+</b> <b>Aaa</b>	<b>1.91</b> <b>1.80</b>
<b>Cash</b>									
PP2118\$00	U.S. Bank Checking Account	46,649.67	Various 0.00%	46,649.67	1.00 0.00%	46,649.67 0.00	0.01% 0.00	NR / NR NR	0.00 0.00

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
<b>Cash</b>									
PP2118V\$7	EastWest Bank Deposit Account	26,639,554.19	Various 2.47%	26,639,554.19	1.00 2.47%	26,639,554.19 0.00	5.12% 0.00	NR / NR NR	0.00 0.00
PP2118V\$8	EastWest Bank Deposit Account	107,254.73	Various 1.81%	107,254.73	1.00 1.81%	107,254.73 0.00	0.02% 0.00	NR / NR NR	0.00 0.00
PP2118V\$9	U.S. Bank Checking Account	6,812,968.85	Various 0.00%	6,812,968.85	1.00 0.00%	6,812,968.85 0.00	1.31% 0.00	NR / NR NR	0.00 0.00
<b>TOTAL Cash</b>		<b>33,606,427.44</b>	<b>1.96%</b>	<b>33,606,427.44</b>	<b>1.96%</b>	<b>33,606,427.44</b> <b>0.00</b>	<b>6.46%</b> <b>0.00</b>	<b>NR / NR</b> <b>NR</b>	<b>0.00</b> <b>0.00</b>
<b>Collateralized CD</b>									
PP2118V\$5	EastWest Bank Collateralized CD 1.550% Due 07/07/2019	10,687,669.17	Various 1.56%	10,687,669.17	100.00 1.56%	10,687,669.17 453.86	2.05% 0.00	NR / NR NR	0.10 0.10
PP2118\$02	EastWest Bank Collateralized CD 2.600% Due 10/24/2019	5,207,934.37	Various 2.60%	5,207,934.37	100.00 2.60%	5,207,934.37 2,967.81	1.00% 0.00	NR / NR NR	0.40 0.40
<b>TOTAL Collateralized CD</b>		<b>15,895,603.54</b>	<b>1.90%</b>	<b>15,895,603.54</b>	<b>1.90%</b>	<b>15,895,603.54</b> <b>3,421.67</b>	<b>3.05%</b> <b>0.00</b>	<b>NR / NR</b> <b>NR</b>	<b>0.20</b> <b>0.20</b>
<b>LAIF</b>									
90LAIF\$00	Local Agency Investment Fund State Pool	49,792,880.66	Various 2.45%	49,792,880.66	1.00 2.45%	49,792,880.66 203,165.32	9.60% 0.00	NR / NR NR	0.00 0.00
<b>TOTAL LAIF</b>		<b>49,792,880.66</b>	<b>2.45%</b>	<b>49,792,880.66</b>	<b>2.45%</b>	<b>49,792,880.66</b> <b>203,165.32</b>	<b>9.60%</b> <b>0.00</b>	<b>NR / NR</b> <b>NR</b>	<b>0.00</b> <b>0.00</b>

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
<b>Local Gov Investment Pool</b>									
90SDCP\$00	County of San Diego Pooled Investment Pool	56,673,917.00	Various 2.44%	56,673,917.00	1.00 2.44%	56,673,917.00 0.00	10.89% 0.00	NR / NR AAA	0.00 0.00
09CATR\$04	CalTrust Short Term Fund	1,585,402.27	Various 2.53%	15,870,063.62	10.03 2.53%	15,901,584.76 0.00	3.05% 31,521.14	NR / AA NR	0.00 0.00
<b>TOTAL Local Gov Investment Pool</b>		<b>58,259,319.27</b>	<b>2.46%</b>	<b>72,543,980.62</b>	<b>2.46%</b>	<b>72,575,501.76</b> <b>0.00</b>	<b>13.94%</b> <b>31,521.14</b>	<b>NR / AA</b> <b>Aaa</b>	<b>0.00</b> <b>0.00</b>
<b>Money Market Fund FI</b>									
262006307	Dreyfus Gov't Cash Management Money Market Fund	206,132.22	Various 2.02%	206,132.22	1.00 2.02%	206,132.22 0.00	0.04% 0.00	Aaa / AAA NR	0.00 0.00
<b>TOTAL Money Market Fund FI</b>		<b>206,132.22</b>	<b>2.02%</b>	<b>206,132.22</b>	<b>2.02%</b>	<b>206,132.22</b> <b>0.00</b>	<b>0.04%</b> <b>0.00</b>	<b>Aaa / AAA</b> <b>NR</b>	<b>0.00</b> <b>0.00</b>
<b>Negotiable CD</b>									
83050FXT3	Skandinav Enskilda BK NY Yankee CD 1.840% Due 08/02/2019	5,750,000.00	08/04/2017 1.86%	5,747,757.50	99.87 2.57%	5,742,559.50 34,972.78	1.11% (5,198.00)	Aa3 / A+ AA-	0.17 0.17
89114MNX6	Toronto Dominion Bank Yankee CD 3.090% Due 12/02/2019	5,000,000.00	11/29/2018 3.09%	5,000,000.00	100.00 3.09%	5,000,000.00 78,537.50	0.98% 0.00	P-1 / A-1+ F-1+	0.51 0.50
90333VK82	US Bank National Association Negotiable CD 2.450% Due 02/28/2020	4,000,000.00	02/28/2019 2.45%	4,000,000.00	100.00 2.45%	4,000,000.00 25,316.67	0.77% 0.00	P-1 / A-1+ F-1+	0.75 0.74

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
<b>Negotiable CD</b>									
87019U6D6	Swedbank Inc Negotiable CD 2.270% Due 11/16/2020	4,000,000.00	11/17/2017 2.27%	4,000,000.00	99.28 2.77%	3,971,128.00 4,035.56	0.76% (28,872.00)	Aa3 / AA- AA-	1.47 1.45
<b>TOTAL Negotiable CD</b>		<b>18,750,000.00</b>	<b>2.40%</b>	<b>18,747,757.50</b>	<b>2.73%</b>	<b>18,713,687.50</b> <b>142,862.51</b>	<b>3.62%</b> <b>(34,070.00)</b>	<b>Aa2 / AA+</b> <b>AA+</b>	<b>0.66</b> <b>0.65</b>
<b>Supranational</b>									
459058FZ1	Intl. Bank Recon & Development Note 1.875% Due 04/21/2020	3,000,000.00	04/28/2017 1.64%	3,020,550.00	99.67 2.25%	2,990,085.00 6,250.00	0.58% (30,465.00)	Aaa / AAA AAA	0.89 0.87
45950KCM0	International Finance Corp Note 2.250% Due 01/25/2021	2,125,000.00	02/13/2018 2.43%	2,113,992.50	100.30 2.06%	2,131,434.50 16,734.38	0.41% 17,442.00	Aaa / AAA NR	1.66 1.60
4581X0CV8	Inter-American Dev Bank Note 1.250% Due 09/14/2021	2,500,000.00	04/03/2018 2.66%	2,385,100.00	98.38 1.98%	2,459,450.00 6,684.03	0.47% 74,350.00	Aaa / NR NR	2.29 2.23
459058FY4	Intl. Bank Recon & Development Note 2.000% Due 01/26/2022	3,000,000.00	03/16/2018 2.73%	2,920,650.00	100.09 1.96%	3,002,685.00 20,833.33	0.58% 82,035.00	Aaa / NR AAA	2.66 2.55
4581X0CN6	Inter-American Dev Bank Note 1.750% Due 04/14/2022	2,000,000.00	09/27/2018 3.03%	1,914,620.00	99.34 1.99%	1,986,768.00 4,569.44	0.38% 72,148.00	Aaa / AAA AAA	2.87 2.78
<b>TOTAL Supranational</b>		<b>12,625,000.00</b>	<b>2.45%</b>	<b>12,354,912.50</b>	<b>2.06%</b>	<b>12,570,422.50</b> <b>55,071.18</b>	<b>2.43%</b> <b>215,510.00</b>	<b>Aaa / AAA</b> <b>Aaa</b>	<b>2.03</b> <b>1.97</b>

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
<b>US Corporate</b>									
89236TBP9	Toyota Motor Credit Corp Note 2.125% Due 07/18/2019	1,000,000.00	10/14/2016 1.50%	1,016,700.00	99.93 2.64%	999,303.00 7,850.69	0.19% (17,397.00)	Aa3 / AA- A+	0.13 0.13
06406HCW7	Bank of New York Callable Note Cont 8/11/2019 2.300% Due 09/11/2019	2,000,000.00	12/12/2016 1.88%	2,022,140.00	99.94 2.52%	1,998,714.00 10,222.22	0.39% (23,426.00)	A1 / A AA-	0.28 0.28
46625HKA7	JP Morgan Chase Callable Note Cont 12/23/2019 2.250% Due 01/23/2020	3,500,000.00	05/15/2017 2.15%	3,509,345.00	99.80 2.56%	3,493,000.00 28,000.00	0.68% (16,345.00)	A2 / A- AA-	0.65 0.63
166764BP4	Chevron Corp Note 1.991% Due 03/03/2020	3,500,000.00	05/15/2017 1.89%	3,509,660.00	99.70 2.40%	3,489,419.50 17,034.11	0.67% (20,240.50)	Aa2 / AA NR	0.76 0.74
30231GAG7	Exxon Mobil Corp Callable Note Cont 2/6/2020 1.912% Due 03/06/2020	3,000,000.00	07/28/2017 1.76%	3,011,430.00	99.67 2.35%	2,990,016.00 13,543.33	0.58% (21,414.00)	Aaa / AA+ NR	0.77 0.75
69371RN93	Paccar Financial Corp Note 2.800% Due 03/01/2021	1,000,000.00	04/03/2018 2.90%	997,270.00	100.67 2.41%	1,006,675.00 7,000.00	0.19% 9,405.00	A1 / A+ NR	1.75 1.69
911312BP0	UPS Note 2.050% Due 04/01/2021	2,280,000.00	11/14/2017 2.10%	2,276,397.60	99.52 2.32%	2,269,017.24 7,790.00	0.44% (7,380.36)	A1 / A+ NR	1.84 1.78
369550BE7	General Dynamics Corp Note 3.000% Due 05/11/2021	3,000,000.00	06/11/2018 3.14%	2,988,090.00	101.24 2.34%	3,037,182.00 5,000.00	0.58% 49,092.00	A2 / A+ NR	1.95 1.88
02665WBF7	American Honda Finance Note 1.650% Due 07/12/2021	2,000,000.00	07/02/2018 3.13%	1,915,520.00	98.45 2.40%	1,969,082.00 12,741.67	0.38% 53,562.00	A2 / A NR	2.12 2.05
594918BP8	Microsoft Callable Note Cont 7/8/21 1.550% Due 08/08/2021	3,000,000.00	09/15/2017 1.96%	2,954,280.00	98.54 2.24%	2,956,179.00 14,595.83	0.57% 1,899.00	Aaa / AAA AA+	2.19 2.12
69371RP42	Paccar Financial Corp Note 3.150% Due 08/09/2021	3,000,000.00	08/16/2018 3.09%	3,005,220.00	101.65 2.37%	3,049,575.00 29,400.00	0.59% 44,355.00	A1 / A+ NR	2.19 2.09

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
74005PAZ7	Praxair Note 3.000% Due 09/01/2021	1,800,000.00	04/03/2018 2.96%	1,802,340.00	101.49 2.32%	1,826,767.80 13,500.00	0.35% 24,427.80	A2 / A NR	2.26 2.15
69353REY0	PNC Bank Callable Note Cont 11/09/2021 2.550% Due 12/09/2021	2,000,000.00	07/13/2018 3.28%	1,953,160.00	99.96 2.56%	1,999,264.00 24,366.67	0.39% 46,104.00	A2 / A A+	2.53 2.32
459200JQ5	IBM Corp Note 2.500% Due 01/27/2022	2,000,000.00	08/16/2018 3.12%	1,960,160.20	99.82 2.57%	1,996,370.00 17,222.22	0.39% 36,209.80	A1 / A A	2.66 2.53
037833AY6	Apple Inc Note 2.150% Due 02/09/2022	4,000,000.00	09/15/2017 2.10%	4,008,680.00	99.55 2.32%	3,981,864.00 26,755.56	0.77% (26,816.00)	Aa1 / AA+ NR	2.70 2.58
74005PBA1	Praxair Callable Note Cont 11/15/2021 2.450% Due 02/15/2022	1,000,000.00	06/11/2018 3.18%	974,800.00	100.41 2.28%	1,004,052.00 7,213.89	0.19% 29,252.00	A2 / A NR	2.72 2.36
69353RFB9	PNC Bank Callable Note Cont 1/18/2022 2.625% Due 02/17/2022	2,000,000.00	06/11/2018 3.35%	1,950,240.00	100.28 2.51%	2,005,606.00 15,166.67	0.39% 55,366.00	A2 / A A+	2.72 2.51
68389XBB0	Oracle Corp Callable Note Cont 3/15/2022 2.500% Due 05/15/2022	3,000,000.00	07/02/2018 3.24%	2,920,290.00	100.03 2.49%	3,000,990.00 3,333.33	0.58% 80,700.00	A1 / AA- A	2.96 2.68
00440EAU1	Chubb INA Holdings Inc Callable Note Cont 9/3/2022 2.875% Due 11/03/2022	2,000,000.00	09/27/2018 3.47%	1,955,180.00	101.23 2.48%	2,024,672.00 4,472.22	0.39% 69,492.00	A3 / A A	3.43 3.09
24422EUA5	John Deere Capital Corp Note 2.700% Due 01/06/2023	3,500,000.00	Various 3.22%	3,422,355.00	100.56 2.54%	3,519,512.50 38,062.50	0.68% 97,157.50	A2 / A A	3.61 3.37
89236TELS	Toyota Motor Credit Corp Note 2.700% Due 01/11/2023	2,000,000.00	07/13/2018 3.34%	1,946,860.00	100.47 2.56%	2,009,392.00 21,000.00	0.39% 62,532.00	Aa3 / AA- A+	3.62 3.39
44932HAH6	IBM Credit Corp Note 3.000% Due 02/06/2023	2,000,000.00	09/11/2018 3.34%	1,972,280.00	100.81 2.77%	2,016,100.00 19,166.67	0.39% 43,820.00	A1 / A A	3.69 3.43
084670BR8	Berkshire Hathaway Callable Note Cont 1/15/2023 2.750% Due 03/15/2023	2,000,000.00	07/13/2018 3.20%	1,961,020.00	100.92 2.48%	2,018,458.00 11,611.11	0.39% 57,438.00	Aa2 / AA A+	3.79 3.41

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
931142EK5	Wal-Mart Stores Callable Note Cont 5/26/2023 3.400% Due 06/26/2023	2,000,000.00	09/27/2018 3.31%	2,008,020.00	103.89 2.37%	2,077,706.00 29,277.78	0.40% 69,686.00	Aa2 / AA AA	4.07 3.67
02665WCJ8	American Honda Finance Note 3.450% Due 07/14/2023	2,000,000.00	09/11/2018 3.42%	2,002,420.00	103.80 2.47%	2,075,926.00 26,258.33	0.40% 73,506.00	A2 / A NR	4.12 3.79
89236TFS9	Toyota Motor Credit Corp Note 3.350% Due 01/08/2024	2,000,000.00	02/07/2019 3.07%	2,025,380.00	103.36 2.57%	2,067,144.00 26,613.89	0.40% 41,764.00	Aa3 / AA- A+	4.61 4.20
91159HHV5	US Bancorp Callable Note Cont 1/5/2024 3.375% Due 02/05/2024	2,000,000.00	02/07/2019 3.19%	2,017,220.00	103.36 2.59%	2,067,198.00 21,937.50	0.40% 49,978.00	A1 / A+ AA-	4.69 4.20
097023CC7	Boeing Co Callable Note Cont 2/1/2024 2.800% Due 03/01/2024	3,200,000.00	02/27/2019 2.91%	3,183,392.00	100.84 2.61%	3,226,768.00 26,382.22	0.62% 43,376.00	A2 / A A	4.76 4.32
<b>TOTAL US Corporate</b>		<b>65,780,000.00</b>	<b>2.78%</b>	<b>65,269,849.80</b>	<b>2.46%</b>	<b>66,175,953.04</b> <b>485,518.41</b>	<b>12.81%</b> <b>906,103.24</b>	<b>A1 / A+</b> <b>A+</b>	<b>2.62</b> <b>2.43</b>
<b>US Treasury</b>									
912828G61	US Treasury Note 1.500% Due 11/30/2019	13,400,000.00	12/05/2016 1.46%	13,416,750.00	99.57 2.37%	13,342,420.20 549.18	2.56% (74,329.80)	Aaa / AA+ AAA	0.50 0.49
912828H52	US Treasury Note 1.250% Due 01/31/2020	7,000,000.00	01/09/2017 1.53%	6,940,820.31	99.29 2.33%	6,950,237.00 29,247.24	1.34% 9,416.69	Aaa / AA+ AAA	0.67 0.66
912828XE5	US Treasury Note 1.500% Due 05/31/2020	5,000,000.00	05/11/2017 1.58%	4,987,695.31	99.28 2.23%	4,964,060.00 204.92	0.95% (23,635.31)	Aaa / AA+ AAA	1.00 0.99
912828XM7	US Treasury Note 1.625% Due 07/31/2020	5,400,000.00	07/28/2017 1.56%	5,410,968.75	99.36 2.19%	5,365,197.00 29,330.80	1.04% (45,771.75)	Aaa / AA+ AAA	1.17 1.14
912828G3	US Treasury Note 1.750% Due 11/15/2020	7,700,000.00	11/20/2017 1.83%	7,683,156.25	99.53 2.08%	7,663,902.40 6,224.86	1.47% (19,253.85)	Aaa / AA+ AAA	1.46 1.43



# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
912828P87	US Treasury Note 1.125% Due 02/28/2021	8,500,000.00	10/13/2017 1.73%	8,331,992.19	98.49 2.01%	8,371,837.00 24,166.10	1.61% 39,844.81	Aaa / AA+ AAA	1.75 1.72
912828Q37	US Treasury Note 1.250% Due 03/31/2021	3,500,000.00	10/25/2017 1.84%	3,431,230.47	98.68 1.98%	3,453,926.00 7,411.20	0.66% 22,695.53	Aaa / AA+ AAA	1.84 1.80
912828WG1	US Treasury Note 2.250% Due 04/30/2021	7,700,000.00	11/20/2017 1.90%	7,789,632.81	100.53 1.97%	7,740,902.40 15,065.22	1.49% (48,730.41)	Aaa / AA+ AAA	1.92 1.86
912828D72	US Treasury Note 2.000% Due 08/31/2021	8,500,000.00	10/13/2017 1.81%	8,560,761.72	100.14 1.94%	8,511,619.50 42,961.96	1.64% (49,142.22)	Aaa / AA+ AAA	2.25 2.18
912828T67	US Treasury Note 1.250% Due 10/31/2021	7,700,000.00	11/20/2017 1.96%	7,492,761.72	98.41 1.92%	7,577,885.70 8,369.57	1.46% 85,123.98	Aaa / AA+ AAA	2.42 2.36
912828WZ9	US Treasury Note 1.750% Due 04/30/2022	2,750,000.00	11/17/2017 2.00%	2,720,781.25	99.54 1.91%	2,737,325.25 4,207.65	0.53% 16,544.00	Aaa / AA+ AAA	2.92 2.82
912828SV3	US Treasury Note 1.750% Due 05/15/2022	8,200,000.00	12/05/2017 2.09%	8,080,843.75	99.54 1.91%	8,162,526.00 6,629.08	1.57% 81,682.25	Aaa / AA+ AAA	2.96 2.86
912828XW5	US Treasury Note 1.750% Due 06/30/2022	8,200,000.00	12/05/2017 2.13%	8,063,546.88	99.57 1.89%	8,165,084.40 60,254.14	1.58% 101,537.52	Aaa / AA+ AAA	3.08 2.96
912828L24	US Treasury Note 1.875% Due 08/31/2022	8,200,000.00	12/05/2017 2.14%	8,101,984.38	99.89 1.91%	8,191,029.20 38,855.30	1.58% 89,044.82	Aaa / AA+ AAA	3.25 3.12
912828L57	US Treasury Note 1.750% Due 09/30/2022	10,500,000.00	01/19/2018 2.39%	10,204,277.34	99.49 1.91%	10,446,681.00 31,127.05	2.01% 242,403.66	Aaa / AA+ AAA	3.34 3.21

# Holdings Report

SDCRAA Consolidated - Account #10566

For the Month Ending May 31, 2019

CUSIP	Security Description	Par Value/Units	Purchase Date Book Yield	Book Value	Mkt Price Mkt YTM	Market Value Accrued Int.	% of Port. Gain/Loss	Moody/S&P Fitch	Maturity Duration
912828V80	US Treasury Note 2.250% Due 01/31/2024	3,400,000.00	05/03/2019 2.37%	3,381,937.50	101.35 1.95%	3,445,954.40 25,570.44	0.67% 64,016.90	Aaa / AA+ AAA	4.67 4.38
<b>TOTAL US Treasury</b>		<b>115,650,000.00</b>	<b>1.88%</b>	<b>114,599,140.63</b>	<b>2.04%</b>	<b>115,090,587.45</b> <b>330,174.71</b>	<b>22.17%</b> <b>491,446.82</b>	<b>Aaa / AA+</b> <b>Aaa</b>	<b>2.11</b> <b>2.04</b>
<b>TOTAL PORTFOLIO</b>		<b>502,600,363.13</b>	<b>2.20%</b>	<b>515,488,696.21</b>	<b>2.24%</b>	<b>518,470,101.50</b> <b>2,078,055.85</b>	<b>100.00%</b> <b>2,981,405.29</b>	<b>Aa1 / AA</b> <b>Aaa</b>	<b>1.38</b> <b>1.31</b>
<b>TOTAL MARKET VALUE PLUS ACCRUALS</b>						<b>520,548,157.35</b>			

# Transactions Ledger

SDCRAA Consolidated - Account #10566

May 1, 2019 through May 30, 2019

Transaction Type	Settlement Date	CUSIP	Quantity	Security Description	Price	Acq/Disp Yield	Amount	Interest Pur/Sold	Total Amount	Gain/Loss
<b>ACQUISITIONS</b>										
Purchase	05/06/2019	912828V80	3,400,000.00	US Treasury Note 2.25% Due: 01/31/2024	99.469	2.37%	3,381,937.50	20,075.97	3,402,013.47	0.00
Purchase	05/22/2019	3130AB3H7	1,800,000.00	FHLB Note 2.375% Due: 03/08/2024	100.383	2.29%	1,806,894.00	8,787.50	1,815,681.50	0.00
	<b>Subtotal</b>		<b>5,200,000.00</b>				<b>5,188,831.50</b>	<b>28,863.47</b>	<b>5,217,694.97</b>	<b>0.00</b>
<b>TOTAL ACQUISITIONS</b>			<b>5,200,000.00</b>				<b>5,188,831.50</b>	<b>28,863.47</b>	<b>5,217,694.97</b>	<b>0.00</b>
<b>DISPOSITIONS</b>										
Maturity	05/03/2019	86563YVN0	3,000,000.00	Sumitomo Mitsui Bank NY Yankee CD 2.05% Due: 05/03/2019	100.000		3,000,000.00	0.00	3,000,000.00	0.00
Maturity	05/20/2019	89236TDE2	1,500,000.00	Toyota Motor Credit Corp Note 1.4% Due: 05/20/2019	100.000		1,500,000.00	0.00	1,500,000.00	1,410.00
	<b>Subtotal</b>		<b>4,500,000.00</b>				<b>4,500,000.00</b>	<b>0.00</b>	<b>4,500,000.00</b>	<b>1,410.00</b>
<b>TOTAL DISPOSITIONS</b>			<b>4,500,000.00</b>				<b>4,500,000.00</b>	<b>0.00</b>	<b>4,500,000.00</b>	<b>1,410.00</b>

# Important Disclosures

2019 Chandler Asset Management, Inc, An Independent Registered Investment Adviser.

Information contained herein is confidential. Prices are provided by IDC, an independent pricing source. In the event IDC does not provide a price or if the price provided is not reflective of fair market value, Chandler will obtain pricing from an alternative approved third party pricing source in accordance with our written valuation policy and procedures. Our valuation procedures are also disclosed in Item 5 of our Form ADV Part 2A.

Performance results are presented gross-of-advisory fees and represent the client's Total Return. The deduction of advisory fees lowers performance results. These results include the reinvestment of dividends and other earnings. Past performance may not be indicative of future results. Therefore, clients should not assume that future performance of any specific investment or investment strategy will be profitable or equal to past performance levels. All investment strategies have the potential for profit or loss. Economic factors, market conditions or changes in investment strategies, contributions or withdrawals may materially alter the performance and results of your portfolio.

Index returns assume reinvestment of all distributions. Historical performance results for investment indexes generally do not reflect the deduction of transaction and/or custodial charges or the deduction of an investment management fee, the incurrence of which would have the effect of decreasing historical performance results. It is not possible to invest directly in an index.

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Fixed income investments are subject to interest, credit and market risk. Interest rate risk: the value of fixed income investments will decline as interest rates rise. Credit risk: the possibility that the borrower may not be able to repay interest and principal. Low rated bonds generally have to pay higher interest rates to attract investors willing to take on greater risk. Market risk: the bond market in general could decline due to economic conditions, especially during periods of rising interest rates.

Ratings information have been provided by Moody's, S&P and Fitch through data feeds we believe to be reliable as of the date of this statement, however we cannot guarantee its accuracy.

Security level ratings for U.S. Agency issued mortgage-backed securities ("MBS") reflect the issuer rating because the securities themselves are not rated. The issuing U.S. Agency guarantees the full and timely payment of both principal and interest and carries a AA+/Aaa/AAA by S&P, Moody's and Fitch respectively.

# Benchmark Disclosures

## ICE BAML 0-5 Yr US Treasury Index

The ICE BAML 0-5 Year US Treasury Index tracks the performance of US Dollar denominated Sovereign debt publicly issued by the US government in its domestic market with maturities less than three years. Qualifying securities must have at least 18 months to maturity at point of issuance, at least one month and less than five years remaining term to final maturity, a fixed coupon schedule and a minimum amount outstanding of \$1 billion. (Index: GVQA. Please visit [www.mlindex.ml.com](http://www.mlindex.ml.com) for more information)

ITEM 4



**SAN DIEGO**  
INTERNATIONAL AIRPORT

LET'S GO.

## Debt Update and Financing Timeline

Presented by:

**John Dillon**  
Director

**July 1, 2019**

# Agenda

- Current Debt Profile and Market Conditions
- Variable Debt
- 2020 Debt Issuance
- 2010 Bonds Refunding
- Projected Financing Timeline



# Current Debt Profile



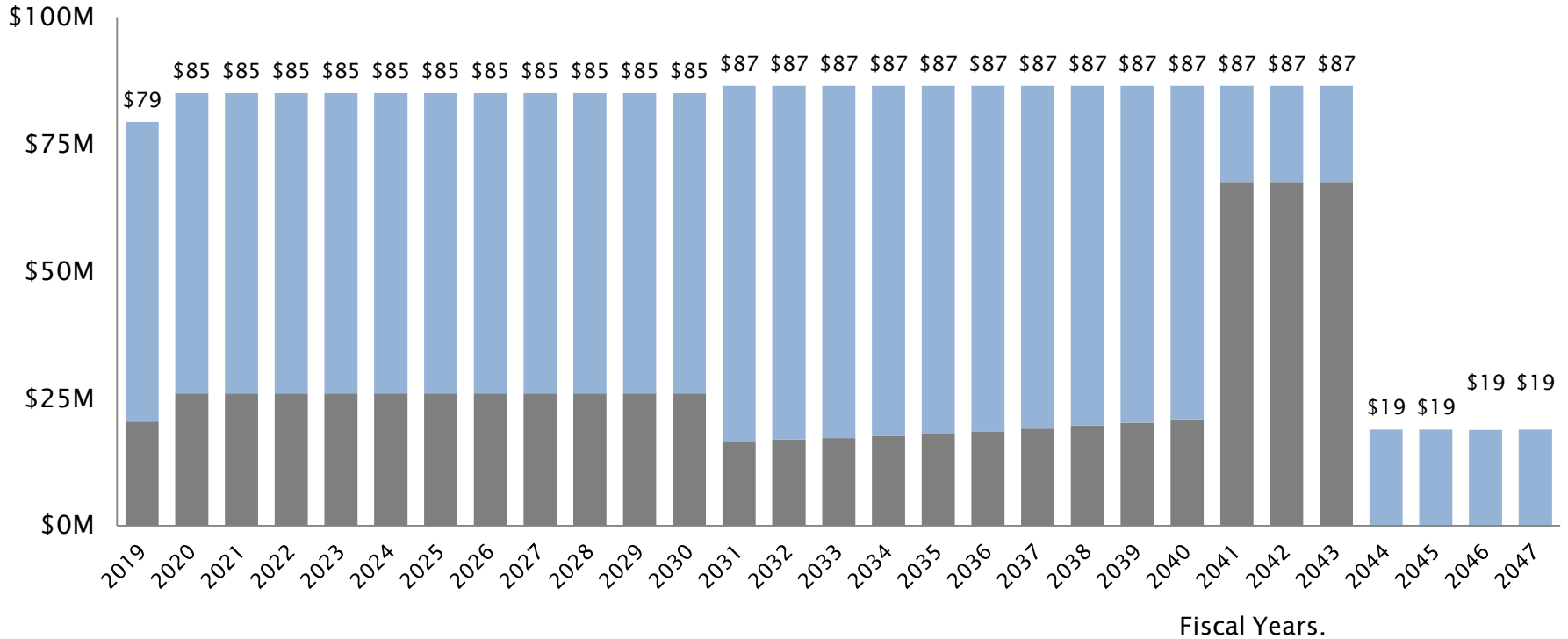


# Outstanding Debt June 2019

Series	Call Date	Mode	Tax Status	Coupon Range	Callable	Non-Callable	Outstanding
<b>Senior Lien General Airport Revenue Bonds (GARB)</b>							
Series 2013A	07/01/23	Fixed	Non-AMT	3.500%-5.000%	\$87,990,000	\$11,580,000	\$99,570,000
Series 2013B	07/01/23	Fixed	AMT	4.000%-5.000%	\$246,625,000	\$24,875,000	\$271,500,000
<b>Subordinate Lien GARB/Revolving Credit Facility</b>							
Series 2017A	07/01/27	Fixed	Non-AMT	5.000%	\$118,365,000	\$23,355,000	\$143,720,000
Series 2017B	07/01/27	Fixed	AMT	5.000%	\$117,370,000	\$25,180,000	\$142,550,000
Series 2010A	07/01/20	Fixed	Non-AMT PAB	5.000%	<b>\$259,390,000</b>	\$17,925,000	\$277,315,000
Series 2010B	07/01/20	Fixed	Non-AMT	3.500%-5.000%	<b>\$31,120,000</b>	\$3,305,000	\$34,425,000
Series 2010C	07/01/20	Fixed	TX BABs	6.628%	<b>\$215,360,000</b>	-	\$215,360,000
Revolving Credit Facility	Any Reset Date	Variable	Non-AMT/ AMT/TX	Floating	\$13,700,000	-	\$13,700,000
<b>Customer Facility Charges (CFC) Special Facility Bonds</b>							
Series 2014A	07/01/24	Fixed	Non-AMT	5.000%	\$29,390,000	-	\$29,390,000
Series 2014B	07/01/24	Fixed	Taxable	2.537%-5.594%	\$232,580,000	\$37,375,000	\$270,315,000

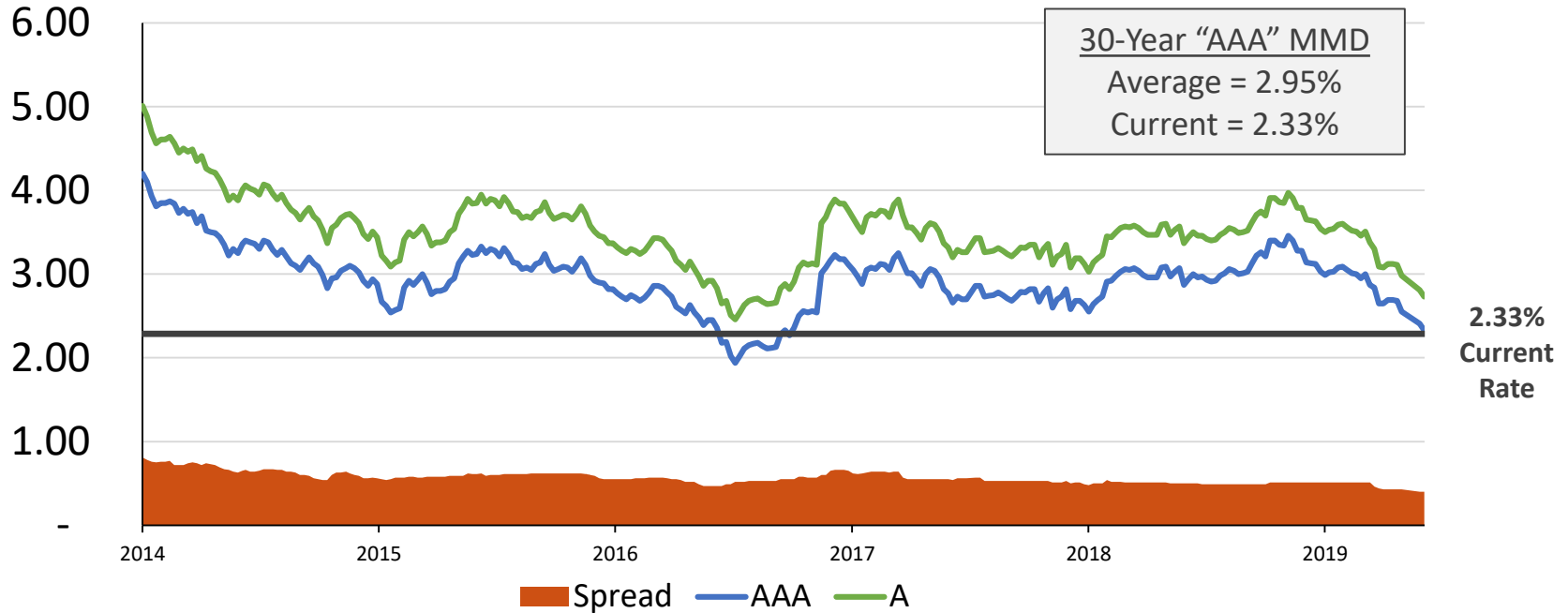
# GARB Outstanding Debt Service

(in millions)



■ Senior   ■ Subordinate

# Market Update Long Term MMD Rates



Long term tax exempt interest rates have decreased throughout 2019 as demand has outpaced supply



# Variable Rate Debt

# Variable Debt Program

## \$125 Million US Bank Revolving Line of Credit

- Outstanding \$13.7 million (AMT) of Revolving Obligations that funded various capital projects and which are being amortized through 2030
- Tax Exempt pricing: 83% of one-month LIBOR + 50 bps
- Taxable pricing: One-month LIBOR + 60 bps
- Unutilized Pricing: 30 bps
- The Revolving Credit Agreement expires on June 20, 2020

## \$100 Million RBC Draw Down Bonds

- Non-AMT pricing: SIFMA + 69 bps
- AMT pricing: SIFMA + 78 bps
- Unutilized Pricing: 22.5 bps
- Draw Down Bond Agreement expires April 20 2020

# Variable Debt Use

- Planned July 2019 Drawdown of \$35 million
  - ~\$35 Million spent to date on New Money Debt projects
  - Initial Drawdown on RBC Drawdown Bond facility based on favorable SIFMA rate
- Quarterly drawdowns until we issue New Money Bond Financing
  - monthly updates - finance committee
- Variable debt refunded with New Money Bond funds



# Bond Issuance



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# Anticipated FY 2020 GARB Bond Issuance

Purpose	Size (millions)	Funding Strategy
<b><u>New Money</u></b> Debt Issuance*	\$300-350M	Favorable interest rate environment  Maintains future financing flexibility
<b><u>Refunding</u></b> 2010 Bonds Refunding*	\$505.9M^	Economically beneficial

\* Pending Board Approval

^ Maximum refunding amount. Authority may utilize cash reserves and reduce refunding par



# New Money Bonds – Anticipated Major Projects

- FMD Facility
- Storm water infiltration Beds
- Solid Waste disposal recycling
- Rehabilitate Apron Pavement
- Triturator and vehicle wash facility
- Replace and refurbish Boarding Bridges
- Replace Baggage Screening
- Airline relocations
- AVSEC Network redesign

# 2010 Bonds Refunding Opportunity

- The 2010 bonds were issued with a 10-year par call
- Based on current market rates, significant savings are expected from the refunding
- Evaluating timing; we may undertake the refunding concurrently with the New Money Bond issuance
- Available cash reserves may be used to pay off a portion of the 2010 bonds

# Projected Financing Timeline



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INTERNATIONAL AIRPORT.

LET'S GO.

# Projected Financing Timeline

Summer 2019

Fall 2019

Winter 2019/2020

Spring 2020

Summer 2020

## Variable Debt

Utilize variable debt for New Money Bond projects

RFP for new Variable Debt Program and Board Approval of new program

## Bonds

modelling financing scenarios and identify preferred options

Select Lead Underwriter

Prepare documents for Debt issuance incl.  
Feasibility Report  
Official Statement  
Indenture

Board approval  
New Money Bonds  
2010 Bonds refunding

Refund 2010 Bonds  
Issue New Money Bonds



# Questions?

## **EXECUTIVE COMMITTEE**

Meeting Date: **JULY 1, 2019**

### **Subject:**

**Pre-Approval of Travel Requests and Approval of Business and Travel Expense Reimbursement Requests for Board Members, the President/CEO, the Chief Auditor and General Counsel**

### **Recommendation:**

Pre-approve Travel Requests and approve Business and Travel Expense Reimbursement Requests.

### **Background/Justification:**

Authority Policies 3.30 (2)(b) and (4)(b) require that business expenses reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

Authority Policy 3.40 (2)(b) and (3)(b) require that travel expense reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

The attached reports are being presented to comply with the requirements of Policies 3.30 and 3.40.

### **Fiscal Impact:**

Funds for Business and Travel expenses are included in the FY 2018-2019 Budget.

### **Environmental Review:**

- A. This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act (CEQA), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

**Application of Inclusionary Policies:**

Not applicable.

**Prepared by:**

TONY R. RUSSELL  
DIRECTOR, BOARD SERVICES/AUTHORITY CLERK

# **TRAVEL REQUEST**



**K. BECKER**

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
OUT-OF-TOWN TRAVEL REQUEST**

**GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

**1. TRAVELER:**

Travelers Name: Kimberly J. Becker Dept: 6

Position:  Board Member  President/CEO  Gen. Counsel  Chief Auditor

All other Authority employees (does not require executive committee administrator approval)

2. DATE OF REQUEST: 05/22/19 PLANNED DATE OF DEPARTURE/RETURN: 08/08/19 08/09/19

3. DESTINATIONS/PURPOSE (Provide detailed explanation as to the purpose of the trip— continue on extra sheets of paper as necessary):

Destination: Newport Beach, CA Purpose: CAC Board Meeting

**4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES**

**A. TRANSPORTATION COSTS:**

• AIRFARE	\$	_____
• *RENTAL CAR (Must complete page 2)	\$	_____
• OTHER TRANSPORTATION (Taxi, Train)	\$	<b>100.00</b>

B. LODGING \$ **225.00**

C. MEALS \$ **50.00**

D. SEMINAR AND CONFERENCE FEES \$ \_\_\_\_\_

E. ENTERTAINMENT (If applicable) \$ \_\_\_\_\_

F. OTHER INCIDENTAL EXPENSES \$ \_\_\_\_\_

**TOTAL PROJECTED TRAVEL EXPENSE \$ **375.00****

\*Permitted in limited circumstances; must be pre-approved. Provide a copy of Out-of-Town Travel Request form to Risk Management prior to travel in order to obtain insurance identification card covering rental period.

**CERTIFICATION BY TRAVELER** By my signature below, I certify that the above listed out-of-town travel and associated expenses conform to the Authority's Policies 3.30 and 3.40 and are reasonable and directly related to the Authority's business.

Travelers Signature:  Date: 5/23/19

**CERTIFICATION BY ADMINISTRATOR** (Where Administrator is the Executive Committee, the Authority Clerk's signature is required).

By my signature below, I certify the following:

1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the reverse.
2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of the Authority's business and reasonable in comparison to the anticipated benefit to the Authority.
3. The concerned out-of-town travel and all identified expenses conform to the requirements and intent of Authority's Policies 3.30 and 3.40.

Administrator's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE**

I, \_\_\_\_\_, hereby certify that this document was approved  
(Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
by the Executive Committee at its \_\_\_\_\_ meeting.  
(Leave blank and we will insert the meeting date.)

## Casey Diane

---

**From:** Lina Bernal <lbernal@calstrat.com>  
**Sent:** Friday, January 4, 2019 3:41 PM  
**To:** Casey Diane  
**Subject:** RE: 2019 CAC Meeting Schedule

Hi Di,

Happy new year to you! I just returned to the office yesterday, so my apologies for the belated reply.

I have tentative dates for 2019. We had to wait until ACI-NA/AAAE rescheduled the Washington, DC trip that's normally in mid-March, and the dates below haven't been reviewed by the Executive Committee. But please let me know if there are any conflicts:

Wednesday and Thursday, April 3-4 (Sacramento) *Board mtg*  
Thursday and Friday, August 8-9 (location tbd) *ok Newport Beach, CA*  
Wednesday and Thursday, November 13-14 (location tbd) *ok*

Thanks, and have a great weekend!

Lina

---

**From:** Casey Diane <dcasey@san.org>  
**Sent:** Thursday, December 27, 2018 7:42 AM  
**To:** Lina Bernal <lbernal@calstrat.com>  
**Subject:** 2019 CAC Meeting Schedule

Good Morning Lina,

I hope you had a wonderful Christmas with your family and wonderful things happen for you in 2019!

I was wondering if you have a tentative schedule for Board meetings in 2019? I would love to get those on Kim's calendar (I can't believe how many meetings and conferences there are already scheduled for 2019).

Thanks and take care, Di



**Diane Casey**  
Executive Assistant | Executive Office  
San Diego County Regional Airport Authority  
T 619.400.2445 | M 609.440.7479  
[dcasey@san.org](mailto:dcasey@san.org)

**M. KERSEY**

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
OUT-OF-TOWN TRAVEL REQUEST**

**GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

**1. TRAVELER:**

Travelers Name: Mark Kersey Dept: 2 – Board Services

Position:  Board Member  President/CEO  Gen. Counsel  Chief Auditor

All other Authority employees (does not require executive committee administrator approval)

**2. DATE OF REQUEST:** 6/7/19 **PLANNED DATE OF DEPARTURE/RETURN:** 9/21/19 / 9/25/19

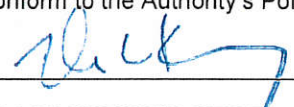
**3. DESTINATIONS/PURPOSE** (Provide detailed explanation as to the purpose of the trip– continue on extra sheets of paper as necessary):

Destination: Washington, D.C. Purpose: S.D. Chamber Mission to Washington D.C.  
Explanation: Attend conference.

**4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES**

<b>A. TRANSPORTATION COSTS:</b>	
• AIRFARE	\$ <u>750.00</u>
• RENTAL CAR (Must complete page 2)	\$ _____
• OTHER TRANSPORTATION (Taxi, Train)	\$ <u>150.00</u>
<b>B. LODGING</b>	\$ <u>1,500.00</u>
<b>C. MEALS</b>	\$ <u>150.00</u>
<b>D. SEMINAR AND CONFERENCE FEES</b>	\$ <u>1,300.00</u>
<b>E. ENTERTAINMENT (If applicable)</b>	\$ _____
<b>F. OTHER INCIDENTAL EXPENSES</b>	\$ <u>50.00</u>
<b>TOTAL PROJECTED TRAVEL EXPENSE</b>	\$ <u>3,900.00</u>

**CERTIFICATION BY TRAVELER** By my signature below, I certify that the above listed out-of-town travel and associated expenses conform to the Authority's Policies 3.30 and 3.40 and are reasonable and directly related to the Authority's business.

Travelers Signature:  Date: 10/10/19

**CERTIFICATION BY ADMINISTRATOR** (Where Administrator is the Executive Committee, the Authority Clerk's signature is required).

- By my signature below, I certify the following:
1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the reverse.
  2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of the Authority's business and reasonable in comparison to the anticipated benefit to the Authority.
  3. The concerned out-of-town travel and all identified expenses conform to the requirements and intent of Authority's Policies 3.30 and 3.40.

Administrator's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE**

I, \_\_\_\_\_, hereby certify that this document was approved  
(Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
by the Executive Committee at its \_\_\_\_\_ meeting.  
(Leave blank and we will insert the meeting date.)

« All Events (<https://sdchamber.org/events/>)

## 2019 MISSION TO WASHINGTON D.C.

September 22 - September 25

*Apply Now | Important Deadlines | Pre-Trip Orientation | Itinerary | Hotel Flights | Sponsorship | Cancellation Policy*



Join the largest binational delegation to Washington, D.C. to voice your business needs and collaborate with San Diego's business leaders while meeting with the nation's top legislators and policy officials.

Attendees will have the unique opportunity to:

- **Participate in high-level meetings** with U.S. administration officials and agencies, such as Department of Transportation, U.S. Customs & Border Protection, Department of State, Housing & Urban Development and many others
- **Gain access** to our country's key decision makers and advocate for local and regional issues important to business growth and creation of jobs in the Cali-Baja region
- **Network and make invaluable connections** with elected officials on the local, state and federal level, as well as other community members

### EVENT DETAILS

**Date & Time:** Sunday, September 22 (7:00 PM) – Wednesday, September 25 (12:00 PM), 2019

**Location:** W Hotel Washington D.C. | 515 15th St NW, Washington, DC 20004

**Event Contact:** Lisa Kelley | Ph: 619-544-1343 | Email: [lkelly@sdchamber.org](mailto:lkelly@sdchamber.org)  
(<mailto:lkelly@sdchamber.org>)

*Para obtener información sobre cómo asistir "Misión a Washington DC" favor de comunicarse con Kenia: [kzamarripa@sdchamber.org](mailto:kzamarripa@sdchamber.org) (mailto:kzamarripa@sdchamber.org).*

## IMPORTANT DATES & DEADLINES

- August 30 – Hotel room block closes at 6:00 PM
- September 6 – Last day to register without late fees
- September 18 – Pre-trip orientation for delegates at 10:00 AM at the Chamber office
- September 18 – Last day to submit an application for the trip

## PRE-TRIP MEETING

Delegates are invited to attend the pre-trip meeting to receive full information and updates on the trip:

**WEDNESDAY, SEPTEMBER 18 | 10:00 – 11:00 AM**

Location: Chamber Office, 402 W Broadway, Ste. 1000, San Diego 92101

(<https://www.google.com/maps/dir//402+W+Broadway+%231000,+San+Diego,+CA+92101/@32.7162428,-117.1691516,17z/data=!4m16!1m7!3m6!1s0x80d954a979e0e74f:0x532e042dd4bacabb!2s402+W+Broadway+%231000,+San+Diego,+CA+92101!3b1!8m2!3d32.7162428!4d-117.1669629!4m7!1m0!1m5!1m1!1s0x80d954a979e0e74f:0x532e042dd4bacabb!2m2!1d-117.1669629!2d32.7162428>)

## WHY ATTEND?

Not sure if the D.C. delegation is right for you? Read what our past delegates had to say about the trip's impact on their business:

"Effective communication is key to successfully delivering a unique binational project like Cross Border Xpress – the only border crossing of its kind in the world.

During the Chamber's delegation trips to Washington D.C., we were able to meet directly with leadership of several federal agencies that all had a role in the project, bringing the Cali-Baja perspective to decision makers 3,000 miles away.

It was great to have the backing of the Chamber and a unified voice of business leaders supporting the CBX and standing with us."



**Stephanie Saathoff**  
President, The Clay Company  
CBX Consulting Team Member



"The decisions made in Washington D.C. have a big impact on Baja economic dynamics. Joining the Chamber's delegation trip gives us the opportunity to make face-to-face connections with the policy makers influencing those decisions and remind them what's important to advancing our binational region's economic potential.

Being able to discuss issues directly with leadership is extremely valuable in ensuring the Baja business community's voice is heard."



**Gabriel Camarena Salinas**  
Executive President, Consejo de Desarrollo Económico de Tijuana

"The Chamber's delegation trips to D.C. provide 2-1-1 San Diego, along with our partners throughout the region, the platform to have a collective voice on national issues that have an impact at a local level.

For us at 2-1-1, we've had the opportunity to sit face-to-face with leaders from various Congressional offices and agencies to talk about issues facing our sector and those we serve, in areas such as the military and veteran landscape, workforce development, housing, health and social services, and technology. This results in a unique opportunity to bring together our social and government sectors and provide collective solutions to systematic issues.

Understanding the importance of the whole community working together locally and nationally to solve important issues, it was priceless to have the support and guidance from the Chamber, its board, and members."



**Meg Storer**  
Vice President of Community & Government Relations  
2-1-1 San Diego

## TRIP ITINERARY

We are still in the process of developing the agenda. For your traveling purposes, please plan to arrive in D.C. before the **Welcome Reception on Sunday, 09/22 at 7:00 PM**. The last meeting will end at around 10:00 AM on Wednesday, 9/25.

Click here (<https://sdchamber.org/wp-content/uploads/2016/02/DRAFT-Agenda-Delegates-2.pdf>) to view last year's trip itinerary.

## HOTEL INFORMATION

W Hotel Washington D.C. (<https://www.marriott.com/event-reservations/reservation-link.mi?id=1546022106883&key=GRP&app=resvlink>)  
515 15th St NW, Washington, DC 20004



We have secured a special room rate of \$349++ per night for standard rooms from September 22 to 25. Click here (<https://www.marriott.com/event-reservations/reservation-link.mi?id=1546022106883&key=GRP&app=resvlink>) to reserve online. If you wish to book additional room nights, please book the nights available via the link then contact Jennifer Ponticaccia (mailto: [jennifer.ponticaccia1@whotels.com](mailto:jennifer.ponticaccia1@whotels.com)) to request for additional nights.

Reservations must be made by 6:00 pm (PST), Friday, August 30, 2019. After that date, the hotel will confirm reservations based on availability at the current rate.

## FLYING TO D.C.

### Airports:

- Ronald Reagan Washington National Airport – DCA  
4.3 miles to hotel | Estimated taxi fare: \$20 (one way)
- Washington Dulles International Airport – IAD  
26.5 miles to hotel | Estimated taxi fare: \$60 (one way)
- Baltimore/Washington International Thurgood Marshall Airport – BWI  
34 miles to hotel | Estimated taxi fare: \$90 (one way)

Southwest Airlines, among others, offers nonstop flights to BWI Airport, which is a 45-minute drive to D.C. For those who prefer to arrive closer to the hotel – DCA Airport is a 15-minute drive to the hotel, but may not have nonstop flights.

Most delegates arrive in the afternoon on Sunday, 9/22, prior to the Welcome Reception at 7:00 PM and fly out the afternoon of Wednesday, 9/25.

### Recommended Flight Options:

Sunday: SAN – BWI

Southwest #4672 (6:20 AM – 2:25 PM)

**SAN – IAD**

United Airlines #546 (8:00 AM – 3:51 PM)

Wednesday: BWI – SAN

Southwest #830 (11:35 AM – 2:00 PM)

Southwest #1703/1852 (4:50 PM – 8:35 PM)

**IAD – SAN**

United Airlines #231 (12:35 PM – 2:49 PM)

## THANK YOU SPONSORS



Numerous sponsorship opportunities are available for this event. See our sponsorship package here (/wp-content/uploads/2016/02/Sponsorship-Package-compressed-1.pdf), and contact Sherman Stocker at [sstocker@sdchamber.org](mailto:sstocker@sdchamber.org) (mailto:sstocker@sdchamber.org) or (619) 544-1354 for information.

## APPLICATION & FEES

The participation fees below do not include hotel or airfare. Fees include hosted events and meetings.

**Applications submitted by 7/26/19:**

Chamber members: \$1,800

Additional attendee or spouse/companion: \$1,300

Non-members: \$2,800

**Between 7/27/19 – 9/6/19:**

Chamber members: \$2,300

Additional attendee or spouse/companion: \$1,300

Non-members: \$2,800

**Between 09/7/19 – 09/18/19:**

All applicants: \$3200

APPLICATIONS CLOSE AT 6:00 PM ON WEDNESDAY, SEPTEMBER 18, 2019.

APPLY NOW!  
([HTTP://WWW.CVENT.COM/D/76QZ0D/4W](http://www.cvent.com/D/76QZ0D/4W))

## CANCELLATION POLICY

If canceled by September 6, 100% of the registration fee will be refunded.

If canceled between September 7 – 13, 75% of the registration fee will be refunded.

If canceled after September 13, 50% of the registration fee will be refunded.

*To request a cancellation, please send an email to [ktran@sdchamber.org](mailto:ktran@sdchamber.org)  
(mailto:ktran@sdchamber.org).*

+ GOOGLE CALENDAR (HTTPS://WWW.GOOGLE.COM/CALENDAR/EVENT?ACTION=TEMPLATE&TEXT=2019+MISSION+TO+WASHINGTON+D.C.&DATES=20190922/20190926&DETAILS=APPLY+NOW%C2%A0%7C%C2%A0IMPORTANT+DEADLINES%C2%A0%7C%A0PRE-TRIP+ORIENTATION%C2%A0%7C%A0ITINERARY%C2%A0%7C%A0HOTEL%0AFLIGHTS%C2%A0%7C%A0SPONSORSHIP%C2%A0%7C%A0CANCELLATION+POLICY+%0A%0A+++%0A+++%0A++++%0A++++%0A++++%0A+++%0A%0AJJOIN+THE+LARGEST+BINATIONAL+DELEGATION+TO+WASHINGTON%2C+D.C.+TO+VOICE+YOUR+BUSINESS%C2%A0NEEDS+AND%C2%A0COLLABORATE+WITH+SAN+DIEGO%26%238217%3BS+BUSINESS+LEADERS+WHILE+MEETING+WITH+THE+NATION%26%238217%3B5+TOP+LEGISLATORS+AND+POLICY+OFFICIALS.+%0AATTENDEES+WILL+HAVE+THE+UNIQUE+OPPORTUNITY+TO%3A+%0A%0APARTICIPATE+IN+HIGH-LEVEL+MEETINGS+WITH+U.S.+ADMINISTRATION+OFFICIALS+AND+AGENCIES%2C+SUCH+AS+DEPARTMENT+OF+TRANSPORTATION%2C+U.S.+CUSTOMS+%26%3B+BORDER+PROTECTION%2C+DEPARTMENT+OF+STATE%2C+HOUSING+%26AMP%3B+URBAN+DEVELOPMENT+AND+MANY+OTHERS%0AGAIN+ACCESS+TO+OUR+COUNTRY%E2%80%995+KEY+DECISION+MAKERS+AND+ADVOCATE+FOR+LOCAL+AND+REGIONAL+ISSUES+IMPORTANT+TO+BUSINESS+GROWTH+AND+CREATION+OF+JOBS+IN+THE+BAJA+REGION%0ANETWORK+AND+MAKE+INVALUABLE+CONNECTIONS%C2%A0WITH+ELECTED+OFFICIALS+ON+THE+LOCAL%2C+STATE+AND+FEDERAL+LEVEL%2C+AS+WELL+AS+OTHER+COMMUNITY+MEMBERS%0A%0A0AEVENT+DETAILS%0A%0ADATE+++%28VIEW+FULL+EVENT+DESCRIPTION+HERE%3A+HTTPS%3A%2FSDCHAMBER.ORG%2FEVENT%2FDC2019%2F%29&LOCATION&TRP=FALSE&SPROP=WEBSITE:HTTPS://SDCHAMBER.ORG&CTZ=AMERICA%2FLOS\_ANGELES+ICAL EXPORT (HTTPS://SDCHAMBER.ORG/EVENT/DC2019/?ICAL=1&TRIBE\_DISPLAY=)

**Details**

**Start:**  
September 22 (2019-09-22)  
**End:**  
September 25 (2019-09-25)

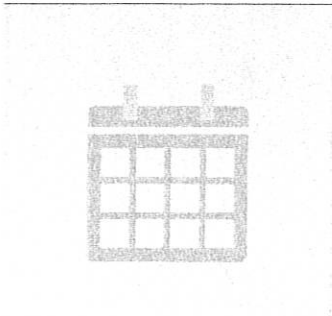
**Event Categories:**  
International  
(<https://sdchamber.org/events/category/international/>),  
Networking  
(<https://sdchamber.org/events/category/networking/>),  
Policy  
(<https://sdchamber.org/events/category/policy/>),  
Signature  
(<https://sdchamber.org/events/category/signature/>)

**Event Tags:**  
chamber  
(<https://sdchamber.org/tag/chamber/>),  
featured-chamber  
(<https://sdchamber.org/tag/featured-chamber/>)

**Organizer**

Katie Tran  
**Phone:**  
619.544.1370  
**Email:**  
ktran@sdchamber.org

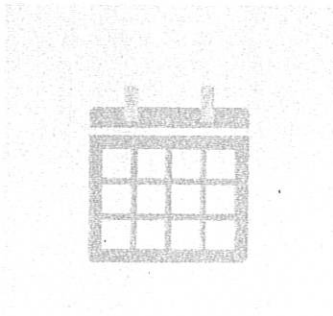
**Related Events**



(<https://sdchamber.org/event/education-workforce-development-committee-13-2019-12-18/2019-12-18/>)

Education & Workforce Development Roundtable  
(<https://sdchamber.org/event/education-workforce-development-committee-13-2019-12-18/2019-12-18/>)

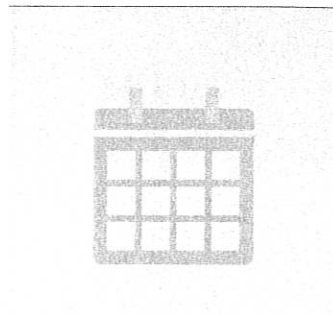
December 18  
Recurring Event (See all)  
(<https://sdchamber.org/event/education-workforce-development-committee-13-2019-12-18/2019-12-18/>)



(<https://sdchamber.org/event/infrastructure-housing-land-use-committee-12/2019-10-15/>)

Infrastructure, Housing & Land Use Committee  
(<https://sdchamber.org/event/infrastructure-housing-land-use-committee-12/2019-10-15/>)  
October 15

Recurring Event (See all)  
(<https://sdchamber.org/event/infrastructure-housing-land-use-committee-12/all/>)



Business After Five Mixer with The Guild Hotel  
(<https://sdchamber.org/event/guildhotel/>)

August 8 @ 5:30 pm - 7:30 pm

**P. ROBINSON**

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
OUT-OF-TOWN TRAVEL REQUEST**

**GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

**1. TRAVELER:**

Travelers Name: Paul Robinson Dept: 2 – Board Services

Position:  Board Member     President/CEO     Gen. Counsel     Chief Auditor

All other Authority employees (does not require executive committee administrator approval)

**2. DATE OF REQUEST:** 6/7/19    **PLANNED DATE OF DEPARTURE/RETURN:** 9/21/19 / 9/25/19

**3. DESTINATIONS/PURPOSE** (Provide detailed explanation as to the purpose of the trip– continue on extra sheets of paper as necessary):

Destination: Washington, D.C.    Purpose: S.D. Chamber Mission to Washington D.C.  
Explanation: Attend conference.

**4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES**

**A. TRANSPORTATION COSTS:**

- AIRFARE \$ 750.00
- RENTAL CAR (Must complete page 2) \$ \_\_\_\_\_
- OTHER TRANSPORTATION (Taxi, Train) \$ 150.00

**B. LODGING** \$ 1,500.00

**C. MEALS** \$ 150.00

**D. SEMINAR AND CONFERENCE FEES** \$ 1,800.00

**E. ENTERTAINMENT (If applicable)** \$ \_\_\_\_\_

**F. OTHER INCIDENTAL EXPENSES** \$ 50.00

**TOTAL PROJECTED TRAVEL EXPENSE** \$ 4,400.00

**CERTIFICATION BY TRAVELER** By my signature below, I certify that the above listed out-of-town travel and associated expenses conform to the Authority's Policies 3.30 and 3.40 and are reasonable and directly related to the Authority's business.

Travelers Signature:  Date: 6/7/19

**CERTIFICATION BY ADMINISTRATOR** (Where Administrator is the Executive Committee, the Authority Clerk's signature is required).

By my signature below, I certify the following:

1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the reverse.
2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of the Authority's business and reasonable in comparison to the anticipated benefit to the Authority.
3. The concerned out-of-town travel and all identified expenses conform to the requirements and intent of Authority's Policies 3.30 and 3.40.

Administrator's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE**

I, \_\_\_\_\_, hereby certify that this document was approved  
(Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
by the Executive Committee at its \_\_\_\_\_ meeting.  
(Leave blank and we will insert the meeting date.)

« All Events (<https://sdchamber.org/events/>)

## 2019 MISSION TO WASHINGTON D.C.

September 22 - September 25

*Apply Now | Important Deadlines | Pre-Trip Orientation | Itinerary | Hotel Flights | Sponsorship | Cancellation Policy*



Join the largest binational delegation to Washington, D.C. to voice your business needs and collaborate with San Diego's business leaders while meeting with the nation's top legislators and policy officials.

Attendees will have the unique opportunity to:

- **Participate in high-level meetings** with U.S. administration officials and agencies, such as Department of Transportation, U.S. Customs & Border Protection, Department of State, Housing & Urban Development and many others
- **Gain access** to our country's key decision makers and advocate for local and regional issues important to business growth and creation of jobs in the Cali-Baja region
- **Network and make invaluable connections** with elected officials on the local, state and federal level, as well as other community members

### EVENT DETAILS

**Date & Time:** Sunday, September 22 (7:00 PM) – Wednesday, September 25 (12:00 PM), 2019

**Location:** W Hotel Washington D.C. | 515 15th St NW, Washington, DC 20004

**Event Contact:** Lisa Kelley | Ph: 619-544-1343 | Email: [lkelly@sdchamber.org](mailto:lkelly@sdchamber.org)  
(<mailto:lkelly@sdchamber.org>)

*Para obtener información sobre cómo asistir "Misión a Washington DC" favor de comunicarse con Kenia: [kzamarripa@sdchamber.org](mailto:kzamarripa@sdchamber.org) (mailto:kzamarripa@sdchamber.org).*

## IMPORTANT DATES & DEADLINES

- August 30 – Hotel room block closes at 6:00 PM
- September 6 – Last day to register without late fees
- September 18 – Pre-trip orientation for delegates at 10:00 AM at the Chamber office
- September 18 – Last day to submit an application for the trip

## PRE-TRIP MEETING

Delegates are invited to attend the pre-trip meeting to receive full information and updates on the trip:

**WEDNESDAY, SEPTEMBER 18 | 10:00 – 11:00 AM**

Location: Chamber Office, 402 W Broadway, Ste. 1000, San Diego 92101

(<https://www.google.com/maps/dir//402+W+Broadway+%231000,+San+Diego,+CA+92101/@32.7162428,-117.1691516,17z/data=!4m16!1m7!3m6!1s0x80d954a979e0e74f:0x532e042dd4bacabb!2s402+W+Broadway+%231000,+San+Diego,+CA+92101!3b1!8m2!3d32.7162428!4d-117.1669629!4m7!1m0!1m5!1m1!1s0x80d954a979e0e74f:0x532e042dd4bacabb!2m2!1d-117.1669629!2d32.7162428>)

## WHY ATTEND?

Not sure if the D.C. delegation is right for you? Read what our past delegates had to say about the trip's impact on their business:

"Effective communication is key to successfully delivering a unique binational project like Cross Border Xpress – the only border crossing of its kind in the world.

During the Chamber's delegation trips to Washington D.C., we were able to meet directly with leadership of several federal agencies that all had a role in the project, bringing the Cali-Baja perspective to decision makers 3,000 miles away.

It was great to have the backing of the Chamber and a unified voice of business leaders supporting the CBX and standing with us."



**Stephanie Saathoff**  
President, The Clay Company  
CBX Consulting Team Member



"The decisions made in Washington D.C. have a big impact on Baja economic dynamics. Joining the Chamber's delegation trip gives us the opportunity to make face-to-face connections with the policy makers influencing those decisions and remind them what's important to advancing our binational region's economic potential.

Being able to discuss issues directly with leadership is extremely valuable in ensuring the Baja business community's voice is heard."



**Gabriel Camarena Salinas**

Executive President, Consejo de Desarrollo Económico de Tijuana

"The Chamber's delegation trips to D.C. provide 2-1-1 San Diego, along with our partners throughout the region, the platform to have a collective voice on national issues that have an impact at a local level.

For us at 2-1-1, we've had the opportunity to sit face-to-face with leaders from various Congressional offices and agencies to talk about issues facing our sector and those we serve, in areas such as the military and veteran landscape, workforce development, housing, health and social services, and technology. This results in a unique opportunity to bring together our social and government sectors and provide collective solutions to systematic issues.

Understanding the importance of the whole community working together locally and nationally to solve important issues, it was priceless to have the support and guidance from the Chamber, its board, and members."



**Meg Storer**

Vice President of Community & Government Relations  
2-1-1 San Diego

## TRIP ITINERARY

We are still in the process of developing the agenda. For your traveling purposes, please plan to arrive in D.C. before the **Welcome Reception on Sunday, 09/22 at 7:00 PM**. The last meeting will end at around 10:00 AM on Wednesday, 9/25.

Click here (<https://sdchamber.org/wp-content/uploads/2016/02/DRAFT-Agenda-Delegates-2.pdf>) to view last year's trip itinerary.

## HOTEL INFORMATION

W Hotel Washington D.C. (<https://www.marriott.com/event-reservations/reservation-link.mi?id=1546022106883&key=GRP&app=resvlink>)  
515 15th St NW, Washington, DC 20004



We have secured a special room rate of \$349++ per night for standard rooms from September 22 to 25. Click here (<https://www.marriott.com/event-reservations/reservation-link.mi?id=1546022106883&key=GRP&app=resvlink>) to reserve online. If you wish to book additional room nights, please book the nights available via the link then contact Jennifer Ponticaccia (mailto:jennifer.ponticaccia1@whotels.com) to request for additional nights.

Reservations must be made by 6:00 pm (PST), Friday, August 30, 2019. After that date, the hotel will confirm reservations based on availability at the current rate.

## FLYING TO D.C.

### Airports:

- Ronald Reagan Washington National Airport – DCA  
4.3 miles to hotel | Estimated taxi fare: \$20 (one way)
- Washington Dulles International Airport – IAD  
26.5 miles to hotel | Estimated taxi fare: \$60 (one way)
- Baltimore/Washington International Thurgood Marshall Airport – BWI  
34 miles to hotel | Estimated taxi fare: \$90 (one way)

Southwest Airlines, among others, offers nonstop flights to BWI Airport, which is a 45-minute drive to D.C. For those who prefer to arrive closer to the hotel – DCA Airport is a 15-minute drive to the hotel, but may not have nonstop flights.

Most delegates arrive in the afternoon on Sunday, 9/22, prior to the Welcome Reception at 7:00 PM and fly out the afternoon of Wednesday, 9/25.

### Recommended Flight Options:

Sunday: SAN – BWI

Southwest #4672 (6:20 AM – 2:25 PM)

**SAN – IAD**

United Airlines #546 (8:00 AM – 3:51 PM)

Wednesday: BWI – SAN

Southwest #830 (11:35 AM – 2:00 PM)

Southwest #1703/1852 (4:50 PM – 8:35 PM)

**IAD – SAN**

United Airlines #231 (12:35 PM – 2:49 PM)

## THANK YOU SPONSORS



Numerous sponsorship opportunities are available for this event. See our sponsorship package here (/wp-content/uploads/2016/02/Sponsorship-Package-compressed-1.pdf), and contact Sherman Stocker at sstocker@sdchamber.org (mailto:sstocker@sdchamber.org) or (619) 544-1354 for information.

## APPLICATION & FEES

The participation fees below do not include hotel or airfare. Fees include hosted events and meetings.

**Applications submitted by 7/26/19:**

Chamber members: \$1,800

Additional attendee or spouse/companion: \$1,300

Non-members: \$2,800

**Between 7/27/19 – 9/6/19:**

Chamber members: \$2,300

Additional attendee or spouse/companion: \$1,300

Non-members: \$2,800

**Between 09/7/19 – 09/18/19:**

All applicants: \$3200

APPLICATIONS CLOSE AT 6:00 PM ON WEDNESDAY, SEPTEMBER 18, 2019.

APPLY NOW!  
([HTTP://WWW.CVENT.COM/D/76QZ0D/4W](http://www.cvent.com/D/76QZ0D/4W))

## CANCELLATION POLICY

If canceled by September 6, 100% of the registration fee will be refunded.

If canceled between September 7 – 13, 75% of the registration fee will be refunded.

If canceled after September 13, 50% of the registration fee will be refunded.

*To request a cancellation, please send an email to [ktran@sdchamber.org](mailto:ktran@sdchamber.org)  
(<mailto:ktran@sdchamber.org>).*

+ GOOGLE CALENDAR (HTTPS://WWW.GOOGLE.COM/CALENDAR/EVENT?ACTION=TEMPLATE&TEXT=2019+MISSION+TO+WASHINGTON+D.C.&DATES=20190922/20190926&DETAILS=APPLY+NOW%2%A0%7C%2%A0IMPORTANT+DEADLINES%2%A0%7C%2%A0PRE-TRIP+ORIENTATION%2%A0%7C%2%A0ITINERARY%2%A0%7C%2%A0HOTEL%0AFLIGHTS%2%A0%2%A0SPONSORSHIP%2%A0%7C%2%A0CANCELLATION+POLICY+%0A%0A+++%0A+++%0A+++%0A+++%0A+++%0A+++%0A+++%0A+++%0A%0AJJOIN+THE+LARGEST+BINATIONAL+DELEGATION+TO+WASHINGTON%2C+D.C.+TO+VOICE+YOUR+BUSINESS%2%A0NEEDS+AND%2%A0COLLABORATE+WITH+SAN+DIEGO%26%238217%3BS+BUSINESS+LEADERS+WHILE+MEETING+WITH+THE+NATION%26%238217%3BS+TOP+LEGISLATORS+AND+POLICY+OFFICIALS.+%0AATTENDEES+WILL+HAVE+THE+UNIQUE+OPPORTUNITY+TO%3A+%0A%0APARTICIPATE+IN+HIGH-LEVEL+MEETINGS+WITH+U.S.+ADMINISTRATION+OFFICIALS+AND+AGENCIES%2C+SUCH+AS+DEPARTMENT+OF+TRANSPORTATION%2C+U.S.+CUSTOMS+%26%3B+BORDER+PROTECTION%2C+DEPARTMENT+OF+STATE%2C+HOUSING+%26AMP%3B+URBAN+DEVELOPMENT+AND+MANY+OTHERS%0AGAIN+ACCESS+TO+OUR+COUNTRY%E2%80%99S+KEY+DECISION+MAKERS+AND+ADVOCATE+FOR+LOCAL+AND+REGIONAL+ISSUES+IMPORTANT+TO+BUSINESS+GROWTH+AND+CREATION+OF+JOBS+IN+THE+BAJA+REGION%0ANETWORK+AND+MAKE+INVALUABLE+CONNECTIONS%2%A0WITH+ELECTED+OFFICIALS+ON+THE+LOCAL%2C+STATE+AND+FEDERAL+LEVEL%2C+AS+WELL+AS+OTHER+COMMUNITY+MEMBERS%0A%0A%0AEVENT+DETAILS%0A%0ADATE+%28VIEW+FULL+EVENT+DESCRIPTION+HERE%3A+HTTPS%3A%2FSDCHAMBER.ORG%2FEVENT%2FDC2019%2F%29&LOCATION&TRP=FALSE&SPROP=WEBSITE:HTTPS://SDCHAMBER.ORG&CTZ=AMERICA%2FLOS\_ANGELES+ICAL EXPORT (HTTPS://SDCHAMBER.ORG/EVENT/DC2019/?ICAL=1&TRIBE\_DISPLAY=)

**Details**

**Start:**  
September 22 (2019-09-22)

**End:**  
September 25 (2019-09-25)

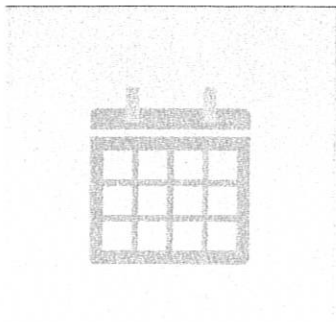
**Event Categories:**  
International  
(<https://sdchamber.org/events/category/international/>),  
Networking  
(<https://sdchamber.org/events/category/networking/>),  
Policy  
(<https://sdchamber.org/events/category/policy/>),  
Signature  
(<https://sdchamber.org/events/category/signature/>)

**Event Tags:**  
chamber  
(<https://sdchamber.org/tag/chamber/>),  
featured-chamber  
(<https://sdchamber.org/tag/featured-chamber/>)

**Organizer**

**Katie Tran**  
**Phone:**  
619.544.1370  
**Email:**  
ktran@sdchamber.org

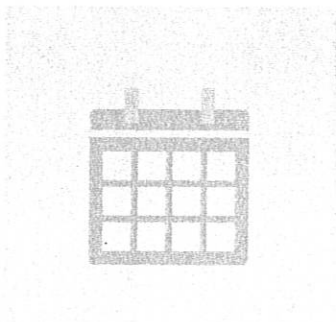
**Related Events**



(<https://sdchamber.org/event/education-workforce-development-committee-13-2019-12-18/2019-12-18/>)

**Education & Workforce Development Roundtable**  
(<https://sdchamber.org/event/education-workforce-development-committee-13-2019-12-18/2019-12-18/>)

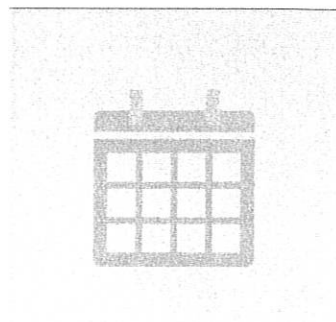
December 18  
Recurring Event (See all)  
(<https://sdchamber.org/event/education-workforce-development-committee-13-2019-12-18/>)



(<https://sdchamber.org/event/infrastructure-housing-land-use-committee-12/2019-10-15/>)

**Infrastructure, Housing & Land Use Committee**  
(<https://sdchamber.org/event/infrastructure-housing-land-use-committee-12/2019-10-15/>)

October 15  
Recurring Event (See all)  
(<https://sdchamber.org/event/infrastructure-housing-land-use-committee-12/all/>)



(<https://sdchamber.org/event/guildhotel/>)  
**Business After Five Mixer with The Guild Hotel**  
(<https://sdchamber.org/event/guildhotel/>)

August 8 @ 5:30 pm - 7:30 pm

# **TRAVEL EXPENSE**

**KIM BECKER**

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
TRAVEL EXPENSE REPORT**

*(To be completed within 30 days from travel return date)*

TRAVELER: Kimberly J. Becker DEPT. NAME & NO. BU6, Executive Division  
 DEPARTURE DATE: 6/10/2019 RETURN DATE: 6/11/2019 REPORT DUE: 7/11/19  
 DESTINATION: Scottsdale, AZ (ACI-NA Business of Airports Conference)

*Please refer to the Authority Travel and Lodging Expense Reimbursement Policy, Article 3, Part 3.4, Section 3.40, outlining appropriate reimbursable expenses and approvals. Please attach all required supporting documentation. All receipts must be detailed, (credit card receipts do not provide sufficient detail). Any special items should be explained in the space provided below.*

	Authority Expenses (Prepaid by Authority)	Employee Expenses							TOTALS
		MONDAY 6/10/19	TUESDAY 6/11/19	WEDNESDAY 6/12/19	THURSDAY 6/13/19	FRIDAY 6/14/19	SATURDAY 6/15/19	SUNDAY 6/16/19	
Air Fare, Railroad, Bus (attach copy of itinerary w/charges)	196.81								0.00
Conference Fees (provide copy of flyer/registration expenses)									0.00
Rental Car*									0.00
Gas and Oil*									0.00
Garage/Parking*									0.00
Mileage - attach mileage form*									0.00
Taxi and/or Shuttle Fare (include tips pd.)*		30.35	23.90						54.25
Hotel*		242.73							242.73
Telephone, Internet and Fax*									0.00
Laundry*									0.00
Tips - separately paid (maids, bellhop, other hotel svcs.)									0.00
Meals (include tips pd.)	Breakfast*		5.43						5.43
	Lunch*		14.10						14.10
	Dinner*								0.00
	Other Meals*								0.00
<i>Alcohol is a non-reimbursable expense</i>									
Hospitality <sup>1</sup> *		409.00							409.00
Miscellaneous: Baggage Fees									0.00
									0.00
									0.00
*Provide detailed receipts									0.00
<b>Total Expenses prepaid by Authority</b>	<b>196.81</b>	<b>682.08</b>	<b>43.43</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>725.51</b>

Explanation:	Total Expenses Prepaid by Authority	196.81
- \$850 registration fee was waived by ACI-NA because Kim Becker participated in a CEO panel discussion during the conference.	Total Expenses Incurred by Employee (including cash advances)	725.51
- K. Becker hosted a business dinner for CFO and Board Members on 06/10/19. See attached receipt and attendee list.	<b>Grand Trip Total</b>	<b>922.32</b>
	Less Cash Advance (attach copy of Authority ck)	
	Less Expenses Prepaid by Authority	196.81
	Due Traveler (positive amount) <sup>2</sup>	
	Due Authority (negative amount) <sup>3</sup>	725.51
	<i>Note: Send this report to Accounting even if the amount is \$0.</i>	

<sup>1</sup> Give names and business affiliations of any persons whose meals were paid by traveler.  
<sup>2</sup> Prepare Check Request  
<sup>3</sup> Attach personal check payable to SDCRAA

I as traveler or administrator acknowledge that I have read, understand and agree to Authority policies 3.40 - Travel and Lodging Expense Reimbursement Policy<sup>4</sup> and 3.30 - Business Expense Reimbursement Policy<sup>5</sup> and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of travel expenses were incurred in connection with official Authority business and is true and correct.

Prepared By: Diane Casey Ext.: 2445  
 Traveler Signature: Kimberly J. Becker Date: 6/13/19  
 Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE** (To be certified if used by President/CEO, Gen. Counsel, or Chief Auditor)

I, \_\_\_\_\_ hereby certify that this document was approved by the Executive Committee at its \_\_\_\_\_ meeting.  
 (Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
 (Leave blank and we will insert the meeting date.)

*Failure to attach required documentation will result in the delay of processing reimbursement. If you have any questions, please see your department Administrative Assistant or call Accounting at ext. 2806.*

Kim Becker  
Scottsdale  
06/10 - 06/11/19

Westin Kierland Resort & Spa  
6902 East Greenway Parkway  
http://www.wkrbilling.com  
Scottsdale, AZ 85254  
United States  
Tel: 480-624-1000 Fax: 480-624-1001

# WESTIN®

HOTELS & RESORTS

KIMBERLY BECKER  
AC1328 - ACI-NA BUSINESS OF AIR

Page Number : 1 Invoice Nbr : 578336  
Guest Number : 2621387  
Folio ID : A  
Arrive Date : 06-10-2019 14:45  
Depart Date : 06-11-2019 08:22  
No. Of Guest : 1  
Room Number : 8058  
Marriott Bonvoy Number : [REDACTED]

Tax Invoice

Westin Kierland PHXWS JUN-11-2019 08:30 YAABU296

Date	Reference	Description	Charges (USD)	Credits (USD)
06-10-2019	RT8058	Room Chrg - Grp - Association	215.00	
06-10-2019	RT8058	Room Tax	27.03	
06-11-2019	MC	MasterCard-9117		-242.03
***For Authorization Purpose Only***				
xxxxxx9117				
Date	Time	[REDACTED]	[REDACTED]	
06-10-2019	14:44	[REDACTED]	[REDACTED]	
06-10-2019				

Continued on the next page


Kim Becker  
Scottsdale  
06/10 - 06/11/19

Westin Kierland Resort & Spa  
6902 East Greenway Parkway  
http://www.wkrbilling.com  
Scottsdale, AZ 85254  
United States  
Tel: 480-624-1000 Fax: 480-624-1001

# WESTIN®

HOTELS & RESORTS

KIMBERLY BECKER  
AC1328 - ACI-NA BUSINESS OF AIR

Page Number : 2 Invoice Nbr : 578336  
Guest Number : 2621387  
Folio ID : A  
Arrive Date : 06-10-2019 14:45  
Depart Date : 06-11-2019 08:22  
No. Of Guest : 1  
Room Number : 8058  
Marriott Bonvoy Number : 

02:33:24

18977Z 100.00

Approve EMV Receipt for MC - 9117: Signature Captured  
TC:5BB0A0892DBF599E TVR:000008000  
Application Label:MasterCard

\*\* Total 242.03 -242.03  
\*\*\* Balance 0.00

Continued on the next page



Kim Becker  
Scottsdale  
06/10 - 06/11/19

Westin Kierland Resort & Spa  
6902 East Greenway Parkway  
<http://www.wkrbilling.com>  
Scottsdale, AZ 85254  
United States  
Tel: 480-624-1000 Fax: 480-624-1001

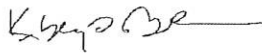
# WESTIN®

HOTELS & RESORTS

KIMBERLY BECKER  
AC1328 - ACI-NA BUSINESS OF AIR

Page Number	:	3	Invoice Nbr	:	578336
Guest Number	:	2621387			
Folio ID	:	A			
Arrive Date	:	06-10-2019	14:45		
Depart Date	:	06-11-2019	08:22		
No. Of Guest	:	1			
Room Number	:	8058			

I agreed to pay all room & incidental charges.



FIND CLARITY, BOOST HAPPINESS - Like a gym membership for your mind, Headspace gives you simple tools to feel happier, work smarter and sleep better. Get some Headspace at [westin.com/headspace](http://westin.com/headspace)

Tell us about your stay. [www.westin.com/reviews](http://www.westin.com/reviews)

Bring the Westin experience home. Shop [WestinStore.com](http://WestinStore.com).

**TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER**  
**ACI-NA Business of Airports Conference**  
**Scottsdale, AZ**  
**June 10 - 11, 2019**

06/10 - Dinner  
 Discuss airport business

Attendees -  
 Kim Becker  
 Scott Brickner  
 Mark West  
 Michael Schumacher

Mastro's Ocean Club  
 Scottsdale, AZ  
 Mastro's Ocean Club  
 Scottsdale AZ 85254  
 Phone: (480) 443-8555

Server: Jamie                      DOB: 06/10/2019  
 08:04 PM                              06/10/2019  
 Table 215/1                            10/100004

K Becker                      S. Brickner  
 M West  
 M Schumacher                Business  
 Mastro's Ocean Club        →  
 Scottsdale, AZ  
 Mastro's Ocean Club        airports  
 Scottsdale AZ 85254        Conference  
 Phone: (480) 443-8555

SALE

M/C                                      4194307  
 Card #XXXXXXXXXX9117  
 Magnetic card present: BECKER/JASON M

Server: Jamie                      06/10/2019  
 Table 215/1                            8:00 PM  
 Guests: 4                                100004  
 Area: Restaurant

Card Entry Method: S

Gorgonzola Mac & Cheese                13.00  
 Sautéed Spinach                            13.00  
 Chopped Salad (2 @13.00)                26.00  
 Chilean Sea Bass (3 @51.00)            153.00  
 Caesar Salad                                14.00  
 Filet 12oz                                    59.00  
 Truffle Butter                                15.00  
 Mastro's Salad                               21.00

Approval: 97256Z

Amount:                      \$341.00  
 + Tip:                      68.00 bs-  
 = Balance Due:              409.00  
                                     409.00

Subtotal                                      314.00  
 Tax    27.00  
 Total    341.00  
 \*Balance Due\*                               \$341.00

I agree to pay the above  
 total amount according to the  
 card issuer agreement.

X Kimberly J. Becker

For banquet events, balance due  
 includes suggested gratuity if accepted.  
 www.mastrosrestaurants.com  
 Facebook- Mastro's Restaurants  
 Twitter- @MastrosOfficial

For banquet events, balance due  
 includes suggested gratuity if accepted.  
 www.mastrosrestaurants.com  
 Facebook- Mastro's Restaurants  
 Twitter- @MastrosOfficial

**TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER**  
**ACI-NA Business of Airports Conference**  
**Scottsdale, AZ**  
**June 10 - 11, 2019**

06/11 - Breakfast

06/11 - Lunch

913860273 Zulema Carreto

CHK 58134  
 6/11/2019 11:06 AM

Wildflower Bread Company  
 Sky Harbor 602-275-6000

1 Iced Chai Venti 5.00  
 Subtotal \$5.00  
 Tax \$0.43  
 Payment \$5.43  
 Mastercard \$5.43  
 \*\*\*\*\*2671

Server: REG1 017 06/11/2019  
 RR 119/1 11:55 AM  
 Guests: 1  
 Order Type: TG #10119

Butternut Ravioli 10.29  
 Dr Pepper 2.69  
 Subtotal 12.98  
 Tax 1.12  
 Total 14.10  
 MstrCard #XXXXXXXXXXXX1802 14.10  
 Auth:608394

----- Check Closed -----  
 6/11/2019 11:07 AM  
 # XXXXXXXXXXXX1802  
 MasterCard 698488  
 Auth 5.43

*Bus of airports*

*Business of airports lunch*  
 X \_\_\_\_\_

Balance Due 0.00

Visit us online at  
[www.wildflowerbread.com](http://www.wildflowerbread.com)

Kim Becker  
Scottsdale  
06/10 - 06/11/19

**Casey Diane**

---

**From:** Kim Becker <[REDACTED]>  
**Sent:** Tuesday, June 11, 2019 5:38 PM  
**To:** Casey Diane  
**Subject:** Fwd: Your ride with Edgar on June 10

06/10 -  
TRANSPORTATION

First ride

Begin forwarded message:

**From:** Lyft Ride Receipt <[no-reply@lyftmail.com](mailto:no-reply@lyftmail.com)>  
**Date:** June 11, 2019 at 2:38:09 AM PDT  
**To:** kb [REDACTED]  
**Subject:** Your ride with Edgar on June 10



Thanks for riding with Edgar!

June 10, 2019 at 2:08 PM

**Ride Details**

Lyft fare (22.72mi, 29m 2s)	\$32.35
ACI-NA	-\$5.00
<hr/>	
PayPal account	<b>\$27.35</b>



Pickup 2:08 PM  
Sky Harbor Blvd, Phoenix, AZ

Drop-off 2:37 PM  
Kirkland Condos, Phoenix, AZ

Kim Becker Scottsdale  
06/10 - 06/11/19

**This and every ride is carbon neutral**



Learn more

06/10 -  
Transportation

**Earn Free Rides**

Refer a Phoenix driver, and you'll get \$300.00 in credit when they give 110 rides in their first 30 days. They'll earn \$1,100.00 guaranteed.



First 1,000 applicants per market for a limited time only See terms

- Tip driver
- Find lost item
- Request review

**Help Center**

Receipt #1279456273598058776

We never share your address with your driver after a ride.  
Learn more about our commitment to safety.  
Map data © OpenStreetMap contributors

© Lyft 2019  
548 Market St., P.O. Box 68514  
San Francisco, CA 94104



Become a Driver



Kim Becker  
Sunnyvale  
06/10 - 06/11/19

**Casey Diane**

**From:** Kim Becker <[REDACTED]>  
**Sent:** Tuesday, June 11, 2019 5:38 PM  
**To:** Casey Diane  
**Subject:** Fwd: Lyft Tip Increase Receipt

06/10 - Transpartatao

Tip for first ride

Begin forwarded message:

**From:** Lyft <[receipts@lyftmail.com](mailto:receipts@lyftmail.com)>  
**Date:** June 11, 2019 at 5:35:04 PM PDT  
**To:** [REDACTED]  
**Subject:** Lyft Tip Increase Receipt



### Tip Increase Receipt

Ride with Edgar ending June 10 at 2:37 PM

Increase Tip	\$3.00
Charges to PayPal account:	\$3.00

© Lyft 2019  
548 Market St., P.O. Box  
68514  
San Francisco, CA 94104



Questions? [Visit our Help Center](#)



Kim Becker  
Scottsdale  
06/10 - 06/11/19

**Casey Diane**

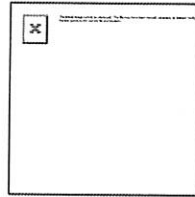
**From:** Kim Becker <[redacted]>  
**Sent:** Tuesday, June 11, 2019 5:37 PM  
**To:** Casey Diane  
**Subject:** Fwd: Your ride with Tony on June 11

06/11 - Transporter

FYI

Begin forwarded message:

**From:** Lyft Ride Receipt <no-reply@lyftmail.com>  
**Date:** June 11, 2019 at 5:35:43 PM PDT  
**To:** [redacted]  
**Subject:** Your ride with Tony on June 11



Thanks for riding with Tony!

June 11, 2019 at 11:15 AM

**Ride Details**

Lyft fare (22.14mi, 30m 6s)	\$24.49
Tip	\$4.41
ACI-NA	-\$5.00
<hr/>	
PayPal account	<b>\$23.90</b>



Pickup 11:15 AM  
Kirkland Condos, Phoenix, AZ

Kim Becker  
Scottsdale  
06/10 - 06/11/19

Drop-off 11:45 AM  
3850 Sky Harbor Blvd, Phoenix, AZ

06/11 - Transportation

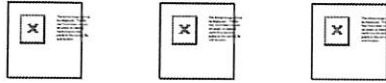
**This and every ride is carbon neutral**



**Learn more**

**Earn Free Rides**

Refer a Phoenix driver, and you'll get \$350.00 in credit when they give 140 rides in their first 30 days. They'll earn \$1,400.00 guaranteed.



First 1,000 applicants per market for a limited time only. See terms

- Tip driver
- Find lost item
- Request review

**Help Center**

Receipt #1279783405372098216

We never share your address with your driver after a ride.

Learn more about our commitment to safety.

Map data © OpenStreetMap contributors

© Lyft 2019  
548 Market St., P.O. Box 68514  
San Francisco, CA 94104



Become a Driver





Kim Becker  
Scottsdale  
06/10 - 06/11/19

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
OUT-OF-TOWN TRAVEL REQUEST

GENERAL INSTRUCTIONS:

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

1. TRAVELER:

Travelers Name: Kimberly J. Becker Dept: BU6

Position:  Board Member  President/CEO  Gen. Counsel  Chief Auditor

All other Authority employees (does not require executive committee administrator approval)

2. DATE OF REQUEST: 02/11/19 PLANNED DATE OF DEPARTURE/RETURN: 06/10/2019 06/11/2019

3. DESTINATIONS/PURPOSE (Provide detailed explanation as to the purpose of the trip— continue on extra sheets of paper as necessary):

Destination: Scottsdale, AZ

Purpose: ACI-NA Business of Airports Conference (Speaking Engagement – CEO Panel)

Explanation:

4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES

A. TRANSPORTATION COSTS:

• AIRFARE	\$	<u>300.00</u>
• *RENTAL CAR (Must complete page 2)	\$	
• OTHER TRANSPORTATION (Taxi, Train)	\$	<u>120.00</u>

B. LODGING

\$ 290.00

C. MEALS

\$ 100.00

D. SEMINAR AND CONFERENCE FEES (Free for Speakers)

\$ 0.00

E. ENTERTAINMENT (If applicable)

\$ 0.00

F. OTHER INCIDENTAL EXPENSES

\$ 0.00

TOTAL PROJECTED TRAVEL EXPENSE

\$ 810.00

\*Permitted in limited circumstances; must be pre-approved. Provide a copy of Out-of-Town Travel Request form to Risk Management prior to travel in order to obtain insurance identification card covering rental period.

**CERTIFICATION BY TRAVELER** By my signature below, I certify that the above listed out-of-town travel and associated expenses conform to the Authority's Policies 3.30 and 3.40 and are reasonable and directly related to the Authority's business.

Travelers Signature: Kimberly J. Becker Date: 2/11/19

**CERTIFICATION BY ADMINISTRATOR** (Where Administrator is the Executive Committee, the Authority Clerk's signature is required).

By my signature below, I certify the following:

1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the reverse.
2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of the Authority's business and reasonable in comparison to the anticipated benefit to the Authority.
3. The concerned out-of-town travel and all identified expenses conform to the requirements and intent of Authority's Policies 3.30 and 3.40.

Administrator's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE**

Janice Melton Assistant Authority Clerk, hereby certify that this document was approved  
(Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
by the Executive Committee at its February 25, 2019 meeting.

Kim Becker  
Scottsdale  
06/10-06/11/19  
Updated: January 17, 2019



## 2019 ACI-NA Business of Airports Conference Agenda (Business Diversity Track)

### Monday, June 10, 2019

- 8:00am – 4:30pm Registration
- 8:00am – 9:00am Networking Breakfast
- 9:00am – 10:30am Business Diversity Committee Meeting *(Open to all registered attendees)*
- 10:30am – 11:00am Networking Break
- 11:00am – 12:15pm Joint Meeting: Business Diversity Committee and Commercial Management Committee - FAA Update
- 12:15pm – 1:30pm Networking Lunch
- 1:30pm – 2:45pm Building An Inclusive Culture  
Joint Business Diversity & Human Resources Session
- 2:45pm – 3:15pm Networking Break
- 3:15pm – 4:15pm Creating Wealth & Opportunity – A New Way To Talk About The DBE Program
- 5:00pm – 6:30pm Networking Lounge Grand Opening and Welcome Reception

### Tuesday, June 11, 2019

- 8:00am – 4:30pm Registration
  - 8:00am – 9:00am Breakfast in Networking Lounge
  - 9:00am – 9:30am Welcome and Opening Remarks
- Speakers: Kevin M. Burke, President & CEO, ACI-NA  
James E. Bennett, Director of Aviation Services, City of Phoenix Aviation Department  
Candace S. McGraw, CEO, Cincinnati/Northern Kentucky International Airport and Chair, ACI-NA Board of Directors

Kim Becker  
Scottsdale  
06/10 - 06/11/19

- 9:30am – 10:45am **General Session 1: Insight From the Airport C-Suite**  
Managing airports can be a challenging job, especially with a more concentrated airline industry and the difficulty of adding air service. Airports must continue to creatively reinvent their passenger services to improve the travel experience and remain competitive. There is also a need to manage their infrastructure and community expectations, while addressing new business models and exploring additional revenue streams. This session explores the successes and challenges airport CEOs face in developing strategies, which create economic benefits and increase passenger satisfaction.
- Moderator: Candace S. McGraw, CEO, Cincinnati/Northern Kentucky International Airport and Chair, ACI-NA Board of Directors
- Speakers: Cindy Nichol, Director of Airports, Sacramento County Airport System  
Monica Lombraña, Managing Director of Aviation and International Bridges, City of El Paso  
Bob Sartor, President and CEO, Calgary Airport Authority
- 10:45am – 11:15am **Networking Break**
- 11:15am – 12:30pm **Session 1B: Community Engagement – Marketing Your Airport’s Commitment to Diversity**
- 12:30pm – 2:00pm **Lunch in Networking Lounge**
- 2:00pm – 3:15pm **Session 2B: Program Compliance or Policy Imperative: Assessing the Airport Commitment to Diversity**
- 3:15pm – 3:45pm **Networking Break**
- 3:45pm – 5:00pm **Session 3B: DBE, Title VI and ADA Compliance – How To Be Better Prepared When FAA Calls**

### Wednesday, June 12, 2019

- 8:00am – 4:00pm **Registration**
- 8:00am – 9:00am **Breakfast in Networking Lounge**
- 9:00am – 10:00am **General Session 2: Keynote Speaker**
- 10:00am – 10:30am **Networking Break**
- 10:30am – 11:30am **Concessions Roundtable 4A: Living Wage and Recruitment**
- 11:30am – 12:30pm **Concessions Roundtable 5A: Non-Aeronautical Revenue Strategies**
- 12:30pm – 1:30pm **Lunch in Networking Lounge**
- 1:30pm – 2:45pm **General Session 3**
- 2:45pm – 3:15pm **Networking Break**
- 3:15pm – 4:30pm **Session 6A: Concessions Construction**
- 5:30pm – 6:00pm **Awards Gala Reception (*business or cocktail attire suggested*)**

Kim Becker  
Scottsdale  
06/10 - 06/11/19

6:00pm – 9:00pm      **Awards Gala Dinner** (*business or cocktail attire suggested*)

Kim Becker  
Scottsdale  
06/10 - 06/11/19

Traveltrust Corporation  
374 North Coast Hwy 101, Suite F  
Encinitas, CA 92024  
Phone: (760) 635-1700



**ADD TO OUTLOOK**

Monday, 11MAR 2019 12:34 PM EDT

Passengers: **KIMBERLY JANE BECKER (06)**

Agency Reference Number: IWAOZE

Click here to view your current itinerary or ETicket receipt on-line: [trjpcase.com](http://trjpcase.com)

American Airlines Confirmation IWAOZE

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt  
Be sure to visit [www.traveltrust.com](http://www.traveltrust.com) for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN  
ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO  
EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

AIR	Monday, 10JUN 2019		
American Airlines	Flight Number: 2671	Class: N-Coach/Economy	
From: San Diego CA, USA	Depart: 12:17 PM		
To: Phoenix AZ, USA	Arrive: 01:45 PM		
Stops: Nonstop	Duration: 1 hour(s) 28 minute(s)		
Seats: 06C	Status: CONFIRMED	Miles: 304 / 486 KM	
Equipment: Airbus A321 Jet			
DEPARTS SAN TERMINAL 2 - ARRIVES PHX TERMINAL 4			
Frequent Flyer Number [REDACTED]			
American Airlines Confirmation number is IWAOZE			

AIR	Tuesday, 11JUN 2019		
American Airlines	Flight Number: 0756	Class: N-Coach/Economy	
From: Phoenix AZ, USA	Depart: 03:28 PM		
To: San Diego CA, USA	Arrive: 04:38 PM		
Stops: Nonstop	Duration: 1 hour(s) 10 minute(s)		
Seats: 05D	Status: CONFIRMED	Miles: 304 / 486 KM	
Equipment: Airbus A320 Jet			
DEPARTS PHX TERMINAL 4 - ARRIVES SAN TERMINAL 2			
Frequent Flyer Number [REDACTED]			
American Airlines Confirmation number is IWAOZE			

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED. IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE. CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. AMERICAN AIRLINES CONFIRMATION NUMBER - IWAOZE FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

Ticket/Invoice Information

Kim Becker  
Scottsdale  
06/10 - 06/11/19

Ticket for: KIMBERLY JANE BECKER  
Date issued: 3/11/2019 Invoice Nbr: 5521483  
Ticket Nbr: AA7258337938 Electronic Tkt: Yes Amount: 258.61 USD  
Exchange for: 0015055575720 Issued: 11MAR19

Total Exchange: 166.81

Charged to: AX\*\*\*\*\*1013

Service fee: KIMBERLY JANE BECKER

Date issued: 3/11/2019

Document Nbr: XD0763708401

Amount: 30.00

Charged to: AX\*\*\*\*\*1013

Total Tickets: 166.81

Total Fees: 30.00

Total Amount: 196.81

**Click here 24 hours in advance to obtain boarding passes:**

[American](#)

**Click here to review Baggage policies and guidelines:**

[American](#)

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Please allow minimum 3 hour check-in for International flights and 2 hours for Domestic.  
For Additional security information visit [www.tsa.gov](http://www.tsa.gov).

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Saturday from 9am-1pm Pacific.

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You can also use the Direct Dial Number 682-233-1914 or the collect number 682-647-0061.

Each call is billable at a minimum \$25.00 per call/reservation

Registration Fee Waived

Kim Becker  
Scottsdale  
06/10 - 06/11/19

From: Deborah C. McElroy <[DMcElroy@airportscouncil.org](mailto:DMcElroy@airportscouncil.org)>; Casey Diane <[dcasey@san.org](mailto:dcasey@san.org)>  
Subject: RE: June, 2019--Really?

Hi Kim,

Thank you for confirming to participate on the CEO panel at the 2019 Business of Airports Conference in Scottsdale, AZ. We are excited to have you participate. I'll provide you with a complimentary registration for the conference and you'll receive a confirmation email later this week.

Once the panel is finalized, we will schedule a coordination call with Candace and the other panel members. This probably won't be until sometime in May. In the meantime, if you haven't already you can book your hotel accommodation online at: <https://airportscouncil.org/conference/boa/>

Feel free to reach out to Debby or me if you have any questions about the conference or the panel.

PS - Domenico, Gina, and Rick provided great support hosting our attendees last week for the innovation meeting. Thank you for San Diego County Regional Airport Authority's hospitality and for providing an excellent tour of the SAN Innovation Lab.

Kind regards,  
Aneil



**Aneil Patel**  
Managing Director, Air Policy  
Airports Council International – North America  
1615 L Street NW, Suite 300 | Washington, DC 20036  
Main 202.293.8500 | Direct 202.861.8089  
[apatel@airportscouncil.org](mailto:apatel@airportscouncil.org) | [airportscouncil.org](http://airportscouncil.org)  
facebook | twitter | linkedin

ACI-NA recently switched web domains from [aci-na.org](http://aci-na.org) to [airportscouncil.org](http://airportscouncil.org). Please be sure to update my contact information to reflect my new email address – [apatel@airportscouncil.org](mailto:apatel@airportscouncil.org)

Under the terms of U.S. federal legislation, this email may be considered an "advertisement" or "solicitation;" under Canadian law, this email may be considered a commercial electronic message. If you do not wish to receive any further emails from ACI-NA, please send a reply email to [memberservices@airportscouncil.org](mailto:memberservices@airportscouncil.org) with the words "OPT-OUT" in the subject line with the original email in the body. You may notify us with your decision to opt-out within 60 days of receiving this email. If you choose to opt out of receiving email from ACI-NA, you will no longer receive ACI-NA e-newsletters, notices of upcoming meetings, sponsorship opportunities, etc. If you prefer to unsubscribe from certain electronic publications rather than opt-out from email communications entirely, please email such request to [communications@airportscouncil.org](mailto:communications@airportscouncil.org). It may take up to 10 days to process your request. The postal address for ACI-NA is 1615 L Street, N.W., Suite 300, Washington, DC 20036.

Information provided in this email is private, confidential and/or privileged. Unless you are the addressee (or authorized to receive for the addressee), you may not use copy or disclose to anyone (except persons within your member organization) the message or any information contained in the message. Any redistribution, retransmission or publication of this material is strictly prohibited without the express written consent of ACI-NA. If you received the message in error, please advise the sender by reply email, and delete the message.

---

**From:** Candace McGraw <[CMcGraw@cvgairport.com](mailto:CMcGraw@cvgairport.com)>  
**Sent:** Thursday, January 24, 2019 7:15 PM  
**To:** Becker Kimberly <[kbecker@san.org](mailto:kbecker@san.org)>  
**Cc:** Deborah C. McElroy <[DMcElroy@airportscouncil.org](mailto:DMcElroy@airportscouncil.org)>; Aneil Patel <[APatel@airportscouncil.org](mailto:APatel@airportscouncil.org)>; Carol Spaw <[CSpaw@cvgairport.com](mailto:CSpaw@cvgairport.com)>  
**Subject:** Re: June, 2019--Really?

We would love to have Kim. Debby or Aneil, copied in, will be in touch with her soon.

On Jan 24, 2019, at 5:48 PM, Becker Kimberly <[kbecker@san.org](mailto:kbecker@san.org)> wrote:

**A. BOLING**



**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY**  
**TRAVEL EXPENSE REPORT - Board Members**  
*(To be completed within 30 days from travel return date)*

Board member name: C. April Boling  
 Departure Date: 6/9/2019 Return Date: 6/13/2019 Report Due: 7/13/19  
 Destination: Scottsdale, AZ. (2019 ACI-NA Business of Airports Conference)

Please refer to the Authority Travel and Lodging Expense Reimbursement Policy, Article 3, Part 3.4, Section 3.40, outlining appropriate reimbursable expenses and approvals. Please attach all required supporting documentation. All receipts must be detailed, (credit card receipts do not provide sufficient detail). Any special items should be explained in the space provided below.

<sup>3</sup> Business Expense Reimbursement Policy 3.30

<sup>4</sup> Travel and Lodging Expense Reimbursement Policy 3.40

	Authority Expenses (Prepaid by Athty)	Board Member Expenses							TOTALS	
		SUNDAY 6/9/19	MONDAY 6/10/19	TUESDAY 6/11/19	WEDNESDAY 6/12/19	THURSDAY 6/13/19	FRIDAY	SATURDAY		
<b>Daily PerDiem Limitations:</b>										
**GSA Daily Hotel Rate or Conference Hotel Rate		215.00	215.00	215.00	215.00					
**GSA Daily Meals, Entertainment & Incidentals (ME&I)		56.00	56.00	56.00	56.00					
Air Fare, Railroad, Bus (attach copy of itinerary w/charges)		267.96								267.96
Conference Fees (provide copy of flyer/registration expenses)	850.00									0.00
Rental Car		109.51	109.51	109.51	109.51					438.04
Gas and Oil						25.43				25.43
Garage/Parking			8.00	8.00	8.00					24.00
Mileage - attach mileage form										0.00
Taxi/Shuttle Fare (include tips pd.) To/From meetings, airport, etc.		33.65				33.29				66.94
Hotel - Actual Expense Paid - Excluding Taxes		166.24	166.24	166.24	166.24					
Allowable Hotel (Lessor of Actual or GSA Allowance)		166.24	166.24	166.24	166.24	0.00	0.00	0.00		664.96
Hotel Taxes Paid										0.00
Telephone, Internet and Fax										0.00
Laundry										0.00
<b>Meals, Entertainment &amp; Incidentals (M,E&amp;I):</b>										
Meals (include tips pd.)	Breakfast					15.79				
	Lunch									
	Dinner	47.96	61.31	43.47	36.79					
	Other Meals									
Entertainment (Hospitality) <sup>1</sup>										
Tips Paid to Maids, Bellhops and other hotel servers										
Taxi/Shuttle Fare (include tips pd.) To/From meal destinations										
<b>Total Meals, Entertainment &amp; Incidentals</b>		47.96	61.31	43.47	36.79	15.79				
<b>GSA Allowance for M,E&amp;I (from above)</b>		56.00	56.00	56.00	56.00	56.00	0.00	0.00		
<b>Allowable M,E&amp;I (Lessor of Actual or GSA Allowance)</b>		47.96	56.00	43.47	36.79	15.79	0.00	0.00		200.01
<i>Alcohol is a non-reimbursable expense</i>										0.00
Miscellaneous:										0.00
										0.00
										0.00
<b>Total Expenses</b>	850.00	625.32	339.75	327.22	320.54	74.51	0.00	0.00		1,687.34

**Grand Trip Total** 2,537.34

Less Expenses Prepaid by Authority 850.00

**Due Traveler** - if positive amount, prepare check request  
**Due Authority** - if negative, attach check payable to SDCRAA **1,687.34**

Note: Send this report to Accounting even if the amount is \$0.

*Alcohol is a non-reimbursable expense*  
<sup>1</sup>Give names and business affiliations of all persons whose meals were paid by traveler.  
 Failure to attach required documentation will result in the delay of processing reimbursement. If you have any questions, please see your department Administrative Assistant or call Accounting at ext. 2806.

I as traveler or administrator acknowledge that I have read, understand and agree to Authority policies 3.40 - Travel and Lodging Expense Reimbursement Policy<sup>4</sup> and 3.30 - Business Expense Reimbursement Policy<sup>5</sup> and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of travel expenses were incurred in connection with official Authority business and is true and correct.

Prepared By: Linda Gehlken  
 Traveler Signature:   
 Administrator's signature: \_\_\_\_\_

Ext.: x4557,  
 Date: 6/25/19  
 Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE (To be completed by Clerk)**

I, \_\_\_\_\_ hereby certify that this document was approved by the Executive Committee at it's meeting on \_\_\_\_\_.

Clerk Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
OUT-OF-TOWN TRAVEL REQUEST**

**GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

**1. TRAVELER:**

Travelers Name: C. April Boling Dept: 02-Board  
 Position:  Board Member     President/CEO     Gen. Counsel     Chief Auditor  
 All other Authority employees (does not require executive committee administrator approval)

2. DATE OF REQUEST: 2/22/19 PLANNED DATE OF DEPARTURE/RETURN: 6/9/19 / 6/13/19

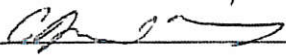
3. DESTINATIONS/PURPOSE (Provide detailed explanation as to the purpose of the trip— continue on extra sheets of paper as necessary):

Destination: Scottsdale, AZ Purpose: Attend Conference  
 Explanation: 2019 ACI - Business of Airports Conference

**4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES**

<b>A. TRANSPORTATION COSTS:</b>	
• AIRFARE	\$ 300.00
• OTHER TRANSPORTATION (Taxi, Train, Car Rental)	\$ 50.00
<b>B. LODGING</b>	\$ 900.00
<b>C. MEALS</b>	\$ 100.00
<b>D. SEMINAR AND CONFERENCE FEES</b>	\$ 850.00
<b>E. ENTERTAINMENT (If applicable)</b>	\$
<b>F. OTHER INCIDENTAL EXPENSES</b>	\$
<b>TOTAL PROJECTED TRAVEL EXPENSE</b>	<b>\$ 2,200.00</b>

**CERTIFICATION BY TRAVELER** By my signature below, I certify that the above listed out-of-town travel and associated expenses conform to the Authority's Policies 3.30 and 3.40 and are reasonable and directly related to the Authority's business.

Travelers Signature:  Date: 2/25/19


**CERTIFICATION BY ADMINISTRATOR** (Where Administrator is the Executive Committee, the Authority Clerk's signature is required).

By my signature below, I certify the following:

1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the reverse.
2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of the Authority's business and reasonable in comparison to the anticipated benefit to the Authority.
3. The concerned out-of-town travel and all identified expenses conform to the requirements and intent of Authority's Policies 3.30 and 3.40.

Administrator's Signature:  Date: 3/6/19

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE**

 Asst Authority Clerk, hereby certify that this document was approved  
 (Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
 by the Executive Committee at its March 25, 2019 meeting.  
 (Leave blank and we will insert the meeting date.)



# 2019 Business of Airports Conference

June 10 - 12, 2019

The Westin Kierland Resort & Spa  
Scottsdale, AZ

[REGISTER NOW](#)

Early Bird Registration (Until May 3)

[EVENT](#)

[HOTEL](#)

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[AGENDA](#)

Early Bird Rate (Before May 3)

Member: \$850

Non-Member: \$1,200

Regular Rate (After May 3)

Member: \$1,050

Non-Member: \$1,500

US/Canadian Federal Govt.: \$475

Student: \$250

Guest: \$275

Gala Dinner Only: \$150

## More Information

[ACI-NA Sustainable Conferences Guidelines](#)

[Registration & Cancellation Policies](#)

Gehlken Linda

---

**From:** meetings@aci-na.org  
**Sent:** Monday, March 18, 2019 2:08 PM  
**To:** Gehlken Linda  
**Subject:** Your Purchase Information

Dear Mrs. Linda D. Gehlken,

Thank you for registering.

**Purchase Information**

Date of Purchase: **Mar 18 2019 5:07PM**

**Mrs. Linda D. Gehlken**

Purchase Number: **17381**

Payment method: **Credit card**

Card Type: **VISA**

Credit Card Number: \*\*\*\*\*9096

Order Number: **102788.00**

Transaction Numbers:

**Detail**

Code	Type	Description	Quantity	Unit Price	Total
19450/REG1	MEETING	Finance Track	1	\$850.00	\$850.00
				Total:	\$850.00
				Total Payments:	-\$850.00
				Balance:	\$0.00

**Registrant Detail**

Registrant ID	Registrant Name	Meeting	Confirmation Number
54132	Ms. April Boling	2019 Business of Airports	102788





## 2019 ACI-NA Business of Airports Conference Agenda (Finance Track)

### Sunday, June 9, 2019

2:00pm – 5:00pm **Airport Finance Workshop - Strategic Airport Financial Management**  
(Pre-registration required)

Instructor: Dr. Luigi G. (Joe) Sulmona

The Workshop will provide an interactive opportunity to examine strategic financial management best-practices. The workshop will begin with a facilitator-led dialogue on what can be done to strengthen airport financial health and even thrive in what certainly will become a more challenging structural environment. The second half of the workshop will encourage discussions between participants on what financial challenges are becoming evident, and what can be done to create sustainable outcomes that best serves airport customers and their communities. Finally, as airports begin to attract new sources of capital, the workshop will give attention to the demands for more transparency and triple-bottom line reporting.

### Monday, June 10, 2019

8:00am – 4:30pm **Registration**

8:00am – 9:00am **Networking Breakfast**

8:30am – 4:00pm **Finance Committee Workshop** (Open to all registered attendees)

8:30am – 8:40am	<b>Welcome and Opening Remarks</b> , Catherine Kloepfer, Senior Vice President /Corporate Services & CFO, Winnipeg Airports Authority Inc., 2019 Chair, ACI-NA Finance Committee and Jay DeWitt, Deputy Aviation Director/CFO, Phoenix Sky Harbor International Airport
8:40am – 9:30am <i>1 CPE Credit</i>	<b>Airport/Airline Business Working Group</b> , Chaired by Tatiana Starostina, Manager, Financial Planning, Oakland International Airport 1. 2019 Business term survey
9:30am – 10:30am <i>1 CPE Credit</i>	<b>Accounting and Financing Working Group</b> , Chaired by John Schubert, Senior Director of Finance, Tucson Airport Authority
10:30am – 11:00am	<b>Networking Break</b>
11:00am – 12:15pm <i>1.5 CPE Credits</i>	<b>Financial Impacts of Federal Policy Working Group</b> , Greg Richardson, Assistant General Manager, City of Atlanta Department of Aviation, Hartsfield-Jackson Atlanta International Airport 1. ACI-NA Legislative Update – Annie Russo, Vice President, Government and Political Affairs, ACI-NA 2. FAA Update
12:15pm – 1:30pm	<b>Networking Lunch</b>
1:30pm – 2:45pm <i>1.5 CPE Credits</i>	<b>Finance Committee Meeting</b> , Chaired by Catherine Kloepfer, Senior Vice President /Corporate Services & CFO, Winnipeg Airports Authority Inc., 2019 Chair, ACI-NA Finance Committee 1. Welcome and Opening Remarks (5 minutes) 2. Capital Market Overview – (45 minutes) Attendees will be updated on current trends in capital financing markets and bonding structures. There will also be update on current finance trends in Canadian and international airports. Attendees should have a basic level of finance knowledge. • Chris Bergstrom, Executive Director, UBS Financial Services Inc.   Public Finance 3. Canadian Update – Catherine Kloepfer, Senior Vice President /Corporate Services & CFO, Winnipeg Airports Authority Inc. (10 minutes) 4. ACI World Economics Committee Update (10 minutes) 5. Open Discussion and Announcement of 2019 Event Schedule (remaining time)
2:45pm – 3:15pm	<b>Networking Break</b>
3:15pm – 4:15pm <i>1 CPE Credit</i>	<b>Strategic Planning and Performance Management Working Group</b> , chaired by Michael Hill, Chief Financial Officer, Charlotte Douglas International Airport 1. The Annual ACI-NA Financial Benchmarking Survey
4:15pm – 5:00pm	<b>Finance Committee Steering Group Meeting</b>
5:00pm – 6:30pm	<b>Networking Lounge Grand Opening and Welcome Reception</b>



## Tuesday, June 11, 2019

8:00am – 4:30pm **Registration**

8:00am – 9:00am **Breakfast in Networking Lounge**

9:00am – 9:30am **Welcome and Opening Remarks**

Speakers: James E. Bennett, Director of Aviation Services, City of Phoenix Aviation Department  
Kevin M. Burke, President & CEO, ACI-NA  
Candace McGraw, CEO, Cincinnati/Northern Kentucky International Airport, and  
Chair, ACI-NA Board of Directors

9:30am – 10:45am **General Session 1: Insight From the Airport C-Suite**  
*1.5 CPE Credits*

Managing airports can be a challenging job, especially with a more concentrated airline industry and the difficulty of adding air service. Airports must continue to creatively reinvent their passenger services to improve the travel experience and remain competitive. There is also a need to manage their infrastructure and community expectations, while addressing new business models and exploring additional revenue streams. This session explores the successes and challenges airport CEOs face in developing strategies, which create economic benefits and increase passenger satisfaction.

Moderator: Candace S. McGraw, CEO, Cincinnati/Northern Kentucky International Airport and Chair, ACI-NA Board of Directors

Speakers: Kimberly J. Becker, President/CEO, San Diego County Regional Airport Authority  
Bryant L. Francis, Director of Aviation, Oakland International Airport  
Monica Lombraña, Managing Director of Aviation and International Bridges, City of El Paso  
Bob Sartor, President and CEO, Calgary Airport Authority

10:45am – 11:15am **Networking Break**

11:15am – 12:30pm **Session 1C: The Next Generation in Airport Parking business models - Variable Rate Parking**  
*1.5 CPE credits*

Parking revenue remains the largest non-airline revenue source at North American airports. With the evolution of the ground transportation revenue model over the past several years which has seen TNC's increasingly impact parking revenues, it is imperative that airports understand the next evolution in parking which is to move from a fixed rate parking model, to a variable rate model. The future airport commercial parking model will utilize many of the same revenue management techniques utilized by both airlines and hotels for decades. This session will provide an overview of the efforts currently underway at multiple North American airports to move towards a variable rate model, the expected benefits as well as the challenges which those airports expect to face.

Speaker: Jenna Buckner, CEO, InnovAT International

12:30pm – 2:00pm **Lunch in Networking Lounge**

2:00pm – 3:15pm  
1.5 CPE credits

**Session 2A: Incorporating Urban and Commercial Development in and around the Airport**

[Joint Finance & Concessions Session](#)

Many airports have vacant land acquired for noise abatement or other purposes. This land can be developed for compatible purposes resulting in significant revenue to the airport. Different dynamics on mixed commercial land use and land development are key drivers in delivering local economy benefits. The recent FAA Reauthorization Bill included regulatory reform of eliminating the requirement for FAA approval in order for airports to dispose, use, or lease non-airfields property purchased without federal funding, thus allowing airports greater flexibility for developing and disposing of land. This session will provide examples of development ideas and strategies that airports can use.

Moderator: Eric Podnieks, Program Manager, Real Estate and Concessions, San Diego County Regional Airport Authority

Speakers: Andrew Cohn, Director of Real Estate, Levine Investments Limited Partnership  
Coleman Swartz, Director, Commercial Development, Ottawa International Airport Authority

2:00pm – 3:15pm  
1.5 CPE credits

**Session 2C: Getting Airport Analytics off the Ground**

We live in a data-driven society, and with the sheer volume of data growing each year, managing and gaining insight from it becomes increasingly vital. But how do you get started, how do you determine what to measure, and what are some of the hidden barriers to success? Join us for an exploration of best practices and a practical look at the strategies, milestones and hurdles of an airport getting analytics off the ground.

Speakers: Mark Richards, Partner, IT Consulting, Plante Moran  
Katie McCoy, Business Intelligence Manager, Charlotte-Douglas International Airport

3:15pm – 3:45pm

**Networking Break**

3:45pm – 5:00pm  
1.5 CPE Credits

**Session 3A: Ground Transportation: Airport Challenges and Opportunities for Evolving Business Models**

[Joint Finance & Concessions Session](#)

Transportation Network Companies (TNCs), peer-to-peer ridesharing or rental car companies businesses have created both opportunities and challenges for airports in managing operations, revenue, and passenger experience. The evolution of technology and passenger culture will continue to put pressures on Ground Transportation with autonomous vehicles, peer to peer car rentals, and more. Learn how airports can navigate through these changes and continue to effectively maximize their operations, revenue, and increase the passenger experience.

Moderator: Ingrid Hairston, Director of Business Development, Raleigh-Durham Airport Authority

Speakers: Sam ElGord, Principal Property Manager, San Francisco International Airport  
Craig Leiner, Associate Director, Ricondo

3:45pm – 5:00pm  
1.5 CPE Credits

**Session 3C: Rates and Charges: Current Trends and Case Studies**

North American airports are trying to address congested facilities resulting from increases in traffic and the need to replace or upgrade aging facilities in the context of stagnant AIP funding levels, tapped out PFC capacity for the foreseeable future, and increasingly leveraged balance sheets. Meanwhile, airlines claim a PFC increase is not needed because they have "committed to pay for airport bonds through their own rents and fees rather than



impose higher taxes on passengers." Yet airlines resist increases in airport rates and charges. This session will explore how different airports addressed this challenge through their negotiations with airlines and selection of ratemaking regimes. We will explore the different ways to approach the business relationship (airline agreements vs. rates by resolution) and emerging hot topics in negotiations (common use bag formulas, turn fees, equalized holdroom fees, assignment and access to gates, terminal-wide common use systems, low cost terminals, etc.) Bring your questions for our expert panel of airport managers, consultants, and lawyers who have recent first-hand experience.

## Wednesday, June 12, 2019

8:00am – 4:00pm **Registration**

8:00am – 9:00am **Breakfast in Networking Lounge**

9:00am – 10:00am **General Session 2: Keynote Speaker**

10:00am – 10:30am **Networking Break**

10:30am – 12:30pm **Airport Finance Roundtable by Hub Size** (*Open to all registered attendees*)  
2 CPE Credits

### **Large Hub Airport Roundtable**

Facilitators: Michael Hill, Chief Financial Officer, Charlotte Douglas International Airport  
Kathleen M. Sharman, Chief Financial Officer, Greater Orlando Aviation Authority

This roundtable will focus on the following issues:

- 1) Navigating the next economic downturn in the midst of major large hub expansions
  - Alternative Financing Mechanisms
  - Maintaining your bond ratings in an environment of economic uncertainty, lack of increases in AIP funding or increase in the PFC
- 2) Trends in Airline Agreements vs Rates by Ordinance
- 3) Big data: Critical or Cliché? How is your airport using data to make decisions.

### **Medium Hub Airport Roundtable**

Facilitators: Randy Bush, CFO, Columbus Regional Airports Authority  
Brian McGonagle, Department Director of Finance, Lee County Port Authority Southwest Florida

This session is an opportunity to discuss with your peers current trends in airport accounting and finance, human resources or other topics that the Medium Hub Airport group would like to discuss. There will be a "light" agenda for the session, but please come with questions for your peers. Topics may include:

- Current trends in airline rates and charges
- Employee benefits
- Recruiting in a period of low unemployment
- Transportation Network Companies
- Parking Operations
- Planning for the next recession

- Concessions and retail
- Commercial development
- . . . and anything else you would like to discuss.

### **Small/Non Hub Airport Roundtable**

Facilitators: Dave Armstrong, Finance Director, Spokane International Airport  
Robin Strasser, Director of Administration & Finance, Fort Wayne-Allen County Airport Authority

The session is an opportunity to discuss with counterparts at small or non-hub airports. The successes and challenges at smaller airports are similar to, but at the same time different from, larger airports. The session will be in a casual discussion format with no topic off limit, and will include these topics for example:

- Your most recent Airline Agreement Negotiation / Consultation
- Rates and Charges including Capital Planning
- Transportation Network Companies and the effect on Parking
- Staffing and Organization
- GASB Pronouncements
- Please come with ANY questions or topics you want to discuss.

### **Canadian Airport Roundtable**

Facilitator: Robert Palmer, Vice President & CFO, The Calgary Airport Authority

This roundtable will focus on the following issues:

1. AIF MOA and airline consultative process – update
2. Canadian airports privatization & CTA review – update and discussion
3. CAIS reporting feedback and input – discussion
4. Data and Performance Monitoring Working Group (DPMWG)
5. IFRS update
6. Roundtable – updates at the respective airports

12:30pm – 1:30pm **Lunch in Networking Lounge**

1:30pm – 2:45pm **General Session 3: Roundtable with Airlines**

*1.5 CPE Credits*

This session features representatives from airlines who will share their perspectives on many issues including industry growth projections, airport privatization and public/private partnerships, new trends in airport-airline agreements, airline input into airport capital programs and much more. And, of course, we'll look to airports in the audience for their questions and discussion with our airline panelists.

2:45pm – 3:15pm **Networking Break**

3:15pm – 4:30pm **Session 6C: Talent Review/Succession Planning**

*1.5 CPE Credits*

[Joint Finance & HR Session](#)

A process to understand our team members (particularly managers and up), reviewing their backgrounds, performance, strengths, and opportunities, and determining development opportunities and next career steps for each of them. This process naturally leads to succession planning discussions, as well as identifying High-Performers and High-Potential employees and having a plan for each of them.



5:30pm – 6:00pm     **Awards Gala Reception** (*business or cocktail attire suggested*)

6:00pm – 9:00pm     **Awards Gala Dinner** (*business or cocktail attire suggested*)

## Continuing Professional Education (CPE) Information

Conference workshops are all Group-Live.

**Not all of the sessions at this conference are eligible for CPE credits. Please check the individual session you wish to attend to ascertain the number of credits available.**

### Conference Learning Objectives:

Participants will be able to:

- Determine business practices favorable to an airport's business relationships with airlines.
- Identify potential accounting rule changes and implications to financial reporting.
- Identify financial impacts of existing and proposed federal policies.
- Determine potential impacts due to capital market changes.
- Apply global best practices in airport management.
- Apply strategic planning methods and identify performance management improvements.

**Course Level:** The course level is intermediate. Conference workshops are designed for individuals with a basic understanding of airport industry concepts and issues.

**Prerequisite:** Basic knowledge about airport business and financial management.

**Advance Preparation:** None

**Conference participants are eligible to receive up to 17 hours of Finance CPE credits.**



ACI-NA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.nasbaregistry.org](http://www.nasbaregistry.org).

For more information regarding administrative policies such as refunds, cancellation and complaints, please contact Liying Gu at [lgu@airportscouncil.org](mailto:lgu@airportscouncil.org).



Transactions

Transactions Continued

Apr 30	AGENT FEE 8900766411982TRAVELTRUST CCA	\$30.00
Apr 30	SOUTHWES 5262470750053800-435-9792TX TK#: 5262470750053 PSGR: BOLING/CATHERINE APR ORIG: SAN, DEST: PHX CARRIER: WN SVC: E ORIG: PHX, DEST: SAN CARRIER: WN SVC: C	\$237.96

*↑ ↑  
airfare*

Apr 20 AIRBNB \* HMADDQSS55415-800-5959CA \$415.61

*1ST  
PMT  
AIRBNB*





Transactions

CATH

CONDO (AIRBNB)

415.60

415.60

831.20

4 NIGHTS

SUN → WED

$831.20 \times 4/5 = 477.92$  ✓

404.96

Transactions Continued

Date	Description	Amount
24	AIRBNB * HMADDQQS55415-800-5959CA	\$415.60
24	INTL...	

↑  
AIRBNB  
PAYMENT #2

Tot

Date	Description	Amount
<b>Total Fees for This Period</b>		<b>\$0.00</b>
Interest Charge on Purchases		\$0.00
Interest Charge on Cash Advances		\$0.00
Interest Charge on Other Balances		\$0.00
<b>Total Interest for This Period</b>		<b>\$0.00</b>

## Large Patio with Pool Views. PRIME LOCATION

Entire home/apt hosted by Akash



Saturday,  
Jun 08, 2019

Check-in time is 3PM - 2AM (next day)

Thu  
Jun 13  
Check out 1

[View full itinerary](#)

### Address

7625 East Camelback Road 237b, Scottsdale, AZ 85251, United States

Get c

### Guests

4

Invit

### Payments

Payment 1 of 2

\$415.61

Apr 20, 2019 · 02:45PM PDT

VISA •••• 6715

Amount paid (USD)

\$112.60 x 5 nights	\$563.00
Cleaning fee	\$100.00
Service fee	\$85.53
Occupancy taxes and fees	\$82.68

---

Total (USD) \$831.21  
Will process in 2 payments

---

**Payment 2 of 2 (USD)**

**\$415.60**

### Payment

VISA •••• 6715 \$415.60  
May 23, 2019 · 08:52PM PDT

---

Amount paid (USD) \$415.60

[Print this receipt](#)

[Go to itinerary](#)

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Have a question?

[Visit the Help Center](#)

---

Occupancy taxes



**April Boling**

---

**From:** Mango Mage <[REDACTED]@gmail.com>  
**Sent:** 06/14/2019 5:30 PM  
**To:** April Boling  
**Subject:** Fwd: Your ride with Jianhua on June 6

----- Forwarded message -----  
From: **Lyft Ride Receipt** <no-reply@lyftmail.com>  
Date: Thu, Jun 6, 2019, 9:33 AM  
Subject: Your ride with Jianhua on June 6  
To: <[REDACTED]@gmail.com>

LYFT TO  
AIRPORT  
\$ 33.65



Thanks for riding with Jianhua !

June 6, 2019 at 8:58 AM

**Ride Details**

Lyft fare (14.47mi, 24m 5s)	\$28.52
Tip	\$5.13
<hr/>	
VISA Visa *6715	<b>\$33.65</b>



**April Boling**

---

**From:** Mango Mage <april201950@gmail.com>  
**Sent:** 06/14/2019 5:30 PM  
**To:** April Boling  
**Subject:** Fwd: Your ride with Victoria on June 13

----- Forwarded message -----  
**From:** Lyft Ride Receipt <no-reply@lyftmail.com>  
**Date:** Fri, Jun 14, 2019, 5:24 PM  
**Subject:** Your ride with Victoria on June 13  
**To:** <april201950@gmail.com>



LYFT BACK  
FROM AIRPORT  
30.29  
3.00  
33.29

Thanks for riding with Victoria

June 13, 2019 at 4:42 PM

**Ride Details**

Lyft fare (16.30mi, 41m 2s)	\$30.29
<hr/>	
VISA Visa *6715	<b>\$30.29</b>

**Holly Crowell**

**From:** April Boling  
**Sent:** 06/13/2019 1:17 PM  
**To:** Holly Crowell  
**Subject:** Fwd: ALAMO Rental A

Please print ✓  
----- Forwarded message -----  
From: DoNotReply@erac.com  
Date: Jun 13, 2019 12:40 PM  
Subject: ALAMO Rental Agreement 451763341  
To: April Boling [REDACTED]  
Cc:



RA #: 451763341  
Renter: CATHERINE BOLING

**Dates & Times**

**Pickup**  
Jun 06, 2019  
12:23 PM

1805 E SKY HARBOR CIR S  
PHOENIX, AZ 85034  
8443709817

**Return**  
Jun 13, 2019  
12:40 PM

1805 E SKY HARBOR CIR S  
PHOENIX, AZ 85034  
8443709817

**Vehicle**

Make/Model: NISN/MAXI  
Color: SILVER  
Car Class Driven: PCAR  
Mileage out: 9630  
Mileage: 324  
Fuel Out: Full  
License: 8HAS216  
Unit #: 7RDF37

Car Class Charged: LCAR  
Mileage in: 9306  
Fuel In: Full  
State/Province: CA  
Vehicle #: KC369829

Charges	Price/Unit	Total
TIME & DISTANCE 06/06 - 06/13	1 @ \$361.28/WEEK	\$361.28*
NO CHARGE DISTANCE 06/06 - 06/13	0 @ \$0.00/DISTANCE	\$0.00*
CDW/LDW	7 @ \$24.99/DAY	\$174.93*
MAINTENANCE FEE 0.93/DAY	7 @ \$0.93/DAY	\$6.51*
CUSTOMER FACILITY CHARGE 6.00/DAY	7 @ \$6.00/DAY	\$42.00*
CONCESSION RECOVERY FEE 11.11PCT	11.1100%	\$60.30*
STADIUM SURCHARGE	3.2500%	\$20.96



RA #: 451763341

Renter: CATHERINE BOLING

VEHICLE LICENSE SURCHARGE 5 PCT	5.0000%	\$32.25
TRANS PRIV TAX	10.6000%	\$68.37
<b>Total Charges:</b>		<b>\$766.60</b>
Charge To:		VISA xxxx6715

\* Taxable Items  
Subject to Audit  
Customer Service Number 1-800-445-5664  
2019-06-13 12:40:19





Posted Transactions Since Your Last Statement

Account Ending in ...6715

Date	Description	Category	Card	Amount	
Jun 15	Lyft	Other Travel	Catherine B. ...6715	\$30.29	←
Jun 15	Lyft	Other Travel	Catherine B. ...6715	\$3.00	←
Jun 15	Denny's	Dining	Catherine B. ...6715	\$33.73	←
Jun 14	Alamo Rent A Car	Car Rental	Catherine B. ...6715	\$766.60	←
Jun 14	WESTIN KIERLAND PARKING ✓	Gas/Automotive	Catherine B. ...6715	✓ \$8.00	←
Jun 13	SAN DIEGO UNION TRIB SUB	Other Services	Catherine B. ...6715	\$7.96	
Jun 13	Talking Stick Resort	Dining	Catherine B. ...6715	\$43.47	←
Jun 13	WESTIN KIERLAND PARKING ✓	Gas/Automotive	Catherine B. ...6715	✓ \$8.00	←
Jun 12	Sushi J	Dining	Catherine B. ...6715	\$61.31	←
Jun 12	WESTIN KIERLAND PARKING ✓	Gas/Automotive	Catherine B. ...6715	✓ \$8.00	←

Receipt

L/R #05 A Payment No.00014192  
T/D #06 Ticket No.038589  
Entry Time 06/11/2019 (Tue) 8:34  
Exit Time 06/11/2019 (Tue) 17:33  
Parking Time 8:59  
Parking Fee Rate A \$8.00

VISA  
Account PARKING AT 6715  
Slip # CONFERENCE 5707  
Auth C 6250  
Credit C \$8 x 3 = \$24 \$8.00  
=====  
Total 3RD RECEIPT DIDN'T PRINT - SEE CR CD \$8.00 ✓

6/13/2019 12:15:3  
Order Number:  
Circle K 2706347  
8202 E McDowell Rd  
Scottsdale AZ 85257  
(480) 874-4114  
SHELL  
8202 E MCDOWELL RD  
SCOTTSDALE AZ  
85257  
Merch #: 57441826005  
Appr: 00033G  
Invoice #: 883967  
UNL-REG  
PUMP No. 16  
Gallons 11.850  
PRICE/G \$2.979  
TOTAL FUEL \$35.30  
TOTAL SALE \$35.30  
VISA  
XXXX XXXX XXXX 4226

Receipt

L/R #05 A Payment No.00014134  
T/D #06 Ticket No.038488  
Entry Time 06/10/2019 (Mon) 8:01  
Exit Time 06/10/2019 (Mon) 16:16  
Parking Time 8:15  
Parking Fee Rate A \$8.00

VISA  
Account # \*\*\*\*\*6715  
Slip # 15642  
Auth Code 000007692D  
Credit Card Amount \$8.00  
=====  
Total \$8.00 ✓

Thank You for Your Visit  
Please Come Again !

GAS FOR RENTAL  
CAR  
35.30  
x 5/7  
25.43  
HAVE A NICE DAY

3RD PARKING  
RECEIPT ON  
NEXT PAGE  
\$8.00

Starlite BBQ  
7620 E. Indian School Rd  
Scottsdale, AZ 85251  
ph 480-553-9330

Thank You for Visiting

TABLE: 26 - 1 Guest  
Your Server was Emily  
6/12/2019 9:02:21 PM  
Sequence #: 0000021  
ID #: 0079373

ITEM	QTY	PRICE
Brisket	1	\$0.00
- Oil and Vineger Coleslaw		
- Half		\$15.00
Green Tom App	1	\$9.50
Jalepeno Cheese Grits	1	\$4.00
Subtotal		\$28.50
Total Taxes		\$2.29
Grand Total		\$30.79

Credit Purchase

Name :BOLING/C

CC Type

xxxx 4226

DINNER

6/12

\$30.79

Tip:

6.00

Total:

36.79 ✓

X

CUSTOMER COPY

I agree to pay the amount shown above.

Please Come Back!

**SUSHI J**  
 4320 N MILLER RD  
 SCOTTSDALE, AZ 85251  
 4809463550

**ORDER: b5**

Cashier: Tu F  
 10-6月-2019 下午7:22:15

Transaction **012589**

- 1 Spicy Edamame (HH) \$4.50
- 1 Tuna Tataki Sashimi 6pcs \$14.50  
spicy
- 1 Yellowtail Toro Sashimi \$13.99
- 1 Yellowtail Carpaccio\* 6pcs \$14.50  
red sea

*DINNER*  
*6/10*

\$47.49  
 \$3.82  
 \$51.31  
 \$51.31

Tip 10.00  
 Total 61.31 ✓

Retain this copy for statement validation

10-6月-2019 下午8:48:15  
 \$51.31 | Method: SWIPED  
 VISA XXXXXXXXXXXX6715  
 CATHERINE BOLING  
 Ref #: 916200603100 | Auth #: 04477D  
 MID: \*\*\*\*\*3888  
 AthNtwkNm: VISA  
 SIGNATURE VERIFIED

Order YC7890HKS0Q9Y

Old Town Tortilla Factory  
 480-945-4567  
 6910 East Main Street  
 Scottsdale, AZ 85251

Server: TEXAS 06/09/2019  
 Table 34 8:07 PM  
 Guests: 0

**#20013**

- [REDACTED] 13.00
- [REDACTED] 13.00
- [REDACTED] 6.00
- Chips Salsa and Guac 13.00
- [REDACTED] 6.00
- Green Ench 16.00
- Pork Verde 16.00
- Elota St Corn 6.00
- Coctel de Mariscos 14.00
- Carne De Fuego 17.00
- [REDACTED] 13.00
- [REDACTED] 13.00
- [REDACTED] 13.00
- [REDACTED] 6.00
- Canela Shell Ice Cteam 8.00
- Cheesecake 8.00
- Canela Shell Ice Cteam 8.00

Sub Total 189.00  
 Tax 15.22  
 Total 204.22

**Balance Due 204.22**

We're Open:  
 Sundays -Thursdays 5pm - 9pm  
 Frida

*DINNER 6/9*

13.00  
 16.00  
 8.00  
 ---  
 37.00  
 TAX 2.96  
 TIT 8.00  
 ---  
 47.96 ✓



06/11/19

Talking Stick Resort  
Ocean Trail  
(480)850-7777

MERCH ID: 1515468001  
CASHIER: Ryan  
TERMINAL: 251

Visa EMV

NAME: BOLING/CATHERIN  
NUMBER: XXXXXXXXXXXX671  
EXPIRE: XX/XX  
AUTH: 06647D  
AMOUNT: 36.47

CHECK: 2511631  
TABLE: 22

TOTAL: 36.47

GRATUITY: 7.00

TOTAL: 43.47

X  
SIGNATURE DINNER 6/11

Please Print 36.47

Cust 0.00

Identification Required for  
Player's Reward Club and  
Hotel Room Charges. Thank You!

Talking Stick Resort  
21:00 6/11/2019 21:26

Ocean Trail  
Check: 2511631 Table: 22  
Related Check: 2511625  
Server: Ryan Guests: 2  
Terminal: 251

Regular Check  
1 Sm Seafood Chowd 8.00  
1 Gumbo 25.75  
\$OT Combo Gumbo [25.75]

Subtotal 33.75  
Tax 2.72  
Total 36.47

Payments

Visa EMV 36.47

XXXXXXXXXXXX6715  
BOLING/CATHERINE  
VISA CREDIT

CVM: Signature  
Entry Mode: Chip  
Auth Mode: Issuer  
AID: A0000000031010  
TVR: 0000008000  
IAD: 06010A03602002  
TSI: F800

Dine In

Denny's Restaurant #6476  
7605 E McDowell Rd  
Scottsdale, AZ 85260  
480-481-9709  
480-481-9709  
www.dennys.com

\*\*\*\*\*

Thank you for visiting your local Denny's  
please call us with feedback or questions  
1-877-643-8767

\*\*\*\*\*

6/13/2019 12:05:16 PM  
Order: 307313 Server: Emilee R

Table: 33 Guests: 2  
Sig Diner Coffee 2.55  
Iced Tea 2.59  
Moons/My Hammy 9.99  
Bacon Avocado Cheesebu 10.89

SubTotal 26.02  
Tax 2.09  
Gratuity 5.62

Total 33.73

Visa 33.73  
Acct:XXXXXXXX6715  
AuthCode:05353D

\*\*\*\*\*

BREAKFAST 6/13

\$5  
2.55  
9.99  
-----  
12.54  
TAX 1.00  
TIP 2.25  
-----  
15.79

Offer valid for 7 days after original





## FY 2019 Per Diem Rates for Phoenix / Scottsdale, Arizona

Meals & Incidentals (M&IE) Breakdown

Primary Destination	County	M&IE Total	Continental Breakfast/Breakfast	Lunch	Dinner	Incidental Expenses	First & Last Day of Travel
Phoenix / Scottsdale	Maricopa	\$56	\$13	\$15	\$23	\$5	\$42.00

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
TRAVEL EXPENSE REPORT**

*(To be completed within 30 days from travel return date)*

TRAVELER: Lee M. Parravano DEPT. NAME & NO. Chief Auditor - Dept. 16  
 DEPARTURE DATE: 6/9/2019 RETURN DATE: 6/12/2019 REPORT DUE: 7/12/19  
 DESTINATION: \_\_\_\_\_

*Please refer to the Authority Travel and Lodging Expense Reimbursement Policy, Article 3, Part 3.4, Section 3.40, outlining appropriate reimbursable expenses and approvals. Please attach all required supporting documentation. All receipts must be detailed, (credit card receipts do not provide sufficient detail). Any special items should be explained in the space provided below.*

	Authority Expenses (Prepaid by Authority)	Employee Expenses							TOTALS
		SUNDAY 6/9/19	MONDAY 6/10/19	TUESDAY 6/11/19	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Air Fare, Railroad, Bus (attach copy of itinerary w/charges)	503.60								0.00
Conference Fees (provide copy of flyer/registration expenses)	800.00	182.10	182.10	182.10					546.30
Rental Car*									0.00
Gas and Oil*									0.00
Garage/Parking*									0.00
Mileage - attach mileage form*									0.00
Taxi and/or Shuttle Fare (include tips pd.)*									0.00
Hotel*									0.00
Telephone, Internet and Fax*									0.00
Laundry*									0.00
Tips - separately paid (maids, bellhop, other hotel srvs.)									0.00
Meals (include tips pd.)									0.00
Breakfast*									0.00
Lunch*									0.00
Dinner*									0.00
Other Meals*									0.00
<b>Alcohol is a non-reimbursable expense</b>									
Hospitality <sup>1</sup> *									0.00
Miscellaneous: Baggage Fees									0.00
									0.00
									0.00
*Provide detailed receipts									0.00
<b>Total Expenses prepaid by Authority</b>	<b>1,303.60</b>	<b>182.10</b>	<b>182.10</b>	<b>182.10</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>546.30</b>

Explanation:	Total Expenses Prepaid by Authority	1,303.60
	Total Expenses Incurred by Employee (including cash advances)	546.30
	<b>Grand Trip Total</b>	<b>1,849.90</b>
	Less Cash Advance (attach copy of Authority ck)	
	Less Expenses Prepaid by Authority	1,303.60
	<b>Due Traveler (positive amount)<sup>2</sup></b>	
<b>Due Authority (negative amount)<sup>3</sup></b>	<b>546.30</b>	
<i>Note: Send this report to Accounting even if the amount is \$0.</i>		

<sup>1</sup> Give names and business affiliations of any persons whose meals were paid by traveler.  
<sup>2</sup> Prepare Check Request  
<sup>3</sup> Attach personal check payable to SDCRAA

I as traveler or administrator acknowledge that I have read, understand and agree to Authority policies 3.40 - Travel and Lodging Expense Reimbursement Policy<sup>4</sup> and 3.30 - Business Expense Reimbursement Policy<sup>5</sup> and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of travel expenses were incurred in connection with official Authority business and is true and correct.

[Travel and Lodging Expense Reimbursement Policy 3.40](#)     
 [Business Expense Reimbursement Policy 3.30](#)

Prepared By: Lee Parravano Ext.: \_\_\_\_\_  
 Traveler Signature:  Date: 6/24/19  
 Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE** (To be certified if used by President/CEO, Gen. Counsel, or Chief Auditor)

I, \_\_\_\_\_ hereby certify that this document was approved by the Executive Committee at its \_\_\_\_\_ meeting.  
 (Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
 (Leave blank and we will insert the meeting date.)

Failure to attach required documentation will result in the delay of processing reimbursement. If you have any questions, please see your department Administrative Assistant or call Accounting at ext. 2806.

**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
OUT-OF-TOWN TRAVEL REQUEST**

**GENERAL INSTRUCTIONS:**

- A All travel requests must conform to applicable provisions of Policies 3.30 and 3.40
- B Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

**1. TRAVELER:**

Travelers Name: Lee Parravano Dept: 16

Position:  Board Member  President/CEO  Gen. Counsel  Chief Auditor

All other Authority employees (does not require executive committee administrator approval)

**2. DATE OF REQUEST:** 4/4/2019 PLANNED DATE OF DEPARTURE/RETURN 6/9/2019 / 6/12/2019

**3. DESTINATIONS/PURPOSE** (Provide detailed explanation as to the purpose of the trip- continue on extra sheets of paper as necessary):

Destination: Bloomington, MN (Minneapolis-St. Paul) Purpose: Attend the Association of Airport Internal Auditors (AAIA) 30<sup>th</sup> Annual Conference

Explanation: The AAIA conference provides networking and training courses specific to airport auditors. I will earn 21 hours of Continuing Professional Education (CPE) toward my annual 40 hour CPE requirement.

**4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES**

<b>A. TRANSPORTATION COSTS</b>	
• AIRFARE	\$ 400
• RENTAL CAR (Must complete page 2)	\$
• OTHER TRANSPORTATION (Taxi, Train)	\$ 30
<b>B. LODGING</b>	\$ 550
<b>C. MEALS</b>	\$ 100
<b>D. SEMINAR AND CONFERENCE FEES</b>	\$ 800
<b>E. ENTERTAINMENT (If applicable)</b>	\$
<b>F. OTHER INCIDENTAL EXPENSES</b>	\$ 10
<b>TOTAL PROJECTED TRAVEL EXPENSE</b>	\$ 1,890

\*Permitted in limited circumstances; must be pre-approved Provide a copy of Out-of-Town Travel Request form to Risk Management prior to travel in order to obtain insurance identification card covering rental period

**CERTIFICATION BY TRAVELER** By my signature below, I certify that the above listed out-of-town travel and associated expenses conform to the Authority's Policies 3.30 and 3.40 and are reasonable and directly related to the Authority's business.

Travelers Signature: [Signature] Date 4/5/19

**CERTIFICATION BY ADMINISTRATOR** (Where Administrator is the Executive Committee, the Authority Clerk's signature is required)

By my signature below, I certify the following:

1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the reverse.
2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of the Authority's business and reasonable in comparison to the anticipated benefit to the Authority
3. The concerned out-of-town travel and all identified expenses conform to the requirements and intent of Authority's Policies 3.30 and 3.40

Administrator's Signature \_\_\_\_\_ Date \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE**

I, Linda Gualdoni, Assistant Authority Clerk I hereby certify that this document was approved by the Executive Committee at its April 22, 2019 meeting.





**EMBASSY  
SUITES**  
by HILTON™

7901 34th Avenue South • Bloomington, MN 55425  
(952) 854-1000 • Fax: (952) 854-6557  
For reservations across the nation  
1-800-EMBASSY or www.embassysuites.com

Name & Address

PARRAVANO, LEE  
PO BOX 82776  
SAN DIEGO CA 92138  
UNITED STATES OF AMERICA

Suite 820/NQS  
Arrival Date 6/9/2019 8:37:00 PM  
Departure Date 6/12/2019 10:59:00 AM

Adult/Child 1/0  
Suite Rate 159.00

Rate Plan: AAI  
HH #  
AL:  
Car:

Confirmation Number: 90146757

6/12/2019



DATE	REFERENCE	DESCRIPTION	AMOUNT
6/9/2019	5623209	GUEST ROOM	\$159.00
6/9/2019	5623209	STATE TAX	\$11.17
6/9/2019	5623209	CITY TAX	\$11.13
6/9/2019	5623209	COUNTY TAX	\$0.80
6/10/2019	5623786	GUEST ROOM	\$159.00
6/10/2019	5623786	STATE TAX	\$11.17
6/10/2019	5623786	CITY TAX	\$11.13
6/10/2019	5623786	COUNTY TAX	\$0.80
6/11/2019	5624318	GUEST ROOM	\$159.00
6/11/2019	5624318	STATE TAX	\$11.17
6/11/2019	5624318	CITY TAX	\$11.13
6/11/2019	5624318	COUNTY TAX	\$0.80
6/12/2019	5625481	VS	(\$546.30)
		**BALANCE**	\$0.00

skipped 2.10 }



ACCOUNT NO. VS

CARD MEMBER NAME PARRAVANO, LEE

ESTABLISHMENT NO. & LOCATION ESTABLISHMENT AGREES TO TRANSMIT TO CARD HOLDER FOR PAYMENT

CARD MEMBER'S SIGNATURE X

DATE OF CHARGE 6/12/2019 FOLIO NO./CHECK NO. 1348631 A

AUTHORIZATION 78043D INITIAL

PURCHASES & SERVICES

TAXES

TIPS & MISC.

TOTAL AMOUNT -546.30

MERCHANDISE AND/OR SERVICES PURCHASED ON THIS CARD SHALL NOT BE RESOLD OR RETURNED FOR A CASH REFUND.

PAYMENT DUE UPON RECEIPT



Traveltrust Corporation  
 374 North Coast Hwy 101  
 Encinitas, CA 92024  
 Phone: (760) 635-1700

**ADD TO OUTLOOK**

Wednesday, 15MAY 2019 07:41 PM EDT

**Passengers:** LEE MICHAEL PARRAVANO (37)

Agency Reference Number: RZVSHC

Click here to view your current itinerary or ETicket receipt on-line: [tripcase.com](http://tripcase.com)

Delta Air Lines Confirmation HOUBSM

Alaska Airlines Confirmation HHQCCO

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt  
 Be sure to visit [www.traveltrust.com](http://www.traveltrust.com) for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN  
 ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO  
 EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

<b>AIR</b>	<b>Sunday, 9JUN 2019</b>	
<b>Delta Air Lines</b>	<b>Flight Number:</b> 1728	<b>Class:</b> U- Coach/Economy
<b>From:</b> San Diego CA, USA	<b>Depart:</b> 02:01 PM	
<b>To:</b> Minneapolis St PI MN, USA	<b>Arrive:</b> 07:42 PM	
<b>Stops:</b> Nonstop	<b>Duration:</b> 3 hour(s) 41 minute(s)	
<b>Seats:</b> 23F	<b>Status:</b> CONFIRMED	<b>Miles:</b> 1524 / 2438 KM
<b>Equipment:</b> Airbus A321 Jet	<b>MEAL:</b> FOOD FOR PURCHASE	
<b>DEPARTS SAN TERMINAL 2 - ARRIVES MSP TERMINAL 1 - LINDBERGH</b>		
<b>NON REFUNDABLE AIRFARE 473.30</b>		
<b>AISLE SEAT CONFIRMED</b>		
<b>Delta Air Lines Confirmation number is HOUBSM</b>		

<b>HOTEL</b>	<b>Sunday, 9JUN 2019</b>	
<b><u>Embassy Stes Minneapolis Arprt (EMBASSY SUITES)</u></b>		
7901 34Th AVE S Bloomington MN 55425		
<b>Number of Rooms:</b> 1	<b>Confirmation Number:</b> 9014657	
<b>Phone:</b> 1-952-854-1000	<b>Fax:</b> 1-952-854-6557	
<b>Rate:</b> USD 159.00		
<b>Check Out:</b> Wednesday, 12JUN 2019		
<b>Room Type:</b> QEN		

CONTACT TRAVELTRUST FOR ANY CHANGES OR CANCELLATION  
 PLEASE PRESENT PERSONAL CC FOR HOTEL PAYMENT  
 PLEASE PRESENT PERSONAL CC FOR HOTEL PAYMENT

CXL POLICY-24HOUR  
 Traveler is responsible for hotel charges if not cancelled

<b>AIR</b>	<b>Wednesday, 12JUN 2019</b>	
<b>Alaska Airlines</b>	<b>Flight Number:</b> 1142	<b>Class:</b> G- Coach/Economy

**From:** Minneapolis St PI MN, USA

**Depart:** 03:35 PM

**To:** San Diego CA, USA

**Arrive:** 05:35 PM

**Stops:** Nonstop

**Duration:** 4 hour(s) 0 minute(s)

**Seats:** 18F

**Status:** CONFIRMED

**Miles:** 1524 / 2438 KM

**Equipment:** Airbus A321 Jet

**MEAL:** FOOD FOR PURCHASE

**DEPARTS** MSP TERMINAL 1 - LINDBERGH - **ARRIVES** SAN TERMINAL 2

**AISLE SEAT** CONFIRMED

**Alaska Airlines Confirmation number is HHQCCO**

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED. IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE. CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. DELTA AIR LINES CONFIRMATION NUMBER - HOUBSM ALASKA AIRLINES CONFIRMATION NUMBER - HHQCCO FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

**Ticket/Invoice Information**

Ticket for: LEE MICHAEL PARRAVANO  
Date issued: 5/14/2019 Invoice Nbr: 5532971  
Ticket Nbr: DL7360484620 Electronic Tkt: Yes Amount: 290.30 USD  
Base: 256.74 US Tax: 19.26 USD XT Tax: 14.30 USD  
Charged to: AX\*\*\*\*\*1013

Ticket for: LEE MICHAEL PARRAVANO  
Date issued: 5/14/2019 Invoice Nbr: 5532974  
Ticket Nbr: AS7360484621 Electronic Tkt: Yes Amount: 183.30 USD  
Base: 157.21 US Tax: 11.79 USD XT Tax: 14.30 USD  
Charged to: AX\*\*\*\*\*1013

Service fee: LEE MICHAEL PARRAVANO  
Date issued: 5/14/2019  
Document Nbr: XD0767197675 Amount: 30.00  
Charged to: AX\*\*\*\*\*1013

Passenger Name: LEE MICHAEL PARRAVANO  
Final payment: Amount: 0.00

Total Tickets: 473.60  
Total Fees: 30.00  
Total Amount: 503.60

**Click here 24 hours in advance to obtain boarding passes:**

[DELTA](#)  
[ALASKA](#)

**Click here to review Baggage policies and guidelines:**

[DELTA](#)  
[ALASKA](#)

TSA Guidance- a government issued photo id is needed for checkin.  
Please allow minimum 3 hour check-in for International flights and 2 hours for Domestic.  
For Additional security information visit [www.tsa.gov](http://www.tsa.gov).  
All coupons related to this ticket must be used in the sequence purchased or you may be subject to a change in airfare per the carrier's discretion.  
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Our Business Hours are Sunday 10pm - Friday 10pm Pacific



Association of  
Airport Internal Auditors  
**30TH ANNUAL  
CONFERENCE**



Minneapolis-St. Paul, MN  
June 9-12, 2019







**Mall of America®** is more than a shopping mall near the Twin Cities. It's over 520 shops full of tax-free shopping and 50 restaurants full of delicious food. It's Nickelodeon Universe®, SEA LIFE® Minnesota Aquarium, FlyOver America, Crayola Experience, and more – all under one roof.

Most of all, it's an unforgettable experience. And it's all right here in Bloomington, MN. Come see what's in store.

[bloomingtonmn.org/things-to-do/mallofamerica](http://bloomingtonmn.org/things-to-do/mallofamerica)  
[mallofamerica.com](http://mallofamerica.com)

## Registration Information

### CPE

The AAIA has put together an educational and stimulating agenda which qualifies for 21 hours of continuing professional education (CPE).

registration fee, conference registration must be complete by **May 1st, 2019** and payment must be received by **May 15th, 2019**. Registration completed after May 1st will be processed at the standard registration rate.

### REGISTRATION FEES

Registration Type	Registration Fee
Early Registration AAIA Member (Prior to 5/1)	\$800
Early Registration Non AAIA Member (Prior to 5/1)	\$925
Standard Registration AAIA Member (After 5/1)	\$900
Standard Registration Non AAIA Member (After 5/1)	\$1,025
Guest Fee	\$100

Please note you are considered fully registered to the conference only when payment (Check or Credit Card) has been received and you have completed the registration forms online.

You will be able to make credit card payment at the time of registration. If you wish to pay by check, please complete the registration online and mail your check to the following address:

**Association of Airport Internal Auditors**  
 c/o Michael Gee, Co-Treasurer

Metropolitan Airports Commission  
 6040 28th Avenue South  
 Minneapolis, MN 55450-2799

Email: [treasurer@airport-auditors.com](mailto:treasurer@airport-auditors.com)



As in the past two years, the AAIA will utilize an online registration service. This link is available at [airport-auditors.com](http://airport-auditors.com). In order to qualify for the early



L. Paravano



## Invoice

**Invoice Number**

2550658-113449293

**Registration ID:**

113449293

**Registration Date:**

4/30/2019

**Invoice Date:**

4/30/2019

**Issued By:**

Association of Airport Internal Auditors

**Event:**

2019 AAIA Annual Conference - Minneapolis-St. Paul

**Date/Time:**

Sunday, June 09, 2019 3:00 PM - Wednesday, June 12, 2019 4:30 PM (Central Time)

## Billing Information

**Company/Organization**

San Diego County Regional Airport Authority

**Address:**

2722 Truxton Road

Box 100

San Diego, CA 92106

United States

## Conference Hotel

### EMBASSY SUITES MINNEAPOLIS AIRPORT

Welcome to Embassy Suites Minneapolis - Airport hotel. Just one mile from Minneapolis St. Paul International Airport (MSP), the hotel is located in Bloomington, Minnesota. The closest Embassy Suites to MSP Airport and the Mall of America.

For your convenience, the hotel provides complimentary shuttle transportation to Mall of America and MSP Airport. Hiawatha Light Rail, located directly across the street from the hotel, offers guests an easy commute to downtown Minneapolis and St. Paul.



Relax in a spacious two-room suite with separate living and sleeping areas, two HDTVs, wet bar, refrigerator, microwave and WiFi. Start the day with a complimentary cooked-to-order breakfast, and each evening, relax with your group or meet new friends during our Evening Reception with complimentary refreshments. **For registered hotel guests only.** All guests enjoy access to our full-service fitness center and indoor pool.

A block of rooms for single occupancy has been reserved at the Embassy Suites Minneapolis Airport at a conference rate of \$159 + Tax (14.525%) per night. An extra charge may apply for 2 or more guests sharing the same guestroom.



### Embassy Suites Minneapolis Airport

7901 34th Avenue South

Bloomington, Minnesota 55425

Local: 952-854-1000

## RESERVATIONS

Reservations may be made via credit card using one of the following options:

### Group Webpage:

[group.embassysuites.com/2019aaia30thannualconference](http://group.embassysuites.com/2019aaia30thannualconference)

### Hotel Webpage:

[embassymspairport.com](http://embassymspairport.com)

Enter in the dates of stay, and then select 'add special rate code.' In the 'Group Code' box, enter the following: **AAI**

**Telephone:** Call 952-854-1000 or 1-800-Embassy, and let them know you need to make a reservation in the 2019 AAIA 30th Annual Conference block. Let them know the Group Code: **AAI**

The **cutoff date** for guaranteed hotel rates is **May 15, 2019**. At that time, the remaining rooms in the block will be released and there will be no guarantee of being able to reserve a room at the conference rates. Check-in time is 4:00pm and check-out time is 12:00pm.

**M. SCHUMACHER**



**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY  
TRAVEL EXPENSE REPORT - Board Members**  
(To be completed within 30 days from travel return date)

Board member name: Michael Schumacher  
 Departure Date: 6/9/2019 Return Date: 6/13/2019 Report Due: 7/13/19  
 Destination: Scottsdale, AZ. (2019 ACI-NA Business of Airports Conference)

Please refer to the Authority [Travel and Lodging Expense Reimbursement Policy, Article 3, Part 3.4, Section 3.40](#), outlining appropriate reimbursable expenses and approvals. Please attach all required supporting documentation. All receipts must be detailed, (credit card receipts do not provide sufficient detail). Any special items should be explained in the space provided below.

<sup>5</sup> [Business Expense Reimbursement Policy 3.30](#)

<sup>4</sup> [Travel and Lodging Expense Reimbursement Policy 3.40](#)

	Authority Expenses (Prepaid by Athty)	Board Member Expenses							TOTALS
		SUNDAY 6/9/19	MONDAY 6/10/19	TUESDAY 6/11/19	WEDNESDAY 6/12/19	THURSDAY	FRIDAY	SATURDAY	
<b>Daily PerDiem Limitations:</b>									
**GSA Daily Hotel Rate or Conference Hotel Rate		215.00	215.00	215.00					
**GSA Daily Meals, Entertainment & Incidentals (ME&I)		56.00	56.00	56.00	56.00				
Air Fare, Railroad, Bus (attach copy of itinerary w/charges)	306.96								0.00
Conference Fees (provide copy of flyer/registration expenses)	850.00								0.00
Rental Car									0.00
Gas and Oil									0.00
Garage/Parking									0.00
Mileage - attach mileage form									0.00
Taxi/Shuttle Fare (include tips pd.) To/From meetings, airport, etc.		35.08			36.48				71.56
Hotel - Actual Expense Paid - Excluding Taxes		215.00	215.00	215.00					
Allowable Hotel (Lessor of Actual or GSA Allowance)		215.00	215.00	215.00	0.00	0.00	0.00	0.00	645.00
Hotel Taxes Paid		27.03	27.03	27.03					81.09
Telephone, Internet and Fax									0.00
Laundry									0.00
<b>Meals, Entertainment &amp; Incidentals (M,E&amp;I):</b>									
Meals (include tips pd.)	Breakfast								
	Lunch								
	Dinner		28.89		38.58	30.95			
	Other Meals								
Entertainment (Hospitality) <sup>1</sup>									
Tips Paid to Maids, Bellhops and other hotel servers									
Taxi/Shuttle Fare (include tips pd.) To/From meal destinations									
Total Meals, Entertainment & Incidentals		28.89	0.00	38.58	30.95				
GSA Allowance for M,E&I (from above)		56.00	56.00	56.00	56.00	0.00	0.00	0.00	
Allowable M,E&I (Lessor of Actual or GSA Allowance)		28.89	0.00	38.58	30.95	0.00	0.00	0.00	98.42
Alcohol is a non-reimbursable expense									0.00
Miscellaneous:									0.00
									0.00
									0.00
<b>Total Expenses</b>	<b>1,156.08</b>	<b>306.00</b>	<b>242.03</b>	<b>280.61</b>	<b>67.43</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>896.07</b>

<b>Grand Trip Total</b>	<b>2,053.03</b>
Less Expenses Prepaid by Authority	1,156.96
<b>Due Traveler</b> - if positive amount, prepare check request	
<b>Due Authority</b> - if negative, attach check payable to SDCRAA	<b>896.07</b>
<i>Note: Send this report to Accounting even if the amount is \$0.</i>	

**Alcohol is a non-reimbursable expense**  
<sup>1</sup> Give names and business affiliations of all persons whose meals were paid by traveler.  
 Failure to attach required documentation will result in the delay of processing reimbursement. If you have any questions, please see your department Administrative Assistant or call Accounting at ext. 2805.

I as traveler or administrator acknowledge that I have read, understand and agree to Authority policies 3.40 - Travel and Lodging Expense Reimbursement Policy<sup>4</sup> and 3.30 - Business Expense Reimbursement Policy<sup>5</sup> and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of travel expenses were incurred in connection with official Authority business and is true and correct.

Prepared By: Linda Gehlken  
 Traveler Signature: Michael Schumacher  
 Administrator's signature: \_\_\_\_\_

Ext.: x4557  
 Date: 6/27/19  
 Date: \_\_\_\_\_

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE (To be completed by Clerk)**

I, \_\_\_\_\_ hereby certify that this document was approved by the Executive Committee at it's meeting on \_\_\_\_\_.  
 Clerk Signature: \_\_\_\_\_ Date: \_\_\_\_\_



**SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY**  
**OUT-OF-TOWN TRAVEL REQUEST**

**GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies [3.30](#) and [3.40](#).
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies [3.30](#) and [3.40](#), use the most economical means available to affect the travel.

**1. TRAVELER:**

Travelers Name: Michael Schumacher Dept: 02-Board  
Position:  Board Member  President/CEO  Gen. Counsel  Chief Auditor  
 All other Authority employees (does not require executive committee administrator approval)

2. DATE OF REQUEST: 2/22/19 PLANNED DATE OF DEPARTURE/RETURN: 6/9/19 / 6/13/19

**3. DESTINATIONS/PURPOSE (Provide detailed explanation as to the purpose of the trip— continue on extra sheets of paper as necessary):**

Destination: Scottsdale, AZ Purpose: Attend Conference  
Explanation: 2019 ACI - Business of Airports Conference

**4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES**

**A. TRANSPORTATION COSTS:**

• AIRFARE	\$ 500.00
• OTHER TRANSPORTATION (Taxi, Train, Car Rental)	\$ 50.00
B. LODGING	\$ 900.00
C. MEALS	\$ 100.00
D. SEMINAR AND CONFERENCE FEES	\$ 850.00
E. ENTERTAINMENT (If applicable)	\$
F. OTHER INCIDENTAL EXPENSES	\$
<b>TOTAL PROJECTED TRAVEL EXPENSE</b>	<b>\$ 2,200.00</b>

**CERTIFICATION BY TRAVELER** By my signature below, I certify that the above listed out-of-town travel and associated expenses conform to the Authority's Policies [3.30](#) and [3.40](#) and are reasonable and directly related to the Authority's business.

Travelers Signature:  Date: 2/25/2019

**CERTIFICATION BY ADMINISTRATOR** (Where Administrator is the Executive Committee, the Authority Clerk's signature is required).

By my signature below, I certify the following:

- 1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the reverse.
- 2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of the Authority's business and reasonable in comparison to the anticipated benefit to the Authority.
- 3. The concerned out-of-town travel and all identified expenses conform to the requirements and intent of Authority's Policies [3.30](#) and [3.40](#).

Administrator's Signature:  Date: 3-14-19

**AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE**

I, Martha Morales, Asst Authority Clerk, hereby certify that this document was approved  
(Please leave blank. Whoever clerk's the meeting will insert their name and title.)  
by the Executive Committee at its March 25, 2019 meeting.  
(Leave blank and we will insert the meeting date.)



# 2019 Business of Airports Conference

June 10 - 12, 2019  
The Westin Kierland Resort & Spa  
Scottsdale, AZ

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Early Bird Rate (Before May 3)

Member: \$850

Non-Member: \$1,200

Regular Rate (After May 3)

Member: \$1,050

Non-Member: \$1,500

US/Canadian Federal Govt.: \$475

Student: \$250

Guest: \$275

Gala Dinner Only: \$150

## More Information

[ACI-NA Sustainable Conferences Guidelines](#)

[Registration & Cancellation Policies](#)

Gehlken Linda

**From:** meetings@aci-na.org  
**Sent:** Tuesday, March 26, 2019 7:00 AM  
**To:** Gehlken Linda; Russell Tony  
**Subject:** 2019 Business of Airports - Confirmation

03/26/2019



### Meeting Confirmation Notice

Please review your **CONTACT** information below as it will be used for rosters and badges. Any changes should be sent to [meetings@aci-na.org](mailto:meetings@aci-na.org) immediately.

**Please note: The company name listed is per your Official Representative to ACI-NA. No changes to Company name is permitted.**

**Mr. Michael Schumacher**

Board Member  
Nick Name: Michael  
San Diego County Regional Airport Authority  
3225 N Harbor Drive San Diego, CA 92101-1045

PH: (619) 400-2408  
FX:  
EM: lgehlken@san.org

You are registered for the following:

**2019 Business of Airports**

From Monday, June 10, 2019 through Wednesday, June 12, 2019

Description	UnitPrice	Quantity	Price
First Time Attendee	\$ 0.00	1	\$ 0.00
Commercial Management "Concessions" Track	\$ 850.00	1	\$ 850.00
		Total	850.00
		Payments	850.00
		<b>Balance</b>	<b>0.00</b>

Thank you for registering for the 2019 Business of Airports Conference. The conference will be held June 10-12, 2019 at the Westin Kierland Resort & Spa, Scottsdale, AZ. Registration fees for the conference include all education materials, and food functions. Dress for the meeting is business casual.

**HOTEL RESERVATIONS**

Call the Westin Kierland Resort & Spa directly at (480) 624-1000 to make your reservation. Identify yourself as an ACI-NA conference attendee to receive the special group rate of \$215 USD single/double occupancy plus applicable taxes and fees.



The last day to receive this rate is Friday, May 17, 2019. Rooms may sell out before this date so make your reservation early!

CANCELLATION/REFUND POLICY

Cancellations must be submitted in writing to meetings@aci-na.org by May 3, 2019. Cancellations received by May 3, 2019, are eligible to receive a refund, less \$100 processing fee. Refunds will be credited back to the original credit card used for payment. Refunds will be processed after the conclusion of the conference. No refunds or credits will be given for notices received after the cancellation deadline date. No-shows are not eligible for refunds or credits. Substitutions are honored at any time.

We look forward to seeing you in Scottsdale, AZ at the 2019 Business of Airports Conference.

By registering for the conference you are providing permission to receive emails, mailings and faxes related to the conference. By registering for and attending any event, you agree that your image may be used at any time, without further notification, for printed materials, web sites, social media and other marketing purposes. If you do not wish to receive any further emails from ACI-NA, please send a reply email to: MemberServices@aci-na.org with the words "OPT-OUT" in the subject line with the original email in the body. You may notify us with your decision to opt-out within 30 days of receiving this email. Please note, If you choose to opt out of receiving email from ACI-NA, you will no longer receive ACI-NA e-newsletters, notices of upcoming meetings, sponsorship opportunities, etc. If you prefer to unsubscribe from certain electronic publications rather than opt-out from email communications entirely, please email such request to communications@aci-na.org. It may take up to 10 days to process your request. The postal address for ACI-NA is 1615 L Street, N.W., Suite 300, Washington, DC 20036.



## 2019 ACI-NA Business of Airports Conference Agenda **(Concessions Track)**

### Sunday, June 9, 2019

Phoenix Sky Harbor International Airport Tour  
(TBC)

### Monday, June 10, 2019

8:00am – 4:30pm **Registration**

8:00am – 9:00am **Networking Breakfast**

9:00am – 10:30am **Commercial Management Committee Workshop** *(Open to all registered attendees)*

#### **Welcome and Opening Remarks**

Speaker: Eric L. Johnson, Director, Commercial Management & Airline Affairs, Minneapolis-St. Paul Metropolitan Airports Commission

#### **ACI-NA Annual Concessions Benchmarking Results Summary**

The findings of the 2019 Airport Concessions Benchmarking Survey will be presented. The survey results readily show that airports continue to creatively reinvent their concessions programs to improve the travel experience and explore new revenue streams.

Speakers: Paul Gerrety, Manager, Airport Properties, Business Development, Jacksonville Aviation Authority

Liz Grzechowiak, Assistant Director, Concessions and Business Development, Minneapolis-St. Paul Metropolitan Airports Commission

**Airport Roundtable** *(Open to all registered attendees)*

This session allows airport and World Business Partners/Associate members an opportunity to hear about ongoing airport concessions/non-aeronautical projects and developments throughout the ACI-NA airport membership.

This exciting new session will provide an excellent opportunity for everyone involved in airport concessions, and especially those new to the airport arena, to learn more about the industry and potential new opportunities.

10:30am – 11:00am **Networking Break**

11:00am – 12:15pm **Joint Meeting: Business Diversity Committee and Commercial Management Committee - FAA Update**

Get the latest information on FAA's Disadvantaged Business Enterprise (DBE) and Airport Concession DBE (ACDBE) programs to help expand opportunities for small businesses owned and controlled by socially and economically disadvantaged individuals and to ensure compliance with federal regulations.

12:15pm – 1:30pm **Networking Lunch**

1:30pm – 3:15pm **Commercial Management Airports Only Meeting** *(Open to all registered airports)*

The Airports Only Meeting provides airport managers an opportunity to share thoughts, best practices and have an open discussion regarding current issue.

3:15pm – 5:00pm **Networking Time**

On-your-own networking time where airports, concession operators, and small business owners can meet and exchange contacts for future business relationships. Airports will be able to meet with potential tenants and/or service providers.

5:00pm – 6:30pm **Networking Lounge Grand Opening and Welcome Reception**

## Tuesday, June 11, 2019

8:00am – 4:30pm **Registration**

8:00am – 9:00am **Breakfast in Networking Lounge**

9:00am – 9:30am **Welcome and Opening Remarks**

Speakers: James E. Bennett, Director of Aviation Services, City of Phoenix Aviation Department  
Kevin M. Burke, President & CEO, ACI-NA  
Candace McGraw, CEO, Cincinnati/Northern Kentucky International Airport, and  
Chair, ACI-NA Board of Directors



9:30am – 10:45am **General Session 1: Insight From the Airport C-Suite**

Managing airports can be a challenging job, especially with a more concentrated airline industry and the difficulty of adding air service. Airports must continue to creatively reinvent their passenger services to improve the travel experience and remain competitive. There is also a need to manage their infrastructure and community expectations, while addressing new business models and exploring additional revenue streams. This session explores the successes and challenges airport CEOs face in developing strategies, which create economic benefits and increase passenger satisfaction.

Moderator: Candace S. McGraw, CEO, Cincinnati/Northern Kentucky International Airport and Chair, ACI-NA Board of Directors

Speakers: Kimberly J. Becker, President/CEO, San Diego County Regional Airport Authority  
Bryant L. Francis, Director of Aviation, Oakland International Airport  
Monica Lombraña, Managing Director of Aviation and International Bridges, City of El Paso  
Bob Sartor, President and CEO, Calgary Airport Authority

10:45am – 11:15am **Networking Break**

11:15am – 12:30pm **Session 1A: Technology and Transforming the Airport Ecosystem**

Airports are a component of a dynamic industry, continually causing and adapting to change. Today, new technologies play a pivotal role in how passengers travel. Technologies have revolutionized the passenger journey and become the norm. Adopting and implementing new technologies requires collaboration with stakeholders, as well as integration with existing infrastructure.

This session will discuss the roles, responsibilities, and strategic management of airports in developing technologies and analytic solutions. Airports have been amassing data analytics on various aspects of operations. Learn how airports and stakeholders can harness data analytics to drive strategies for increasing incremental revenue.

Moderator: Deven Judd, Director Customer & Concessions Development, Metropolitan Washington Airports Authority

Speakers: Daver Malik, Deputy Airport Director/ACIO, Phoenix Sky Harbor International Airport  
Logan Meier, Vice President, Emerging Technology, Airports & Events, Unibail-Rodamco-Westfield Airports, LLC ("Westfield")  
Leslie Ruiz, Senior Business Analyst from Barich, Inc.  
Jeffrey Wilkinson, Chief Information Officer, Delaware North

12:30pm – 2:00pm **Lunch in Networking Lounge**

2:00pm – 3:15pm **Session 2A: Incorporating Urban and Commercial Development in and around the Airport**  
*Joint Concessions & Finance Session*

Many airports have vacant land acquired for noise abatement or other purposes. This land can be developed for compatible purposes resulting in significant revenue to the airport. Different dynamics on mixed commercial land use and land development are key drivers in delivering local economy benefits. The recent FAA Reauthorization Bill included regulatory reform of eliminating the requirement for FAA approval in order for airports to dispose, use, or lease non-airfields property purchased without federal funding, thus allowing airports greater flexibility for developing and disposing of land. This session will provide examples of development ideas and strategies that airports can use.

Moderator: Eric Podnieks, Program Manager, Real Estate and Concessions, San Diego County Regional Airport Authority

Speaker: Coleman Swartz, Director, Commercial Development, Ottawa International Airport Authority

3:15pm – 3:45pm **Networking Break**

3:45pm – 5:00pm **Session 3A: Ground Transportation: Airport Challenges and Opportunities for Evolving Business Models**

*Joint Concessions & Finance Session*

Transportation Network Companies (TNCs), peer-to-peer ridesharing or rental car companies businesses have created both opportunities and challenges for airports in managing operations, revenue, and passenger experience. The evolution of technology and passenger culture will continue to put pressures on Ground Transportation with autonomous vehicles, peer to peer car rentals, and more. Learn how airports can navigate through these changes and continue to effectively maximize their operations, revenue, and increase the passenger experience.

Moderator: Ingrid Hairston, Director of Business Development, Raleigh-Durham Airport Authority

Speakers: Sam ElGord, Principal Property Manager, San Francisco International Airport  
Craig Leiner, Associate Director, Ricondo

## Wednesday, June 12, 2019

8:00am – 4:00pm **Registration**

8:00am – 9:00am **Breakfast in Networking Lounge**

9:00am – 10:00am **General Session 2: Keynote Speaker**

10:00am – 10:30am **Networking Break**

10:30am – 11:30am **Concessions Roundtable**

*The roundtables provide a forum to engage in candid discussions with your peers regarding two hot topics in airport concessions.*

### **Session 4A: Concessions Barriers to Entry and Strategies**

Airport concessions programs continue to mature and develop, and are an increasingly important element for the airport experience. However, both concessionaires and airports face challenges in delivering operational efficiencies. Join us to learn about strategies the airports and concessionaires can use. Topics will focus on living wages, recruitment – retention and the quality of the workforce, operational challenges – badging and value of time.

Facilitators: Laurie Noyes, Vice President of Airport Concessions, Tampa International Airport  
Liz Grzechowiak, Assistant Director, Concessions and Business Development, Minneapolis-St. Paul Metropolitan Airports Commission

11:30am – 12:30pm **Session 5A: Recent Trends in Airport Concessions Models**

Airports have several concession management models they can choose from on what works best for their airport. Models include direct leasing, prime concessionaires, fee managers, and private

developers among others. There are obviously advantages and disadvantages of each model, and some airports have chosen one or the other for a variety of reasons. What does the future hold for Concessions Models?

Facilitators: Daniel Cappell, Director, LeighFisher  
Amy Snyder, Property & Contract Administrator, Boise Airport

12:30pm – 1:30pm **Lunch in Networking Lounge**

1:30pm – 2:45pm **General Session 3: Roundtable with Airlines**

This session features representatives from airlines who will share their perspectives on many issues including industry growth projections, airport privatization and public/private partnerships, new trends in airport-airline agreements, airline input into airport capital programs and much more. And, of course, we'll look to airports in the audience for their questions and discussion with our airline panelists.

2:45pm – 3:15pm **Networking Break**

3:15pm – 4:30pm **Session 6A: Concessions Construction**

Moderator: Michael Mullaney, Executive Vice President, Hudson Group

5:30pm – 6:00pm **Awards Gala Reception** (*business or cocktail attire suggested*)

6:00pm – 9:00pm **Awards Gala Dinner** (*business or cocktail attire suggested*)





Traveltrust Corporation  
 374 North Coast Hwy 101, Suite F  
 Encinitas, CA 92024  
 Phone: (760) 635-1700

**ADD TO OUTLOOK**

Wednesday, 27MAR 2019 05:24 PM EDT

**Passengers:** MICHAEL DENNIS SCHUMACHER (02)

Agency Reference Number: LCNCJT


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Southwest Airlines Confirmation T6Y2T6

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<b>AIR</b>	<b>Sunday, 9JUN 2019</b>	
<b>Southwest Airlines</b>	<b>Flight Number:</b> 4552	<b>Class:</b> L- Coach/Economy
<b>From:</b> San Diego CA, USA	<b>Depart:</b> 03:50 PM	
<b>To:</b> Phoenix AZ, USA	<b>Arrive:</b> 05:10 PM	
<b>Stops:</b> Nonstop	<b>Duration:</b> 1 hour(s) 20 minute(s)	
	<b>Status:</b> CONFIRMED	<b>Miles:</b> 304 / 486 KM
Equipment: Boeing 737-700 Jet		
DEPARTS SAN TERMINAL 1 - ARRIVES PHX TERMINAL 4		
RAPID REWARDS [REDACTED]		
<b>Southwest Airlines Confirmation number is T6Y2T6</b>		

<b>AIR</b>	<b>Wednesday, 12JUN 2019</b>	
<b>Southwest Airlines</b>	<b>Flight Number:</b> 0036	<b>Class:</b> L- Coach/Economy
<b>From:</b> Phoenix AZ, USA	<b>Depart:</b> 06:00 PM	
<b>To:</b> San Diego CA, USA	<b>Arrive:</b> 07:05 PM	
<b>Stops:</b> Nonstop	<b>Duration:</b> 1 hour(s) 5 minute(s)	
	<b>Status:</b> CONFIRMED	<b>Miles:</b> 304 / 486 KM
Equipment: Boeing 737-700 Jet		
DEPARTS PHX TERMINAL 4 - ARRIVES SAN TERMINAL 1		
RAPID REWARDS [REDACTED]		
<b>Southwest Airlines Confirmation number is T6Y2T6</b>		

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 UNUSED PORTIONS TO TRAVELTRUST FOR POSSIBLE REFUND.  
 SOUTHWEST AIRLINES CONFIRMATION NUMBER - T6Y2T6  
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**Ticket/Invoice Information**

Ticket for: MICHAEL DENNIS SCHUMACHER  
 Ticket Nbr: WN2457166460 Electronic Tkt: No Amount: 276.96



Base: 231.03 Tax: 45.93  
Charged to: AX\*\*\*\*\*1013

Service fee: MICHAEL DENNIS SCHUMACHER  
Date issued: 3/27/2019  
Document Nbr: XD0764654666 Amount: 30.00  
Charged to: AX\*\*\*\*\*1013

Total Tickets: 276.96  
Total Fees: 30.00  
Total Amount: 306.96

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 http://www.wkrbilling.com  
 Scottsdale, AZ 85254  
 United States  
 Tel: 480-624-1000 Fax: 480-624-1001



Michael Schumacher  
 AC1328 - ACI-NA BUSINESS OF AIR

Page Number : 1 Invoice Nbr : 578692  
 Guest Number : 2651519  
 Folio ID : A  
 Arrive Date : 06-09-2019 18:30  
 Depart Date : 06-12-2019 13:01  
 No. Of Guest : 1  
 Room Number : 4057  
 Marriott Bonvoy Number : 0388

Copy Tax Invoice

Westin Kierlan PHXWS JUN-12-2019 13:10 GJSAN611

Date	Reference	Description	Charges (USD)	Credits (USD)
06-09-2019	49261	Waltz & Weisers	28.89	
06-09-2019	RT4057	Room Chrg - Grp - Association	215.00	
06-09-2019	RT4057	Room Tax	27.03	
06-10-2019	RT4057	Room Chrg - Grp - Association	215.00	
06-10-2019	RT4057	Room Tax	27.03	
06-11-2019	RT4057	Room Chrg - Grp - Association	215.00	
06-11-2019	RT4057	Room Tax	27.03	
06-12-2019	AX	American Express-4004		-754.98

Continued on the next page

Westin Kierland Resort & Spa  
6902 East Greenway Parkway  
http://www.wkrbilling.com  
Scottsdale, AZ 85254  
United States  
Tel: 480-624-1000 Fax: 480-624-1001



Michael Schumacher  
AC1328 - ACI-NA BUSINESS OF AIR

Page Number : 2 Invoice Nbr : 578692  
Guest Number : 2651519  
Folio ID : A  
Arrive Date : 06-09-2019 18:30  
Depart Date : 06-12-2019 13:01  
No. Of Guest : 1  
Room Number : 4057  
Marriott Bonvoy Number : 0388

\*\*\*For Authorization Purpose Only\*\*\*

xxxxxx4004

Date	Time	Code	Authorized
06-09-2019	18:28	870955	677.25
06-09-2019	03:03:02	172812	100.00

Approve EMV Receipt for AX - 4004: Signature Captured  
TC:E745ACBFDD449565 TVR:0000008000  
Application Label:AMERICAN EXPRESS

\*\* Total 754.98 -754.98

Continued on the next page

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Scottsdale, AZ 85254  
United States  
Tel: 480-624-1000 Fax: 480-624-1001



Michael Schumacher  
AC1328 - ACI-NA BUSINESS OF AIR

Page Number	:	3	Invoice Nbr	:	578692
Guest Number	:	2651519			
Folio ID	:	A			
Arrive Date	:	06-09-2019	18:30		
Depart Date	:	06-12-2019	13:01		
No. Of Guest	:	1			
Room Number	:	4057			
Marriott Bonvoy Number	:	0388			

\*\*\* Balance -0.00

I agreed to pay all room & incidental charges.

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United States  
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Michael Schumacher  
AC1328 - ACI-NA BUSINESS OF AIR

Page Number	:	4	Invoice Nbr	:	578692
Guest Number	:	2651519			
Folio ID	:	A			
Arrive Date	:	06-09-2019	18:30		
Depart Date	:	06-12-2019	13:01		
No. Of Guest	:	1			
Room Number	:	4057			
Marriott Bonvoy Number	:	0388			

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Check	Table	Check Opened	Minutes	Guests	Reference Info	Location	Employee
49261	null	6/9/2019 7:22 PM	267.73	1	h4057	91386 - Westin Kierland	Rainie Seibold

6/9 7:22 PM	1	1/2 Pound Prime Burger	17.0	Waltz and Weiser	Rainie Seibold
6/9 7:22 PM	1	Medium		Waltz and Weiser	Rainie Seibold
6/9 7:22 PM	1	Side Fries	5.0	Waltz and Weiser	Rainie Seibold
6/9 11:49 PM		Room Charge	28.89	Waltz and Weiser	Rainie Seibold
6/9 11:49 PM		Charged Tip	5.0	Waltz and Weiser	Rainie Seibold
6/9 11:49 PM		A0002651519R4057		Waltz and Weiser	Rainie Seibold
6/9 11:49 PM				Waltz and Weiser	Rainie Seibold

Sub Total 22.0

Tax 1.89

Service Charge 5.0

Check Total 28.89

\*\*\*\*\*TAX BREAKDOWN\*\*\*\*\*

Food Tax 1.89



SOCRAA - ACCANTER

MICHAEL SCHWABER

- FOOD

Postino Kierland  
7030 E Greenway PKWY STE  
Suite 185 E 1A

Server: PM	06/11/2019
A3/1	7:30 PM
Guests: 2	1018/
Reprint #: 3	
Cup of Soup	4.00
Bruschetta	15.00
Meatballs	11.00
Subtotal	30.00
Tax	2.58
Total	32.58
AMEX #XXXXXXXXXXXX4004	32.58
Auth:557366	
+ Tip:	<u>6.00</u>
= Total:	<u>38.58</u>

x 

Balance Due 0.00

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## TRANSACTION RECORD ##  
Tran. #: 1352  
RUC: PHX2 HUMBLE S3  
Table #: 61  
Check #: 4690  
Group #: 1  
Employee #: 411374  
Employee: Gino n  
Device ID: 12  
RRN: 000081585608

PURCHASE

XXXXXXXXXXXX4004  
American Express  
Entry Method: Chip

Amount \$26.14  
Tip \$4.81

TOTAL USD \$30.95

06/12/2019 4:16:48 PM  
00-000 853307  
PHXHSMS12-PHXHSMC12

APPROVED 853307

I agree to pay the above  
total amount according  
to the card issuer  
agreement

  
Cardholder Signature

AID: A000000025010801  
APP Name:  
AMERICAN EXPRESS  
TUR: 0000008000  
TSI: F800

Customer Copy

THANK YOU  
Come Again

MICHAEL SCHWABER (FOOD)

SSP America  
Humble Pie  
PHX Sky Harbor Airport  
Terminal 4

411374 Gino A

Tbl 61/1 Chk 4690 Gst 1  
Jun12'19 02:45PM

Eat In

1 Grilled BLT	13.29
\$ Fries	2.00
1 Side Salad	4.99
1 F 20z Pepsi	3.79

Subtotal 24.07

Tax 2.07

03:14PM Total 26.14

Gratuity Not Included

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Customer Care 1-8-325-8777

**Michael Schumacher**

---

**From:** Uber Receipts <uber.us@uber.com>  
**Sent:** Sunday, June 9, 2019 7:50 PM  
**To:** Michael Schumacher  
**Subject:** [Junk]Thanks for tipping! We've updated your Sunday evening trip receipt

Uber

Total: \$35.08  
Sun, Jun 09, 2019

# Thanks for tipping Michael

Here's your updated Sunday evening ride receipt.

---

<b>Total</b>	<b>\$35.08</b>
--------------	----------------

---

Trip Fare	\$25.20
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---

Subtotal	\$25.20
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Tolls, Surcharges, and Fees <a href="#">?</a>	\$5.31
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Tip	\$4.57
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Amount Charged



.... 4004 | Switch

\$30.51



.... 4004 | Switch

\$4.57

You rode with Saeed



4.84 ★ Rating

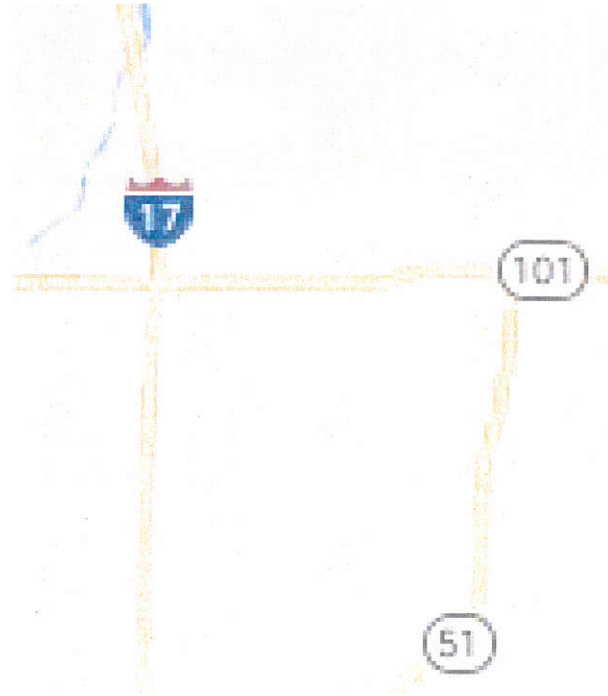
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**Michael Schumacher**

---

**From:** Uber Receipts <uber.us@uber.com>  
**Sent:** Wednesday, June 12, 2019 1:58 PM  
**To:** Michael Schumacher  
**Subject:** [Junk]Thanks for tipping! We've updated your Wednesday afternoon trip receipt

Uber

Total: \$36.48  
Wed, Jun 12, 2019

# Thanks for tipping Michael

Here's your updated Wednesday  
afternoon ride receipt.

**Total** **\$36.48**

---

Trip Fare \$26.95

---

Subtotal \$26.95

Tolls, Surcharges, and Fees [?](#) \$3.45

Tip \$6.08

---

Amount Charged





.... 4004 | Switch

\$30.40



.... 4004 | Switch

\$6.08

You rode with David



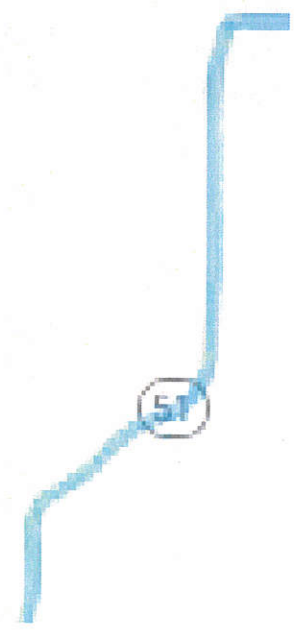
4.92 ★ Rating

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- 01:29pm  
6902 E Greenway Pkwy,  
Scottsdale, AZ
- 01:56pm  
Terminal 4, 3400 E Sky  
Harbor Blvd, Phoenix, AZ



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# FY 2019 Per Diem Rates for Phoenix / Scottsdale, Arizona

Meals & Incidentals (M&IE) Breakdown

Primary Destination	County	M&IE Total	Continental Breakfast/Breakfast	Lunch	Dinner	Incidental Expenses	First & Last Day of Travel
Phoenix / Scottsdale	Maricopa	\$56	\$13	\$15	\$23	\$5	\$42.00

# **BUSINESS EXPENSE**

**K. BECKER**





**Casey Diane**

**Subject:** Lunch with Michelle Brega  
**Location:** Coasterra  
**Start:** Fri 5/3/2019 11:30 AM  
**End:** Fri 5/3/2019 1:00 PM  
**Show Time As:** Out of Office  
**Recurrence:** (none)  
**Meeting Status:** Accepted  
**Organizer:** Chow Julie  
**Required Attendees:** Becker Kimberly  
**Optional Attendees:** Casey Diane  
**Categories:** Out of Office

Hi Kim,

Below is the ~~calendar~~ **calendar** for Friday with the final candidate for the Sr. Director, External Relations position:

11:30 am – 1:00 pm: Lunch with Michelle  
1:00 pm – 1:45 pm: Denny meets with Michelle

Coasterra  
880 Harbor Drive  
San Diego, CA  
(619.814.1300  
Open Table Connection #211086305

If you have any questions, please let us know.

Thanks!

**Julie Chow**  
HR Business Partner, Talent, Culture & Capability  
T. 619.400.2524 / 400.2514  
[jchow@san.org](mailto:jchow@san.org)

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

## BUSINESS EXPENSE REIMBURSEMENT REPORT

June 2019

Period Covered

**Kimberly J. Becker**

DATE	G/L Account	Description				AMOUNT
06/06/19	66290.000	Parking	LEAD San Diego Visionary Awards			\$ 15.00
06/12/19	66240.100	Breakfast	Meeting with COPA Airlines			\$ 29.90
06/12/19	66290.000	Transportation	COPA Airlines Air Service Dinner			\$ 25.20
06/20/19	66290.000	Parking	Executive Women Evening Event			\$ 10.00
					TOTAL	\$ 80.10

I acknowledge that I have read, understand and agree to Authority \*Policy 3.30 - Business Expense Reimbursement Policy and that any purchases that are not allowed will be my responsibility. I further certify that this report of business expenses were incurred in connection with official Authority business and is true and correct.

**\* Policy 3.30**

*Kimberly J. Becker*

NAME

Kimberly J. Becker

*6/24/19*

DATE

# Casey Diane

**Subject:** 2019 LEAD SAN DIEGO VISIONARY AWARDS  
**Location:** San Diego Marriott Marquis & Marina, 333 W Harbor Drive, 92101  
**Start:** Thu 6/6/2019 5:00 PM  
**End:** Thu 6/6/2019 8:00 PM  
**Recurrence:** (none)  
**Meeting Status:** Accepted  
**Organizer:** Armijo Sandra  
**Required Attendees:** Becker Kimberly; Harris Matt; Collura Natasha; Gering Kurt; Bloomfield Rebecca; Martinez Ashley; Brega Michelle; Graves Jon  
**Categories:** Out of Office

<b>2019 LEAD San Diego Visionary Awards Commerce</b>	<b>San Diego Regional Chamber of Commerce</b>	<b>Thursday, June 6, 2019</b> <b>5:00 p.m. – 8:00 p.m.</b>
--	---	---

San Diego Marriott Marquis & Marina (Grand Ballroom)  
333 W Harbor Drive  
San Diego, CA 92101

The Visionary Awards is Southern California's premier leadership recognition event. Up to 900 civic, Community and business representatives attend the Visionary Awards to recognize and celebrate outstanding leaders and their dedication to improving our region.

5:00 – 6:15 p.m.      Networking, Fine Wines & Food Stations  
6:30 – 8:00 p.m.      Dessert & Awards Program

*Parking*

Parking: Self parking - \$15.00; Valet parking - \$19.00

Ace Parking

Date: 06/06/2019  
Employee #: 030023  
Time: 17:29

Convention Center  
**\$15.00 Rate**  
**\$15.00 (Cash)**

NO REFUNDS. NO IN/OUT PRIVILEGES.  
THIS CONTRACT LIMITS OUR LIABILITY - READ IT

The management hereby declares itself not responsible for fire, theft, damage or loss of car or any article left in same, all of such risk being assumed by licensee. Only a rental spaces license is granted hereby and no bailment is intended or granted.

NO OVERNIGHT PARKING. Permit expires at 2:00am. Any vehicles left after 2:00am will be subject to tow at owners' expense.

Refund & general questions email:  
\* space@aceparking.com \*

If you suspect fraud, please email:  
\* ethics@aceparking.com \*



0300231559867363

06/12/19  
Copa Breakfast

Copa Breakfast

6/12/2019 9:49

ARV Restaurant 1  
Check: 6024132 Table: A61  
Related Check: 6024127  
Server: Asami Guests: 6  
Terminal: 602

L ARV  
1 Frittata 18.00  
1 Straw Orange 6.50

Subtotal 24.50  
Tax 1.90  
Total 26.40

Payments

Master Card 26.40  
XXXXXXXXXXXX9117  
BECKER/JASON M

Total Payments 26.40

Remaining Balance 0.00

Check Fully Authorized

The Lodge at Torrey Pines

06/12/19 09:51

SALES DRAFT

ARV Restaurant 1

MERCH ID: 300001803327  
CASHIER: Asami  
TERMINAL: 602

Master Card

NAME: BECKER/JASON M  
NUMBER: XXXXXXXXXXXX9117  
EXPIRE: XX/XX  
AUTH: 31039Z  
AMOUNT: 26.40

CHECK: 6024132  
TABLE: A61

SUBTOTAL: 26.40

GRATUITY: 3.50

TOTAL: 29.90

I agree to pay above total  
amount according to my card  
issuer agreement.

Customer Copy

## Casey Diane

---

**Subject:** Breakfast with Copa Airlines Execs., Joe Terzi, Hampton Brown & Kim Becker (reservation made for 8 people)  
**Location:** The Lodge at Torrey Pines - In Private Dining Room in Restaurant  
**Start:** Wed 6/12/2019 8:30 AM  
**End:** Wed 6/12/2019 9:30 AM  
**Show Time As:** Out of Office  
**Recurrence:** (none)  
**Meeting Status:** Accepted  
**Organizer:** Kim Soto  
**Categories:** Out of Office

Please join Joe for the breakfast with the Copa Airlines Exec's on Wed., 6/12 at 8:30am. We have reserved the private dining room at The Lodge at Torrey Pines for this breakfast meeting.

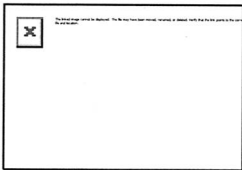
### Attending:

1. Daniel Tapia, Copa
2. Maria Elena Palma, Copa
3. Fernando Fondevila, Copa
4. Mercy Correia, Copa
5. Patricia Stanziola, Copa
6. Fiorella Ullom, Copa
7. Joe Terzi, SDTA
8. Kim Becker, SAN
9. Hampton Brown, SAN
10. Dr. Sabine Reim, (SAN-C)
11. Robyn Platt, SAN

Brian D'Amico, SAN

Thank you!

Kim



**Kim Soto** Executive Assistant to Joe Terzi, President & CEO  
San Diego Tourism Authority  
750 B Street Suite 1500 | San Diego, CA 92101  
**DIR:** (619) 557-2829 **CELL:** (760) 533-7686 **FAX:** (619) 696-9371



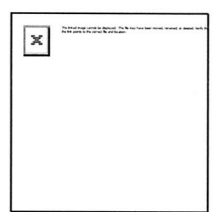
□



06/12 - COPA DINNER  
Transportation

**Casey Diane**


**From:** no-reply@lyftmail.com on behalf of Lyft Ride Receipt <no-reply@lyftmail.com>  
**Sent:** Wednesday, June 12, 2019 6:44 PM  
**To:** Becker Kimberly  
**Subject:** Your ride with Josue on June 12



**Thanks for riding with Josue!**

June 12, 2019 at 6:32 PM

**Ride Details**

Lyft fare (4.32mi, 10m 29s)	\$9.25
Tip	\$4.00
<hr/>	
 PayPal account	<b>\$13.25</b>



Pickup 6:32 PM  
3128 Laurel St, San Diego, CA





Drop-off 6:42 PM  
2215 Kettner Blvd, San Diego, CA

**Trip Purpose:** Herb and wiod with copa

**This and every ride is carbon neutral**



[Learn more](#)

-  Add driver as favorite
-  Tip driver
-  Find lost item
-  Request review

Help Center

Receipt #1280266800756677082

We never share your address with your driver after a ride.

Learn more about our commitment to safety.

Map data © OpenStreetMap contributors

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548 Market St., P.O. Box 68514

San Francisco, CA 94104



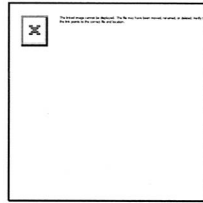
Become a Driver



6/12 - Copa Dinner  
Transpordato

Casey Diane

**From:** no-reply@lyftmail.com on behalf of Lyft Ride Receipt <no-reply@lyftmail.com>  
**Sent:** Wednesday, June 12, 2019 9:54 PM  
**To:** Becker Kimberly  
**Subject:** Your ride with Daniel on June 12



Thanks for riding with Daniel!

June 12, 2019 at 9:40 PM

**Ride Details**

Lyft fare (4.34mi, 10m 41s)	\$8.95
Tip	\$3.00
 PayPal account	<b>\$11.95</b>



- Pickup 9:40 PM  
2202 Kettner Blvd, San Diego, CA
- Drop-off 9:50 PM  
3128 Laurel St, San Diego, CA

**Trip Purpose:** Herb and wood with copa

**This and every ride is carbon neutral**




[Learn more](#)

 Add driver as favorite

 Tip driver

 Find lost item

 Request review

### Help Center

Receipt #1280315721240248156

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Learn more about our commitment to safety.

Map data © OpenStreetMap contributors

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548 Market St., P.O. Box 68514

San Francisco, CA 94104



Become a Driver



## Casey Diane

---

**Subject:** Dinner with Copa Airlines  
**Location:** Herb & Wood

**Start:** Wed 6/12/2019 7:00 PM  
**End:** Wed 6/12/2019 9:30 PM

**Recurrence:** (none)

**Meeting Status:** Accepted

**Organizer:** Brown Hampton  
**Required Attendees:** Becker Kimberly; D'Ambrosio Domenico; Joe Terzi (JTerzi@sandiego.org); cafferty@sandiegobusiness.org; Nikia Clarke

**Categories:** Out of Office

## Casey Diane

---

**Subject:** Executive Ladies Evening Event  
**Location:** Grant Grill, U.S. Grant Hotel, 326 Braodway, San Diego, CA 92101 (619.774.2077)  
**Start:** Thu 6/20/2019 5:00 PM  
**End:** Thu 6/20/2019 6:30 PM  
**Show Time As:** Out of Office  
**Recurrence:** (none)  
**Meeting Status:** Meeting organizer  
**Organizer:** Becker Kimberly  
**Required Attendees:** Brega Michelle  
**Categories:** Out of Office

### Organizers

- Laaree Sahba, [ls@sandiegobusiness.org](mailto:ls@sandiegobusiness.org)
- Janice Brown, [brown@brownlawgroup.com](mailto:brown@brownlawgroup.com)

501 501  
THE US GRANT SAN DIEGO  
Parking  
326 Broadway  
San Diego, CA 92101  
Tel: (619) 232-3121

914880206 Daniel T

CHK 1393

6/20/2019 6:58 PM

1 \$10 Valet 10.00  
Cash \$10.00  
\$10.00  
\$20.00

----- Check Closed -----  
6/20/2019 6:58 PM



**A. BOLING**



---

May 18	Ace Parking	Gas/Automotive	Catherine B. ...6715	\$12.00
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---

**J. SCHIAVONI**



Effective 1/1/2019 = \$ .58  
1/1/18 - 12/31/18 = \$.545

**Please use the other tabs for mileage prior  
to January 1, 2019**



[Monthly Mileage & Parking Reimbursement Report.xlsx \(http://e](#)



Johanna Schiavoni  
Parking  
SD Women's  
week event -  
on behalf of SDRAA

04/05/19 15:03 L# 1 A# 16 Txn#911272  
5.00 KEY \$ 5.00  
Total Fee \$ 5.00  
CASH PAID \$ 5.00-  
Cash Tender \$ 5.00  
Change Due \$ 0.00  
THANK YOU  
DRIVE SAFELY

# San Diego Women's Week | Leadership Conference



Partner - Open Seating

Town and Country San Diego, 500 Hotel Circle North, San Diego, CA 92108

Friday, April 5, 2019 from 8:30 AM to 4:30 PM (PDT)

Free Order

Order Information

Order #927088439. Ordered by Cynthia Hawthorne on April 2, 2019 3:18 PM

Name

Cynthia Hawthorne



9270884391165360918001

### Ticket Information:

Please make sure to bring your ticket(s) with you either in the Eventbrite app or print them out. There are no refunds on tickets.

Seating will be first come first served in our open seating area.

Portions of this program will be filmed and photographed. By entering the event, you consent to its unrestricted use, as deemed appropriate by North San Diego Business Chamber. To see our complete Notice of Filming and Photography please contact [brianna@sdbusinesschamber.com](mailto:brianna@sdbusinesschamber.com).

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**EXECUTIVE COMMITTEE**

Meeting Date: **JULY 1, 2019**

**Subject:**

**Pre-Approval of Set Dollar Amounts for In-Town Business Expenses of the President/CEO, General Counsel and Chief Auditor for Fiscal Year 2020**

**Recommendation:**

Pre-approve the following set dollar amounts for routine, in-town business expenses to be used during Fiscal Year 2020: \$2,500 for the President/CEO; \$1,500 for the General Counsel; and \$1,500 for the Chief Auditor.

**Background/Justification:**

Authority Policy 3.30 governs Business and Travel Expense Reimbursement for the Authority's Board members and employees. Section 3.30(3)(b)(i)(C) allows the Executive Committee to pre-approve a set dollar amount for routine, in-town business expenses for the President/CEO, General Counsel and Chief Auditor. The Policy states:

The Board Executive Committee may pre-approve a set dollar amount of expenses to be used by the President/CEO, General Counsel and Chief Auditor for routine, In-Town business expenses (i.e., parking, meals). All expenses pre-approved pursuant to this provision shall be documented and presented to the Board for information no later than 12 months from the date of the Board's pre-approval.

Based on the amounts of previous years' approved routine, in-town business expenses and projected expenses over the next year, the Executive Committee is requested to pre-approve the following amounts for routine, in-town expenses for the President/CEO, General Counsel and Chief Auditor for Fiscal Year 2020:

President/CEO:	\$2,500
General Counsel:	\$1,500
Chief Auditor:	\$1,500

All pre-approved expenses shall be properly documented in accordance with Authority Policy 3.30 and shall be presented to the Board for information no later than 12 months from the date of this action.

**Fiscal Impact:**

Funds for Business Expenses are included in the adopted FY 2020 Operating Expense Budget.

**Authority Strategies:**

This item supports one or more of the Authority Strategies, as follows:

- Community Strategy     Customer Strategy     Employee Strategy     Financial Strategy     Operations Strategy

**Environmental Review:**

- A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

**Application of Inclusionary Policies:**

Not applicable.

**Prepared by:**

TONY R. RUSSELL  
DIRECTOR, BOARD SERVICES/AUTHORITY CLERK

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

**Revised 6/27/19**

## **DRAFT** **SPECIAL BOARD** **AGENDA**

Thursday, July 11, 2019

**10:00 A.M.**

San Diego International Airport  
SDCRAA Administration Building – Third Floor  
Board Room  
3225 N. Harbor Drive  
San Diego, California 92101

## ITEM 7

### Board Members

C. April Boling  
Chairman

Greg Cox  
Jim Desmond  
Mark Kersey  
Robert T. Lloyd  
Paul Robinson  
Johanna S. Schiavoni  
Michael Schumacher  
Mark B. West

### Ex-Officio Board Members

Cory Binns  
Col. Charles B. Dockery  
Gayle Miller

### President / CEO

Kimberly J. Becker

***Live webcasts of Authority Board meetings can be accessed at***  
***<http://www.san.org/Airport-Authority/Meetings-Agendas/Authority-Board>***

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. ***Please note that agenda items may be taken out of order.*** If comments are made to the Board without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in Board Services and are available for public inspection.

**NOTE:** Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Board Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Board Services/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. ***PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.***

*The Authority has identified a local company to provide oral interpreter and translation services for public meetings. If you require oral interpreter or translation services, please telephone the Board Services /Authority Clerk Department with your request at (619) 400-2400 at least three (3) working days prior to the meeting.*

**CALL TO ORDER:**

**PLEDGE OF ALLEGIANCE:**

**ROLL CALL:**

**PRESENTATIONS:**

**A. SAN DIEGO FORWARD: THE 2021 REGIONAL PLAN – A BOLD NEW VISION IN 5 BIG MOVES:**

Presented by Hasan Ikhata, Executive Director, SANDAG

**REPORTS FROM BOARD COMMITTEES, AD HOC COMMITTEES, AND CITIZEN COMMITTEES AND LIAISONS:**

- **AUDIT COMMITTEE:**  
Committee Members: Hollingworth, Lloyd, Robinson (Chair), Schiavoni, Tartre, Van Sambeek, West
- **CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE:**  
Committee Members: Boling, Kersey (Chair), Schumacher, Robinson
- **EXECUTIVE PERSONNEL AND COMPENSATION COMMITTEE:**  
Committee Members: Boling, Cox, Desmond (Chair), Kersey
- **FINANCE COMMITTEE:**  
Committee Members: Cox (Chair), Lloyd, Schiavoni, West

***AD HOC COMMITTEES***

- **GROUND TRANSPORTATION AD HOC:**  
Committee Members: Lloyd, Schiavoni, West (Chair)

***ADVISORY COMMITTEES***

- **AUTHORITY ADVISORY COMMITTEE:**  
Liaison: Robinson (Primary), Schiavoni
- **ART ADVISORY COMMITTEE:**  
Committee Member: Robert H. Gleason

***LIAISONS***

- **CALTRANS:**  
Liaison: Binns
- **INTER-GOVERNMENTAL AFFAIRS:**  
Liaison: Cox



- **MILITARY AFFAIRS:**  
Liaison: Dockery
- **PORT:**  
Liaisons: Boling (Primary), Cox, Robinson
- **WORLD TRADE CENTER:**  
Representatives: Robert H. Gleason

***BOARD REPRESENTATIVES (EXTERNAL)***

- **SANDAG BOARD OF DIRECTORS:**  
Representative: Boling
- **SANDAG TRANSPORTATION COMMITTEE:**  
Representatives: Schiavoni (Primary), Schumacher
- **SCAG AVIATION TASK FORCE:**  
Representative: Boling

**CHAIR’S REPORT:**

**PRESIDENT/CEO’S REPORT:**

**NON-AGENDA PUBLIC COMMENT:**

Non-Agenda Public Comment is reserved for members of the public wishing to address the Board on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Board. Please submit a completed speaker slip to the Authority Clerk. ***Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.***

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

**CONSENT AGENDA (Items 1-10):**

The consent agenda contains items that are routine in nature and non-controversial. Some items may be referred by a standing Board Committee or approved as part of the budget process. The matters listed under 'Consent Agenda' may be approved by one motion. Any Board Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business Items, unless otherwise directed by the Chair.

**1. APPROVAL OF MINUTES:**

The Board is requested to approve minutes of prior meetings.

RECOMMENDATION: Approve the minutes of the May 16, 2019 and May 30, 2019 special meetings.

**2. ACCEPTANCE OF BOARD AND COMMITTEE MEMBERS WRITTEN REPORTS ON THEIR ATTENDANCE AT APPROVED MEETINGS AND PRE-APPROVAL OF ATTENDANCE AT OTHER MEETINGS NOT COVERED BY THE CURRENT RESOLUTION:**

The Board is requested to accept the reports.

RECOMMENDATION: Accept the reports and pre-approve Board Member attendance at other meetings, trainings and events not covered by the current resolution.

**(Board Services: Tony R. Russell, Director/Authority Clerk)**

**3. AWARDED CONTRACTS, APPROVED CHANGE ORDERS FROM MAY 13, 2019 THROUGH JUNE 16, 2019 AND REAL PROPERTY AGREEMENTS GRANTED AND ACCEPTED FROM MAY 13, 2019 THROUGH JUNE 16, 2019:**

The Board is requested to receive the report.

RECOMMENDATION: Receive the report.

**(Procurement: Jana Vargas, Director)**

**4. JULY 2019 LEGISLATIVE REPORT:**

The Board is requested to approve the report.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_\_, approving the July 2019 Legislative Report.

**(Government Relations: Matt Harris, Director)**

***CLAIMS***

***COMMITTEE RECOMMENDATIONS***

**5. AWARD AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE A CONTRACT WITH \_\_\_\_\_ TO DESIGN, FABRICATE, TRANSPORT AND DELIVER, AND CONSULT DURING INSTALLATION OF AN INTEGRATED ARTWORK FOR THE AIRLINE SUPPORT BUILDING PUBLIC ART OPPORTUNITY:**

The Board is requested to approve a contract.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_\_ awarding and authorizing the President/CEO to execute a contract with \_\_\_\_\_ to Design, Fabricate, Transport and Deliver, and Consult During Installation of an Integrated Artwork for the Airline Support Building Public Art Opportunity in an amount not-to-exceed \$300,000.

**(Customer Experience & Innovation: Chris Chalupsky, Senior Manager, Arts Program)**

## **CONTRACTS AND AGREEMENTS**

**6. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE THE THIRD AMENDMENT TO THE AGREEMENT WITH GENERAL NETWORKS CORPORATION TO CONFIGURE AND PROVIDE TECHNICAL SUPPORT FOR ENTERPRISE CONTENT MANAGEMENT SYSTEM (ECMS) SOFTWARE:**

The Board is requested to approve an amendment.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_, approving and authorizing the President/CEO to execute the Third Amendment to the agreement with General Networks extending the term by sixty (60) days to expire on September 27, 2019 for ECMS software support during the procurement of a new ECMS software support contract.

**(Talent, Culture, & Capability: Kurt Gering, Director)**

## **CONTRACTS AND AGREEMENTS AND/OR AMENDMENTS TO CONTRACTS AND AGREEMENTS EXCEEDING \$1 MILLION**

**7. AWARD A CONTRACT TO S&L SPECIALTY CONSTRUCTION, INC. FOR QUIETER HOME PROGRAM PHASE 10, GROUP 2, PROJECT NO. 381002 SIXTY-THREE (63) NON-HISTORIC SINGLE-FAMILY AND MULTI-FAMILY UNITS ON THIRTY-THREE (33) RESIDENTIAL PROPERTIES LOCATED WEST OF THE AIRPORT:**

The Board is requested to award a contract.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_, awarding a contract to S&L Specialty Construction, Inc. in the amount of \$1,622,771 for Phase 10, Group 2, Project No. 381002, of the San Diego County Regional Airport Authority's Quieter Home Program.

**(Airport Planning & Environmental: Brendan Reed, Director)**

**8. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO NEGOTIATE AND EXECUTE AN ENVIRONMENTAL CONSULTING SERVICES CONTRACT TO PROVIDE PROJECT MANAGEMENT AND CONSULTING SERVICES ASSOCIATED WITH THE AIRPORT AUTHORITY'S ENVIRONMENTAL AND SUSTAINABILITY PROJECTS AT SAN DIEGO INTERNATIONAL AIRPORT:**

The Board is requested to approve a contract.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_, approving and authorizing the President/CEO to negotiate and execute a 5-year Environmental Consulting Services contract with \_\_\_\_\_ to provide project management and consulting services associated with the Airport Authority's environmental and sustainability projects at San Diego International Airport, for an amount not to exceed \$2,900,000.

**(Airport Planning & Environmental: Brendan Reed, Director)**

**9. AWARD A CONTRACT TO GRANITE CONSTRUCTION COMPANY FOR REHABILITATE CROSS TAXIWAYS C1, C2, C5 AND D AT SAN DIEGO INTERNATIONAL AIRPORT:**

The Board is requested to award a contract.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_, awarding a contract to Granite Construction Company in the amount of \$6,461,407 for Project No. 104255, Rehabilitate Cross Taxiways C1, C2, C5 and D at San Diego International Airport.

**(Airport Design & Construction: Bob Bolton, Director)**

**10. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE AN AGREEMENT WITH \_\_\_\_ FOR PUBLIC OUTREACH SERVICES IN SUPPORT OF THE AIRPORT DEVELOPMENT PLAN AND OTHER AUTHORITY PROGRAMS AND INITIATIVES OF SAN DIEGO INTERNATIONAL AIRPORT:**

The Board is requested to approve an agreement.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_, authorizing the President/CEO to execute an agreement with \_\_\_\_ for public outreach services for a three-year term with four one-year options exercisable at the sole discretion of the President/CEO for a total not-to-exceed amount of \_\_\_\_ should all option years be exercised.

**(External Relations: Michelle Brega, Senior Director)**

**PUBLIC HEARINGS:**

**OLD BUSINESS:**

**NEW BUSINESS:**

**11. ACCEPT THE CLEAN TRANSPORTATION PLAN & CARBON NEUTRALITY PLAN FOR SAN DIEGO INTERNATIONAL AIRPORT:**

The Board is requested to accept a plan.

RECOMMENDATION: Adopt Resolution No. 2019-\_\_\_\_, accepting the Clean Transportation Plan & Carbon Neutrality Plan prepared for San Diego International Airport.

**(Airport Planning & Environmental: Brendan Reed, Director)**

**12. AMEND AUTHORITY POLICY 5.12 - PREFERENCE TO SMALL, VETERAN OWNED, AND LOCAL BUSINESS:**

The Board is requested to amend the policy.

RECOMMENDATION: Adopt Resolution No. 2019-0050, amending Policy 5.12 to clarify when preference points are applied and to broaden the definition of Veteran Owned Small Business to include Service Disabled Veteran Owned Small Businesses.

**(Small Business Development: Regina Brown, Manager)**

**CLOSED SESSION:**

- 13. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:**  
(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)  
Name of Case: San Diego County Regional Airport Authority v. American Car Rental, Inc., San Diego Superior Court Case No. 37-2016-00024056-CL-BC-CTL
- 14. CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION:**  
(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)  
Name of Case: Future DB International, Inc. v. San Diego County Regional Airport Authority, et al.  
San Diego Superior Court Case No. 37-2018-00001531-CU-CR-CTL
- 15. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:**  
(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)  
Name of Case: Park Assist LLC v. San Diego County Regional Airport Authority, et al.  
United States District Court Case No. 18 CV2068 LAB MDD
- 16. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:**  
(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)  
Name of Case: Sheila Culbreath v. San Diego County Regional Airport Authority, et al.  
San Diego Superior Court Case No. 37-2018-00036327-CU-PA-CTL
- 17. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:**  
(Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Cal. Gov. Code §54956.9)  
Number of cases: 2
- 18. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:**  
(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)  
Investigative Order No. R9-2012-0009 by the California Regional Water Quality Control Board pertaining to an investigation of bay sediments at the Downtown Anchorage Area in San Diego.  
Number of potential cases: 1
- 19. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:**  
(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)  
Navy Boat Channel Environmental Remediation  
Number of potential cases: 1
- 20. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:**  
(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)  
Number of potential cases: 1

**21. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:**

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Order No. WQ 2019-0005-DWQ by the State Water Resources Control Board pertaining to PFAS

Number of potential cases: 1

**22. CONFERENCE WITH REAL PROPERTY NEGOTIATORS:**

Property: Airline Operating and Lease Agreement - San Diego International Airport

Agency Negotiator: Kim Becker, Scott Brickner, John Dillon, Kathy Kiefer, Amy

Gonzalez Negotiating Parties: Alaska Airlines, Allegiant Airlines, American Airlines,

British Airways, Delta Airlines, FedEx, JetBlue Airlines, Southwest Airlines, United Airlines

Under Negotiation: price and terms of payment

**23. PUBLIC EMPLOYEE PERFORMANCE EVALUATION:**

Cal. Gov. Code §54957

Title: President/Chief Executive Officer

**24. PUBLIC EMPLOYEE PERFORMANCE EVALUATION:**

Cal. Gov. Code §54957

Title: General Counsel

**25. PUBLIC EMPLOYEE PERFORMANCE EVALUATION:**

Cal. Gov. Code §54957

Title: Chief Auditor

**REPORT ON CLOSED SESSION:**

**GENERAL COUNSEL REPORT:**

**BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REPORTS FOR BOARD MEMBERS, PRESIDENT/CEO, CHIEF AUDITOR AND GENERAL COUNSEL WHEN ATTENDING CONFERENCES, MEETINGS, AND TRAINING AT THE EXPENSE OF THE AUTHORITY:**

**BOARD COMMENT:**

**ADJOURNMENT:**

**Policy for Public Participation in Board, Airport Land Use Commission (ALUC),  
and Committee Meetings (Public Comment)**

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a “Request to Speak” form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to **three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.**
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

**Additional Meeting Information**

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# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

## ITEM 8

### Board Members

C. April Boling  
Chairman

Greg Cox

Jim Desmond

Mark Kersey

Robert T. Lloyd

Paul Robinson

Johanna S. Schiavoni

Michael Schumacher

Mark B. West

## DRAFT SPECIAL AIRPORT LAND USE COMMISSION AGENDA

Thursday, July 11, 2019

**10:00 A.M. or immediately following the Board Meeting**

San Diego International Airport  
SDCRAA Administration Building – Third Floor  
Board Room  
3225 N. Harbor Drive  
San Diego, California 92101

### Ex-Officio Board Members

Cory Binns

Col. Charles B. Dockery

Gayle Miller

### President / CEO

Kimberly J. Becker

**Live webcasts of Authority Board meetings can be accessed at  
<http://www.san.org/Airport-Authority/Meetings-Agendas/ALUC>**

*Pursuant to California Public Utilities Code §§ 21670-21679.5, the Airport Land Use Commission ("Commission") is responsible for coordinating the airport planning of public agencies within San Diego County. The Commission has the legal responsibility to formulate airport land use compatibility plans ("ALUCPs") that will (a) provide for the orderly growth of each public airport and the areas surrounding the airport within the County and (b) safeguard the general welfare of the inhabitants within the vicinity of each airport and the public in general. Pursuant to §21670.3, the San Diego County Regional Airport Authority serves as the Commission.*

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. **Please note that agenda items may be taken out of order.** If comments are made to the Commission without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in the Board Services/Authority Clerk Department and are available for public inspection.

**NOTE:** Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Commission Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Board Services/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. **PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMISSION MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.**

**CALL TO ORDER:**

**PLEDGE OF ALLEGIANCE:**

**ROLL CALL:**

**NON-AGENDA PUBLIC COMMENT:**

Non-Agenda Public Comment is reserved for members of the public wishing to address the Commission on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Commission. Please submit a completed speaker slip to the Authority Clerk. ***Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.***

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Commission.

**CONSENT AGENDA (Item 1-2):**

The Consent Agenda contains items that are routine in nature and non-controversial. It also contains consistency determinations that have been deemed consistent or conditionally consistent. The matters listed under 'Consent Agenda' may be approved by one motion. Any Commission Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business items, unless otherwise directed by the Chair.

**1. APPROVAL OF MINUTES:**

The Airport Land Use Commission is requested to approve minutes of prior meetings.

RECOMMENDATION: Approve the minutes of the May 30, 2019 special meeting.

***CONSISTENCY DETERMINATIONS***

**2. REPORT OF DETERMINATIONS OF CONSISTENCY WITH AIRPORT LAND USE COMPATIBILITY PLANS: SAN DIEGO INTERNATIONAL AIRPORT, 353 EUCLID AVENUE, 4684 SANTA CRUZ AVENUE:**

The Airport Land Use Commission is requested to receive a report of determinations of consistency with Airport Land Use Compatibility Plans issued by staff.

RECOMMENDATION: Receive the report.

**(Planning & Environmental Affairs: Ralph Redman)**

**PUBLIC HEARINGS:**

**OLD BUSINESS:**

**NEW BUSINESS:**

**COMMISSION COMMENT:**

**ADJOURNMENT:**

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